

#### MADHAV COPPER LIMITED

Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated November 19, 2012 bearing corporate identification number U27201GJ2012PTC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to public limited company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of change of name dated August 17, 2016 issued by the Registrar of Companies, Bhavnagar, Gujarat. The Corporate Identification Number of our Company is U27201GJ2012PLC072719. For details of incorporation, change of name and Registered Office of our Company, please refer to chapter titled "General Information" and 'Our History and Certain Other Corporate Matters' beginning on page 53 and 146 respectively of this Prospectus.

Registered Office: Plot No. 2107/D, Office No. 203, 2nd Floor, D&I Excelus, Waghawadi Road, Bhavnagar, Gujarat 364001, India. Tel. No.: +91 278 2221034; Fax No.: NA, Contact Person: Kush Bhatt, Company Secretary and Compliance Officer Email: <a href="mailto:investors@madhavcopper.com">investors@madhavcopper.com</a>; Website: <a href="https://www.madhavcopper.com">www.madhavcopper.com</a>

#### PROMOTERS OF OUR COMPANY: NILESH PATEL, ROHIT CHAUHAN & DIVYA MONPARA

#### THE ISSUE

PUBLIC ISSUE OF 5,53,600 EQUITY SHARES OF FACE VALUE OF RS. 10 EACH ("EQUITY SHARES") OF MADHAV COPPER LIMITED (THE "COMPANY" FOR CASH AT A PRICE OF RS. 81 PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF RS. 71 (THE "ISSUE PRICE"), AGGREGATING RS. 448.42 LAKHS ("THE ISSUE"), OF WHICH 28,800 EQUITY SHARES OF FACE VALUE OF RS. 10 EACH FOR CASH AT A PRICE OF RS. 81 PER EQUITY SHARE, AGGREGATING RS. 23.33 LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 5,24,800 EQUITY SHARES OF FACE VALUE OF RS. 10 EACH FOR CASH AT A PRICE OF RS. 81 PER EQUITY SHARE, AGGREGATING RS. 425.09 LAKHS IS HEREINAFTER REFERED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.96% AND 25.56% RESPECTIVELY OF THE FULLY DILUTED POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

### THE FACE VALUE OF THE EQUITY SHARES IS RS. 10 EACH AND THE ISSUE PRICE OF RS. 81.00 IS 8.1 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.

In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015, all potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to the chapter titled "Issue Procedure" beginning on page 249 of this Prospectus. A copy has been delivered for registration to the Registrar as required under Section 26 of the Companies Act, 2013.

THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER XB OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS AMENDED FROM TIME TO TIME ("SEBI ICDR REGULATIONS"). For further details please refer the section titled 'Issue Information' beginning on page 241 of this Prospectus.

#### RISKS IN RELATION TO FIRST ISSUE

This being the first public issue of our Company, there has been no formal market for our Equity Shares. The face value of the Equity Shares of our Company is Rs. 10.00 and the Issue price of Rs. 81.00 per Equity Share is 8.10 times of the face value. The Issue Price (as determined by our Company in consultation with the Lead Manager as stated in the chapter titled 'Basis for issue Price' beginning on page 89 of this Prospectus) should not be taken to be indicative of the market price of the Equity Shares after such Equity Shares are listed. No assurance can be given regarding an active and / or sustained trading in the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this issue. For taking an investment decision, investors must rely on their own examination of the Company and this issue, including the risks involved. The Equity Shares issued in the issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Prospectus. Specific attention of the investors is invited to the section titled 'Risk Factors' beginning on page 17 of this Prospectus.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and this issue, which is material in the context of this Issue, that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission or inclusion of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading, in any material respect.

#### LISTING

The Equity Shares of our Company issued through this Prospectus are proposed to be listed on the SME platform of National Stock Exchange of India Limited ('NSE'). In terms of the Chapter XB of the SEBI ICDR Regulations, 2009 as amended from time to time. Our Company has received an approval letter dated December 26, 2016 from NSE for using its name in this issue document for listing of our shares on the SME Platform of NSE. For the purpose of this issue, SME Platform of the NSE shall be the Designated Stock Exchange.

#### LEAD MANAGER TO THE ISSUE REGISTRAR TO THE ISSUE PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED BIGSHARE SERVICES PRIVATE LIMITED 406-408, Keshava Premises, Behind Family Court E2, Ansa Industrial Estate, Bandra Kurla Complex, Bandra (East), Sakivihar Road, Sakinaka, Andheri (East) Mumbai - 400051, Maharashtra, India Mumbai - 400 072 Tel: +91-22 6194 6725 Tel: +91-22-4043 0200 Fax: +91-22 2659 8690 Fax: +91-22-2847 5207 ANTÓMATH Website: www.pantomathgroup.com Email: ipo@bigshareonline.com Email: ipo@pantomathgroup.com Website: www.bigshareonline.com Investor Grievance Id: ipo@pantomathgroup.com Investor Grievance Id: investor@bigshareonline.com Contact Person: Saahil Kinkhabwala Contact Person: Babu Raphael SEBI Registration No: INM000012110 SEBI Registration Number: INR000001385



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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended ("U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons" (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction



### **SECTION I – GENERAL**

### **DEFINITIONS AND ABBREVIATIONS**

In this Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

### COMPANY RELATED TERMS

Term	Description
AOA / Articles / Articles	Articles of Association of Madhav Copper Limited, as amended from
of Association	time to time
"Auditor or "Statutory	The Statutory Auditor of our Company, being M/s Nirav Patel & Co.,
Auditor"	Chartered Accountants
Audit Committee	The committee of the Board of Directors constituted as the
	Company's Audit Committee in accordance with Section 177 of the
	Companies Act, 2013.
Bankers to the Company	Such banks which are disclosed as Bankers to the Company in the
	chapter titled "General Information" on page 53 of this Prospectus.
Board of Directors / the	The Board of Directors, including all duly constituted Committee(s)
Board / our Board	thereof.
Company Secretary and	
Compliance Officer	being Kush Bhatt
DIN Director(s)	Director Identification Number
Director(s)	Director(s) of Madhav Copper Limited, unless otherwise specified
Equity Shares	Equity Shares of our Company of face value of Rs. 10/- each fully paid up unless otherwise specified in the context thereof
Equity Shareholders	Persons / Entities holding Equity Shares of our Company
Group Companies	Such Companies as are included in the chapter titled 'Our Group
Group Companies	Companies' beginning on page 165 of this Prospectus
ISIN	International Securities Identification Number. In this case being
ish (	INE813V01014
"Madhav Copper	
Limited" or "Madhav	
Copper", "MCL" or "the	Unless the context otherwise requires, refers to Madhav Copper
Company" ,or "our	Limited, a public limited Company incorporated under the
Company" or "we", "us",	Companies Act, 1956
"our", or "Issuer" or the	
"Issuer Company"	
MOA / Memorandum /	Memorandum of Association of our Company, as amended from time
Memorandum of	to time.
Association	
Nomination and	The Nomination and Remuneration Committee of our Company
Remuneration Committee Peer Review Auditor	Independent Auditor having a valid Peer Review Certificate in our
reel Review Auditor	case being, M/s. N.K. Aswani & Co. Chartered Accountants.
"Promoter", "Promoters"	Promoters of our Company being Nilesh Patel, Rohitbhai Chauhan &
or "our Promoters"	Divya Monpara
Promoter Group	Includes such persons and entities constituting our promoter group in
	terms of Regulation 2(1)(zb) of the SEBI (ICDR) Regulations and as
	enlisted in the chapter titled "Our Promoter and Promoter Group"
	beginning on page 161 of this Prospectus.
Registered Office	The Registered office of our Company situated at Plot No. 2107/D,
	Office No. 203, 2nd Floor, D&I Excellus, Waghawadi Road,
	Bhavnagar, Gujarat, 364001 India
RoC / Registrar of	The Registrar of Companies, Gujarat, Ahmedabad, located at ROC



Term	Description
Companies	Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop,
	Naranpura, Ahmedabad – 380013 Gujarat, India
Stakeholders Relationship	The Stakeholders relationship Committee of our board
Committee	The Stakeholders relationship Committee of our board
"you", "your" or "yours"	Prospective investor to the Issue

### ISSUE RELATED TERMS

Term	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an
	Applicant as proof of registration of the Application.
Allot / Allotment /	Unless the context otherwise requires, issue and / allotment of Equity
Allotted	Shares of our Company pursuant to the Issue to successful
	Applicants.
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who
	have been allotted Equity Shares after the Basis of Allotment has
	been approved by the Designated Stock Exchange.
Allottee(s)	Successful Applicant(s) to whom Equity Shares of our Company
Timoteco(s)	have been allotted
Applicant	Any prospective investor who makes an application for Equity Shares
	of our Company through ASBA in terms of the Prospectus. (All the
	applicants should make application through ASBA only).
Application	An indication to make an offer during the Issue Period by an
1 -pp.11-union	Applicant pursuant to submission of an Application Form, to
	subscribe for or purchase our Equity Shares at Issue Price, including
	all revisions and modifications thereto, to the extent permissible
	under the SEBI ICDR Regulations
Application Amount	The number of Equity Shares applied for and as indicated in the
	Application Form multiplied by the price per Equity Share payable
	by the Applicants on submission of the Application Form.
Application Collecting	1. an SCSB, with whom the bank account to be blocked, is
Intermediaries /	maintained
Designated Intermediaries	2. a syndicate member (or sub-syndicate member), if any
	3. a stock broker registered with a recognised stock exchange (and
	whose name is mentioned on the website of the stock exchange as
	eligible for this activity) ('broker')
	4. a depository participant ('DP') (whose name is mentioned on the
	website of the stock exchange as eligible for this activity)
	5. a registrar to an issue and share transfer agent ('RTA') (whose
	name is mentioned on the website of the stock exchange as
	eligible for this activity)
Application Form	The form, whether physical or electronic, in terms of which the
	Applicant shall make an application to subscribe to the Equity Shares
	of our Company.
Application Supported by	An application, whether physical or electronic, used by all Applicants
Blocked Amount / ASBA	to make application authorizing a SCSBs to block the application
	amount in the ASBA Account maintained with such SCSBs.
ASBA Account	Account maintained by an ASBA applicant with SCSBs which will
	be blocked by such SCSBs to the extent of the appropriate
	Application Amount and as defined in the Application Form.
ASBA Application	Locations at which ASBA Applications can be uploaded by the
Location(s) / Specified	SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, Ahmedabad
Cities	and Bhavnagar.
ASBA Investor/ASBA	Any prospective investor(s) / applicants(s) in this Issue who



Term	Description
applicant	apply(ies) through the ASBA process
Banker(s) / Refund	The banks which are clearing members and registered with SEBI as
Banker to the Issue /	Banker to the Issue with whom the Public Issue Account and Refund
Public Issue Banker(s)	Account will be opened and in this case being ICICI Bank Limited
Basis of Allotment	The basis on which the Equity Shares will be allotted to successful
	applicants under the issue and which is described in the chapter titled "Issue Procedure" beginning on page 249 of this Prospectus.
Broker Centres	Broker centres notified by the Stock Exchanges, where the
	Applicants can submit the Application Forms to a Registered Broker.
	The details of such broker centres, along with the names and contact
	details of the Registered Brokers, are available on the respective
	website
CAN or Confirmation of	The note or advice or intimation sent to each successful Applicant
Allocation Note	indicating the Equity Shares which will be Allotted, after approval of
	Basis of Allotment by the Designated Stock Exchange.
Collecting Depository	A depository participant as defined under the Depositories Act, 1996,
Participant or CDP	registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no.
	CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued
	by SEBI
Client ID	Client Identification Number maintained with one of the
	Depositories in relation to demat account.
	Centres at which the Designated Intermediaries shall accept the
	Application Forms, being the Designated SCSB Branch for SCSBs,
Collecting Centres	Specified Locations for Syndicate, Broker Centres for Registered
	Brokers, Designated RTA Locations for RTAs and Designated CDP
	Locations for CDPs
Controlling Branches of	
SCSBs	this Issue made by the Applicants with the Lead Manager, the
	Registrar to the Issue and the Stock Exchanges, a list of which is available at http://www.sebi.gov.in or at such other website as may
	be prescribed by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their Address,
	PAN, Occupation and Bank Account details.
	Depositories registered with SEBI under the Securities and Exchange
Depositories	Board of India (Depositories and Participants) Regulations, 1996, as
	amended from time to time, being NSDL and CDSL
Depository Participant/DP	A depository participant as defined under the Depositories Act, 1996.
Designated SCSB	Such branches of the SCSBs which shall collect the ASBA
Branches	Application Form from the ASBA Applicant and a list of which is
	available on
	http://www.sebi.gov.in/sebiweb/home/detail/32791/no/List-of-Self-Certified-Syndicate-Banks-under-the-ASBA-facility
Designated Date	The date on which funds are transferred from the ASBA Accounts to
	the Public Offer Account in terms of the Prospectus.
Designated Stock Exchange	SME Exchange of National Stock Exchange of India Limited
Draft Prospectus	The Draft Prospectus dated November 24, 2016 issued in accordance
	with Section 26 of the Companies Act, 2013 and filed with NSE
Desired 1 CDD	under SEBI (ICDR) Regulations.
Designated CDP	Such centres of the CDPs where Applicant can submit the
Locations	Application Forms. The details of such Designated CDP Locations,
	along with names and contact details of the Collecting Depository



Participants eligible to accept Application Forms are available on the website of the Stock Exchange (www.nseindia.com) and updated from time to time   Designated RTA   Such centres of the RTAs where Applicants can submit the Locations   Application Forms. The details of such Designated RTA Locations   Application Forms. The details of such Designated RTA Locations   Application Forms. The details of such Designated RTA Locations   Application Forms. The details of such Designated RTA Locations   Application Form time to time   NRIs from such jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe for the Equity Shares offered herein on the basis of the terms thereof.	Term	Description
From time to time		
Designated Locations		
Application Forms. The details of such Designated RTA Locations along with the names and contact details of the RTAs are available on the website of the Stock Exchange (www.nscindia.com) and updated from time to time		
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Eligible NRI NRIs from such jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Prospectuse sonistitutes an invitation to subscribe for the Equity Shares offered herein on the basis of the terms thereof.  FII / Foreign Institutional Investors of the Equity Shares offered herein on the basis of the terms thereof.  FII / Foreign Institutional Investors of the Equity Shares offered herein on the basis of the terms thereof.  FII / Foreign Institutional Investors (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.  First / Sole Applicant  The Applicant whose name appears first in the Application Form or Revision Form.  General Information Document(GID)  The Applicant whose name appears first in the Application Form or Revision Form.  The apreement and issued in accordance with the circular (CIR/CFID/DIL/12/2013) dated October 23, 2013, notified by SEBI.  Issue Agreement  The date on which issue closes for subscription, in this case being Friday, January 27, 2017  Issue Opening Date  The date on which issue closes for subscription, in this case being Monday, January 23, 2017  Issue Period  The period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants can submit their Applications.  Issue Proceeds / Gross Proceeds  Proceeds / Gross Proceeds  Proceeds / Gross Proceeds / Initial Public Issue / Initial Public Offer / Initial Public Offer / Initial Public Offer / Initial Public Issue / Initial Public Issue / Initial Public Offer / Initial Public Issue / Initial Public Offer / Initial Public Offer / Initial Public Issue / Initial Public Issue / Initial Public Offer / Initial Public Offering / IPO  The agreement dated November 16, 2016 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.  Listing Agreement  The Equity Listing	Locations	
Eligible NRI NRIs from such jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe for the Equity Shares offered herein on the basis of the terms thereof.  FII / Foreign Institutional Foreign Institutional Investors (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.  First / Sole Applicant The Applicant whose name appears first in the Application Form or Revision Form.  General Information The General Information Document for investing in public issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI.  Issue Agreement The agreement dated November 16, 2016 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.  Issue Opening Date The date on which issue closes for subscription, in this case being Friday, January 27, 2017  Issue Opening Date The date on which issue closes for subscription, in this case being Monday, January 23, 2017  Issue Price The period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants can submit their Applications.  Issue Price The price at which Equity Shares are being issued and allotted by our Company under this Prospectus being Rs. 81/- per Equity Share of face value of Rs. 10/- each fully paid.  Issue Proceeds / Gross Proceeds to be raised by our Company through this Issue being Rs. Proceeds to be raised by our Company through this Issue being Rs. Proceeds to be raised by our Company through this Issue being Rs. 10/- each fully paid of Madhav Copper Limited for cash at a price of Rs. 81/- per Equity Share of face value Rs. 10/- each fully paid of Madhav Copper Limited for cash at a price of Rs. 81/- per Equity Share of face value Rs. 10/- each fully per Equity Share of face value		-
NRIs from such jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe for the Equity Shares offered herein on the basis of the terms thereof.		
make an offer or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe for the Equity Shares offered herein on the basis of the terms thereof.  FII / Foreign Institutional Investors of the Institutional Investors of Institutional Institu	Fligible NRI	
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Shares offered herein on the basis of the terms thereof.   FII / Foreign Institutional Investors   Foreign Institutional Investors (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.   First / Sole Applicant   The Applicant whose name appears first in the Application Form or Revision Form.   General Information   The General Information Document for investing in public issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI.		
Foreign Institutional Investors   Institutional Investors   Institutional Investors   Institutional Investors   Regulations, 1995, as amended) registered with SEBI under applicable laws in India.		•
Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.  First / Sole Applicant  The Applicant whose name appears first in the Application Form or Revision Form.  General Information Document(GID)  The General Information Document for investing in public issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI.  Issue Agreement  The agreement dated November 16, 2016 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.  Issue Closing Date  The date on which issue closes for subscription, in this case being Friday, January 27, 2017  Issue Opening Date  The date on which issue closes for subscription, in this case being Monday, January 23, 2017  Issue Period  The period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants can submit their Applications.  Issue Price  The price at which Equity Shares are being issued and allotted by our Company under this Prospectus being Rs. 81/- per Equity Share of face value of Rs. 10/- each fully paid.  Issue Proceeds  Proceeds  Proceeds / Gross Proceeds to be raised by our Company through this Issue being Rs. 448.42 lakhs, for further details please refer chapter title "Objects of the Issue" beginning on page 83 of this Prospectus.  Issue / Initial Public Offer / Initial Public Issue of 5,53,600 Equity Shares of face value Rs. 10/- each fully paid of Madhav Copper Limited for cash at a price of Rs. 81/- per Equity Share (the "Issue Price") aggregating up to Rs. 448.42 Lakhs.  Issue Agreement  The agreement dated November 16, 2016 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.  Listing Agreement  The Equity Listing Agreement to be signed between our Company and the SME Platform of National Stock Exchange of India Limited  Market Maker  Market Maker	FII / Foreign Institutional	
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to receive or deliver the specified securities in the market making l		to receive or deliver the specified securities in the market making
process for a period of three years from the date of listing of our		-
Equity Shares or for any other period as may be notified by SEBI		•
from time to time		



Term	Description
Market Making	The Market Making Agreement dated December 16, 2016 between
Agreement	our Company, Lead Manager and Market Maker.
Market Maker	The Reserved Portion of 28,800 Equity Shares of face value of Rs.
Reservation Portion	10/- each fully paid for cash at a price of 81/- per Equity Share
Reservation Fortion	
Mutual Fund(a)	aggregating Rs. 23.33 lakhs for the Market Maker in this Issue
Mutual Fund(s)	Mutual fund(s) registered with SEBI pursuant to the SEBI (Mutual
NI-4 Inner	Funds) Regulations, 1996, as amended from time to time.
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of
	5,24,800 Equity Shares of face value Rs. 10 each fully paid of
	Madhav Copper Limited for cash at a price of Rs. 81 per Equity
	Share (the "Issue Price") aggregating up to Rs. 425.09 Lakhs.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the
	Company.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II
	dated November 23, 2005 of Government of India published in the
	official Gazette of India
Non Institutional	All Applicants, including Category III FPIs that are not QIBs
Investors or NIIs	(including Anchor Investors) or Retail Individual Investors, who have
	apply for Equity Shares for an amount of more than Rs. 200,000 but
	not including NRIs other than Eligible NRIs
Other Investors	Investors other than Retail Individual Investors. These include
	individual applicants other than retail individual investors and other
	investors including corporate bodies or institutions irrespective of the
	number of specified securities applied for.
Overseas Corporate Body	Overseas Corporate Body means and includes an entity defined in
/ OCB	clause (xi) of Regulation 2 of the Foreign Exchange Management
	(Withdrawal of General Permission to Overseas Corporate Bodies
	(OCB's) Regulations 2003 and which was in existence on the date of
	the commencement of these Regulations and immediately prior to
	such commencement was eligible to undertake transactions pursuant
	to the general permission granted under the Regulations. OCBs are
	not allowed to invest in this Issue.
Person or Persons	Any individual, sole proprietorship, unincorporated association,
	unincorporated organization, body corporate, corporation, Company,
	partnership firm, limited liability partnership firm, joint venture, or
	trust or any other entity or organization validly constituted and/or
	incorporated in the jurisdiction in which it exists and operates, as the
	context requires
Prospectus	The Prospectus, to be filed with the RoC in accordance with the
Trospectus	provisions of Section 26 of the Companies Act, 2013 containing,
	inter-alia, the issue size, the issue opening and closing dates and
	other information
Public Issue Account	The Bank Account opened with the Public Issue Banker(s) to this
I ubite issue Account	Issue i.e. ICICI Bank Limited under Section 40 of the Companies
	*
	Act, 2013 to receive monies from the SCSBs from the bank accounts of the ASBA Applicants on the Designated Data
Dublia Jama A	of the ASBA Applicants on the Designated Date.
Public Issue Account	An agreement entered into on November 15, 2016 between our
Agreement	Company, Lead Manager, Bankers and Refund Banker to the Issue
	and Registrar to the Issue for collection of the application amounts on
0 10 1	the terms and condition thereof
Qualified Institutional	Qualified Institutional Buyers as defined under Regulation 2(1)(zd)
Buyers or QIBs	of the SEBI (ICDR) Regulations 2009
Refund Account	Account from which Application monies to be refunded to the



Term	Description
	applicants
Refund Bank / Refund Banker	Bank which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Account will be opened, in this case being ICICI Bank Limited
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-Syndicate Members) who hold valid membership of either BSE or NSE having right to trade in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed on stock exchanges, a list of which is available on http://www.bseindia.com/members/MembershipDirectory.aspx & https://www.nseindia.com/membership/dynaContent/find_a_broker.h tm
Registrar / Registrar to the Issue / RTI	Registrar to the Issue being Bigshare Services Private Limited having registered office at E/2, Ansa Industrial Estate, Sakivihar Road, Sakinaka, Andheri (East), Mumbai – 400072, Maharashtra, India Registrar and share transfer agents registered with SEBI and eligible
Registrar and Share Transfer Agents or RTAs	to procure Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Revision Form	The Form used by Applicants to modify the quantity of Equity Shares in any of their Application Forms or any Previous Revision Form(s)
Reserved Category / Categories	Categories of persons eligible for making application under reservation portion.
Reservation Portion	The portion of the Issue reserved for category of eligible Applicants as provided under the SEBI ICDR Regulations, 2009
Retail Individual Investors / RIIs	Individual applicants (including HUFs in the name of Karta and Eligible NRIs) who have applied for an amount less than or equal to Rs. 2,00,000 in this Issue.
Prospectus	The Prospectus dated January 16, 2017 filed with Registrar of Companies, Gujarat under Section 26 of the Companies Act, 2013.
SEBI (Foreign Portfolio Investor) Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and includes the agreement to be entered into between our Company and the Stock Exchange in relation to listing of Equity Shares on such Stock Exchange.
Self Certified Syndicate Bank or SCSB	A Bank which is registered with SEBI under SEBI (Bankers to an Issue) Regulations, 1994 and offers services of ASBA including blocking of bank account, a list of which is available on <a href="http://www.sebi.gov.in/sebiweb/home/detail/32791/no/List-of-Self-Certified-Syndicate-Banks-under-the-ASBA-facility">http://www.sebi.gov.in/sebiweb/home/detail/32791/no/List-of-Self-Certified-Syndicate-Banks-under-the-ASBA-facility</a>
SME Platform of NSE	The SME Platform of NSE for listing of Equity Shares offered under Chapter XB of the SEBI (ICDR) Regulations which was approved by SEBI as an SME Exchange on September 27, 2011
Stock Exchange	National Stock Exchange of Limited (SME Platform)
Specified Locations	Collection centres where the SCSBs shall accept application forms, a list of which is available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.
Underwriter	Pantomath Capital Advisors Private Limited
Underwriting Agreement	The Agreement dated November 15, 2016 entered into between the Underwriter and our Company.
Working Days	Till Application / Issue closing date: All days other than a Saturday,



Term	Description
	Sunday or a Public holiday;
	Post Application / Issue closing date and till the Listing of Equity
	Shares: All trading days of stock exchanges excluding Sundays and
	bank holidays in accordance with the SEBI circular no.
	SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016

### TECHNICAL AND INDUSTRY TERMS

Term	Description
CAGR	Compound Annual Growth Rate
CPRI	Central Power Research Institute
DIPP	Department of Industrial Policy & Promotion
EHV	Extra High Voltage
EMDEs	Emerging Market & Developing Economies
EPC	Engineering, Procurement, Construction
ERDA	Electrical Research & Development Association
ESDM	Electronic System Design and Manufacturing
FICCI	Federation of Indian Chambers of Commerce and Industry
FIEO	Federation of Indian Export Organizations
FTAs	Free Trade Agreements
GDP	Gross Domestic Product
GW	Giga Watts
HV	High Voltage
HT	High Tension
ICT	Information, Communications and Technology
ICTE	International Conference on Technology and Education
IEEMA	Indian Electronical and Electronics Manufacturing Association
IMF	International Monetary Fund
IT	Information Technology
ITA-1	Information Technology Agreement-1
JFTC	Jelly Filled Telephone Cables
kV	Kilo-Volt
LME	London Metal Exchange
LT	Low Tension
LV	Low Voltage
MBAs	Master's in Business Administration
PE	Polyethylene
PTAs	Preferential Trade Agreement
PVC	Polyvinyl Chloride
R&D	Research & Development
SEBs	State Electricity Boards
WTO	World Trade Organisation
WEO	World Economic Outlook
XLPE	Cross linked polyethylene
UNIDO	Union Nations Industrial Development Organisation

### CONVENTIONAL AND GENERAL TERMS / ABBREVIATIONS

Term	Description
A/C	Account
AGM	Annual General Meeting
AIF	Alternative Investment Fund as defined in and registered with SEBI under the Securities and Exchange Board of India (Alternative
	Investments Funds) Regulations, 2012



Term	Description
AS/Accounting Standard	Accounting Standards as issued by the Institute of Chartered
715/7 recounting standard	Accountants of India
A.Y./AY	Assessment Year
AoA	Articles of Association
ASBA	Application Supported by Blocked Amount
BIFR	Board for Industrial and Financial Reconstruction
CAGR	Compounded Annual Growth Rate
Category I Foreign	FPIs who are registered as - Category I foreign portfolio investors
Portfolio Investors	under the SEBI FPI Regulations
Category II Foreign	FPIs who are registered as - Category II foreign portfolio investors
Portfolio Investors	under the SEBI FPI Regulations
Category III Foreign	FPIs who are registered as - Category III foreign portfolio investors
Portfolio Investors	under the SEBI FPI Regulations
CC	Cash Credit
CDSL	Central Depository Services (India) Limited
CFO	Chief Financial Officer
CIN	Corporate Identification Number
CS	Company Secretary
CST	Central Sales Tax
Cm	Centimetre
CMD	Chairman and Managing Director
CENVAT	Central Value Added Tax
Companies Act	Companies Act, 1956 (without reference to the provisions thereof that
	have ceased to have effect upon notification of the Notified Sections)
	and the Companies Act, 2013.
Companies Act, 2013	The Companies Act, 2013, to the extent in force pursuant to the
1	notification of the notified sections
Depositories	NSDL (National Securities Depository Limited) and CDSL (Central
	Depository Services Limited); Depositories registered with the SEBI
	under the Securities and Exchange Board of India (Depositories and
	Participants) Regulations, 1996, as amended from time to time
Depositories Act	The Depositories Act, 1996, as amended from time to time.
DGFT	Directorate General of Foreign Trade
DIN	Director Identification Number
DIPP	Department of Industrial Policy & Promotion
DP	Depository Participant
DP ID	Depository Participant's Identity
EBIDTA	Earnings before interest, depreciation, tax, amortization and
	extraordinary items
ECS	Electronic Clearing System
EGM	Extraordinary General Meeting
EPFA	The Employees' Provident Funds and Miscellaneous Provisions Act,
	1952
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
ESPS	Employee Stock Purchase Scheme
EPS	Earnings Per Share
FCNR Account	Foreign Currency Non Resident Account
FDI	Foreign Direct Investment
FEMA	Foreign Exchange Management Act 1999, as amended from time to
	time and the regulations framed there under
FII(s)	Foreign Institutional Investor, as defined under the FII Regulations



Term	Dogavintion				
Term	Description and registered with the SEBI under applicable laws in India				
FPI(s)	Foreign Portfolio Investor means a person who satisfies the eligibility				
141(8)	criteria prescribed under regulation 4 and has been registered under				
	Chapter II of Securities And Exchange Board Of India (Foreign				
	Portfolio Investors) Regulations, 2014, which shall be deemed to be				
	an intermediary in terms of the provisions of the SEBI Act,1992				
FII Regulations	Securities and Exchange Board of India (Foreign Institutional				
TH Regulations	Investors) Regulations, 1995, as amended from time to time.				
FIs	Financial Institutions				
FIPB	The Foreign Investment Promotion Board, Ministry of Finance,				
THB	Government of India				
FVCI	Foreign Venture Capital Investor registered under the Securities and				
I VCI	Exchange Board of India (Foreign Venture Capital Investor)				
	Regulations, 2000				
FV	Face Value				
F.Y./FY	Financial Year				
GAAP	Generally Accepted Accounting Principles				
GDP	Gross Domestic Product				
GIR Number	General Index Registry number				
Gol/ Government	Government of India				
HNI	High Networth Individual				
HUF	Hindu Undivided Family				
ICDR Regulations/ SEBI	Timud Ondivided Family				
Regulations/ SEBI	SEBI (Issue of Capital and Disclosure Requirements) Regulations,				
(ICDR)	2009 as amended from time to time				
Regulations/Regulations	2007 as anicided from time to time				
Indian GAAP	Generally Accepted Accounting Principles in India				
ICAI	Institute of Chartered Accountants of India				
IFRS	International Financial Reporting Standards				
IPO	Initial Public Offering				
IRDA	Insurance Regulatory and Development Authority				
I. T. Act	The Income Tax Act, 1961, as amended.				
IT Authorities	Income Tax Authorities				
IT Rules	The Income Tax Rules, 1962, as amended from time to time				
INR	Indian National Rupee				
Key Managerial Personnel	The officers declared as a Key Managerial Personnel and as				
/ KMP	mentioned in the chapter titled "Our Management" beginning on page				
	149 of this Prospectus				
KVA	Kilovolt-ampere				
Listing Regulations /	•				
SEBI Listing Regulations/	Securities and Exchange Board of India (Listing Obligations and				
SEBI (LODR)	Disclosure Requirements) Regulations, 2015				
Regulations					
LM	Lead Manager				
Ltd.	Limited				
Mn	Million				
MoA	Memorandum of Association				
MoF	Ministry of Finance, Government of India				
MoU	Memorandum of Understanding				
MD	Managing Director				
MICR	Magnetic Ink Character Recognition				
N/A or N.A.	Not Applicable				



Term	Description				
NAV	Net Asset Value				
NBFC	Non Banking Finance Company				
Net Worth	The aggregate of the paid up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account				
NOC	No Objection Certificate				
NR	Non Resident				
NRE Account	Non Resident (External) Account				
NRI	Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time				
NRO Account	Non Resident Ordinary Account				
NSDL	National Securities Depository Limited				
NI Act	Negotiable Instruments Act, 1881				
OCB	Overseas Corporate Bodies				
p.a.	per annum				
PAN	Permanent Account Number				
PAT	Profit After Tax				
Pvt.	Private				
PBT	Profit Before Tax				
P/E Ratio	Price Earnings Ratio				
QIB	Qualified Institutional Buyer				
RBI	Reserve Bank of India				
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time				
RoC	Registrar of Companies				
RoNW	Return on Net Worth				
Rs. / INR	Indian Rupees				
SCRA	Securities Contracts (Regulation) Act, 1956 as amended from time to time				
SCRR	Securities Contracts (Regulation) Rules, 1957				
SCSB	Self Certified Syndicate Bank				
SEBI	Securities and Exchange Board of India				
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time				
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investments Funds) Regulations, 2012				
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995				
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014				
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000				
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996 as repealed pursuant to the SEBI AIF Regulations				
SEBI Insider Trading	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as				
Regulations Trading	amended from time to time, including instructions and clarifications issued by SEBI from time to time				
SEBI Takeover	Securities and Exchange Board of India (Substantial Acquisition of				
- ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	Securities and Exercise Double of more (Substitution of				



Term	Description					
Regulations / Takeover	Shares and Takeovers) Regulations, 2011					
Regulations / Takeover						
Code						
Listing Regulations /	Securities and Exchange Board of India (Listing Obligations and					
SEBI Listing Regulations	Disclosure Requirements) Regulations, 2015					
/ SEBI (LODR)						
Regulations						
Sub-Account	Sub-accounts registered with SEBI under the SEBI (Foreign					
	Institutional Investor) Regulations, 1995, other than sub-accounts					
	which are foreign corporate or foreign individuals.					
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as					
	amended from time to time					
SME	Small Medium Enterprise					
Sec	Section					
SSI Undertaking	Small Scale Industrial Undertaking					
Stock Exchange (s)	SME Platform of National Stock Exchange of India Limited					
STT	Securities Transaction Tax					
TAN	Tax Deduction Account Number					
TRS	Transaction Registration Slip					
TIN	Taxpayers Identification Number					
TNW	Total Net Worth					
u/s	Under Section					
UIN	Unique Identification Number					
US / U.S. / USA / United	United States of America					
States						
USD or US\$ or \$	United States Dollar, the official currency of the United States of					
	America					
U.S. GAAP	Generally accepted accounting principles in the United States of					
	America					
UOI	Union of India					
VAT	Value Added Tax					
VCF / Venture Capital	Foreign Venture Capital Funds (as defined under the Securities and					
Fund	Exchange Board of India (Venture Capital Funds) Regulations, 1996)					
******	registered with SEBI under applicable laws in India.					
WDV	Written Down Value					
WTD	Whole-time Director					
w.e.f.	With effect from					
YoY	Year over year					

### Notwithstanding the following: -

- i. In the section titled "Main Provisions of the Articles of Association" beginning on page 294 of this Prospectus, defined terms shall have the meaning given to such terms in that section;
- ii. In the section titled "*Financial Statements*" beginning on page 173 of this Prospectus, defined terms shall have the meaning given to such terms in that section;
- iii. In the section titled "*Risk Factors*" beginning on page 16 of this Prospectus, defined terms shall have the meaning given to such terms in that section;
- iv. In the chapter titled "Statement of Possible Tax Benefits" beginning on page 92 of this Prospectus, defined terms shall have the meaning given to such terms in that chapter; and
- v. In the chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 204 of this Prospectus, defined terms shall have the meaning given to such terms in that chapter.



#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 173 this Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on April 1<sup>st</sup> of each year and ends on March 31<sup>st</sup> of the next year. All references to a particular fiscal year are to the 12 month period ended March 31<sup>st</sup> of that year. In this Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian Accounting Practices on the financial disclosures presented in this Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled 'Financial Statements' beginning on page 173 of this Prospectus.

### **CURRENCY OF PRESENTATION**

In this Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$"or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million' and 'billion / bn./ Billions' means 'one hundred crores'.

### **INDUSTRY & MARKET DATA**

Unless stated otherwise, Industry and Market data and various forecasts used throughout this Prospectus have been obtained from publically available Information, Industry Sources and Government Publications.

Industry Sources as well as Government Publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.



Although we believe that industry data used in this Prospectus is reliable, it has not been independently verified by the Lead Manager or our Company or any of their affiliates or advisors. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in the section "*Risk Factors*" on page 16 of this Prospectus. Accordingly, investment decisions should not be based solely on such information.

Future looking statements speak only as of the date of this Prospectus. Neither we, our Directors, Lead Manager, Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange



#### FORWARD LOOKING STATEMENT

This Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, but are not limited to the following:-

- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in laws and regulations relating to the sectors / areas in which we operate;
- Increased competition in the sectors / areas in which we operate;
- Factors affecting the Industry in which we operate;
- Our ability to meet our capital expenditure requirements;
- Fluctuations in operating costs;
- Our ability to attract and retain qualified personnel;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- Any adverse outcome in the legal proceedings in which we are involved;
- Our failure to keep pace with rapid changes in technology;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in government policies and regulatory actions that apply to or affect our business.

For a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 16 and 204 respectively of this Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Prospectus. Neither we, our Directors, Lead Manager, Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



#### SECTION II – RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of this issue including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

To obtain a better understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 119, "Our Industry" beginning on page 95 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 204 of this Prospectus as well as other financial information contained herein.

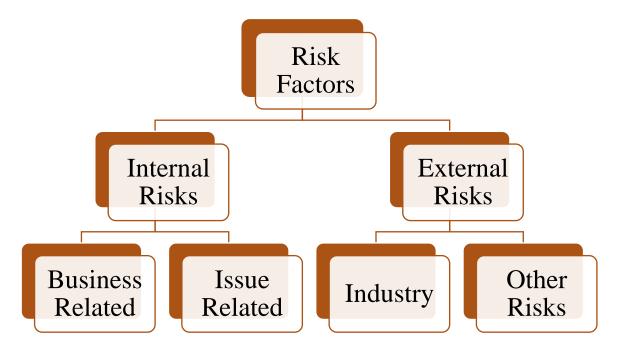
The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. Unless otherwise stated, the financial information of our Company used in this section is derived from our restated financial statements prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviation" beginning on page 3 of this Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.



The risk factors are classified as under for the sake of better clarity and increased understanding:



### INTERNAL RISKS

#### A. Business Related

1. We have not entered into any agreement in respect of long term supply for raw materials required by us and as such we are susceptible to fluctuations in the cost of raw materials.

We are dependent on our suppliers for uninterrupted supply of raw-materials i.e. copper rods. We procure our raw materials from various suppliers depending upon the price and quality of raw materials. While we are not dependent on any one particular supplier for supply of raw materials, any disruption of such supply of raw materials from our suppliers will adversely affect our operations and ability to deliver our products on a timely basis. Further, our profitability is partly dependent on our ability to anticipate and adapt to changes in the cost of raw materials. Cost of the raw materials as a percentage of our total revenue from operations for financial year ended March 31, 2016 and March 31, 2015 was 92.21% and 89.47% respectively. The prices of these raw materials are subject to price fluctuation due to various factors beyond our control, including but not limited to severe climatic conditions, governmental regulations, which may reduce supply and lead to increase in supply costs. In the event that we are unable to anticipate and adapt to changing supply costs by adjusting our purchasing practices or we are unable to negotiate favourable pricing terms with our suppliers for such raw materials, then our business, profitability and financial performance may be materially and adversely affected. Further, any disruption in the adequate and timely supply of raw materials or unavailability of raw materials may adversely affect our business and results of operations

2. Fluctuation in exchange rates of Rupees and U.S. Dollars could affect our financial condition and results of operations.

Although most of our sales of enamelled copper wire and Poly Submersible Poly wire are made to domestic customers in Rupee, our products are dependent upon prices of Copper as it is the primary raw material used for manufacturing of enamelled copper wire and submersible poly wire. Prices of copper are as per LME copper price, which is quoted in U.S. Dollars. An appreciation of Rupee against the U.S. Dollar would mean that our price in U.S. Dollars stays the same, but the amount we receive on sales in Rupee would



decrease. The exchange rate between the Rupee and U.S. Dollar has fluctuated substantially in recent years and may continue to fluctuate significantly in the future. We bear the complete risk of currency exchange rate fluctuations between the Rupee and the U.S. Dollar and do not currently hedge against currency fluctuations. Any appreciation of Rupee against the U.S. Dollar may adversely affect our sales and our results of operations.

### 3. Our industry is competitive and increased competitive pressure may adversely affect the results of our operations.

The market for enamelled copper wire and submersible poly wire manufacturers is highly competitive, and we expect competition to intensify and increase from a number of sources. We believe that the principal competitive factors in our markets are price, service quality, sales and marketing skills, the ability to manufacture customized products and technological and industry expertise. We face significant competition from several entities located in India and several other FTA / PTA countries and from China and we may not be able to compete with them for several reasons. For more details, please refer to the chapter titled 'Our Business' beginning on page no. 119 of this Prospectus. Further, since our industry has low entry barriers, we may face competition from new entrants in this market. Some of the existing and future competitors may have greater financial, personnel and other resources, longer operating histories, a broader range of product offerings, greater technological expertise, more recognizable brand names and more established relationships in industries that we currently serve or may serve in the future. In addition, some of our competitors may enter into strategic or commercial relationships among themselves or with larger, more established companies in order to increase their ability to address client needs, or enter into similar arrangements with potential clients. Increased competition, our inability to compete successfully against competitors, pricing pressures or loss of market share could have a material adverse effect on our business, results of operations, financial condition and cash flows.

# 4. We have significant power requirements and any disruption of power facilities may affect our manufacturing processes adversely; impacting our results of operations and financial condition.

Our manufacturing facilities require substantial amount of power and our energy cost represents a significant portion of the production cost for our operations. For Financial Year 2015-16 and 2014-15, our power cost was Rs. 46.89 Lakhs and Rs. 30.46 Lakhs showing an increasing trend in absolute terms and constitute 1.32% and 1.55% respectively of our total revenue. The quantum and nature of power requirements of the industry in which our Company operates is such that it cannot be supplemented / augmented by alternative / independent sources of power supply since it involves significant capital expenditure and per unit cost of electricity produced is very high in view of increasing oil prices and other constraints.

We source most of our electricity requirements for our manufacturing facilities from state electricity boards. We are dependent on State Government for meeting our electricity requirements and we have sanctioned load from Paschim Gujarat Vij Company Limited for power supply up to 400 KVA. Any defaults or non compliance of the conditions of the sanction letter may render us liable for termination or any future changes in the terms of the sanction may lead to increased costs, thereby affecting the profitability. Further, since we are majorly dependent on third party power supply; there may be factors beyond our control affecting the supply of power.

If supply is not available for any reason, we will need to rely on captive generators, which may not be able to consistently meet our higher electricity requirements. The increasing cost of electricity may adversely affect our cost of production and profitability. We may also be forced to shut down our manufacturing facilities or scale down our production if the power supply worsens or remain unavailable for long time. Interruptions of electricity



supply can also result in production shutdowns, increased costs associated with restarting production and the loss of production in progress.

Any disruption / non availability of power shall directly affect our production which in turn shall have an impact on profitability and turnover of our Company. To deal with electricity failures, our Company has also installed a UPS Inverter and Diesel Generator as a standby arrangement, but this may increase the cost of production and which in turn shall have an impact on profitability and turnover of our Company.

5. There is a rising trend of substituting Copper wires by Aluminium wires due to the latter's improved and advantageous characteristics; which may pose a threat to the core business of our Company, impacting the overall profitability.

The core business of our Company is manufacturing and supply of enamelled Copper Wires, Poly Wrap Submersible Winding Wires and Copper Rod. Copper has been used in electric wiring since years and is always in great demand as copper acts as good conductor of electricity and possesses the qualities such as higher tensile strength, higher ductility, excellent creep and corrosion resistance, higher thermal conductivity, solder ability and ease in installation. Thus the Copper wires are widely used in auto Electricals, transformers, compressors and various types of other electrical equipment.

However, there is an increasing trend of using aluminium wires in place of copper wires in both household and industry applications. Aluminium wires have the weight and cost advantages over copper wires. The most important factor for preference of aluminium wiring over copper wiring is its cost advantage. Price of Copper per tonne is around two and half - three times higher than price of aluminium per tonne on LME Exchange. Thus it is also more affordable compared to copper wiring, which makes it an excellent alternative for industrial wiring. Further Aluminium wirings are also light-weight and flexible which makes it effective for power distribution. Moreover, larger aluminium wiring require less support compared to copper wiring which makes it a perfect choice for industrial purposes. Thus with the development of technology and consecutive improvements in the production of aluminium, it has emerged as a cheap substitute to copper, creating a possible threat to the business undertaken by our company.

Increased use of aluminium wires over copper wires may affect our business fundamentals adversely, thereby impacting results of operations and overall profitability of our Company.

6. We require high working capital for our smooth day to day operations of business and any discontinuance or our inability to acquire adequate working capital timely and on favourable terms at a future date, may have an adverse effect on our operations, profitability and growth prospects.

Our business demands substantial funds towards working capital requirements. In case there are insufficient cash flows to meet our working capital requirement or we are unable to arrange the same from other sources or there are delays in disbursement of arranged funds, or we are unable to procure funds on favourable terms, at a future date, it may result into our inability to finance our working capital needs on a timely basis which may have an adverse effect on our operations, profitability and growth prospects

Summary of our working capital position is as given below:

(Rs. In Lakhs)

Particulars	For the year ended					
r articulars	2016	2015	2014	2013		
A. Current Assets						
Inventories	215.66	243.98	130.26	-		
Trade Receivables	351.14	630.12	67.10	-		
Cash and Cash Equivalents	2.64	0.37	1.92	7.00		



Short Term Loans & Advances	33.63	62.77	43.64	8.40
B. Current Liabilities				
Trade Payables	29.98	357.38	38.26	6.19
Other Current Liabilities	42.13	43.44	50.84	-
Short term provisions	10.38	17.30	1.22	0.07
Working Capital (A-B) excluding				
Short Term Borrowings	562.74	561.29	108.96	9.14
Inventories as % of total current				
assets	35.76%	26.03%	53.62%	
Trade receivables as % of total				
current assets	58.22%	67.23%	27.62%	

Our Working capital requirements are in line with the industry standards. Our inability to maintain sufficient cash flow, credit facility and other sources of fund, in a timely manner, or at all, to meet the requirement of working capital or pay out debts, could adversely affect our financial condition and result of our operations. For further details regarding working capital requirement, please refer to the chapter titled "Objects of the Issue" beginning on page 83 of this Prospectus.

### 7. We may face a risk on account of not meeting our export obligations.

The Government of India has provided for various fiscal incentives including concessions of duty on imports under the Export Promotion Capital Goods Scheme ("EPCG Scheme") and duty free Imports under Advance Authorisation Scheme ("AAS"). Our Company also enjoys certain incentives under the EPCG Scheme for our manufacturing facilities and AAS Scheme for purchase of duty free import of raw material. The EPCG Scheme allows imports at concessional rates of customs duty and requires the importer to export a specified quantity of goods over a period of six/eight years. Advance Authorisations necessitate exports with a minimum value addition of 15%. Non-fulfilment of such obligations may result in confiscation of capital goods imported under EPCG Scheme and other penalties as set out in the EPCG Scheme and in case of AAS, importer may be liable to pay interest and other penalties as set out in the AAS. The export obligation of our Company under the EPCG Scheme and AAS as on March 31, 2016 was Rs. 16.62 lakhs. Though in the past we have not been penalised for non-fulfilment of the export obligations under the EPCG Scheme and AAS; there can be no assurance that we would be able to meet the export obligations at all times in the future and any such failure could expose us to penal liabilities. In the event we are in default of the EPCG Scheme or AAS and the incentives provided therein are withdrawn by the Government of India, it could have a material adverse effect on our financial position, profitability and results of operation. Our failure to fulfil these export obligations in full may make us liable to pay duty proportionate to unfulfilled obligation along with the interest.

### 8. We have contingent liabilities and our financial condition could be adversely affected if any of these contingent liabilities materializes.

As of March 31, 2016, contingent liabilities disclosed in the notes to our audited financial statements aggregated Rs. 148.08 Lakhs. Set forth below are our contingent liabilities that had not been provided for as of March 31, 2016

Rs in Lakhs

Nature of Contingent liability	Amount
Bank Guarantee	11.72
Duty saved against advanced authorisation/EPCG	136.36
Total	148.08

In the event that any of these contingent liabilities materialize, our financial condition may be adversely affected.



### 9. We have a limited operating history, which may makes it difficult to evaluate our past performance and prospects.

Our Company was incorporated in November 2012 and commercial operation started in the financial year 2013-14. Given our limited operating history in the business in which we operate, we may not succeed in addressing certain risks pertaining to companies in an early stage of growth, including our ability to acquire and retain customers or maintain adequate control of our costs and expenses. If we are unsuccessful in addressing business risks in time or at all, our business may be materially and adversely affected. Accordingly, investors should consider our business and prospects in light of the risks, losses and challenges that we face as an early-stage company.

For our business to succeed, amongst other things, we must successfully undertake the following activities:

- implement and successfully execute our business strategies;
- manage costs to ensure we can maintain competitive pricing with attractive margins;
- continue to develop our technology;
- respond to competitive developments;

There can be no assurance that we will be successful in undertaking such activities in time or at all. Our failure to successfully undertake one or more of the activities described above could materially adversely affect our business, prospects, financial condition and results of operations. Further, our limited operating history may not provide a meaningful basis for evaluating our business, financial performance, prospects or results of operations, or to make a decision about an investment in our Equity Shares.

For further details in this regard, please refer to the chapters "Our History and Certain Other Corporate Matters", "Our Promoters and Promoter Group" and "Our Group Companies" and "Management Discussion and Analysis of Financial Condition and Results of Operations" on pages 146, 161, 165 and 204, respectively.

# 10. Our Company has negative cash flow in its operating activities as well as investing activities in the past 3 years, details of which are given below. Sustained negative cash flow could impact our growth and business

Our Company has incurred negative cash flows from our operating activities as well as investing activities during our limited operating history as per the Restated Financial Statements and the same are summarized as under:

Rs in Lakhs

Particulars	For the year ended March 31,					
Farticulars	2014	2015	2016			
Cash Flow from / (used in)	(177.46)	(251.52)	208.87			
Operating Activities	(177.40)	(231.32)	206.67			
Cash Flow from / (used in)	(181.78)	(52.07)	(14.59)			
Investing Activities	(101.70)	(32.07)	(14.39)			
Cash Flow from / (used in )	354.16	302.05	(166.92)			
Financing Activities	334.10	302.03	(166.82)			

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flows in future, it may adversely affect our business and financial operations.

11. Our top 5 customers constitute around 87.79% and top 10 customers contribute more than 95.24% of our revenue from operations.



As per our current business model, our Company has a limited customer base as we generate our sales from limited number of clients. For the year ended March 31, 2016 our top 5 customers contributed around 87.79% and top 10 customers contributed more than 95.24% of our sales. Any decline in our quality standards, growing competition and any change in the demand, may adversely affect our ability to retain them. Although, we believe that we will not face substantial challenges in maintaining our business relationship with them or finding new customers, we cannot assure that we shall generate the same quantum of business, or any business at all, and the loss of business from one or more of them may adversely affect our revenues and results of operations. However, the composition and revenue generated from these customers might change as we continue to add new customers in the normal course of business

# 12. We generate majority of our sales from our operations in Gujarat and any adverse developments affecting our operations in Gujarat could have an adverse impact on our revenue and results of operations

Majority of our total sales are made in the state of Gujarat. Such geographical concentration of our business in this region heightens our exposure to adverse developments related to competition, as well as economic and demographic changes in this region which may adversely affect our business prospects, financial conditions and results of operations. We may not be able to leverage our experience in these regions to expand our operations in other parts of India, should we decide to further expand our operations.

Further, factors such as competition, culture, regulatory regimes, business practices and customs, customer tastes, behaviour and preferences in the cities where we may plan to expand our operations may differ from Gujarat, and our experience in the Gujarat may not be applicable to these states. In addition, as we enter new markets and geographical areas, we are likely to compete not only with national developers, but also local developers who have an established local presence, are more familiar with local regulations, business practices and customs, have stronger relationships with local contractors, suppliers, relevant government authorities, and who have access to existing land reserves or are in a stronger financial position than us, all of which may give them a competitive advantage over us. Our inability to expand into areas outside Gujarat market may adversely affect our business prospects, financial conditions and results of operations.

### 13. The capacity of our manufacturing facility is not fully utilized and could impair our ability to fully absorb fixed costs

The capacity of our manufacturing facility at Bhavnagar, Gujarat has not been fully utilized, over the last three financial years, and there is no assurance that there will be an increase in the capacity utilization in the future. If we are unable to fully utilize our capacity in the future this could affect our cost and profitability and thereby adversely affect the financial condition of our Company:

Product Name	Installed	Actual			Projected		
	MT	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Enamelled copper							
wire	1400	34.75	113.64	146.03	700.00	900.00	1400.00
Submersible copper							
winding wire	600	0.00	36.07	37.52	300.00	400.00	600.00
Bale copper wire and							
road and strip	4800	0.00	254.43	657.53	1200.00	1600.00	2200.00

### 14. Cancellation or reduction of orders placed by our customers can result in accumulation of excess inventory which may affect the results of operations

Our raw material consumption constitutes more than 91.68% of our total expenses. Though, we have not faced any cancellations of orders, we cannot assure that we will not face any cancellations of orders in the future. Our terms of sales are such that the orders



placed by our customers can be cancelled by them with little or no notice and no compensation. If there is any cancellation or reduction in orders placed by our customers in the future, it may add up to our stock and affect our profitability and results of operations.

# 15. Our Company and Group companies have received few income tax notices which are currently pending. If these proceedings are decided against our company or group companies, same may adversely affect our Company

Our Company and Group companies have received few income tax notices which are currently pending. If these proceedings are decided against our company or group companies, same may adversely affect our Company. Presently, our Promoter, directors are not involved in any litigation, however, we cannot assure you that in future, we, our promoters, our directors or group companies may not face legal proceedings; any adverse decision in such legal proceedings may impact our business. For further details in relation to legal proceedings involving our Company, Group Companies refer the chapter titled "Outstanding Litigation and Material Developments" on page 218 of this Prospectus

Particulars	Crimin al Proceed ings	Civil/ Arbitratio n Proceeding s	Tax Proceedi ngs	Labou r Disput es	Consu mer Compla ints	Complai nts under Section 138 of NI Act, 1881	Aggregate amount involved (Rs. In lakhs)	
Company								
By the Company	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Against the Company	Nil	Nil	2	Nil	Nil	Nil	Not Ascertaina ble	
Promoters	ı	1	ı		•	1		
By the Promoter	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Against the Promoter	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Group Comp	anies			I.				
By Group Companies	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Against Group Companies	Nil	Nil	7	Nil	Nil	Nil	5.52	
Directors other	Directors other than promoters							
By the Directors	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Against the Directors	Nil	Nil	Nil	Nil	Nil	Nil	Nil	

Also, there is no assurance that in future, we, our promoters, our directors or group companies may not face legal proceedings; any adverse decision in such legal proceedings may impact our business.



For further details in relation to legal proceedings involving our Company, Promoters, Directors, Group Company see the chapter titled "Outstanding Litigation and Material Developments" on page 218 of this Prospectus.

16. Any inability on our part to comply with prescribed specifications and standards of quality in connection with our products and/or manufacturing facilities could adversely impact our business and operations.

Quality of our product is very important for our customers and their brands equity. All our products go through various quality checks at various stages. We supply copper enamelled wires, covering a variety of applications for the domestic, industrial and automobile segments each of which have different product specifications. Our Company is committed to providing quality products to our customers and in this relation has also received various quality accreditations including ISO 9001:2008 Quality Management System for its products. Our Company ensure that its products are tested for various application tests such as sample test, performance, durability, product safety etc., in line with applicable standards. Failure of our products to meet prescribed quality standards may results in rejection and reworking and replacement of product. Any failure on our part to successfully maintain quality standards for our products may affect our business and operations.

17. One of our Promoters, Divya Monpara, does not have adequate experience in, and has not actively participated in, business activities undertaken by the Company. The Company cannot assure you that this lack of adequate experience of or participation by Divya Monpara in our business will not have any adverse impact on the management and / or operations of the Company

One of our Promoters, Divya Monpara, does not have adequate experience in, and has not actively participated in, business activities undertaken by us. For further details of our Promoters, please see the chapter titled "Our Promoters and Promoter Group" beginning on page 161 of this Prospectus. The Company cannot assure you that this lack of adequate experience of or participation by, Divya Monpara in our business will not have any adverse impact on the management and / or operations of the Company.

18. Our success depends largely upon the services of our Promoters and other Key Managerial Personnel and our ability to retain them. Our inability to attract and retain key managerial personnel may adversely affect the operations of our Company

We depend significantly on the expertise, experience and continued efforts of our directors mainly Nilesh Patel and Rohitbhai Chauhan and our key managerial personnel. If one or more members of our Board or key managerial personnel are unable or unwilling to continue in his / her present position, it could be difficult to find a replacement. Our business could thereby be adversely affected. Opportunities for key managerial personnel in our industry are intense and it is possible that we may not be able to retain our existing key managerial personnel or may fail to attract / retain new employees at equivalent positions in the future. As such, any loss of key managerial personnel could adversely affect our business, operations and financial condition. For further details on the Management of our Company please refer to the chapter titled "Our Management" beginning on page 149 of this Prospectus

19. We have entered into, and will continue to enter into, related party transactions

We have entered into and may in the course of our business continue to enter into transactions specified in the restated financials contained in the Prospectus with related parties that include our Promoter Group entities and Group companies. For further details in relation to our related party transactions, see chapter "Related Party Transactions" on page 171 of this Prospectus. While we believe that all such transactions have been conducted on an arm's length basis, there can be no assurance that we could not have achieved more favourable terms had such transactions not been entered into with related



parties. Furthermore, it is likely that we may enter into related party transactions in the future. The Companies Act, 2013 has brought into effect significant changes to the Indian company law framework, including specific compliance requirements such as obtaining prior approval from audit committee, the board of directors and shareholders for certain related party transactions. There can be no assurance that such transactions, individually or in the aggregate, will not have a material adverse effect on our financial condition and results of operations.

# 20. Our Company has manufacturing facility located at Bhavnagar, Gujarat. Any delay in production at, or shutdown of, or any interruption for a significant period of time, in this facility may in turn adversely affect our business, financial condition and results of operations

Our Company has manufacturing facility located at Bhavnagar, Gujarat. Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Our manufacturing facility is susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. Further, our manufacturing facility is also subject to operating risk arising from compliance with the directives of relevant government authorities. Operating risks may result in personal injury and property damage and in the imposition of civil and criminal penalties. If our Company experiences delays in production or shutdowns at any or all of these facilities due to any reason, including disruptions caused by disputes with its workforce or any external factors, our Company's operations will be significantly affected, which in turn would have a material adverse effect on its business, financial condition and results of operations

# 21. Our Registered office and other Branch office are not owned by us. In the event we are unable to renew the Leave and License agreement, or if such agreement is terminated, we may suffer a disruption in our operations

Our Registered office situated at Plot No. 2107/D, Office No. 203, 2nd Floor, D&I Excellus, Waghawadi Road, Bhavnagar, Gujarat, 364001 India is taken on rent basis from Arvind Patel, partner of Madhav Steels, SBD. The tenure of this agreement is two years (which expires on January 09, 2017), renewable thereafter on mutually agreed terms. Further our Branch offices are also taken on rent as per details given in section titled Land & Property beginning on page 134 of this Prospectus. Upon the termination of this agreement, we are required to return the said office premises to the licensor. The terms of the agreement may or may not be renewed. In the event the licensor terminates or does not renew the license on commercially acceptable terms, or at all, and we are required to vacate our office, we may be required to identify alternative premises and enter into fresh lease or leave and license agreement. Such a situation could result in loss of business and may adversely affect our operations and profitability.

### 22. We depend on certain brand names and our corporate name and logo that we may not be able to protect and / or maintain

Our ability to market and sell our products depends upon the recognition of our brand names and associated consumer goodwill. Currently, we have a logo which is used for our business purpose. Further the said logo is applied for registration with the Registrar Of Trademarks, Trademark Registry, Ahmedabad which currently stands objected, hence we do not have registered trademarks for our own nor our corporate name and logo under the Trade Marks Act, 1999. Consequently, we do not enjoy the statutory protections accorded to registered trademarks in India for the corporate name and logo of our company, which are currently pending. In the absence of such registrations, competitors and other companies may challenge the validity or scope of our intellectual property right over these



brands or our corporate name or logo. As a result, we may be required to invest significant resources in developing new brands or names, which could materially and adversely affect our business, financial condition, results of operations and prospects. For further details regarding our trademarks; kindly refer to chapter titled "Government and Other Statutory Approvals" on page 225 of this Prospectus.

Sr. No.	Particulars (Logo / Word or Label Mark)	Applicant	Application No.	Date of filing	Class	Status
1	MADHAV COPPER	Madhav Copper Private Limited	3002885	July 08, 2015	9	Objected
2	WIRE FOR INNOVATIVE ELECTRICAL SOLUTION	Madhav Copper Private Limited	3002886	July 08, 2015	9	Objected

# 23. Our Company has availed unsecured loans which are repayable on demand. Any demand from lenders for repayment of such unsecured loans, may adversely affect our cash flows.

As on year ended on March 31, 2016, our Company has availed unsecured loans amounting to Rs. 157.08 lakhs from directors, member and others that are repayable on demand to them. Such loans are not repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lenders at any time. Any such unexpected demand or accelerated repayment may have a material adverse effect on our business, cash flows and financial condition.

For further details of unsecured loans of our Company, please refer 'Annexure VII' 'Details of Long Term Borrowings as Restated' of chapter titled "Financial Statements as Restated" beginning on page 173 of this Prospectus.

# 24. Our Group Companies Madhav Concast Private Limited, Madhav Industries Limited and Madhav Metcast Private Limited have incurred losses in the previous financial years.

Sustained financial losses by our Group Company may not be perceived positively by external parties such as customers, bankers, suppliers etc, which may affect our credibility and business operations. Our Group Companies Madhav Concast Private Limited, Madhav Industries Limited and Madhav Metcast Private Limited have incurred losses in previous years:

Madhav Concast Private Limited

(Rs in Lakhs)

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Particulars	2013-14	2014-15	2015-16
Paid Up Capital	50.01	50.01	50.01
Reserves & Surplus	32.94	33.15	32.96
Sales and other income	6.62	1.89	0.05
Profit / loss after tax	0.71	0.21	-0.20
EPS (Rs.)	1.41	0.42	-0.39
NAV (in Rs.)	165.87	166.29	165.90

Madhav Industries Limited

(Rs in Lakhs)

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	95.00	95.00	95.00
Reserves & Surplus	53.63	12.74	-34.52
Sales and other income	147.27	75.77	9.63
Profit / loss after tax	-26.49	-3.73	-47.25
EPS (Rs.)	-2.79	-0.39	-4.97



Particulars	2013-14	2014-15	2015-16
NAV (in Rs.)	15.65	11.34	6.37

Madhav Metcast Private Limited

(Rs in Lakhs)

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	201.00	201.00	201.00
Reserves & Surplus	-56.51	-63.11	-92.15
Sales and other income	3,981.50	4,293.17	3,242.01
Profit / loss after tax	-58.79	-6.60	-29.04
EPS (Rs.)	-2.93	-0.33	-1.44
NAV (in Rs.)	7.19	6.86	5.42

There can be no assurance that our Group entity(ies), or any other ventures promoted by our Promoter, will not incur losses in any future periods, or that there will not be an adverse effect on our reputation or business as a result of such losses.

### 25. Our business is dependent on our continuing relationships with our customers, with whom we have not entered into long term arrangements.

We do not have any long term arrangements with any of our customers for purchase of our products in the future, at the current prices or at all. Majority of our sales are carried out on mutual agreed terms without any written arrangement. Although we have satisfactory business relations with our customers but we cannot assure continued flow of business from them. The loss of or interruption of work by, a significant customer or a number of significant customers or the inability to procure tender contracts on a regular basis or at all may have an adverse effect on our revenues, cash flows and operations

# 26. Compliance with, and changes in, safety, health and environmental laws and regulations may adversely affect our business, prospects, financial condition and results of operations

Due to the nature of the our business, we expect to be or continue to be subjected to extensive and increasingly stringent environmental, health and safety laws and regulations and various labour, workplace and related laws and regulations. We are also subject to environmental laws and regulations, including but not limited to:

- Environment (Protection) Act, 1986
- Air (Prevention and Control of Pollution) Act, 1981
- Water (Prevention and Control of Pollution) Act, 1974
- Hazardous Waste Management & Handling Rules, 2008
- other regulations promulgated by the Ministry of Environment and Forests and the Pollution Control Boards of the state of Gujarat

which govern the discharge, emission, storage, handling and disposal of a variety of substances that may be used in or result from the operations of our business.

The scope and extent of new environmental regulations, including their effect on our operations, cannot be predicted and hence the costs and management time required to comply with these requirements could be significant. Amendments to such statutes may impose additional provisions to be followed by our Company and accordingly the Company needs to incur clean-up and remediation costs, as well as damages, payment of fines or other penalties, closure of production facilities for non-compliance, other liabilities and related litigation, which could adversely affect our business, prospects, financial condition and results of operations.

27. We require a number of approvals, NOCs, licences, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in



the name of Madhav Copper Limited from Madhav Copper Private Limited pursuant to name change of our company and any failure or delay in obtaining the same in a timely manner may adversely affect our operations

We require a number of approvals, licenses, registrations and permits in ordinary course of our business. Additionally, we need to apply for renewal of approvals which expire, from time to time, as and when required in the ordinary course. Also, we were a private limited company in the name of "Madhav Copper Private Limited" which was carrying business of manufacturing and supply of Enamelled Copper Wire, Poly Wrap Submersible Winding Wire, and Copper Rod. As per Companies Act, 1956/2013, a private limited company can be converted into public limited company. After complying with the relevant procedure of Companies Act, 1956/2013, the said private limited company was converted into a public limited company in the year 2016. After conversion there was change of name of the company from "Madhav Copper Private Limited" to "Madhav Copper Limited" pursuant to Rule 29 of the Companies (Incorporation) Rules, 2014. We shall be taking necessary steps for transferring the approvals in new name of our company. In case we fail to transfer/obtain the same in name of the company same may adversely affect our business or we may not be able to carry our business

Approvals like Professional Tax Registration, Shops and Establishment Certificate, Employees Provident Fund Registration, Registration for Employees State Insurance are yet to be obtained by the company. Additionally, our company has not applied for change of name of the approval/s mentioned in pending approvals section of Government and Other Statutory Approvals Chapter. For more information, see chapter "Government and Other Statutory Approvals" on page 225 of this Prospectus.

We depend on certain brand names and our corporate name and logo that we may not be able to protect and/or maintain.

Our ability to market and sell our products depends upon the recognition of our brand names and associated consumer goodwill. Currently, we have a logo which is used for our business purpose. Further the said logo is applied for registration with the registrar of trademarks, trademark registry, Ahmedabad which currently stands objected hence we do not have registered trademarks for our own nor our corporate name and logo under the Trade Marks Act, 1999. Consequently, we do not enjoy the statutory protections accorded to registered trademarks in India for the corporate name and logo of our company, which are currently pending. In the absence of such registrations, competitors and other companies may challenge the validity or scope of our intellectual property right over these brands or our corporate name or logo. As a result, we may be required to invest significant resources in developing new brands or names, which could materially and adversely affect our business, financial condition, results of operations and prospects.

In addition to same, our failure to comply with existing or increased regulations, or the introduction of changes to existing regulations, could adversely affect our business, financial condition, results of operations and prospects. We cannot assure you that the approvals, licences, registrations and permits issued to us would not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action.

The material approvals, licences or permits required for our business include trade licence, fire licences, excise and tax laws, environment laws and shops and establishment licences, as applicable. See "Government and other Statutory Approvals" on page 225 of this Prospectus / Prospectus. for further details on the required material approvals for the operation of our business.

#### 28. Any increases in interest rates would have an adverse effect on our results of operations

We are dependent upon the availability of equity, cash balances and debt financing to fund our operations and growth.



Our borrowings are subject to interest rates which may be fixed from time to time at the discretion of our lenders. As of March 31, 2016, we had secured borrowings in form of cash credit of Rs. 331.80 lakhs and term loan of Rs. 62.39 lakhs. Further, all of our secured debt has been incurred at floating rates of interest. Any fluctuations in interest rates may directly impact the interest costs of such loans and, in particular, any increase in interest rates could adversely affect our results of operations. Furthermore, our indebtedness means that a material portion of our expected cash flow may be required to be dedicated to the payment of interest on our indebtedness, thereby reducing the funds available to us for use in our general business operations. If interest rates increase, our interest payments will increase and our ability to obtain additional debt and non-fund based facilities could be adversely affected with a concurrent adverse effect on our business, financial condition and results of operations.

### 29. Our lenders have charge over our movable and immovable properties in respect of finance availed by us

We have secured our lenders by creating a charge over our movable and immovable properties in respect of loans / facilities availed by us from banks and financial institutions. The total amounts outstanding and payable by us as secured loans were Rs. 62.39 lakhs as on March 31, 2016. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be forfeited by lenders, which in turn could have significant adverse affect on business, financial condition or results of operations. For further information on the Financial Indebtedness please refer to page no. 213 of this Prospectus

### 30. Negative publicity with respect to our products or the industry in which we operate could adversely affect our business, financial condition and results of operations

Our business is dependent on the trust our customers have in the quality of our products. Any negative publicity regarding us, our products could adversely affect our reputation and our results of operations. Challenges to the "conflict-free" status of wires sold by us may result in a negative change in consumer attitudes and could result in negative publicity, having a material adverse effect on our business, financial condition and results of operations

### 31. Fraud, theft, employee negligence or similar incidents may adversely affect our results of operations and financial condition

We maintain large amounts of inventory at our factory at all times. Our operations may be subject to incidents of theft or damage to inventory. The industry also typically encounters some inventory loss on account of employee theft, shoplifting, vendor fraud, credit card fraud and general administrative error. Although we have set up various security measures, including tagging our products, armed security guards and follow stringent operational processes such as daily stock taking. There can be no assurance that we will not experience any fraud, theft, employee negligence, security lapse, loss in transit or similar incidents in the future, which could adversely affect our results of operations and financial condition. Additionally, in case of losses due to theft, breakage or damage caused by other casualties, there can be no assurance that we will be able to recover from our insurer the full amount of any such loss in a timely manner, or at all. If we incur a significant inventory loss due to third-party or employee theft and if such loss exceeds the limits of, or is subject to an exclusion from, coverage under our insurance policies, it could have a material adverse effect on our business, results of operations and financial condition.

### 32. Certain agreements may be inadequately stamped or may not have been registered as a result of which our operations may be impaired

Some of the agreements entered into by us with respect to our registered offices and other leasehold / leave and license premises are not adequately stamped and registered. The effect of inadequate stamping is that the document is not admissible as evidence in legal



proceedings and parties to that agreement may not be able to legally enforce the same, except after paying a penalty for inadequate stamping. Any potential dispute vis-à-vis the said premises and our non-compliance of local laws relating to stamp duty and registration may adversely impact the continuance of our activity from such premises

33. Within the parameters as mentioned in the chapter titled "Objects of this Issue" beginning on page 83 of this Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution

We intend to use fresh Issue Proceeds towards, working capital needs and general corporate purposes. We intend to deploy the Net Issue Proceeds in financial year 2016-17 and such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the fresh Issue may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc., For further details on the use of the Issue Proceeds, please refer chapter titled "Objects of the Issue" beginning on page 83 of this Prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled "Objects of the Issue" beginning on page 83 of this Prospectus, the Management will have significant flexibility in applying the proceeds received by our Company from the Issue. However, the company shall comply with Section 27 of the Companies Act, 2013 before varying the Objects of the Issue. The Audit Committee will monitor the utilization of the proceeds of this Issue

34. Our Promoters and members of the Promoter Group will continue jointly to retain majority control over our Company after the Issue, which will allow them to determine the outcome of matters submitted to shareholders for approval

After completion of the Issue, our Promoters and Promoter Group will collectively own 73.00% of the Equity Shares. As a result, our Promoters together with the members of the Promoter Group will be able to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our Articles of Association. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control of our Company

In addition, our Promoters will continue to have the ability to cause us to take actions that are not in, or may conflict with, our interests or the interests of some or all of our creditors or minority shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.

35. Our insurance coverage may be inadequate to satisfy future claims against us.

We maintain insurance which we believe is typical in our industry in India and in amounts which we believe to be commercially appropriate for risks, including group insurance and personal accident insurance. However, such insurance may not be adequate to cover all our losses or liabilities that may arise from our operations. Our insurance policies contain exclusions and or all limitations on coverage, as a result of which, we may not be able to successfully assert our claims for any liability or loss under the said insurance policies. Additionally, there may be various other risks and losses, specially arising out of our business agreements, for which we are not insured because such risks are either uninsurable or not insurable on commercially acceptable terms. Furthermore, there can be no assurance that in the future we will be able maintain insurance of the types or at levels



which we deem necessary or adequate or at premiums which we deem to be commercially acceptable.

The occurrence of an event for which we are not insured, where the loss is in excess of insured limits or where we are unable to successfully assert insurance claims from losses, could result in uninsured liabilities. Further, despite such uninsured losses we may remain obligated for any future financial indebtedness or other obligations related to our business. Any such uninsured losses or liabilities could result in an adverse effect on our business operations, financial conditions and results of operations.

36. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the issue. Further we have not identified any alternate source of financing the "Objects of the Issue". Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the objects of the issue. We meet our capital requirements through our bank finance, debts, owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details please refer to the chapter titled "Objects of the Issue" beginning on page 83 of this Prospectus

37. Our lenders have imposed certain restrictive conditions on us under our financing arrangements. Under our financing arrangements, we are required to obtain the prior, written lender consent for, among other matters, changes in our capital structure, formulate a scheme of amalgamation or reconstruction and entering into any other borrowing arrangement. Further, we are required to maintain certain financial ratios

There can be no assurance that we will be able to comply with these financial or other covenants or that we will be able to obtain the consents necessary to take the actions we believe are necessary to operate and grow our business. Our level of existing debt and any new debt that we incur in the future has important consequences. Any failure to comply with these requirements or other conditions or covenants under our financing agreements that is not waived by our lenders or is not otherwise cured by us, may require us to repay the borrowing in whole or part and may include other related costs. Our Company may be forced to sell some or all of its assets or limit our operations. This may adversely affect our ability to conduct our business and impair our future growth plans. For further information, see the chapter titled "Financial Indebtedness" on page 213 of this Prospectus

38. Our Promoter and Directors may have interest in our Company, other than reimbursement of expenses incurred or remuneration

Our Promoter and Directors may be deemed to be interested to the extent of the Equity Shares held by them, or their relatives or our Group Entity, and benefits deriving from their directorship in our Company. Our Promoter is interested in the transactions entered into between our Company and themselves as well as between our Company and our Group Entity. For further details, please refer to the chapters titled "Our Business" and "Our Promoter and Promoter Group", beginning on page 119 and 161, respectively and "Related Party Transactions" beginning on page 171 of this Prospectus

39. Our funding requirements and deployment of the proceeds of the Issue are based on management estimates and have not been independently appraised, and are not subject to monitoring by any independent agency

Our funding requirements and the deployment of the proceeds of the Issue are based on management estimates, current quotations from suppliers and our current business plan.



The fund requirements and intended use of proceeds have not been appraised by any bank or financial institution. In view of the competitive and dynamic nature of the infrastructure development and construction industry, we may have to revise our expenditure and fund requirements as a result of variations including in the cost structure, changes in estimates, changes in quotations, exchange rate fluctuations and external factors, which may not be within the control of our management. In the event of an increase in expenditure and increased fund requirements, we will seek to meet these increased requirements by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If such surplus funds are unavailable, we will seek to meet these increased requirements through our internal accruals and additional debt. This may entail rescheduling or revising the planned expenditure and fund requirement and increasing or decreasing the expenditure for a particular purpose from its planned expenditure at the discretion of our Board. In addition, current quotations from suppliers are only valid for limited periods and there can be no assurance that we will be able to obtain new quotations from these or other suppliers on the same terms. In case of decline in fund requirements at a later stage, such excess Issue proceeds will be deployed as approved by the board of directors of the Company at that point in time.

### 40. Our financial results may fluctuate significantly, which could have a material negative effect on the price of the Equity Shares

Our financial operating results may fluctuate significantly because of a number of factors, including:

- Fluctuations in the spending patterns of our commercial clients;
- The number and significance of projects executed during a quarter;
- Unanticipated changes in contract performance, particularly with contracts that have funding limits;
- The timing of resolving change orders, requests for equitable adjustments and other contract adjustments;
- Delays incurred in connection with a project;
- Weather conditions that delay work at project sites;
- The timing of expenses incurred in connection with acquisitions or other corporate initiatives:
- Natural disasters or other crises;
- Staff levels and utilization rates;
- Changes in price of services offered by our competitors; and
- General economic and political conditions.

These fluctuations could have a material negative effect on the price of our Equity Shares

# 41. Our Company is dependent on third party transportation providers for the delivery of raw materials / finished Products and any disruption in their operations or a decrease in the quality of their services could affect our Company's reputation and results of operations

Our Company uses third party transportation providers for delivery of our raw materials and finished products. Though our business has not experienced any disruptions due to transportation strikes in the past, any future transportation strikes may have an adverse effect on our business. These transportation facilities may not be adequate to support our existing and future operations. In addition raw materials / finished products may be lost or damaged in transit for various reasons including occurrence of accidents or natural disasters. There may also be delay in delivery products which may also affect our business and results of operation negatively. An increase in the freight costs or unavailability of freight for transportation of our raw materials may have an adverse effect on our business and results of operations.



Further, disruptions of transportation services due to weather-related problems, strikes, lock-outs, inadequacies in the road infrastructure and port facilities, or other events could impair ability to procure raw materials on time. Any such disruptions could materially and adversely affect our business, financial condition and results of operations.

In order to mitigate the above risks we choose to work with contractors who have adequate resources and have demonstrated consistent track record for given work

# 42. If we are unable to pursue our growth strategy and expand our operations, our business prospects, financial condition and results of operations may be materially and adversely affected

Our ability to achieve our financial objectives will depend on our ability to identify, evaluate and accomplish business opportunities. To grow our business, we will need to hire, train, supervise and manage new employees and to implement systems capable of effectively accommodating our growth. However, we cannot assure that any such employees will contribute to the success of our business or that we will implement such systems effectively. Our failure to source business opportunities effectively could have a material adverse effect on our business, financial condition and results of operations. It also is possible that the strategies used by us in the future may be different from those presently in use. No assurance can be given that our analyses of market and other data or the strategies we use or plans in future to use will be successful under various market conditions

# 43. Our future funds requirements, in the form of issue of capital or securities and / or loans taken by us, may be prejudicial to the interest of the shareholders depending upon the terms on which they are eventually raised

We may require additional capital from time to time depending on our business needs. Any fresh issue of shares or convertible securities would dilute the shareholding of the existing shareholders and such issuance may be done on terms and conditions, which may not be favourable to the then existing shareholders. If such funds are raised in the form of loans or debt, then it may substantially increase our interest burden and decrease our cash flows, thus prejudicially affecting our profitability and ability to pay dividends to our shareholders

# 44. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation

Employee misconduct or errors could expose us to business risks or losses, including serious harm to our business reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and dealers may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

### 45. Mishaps or accidents could result in a loss or slowdown in operations and could also cause damage to life and property

The products offered by our Company are subject to operating risks, including but not limited to, breakdown or accidents & mishaps. While, till date, there have not been any notable incidents involving mishaps or major accidents, we cannot assure that these may not occur in the future. Any consequential losses arising due to such events will affect our operations and financial condition

#### **B.** Issue Related

46. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline



### below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price

The Issue Price of our Equity Shares has been determined by fixed price method. This price is based on numerous factors (For further information, please refer chapter titled "Basis for Issue Price" beginning on page 89 of this Prospectus) and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price include without limitation. The following:

- Half yearly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- General market conditions; and
- Domestic and international economic, legal and regulatory factors unrelated to our performance.

### 47. Sale of Equity Shares by our Promoter or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.

Any instance of disinvestments of equity shares by our Promoter or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur

# 48. Our Company may have not complied with the provisions of the Contract Labour (Regulation and Abolition) Act, 1970 and which can be subject to penalties and regulatory actions

Our Company may have not complied with the provisions of the Contract Labour (Regulation and Abolition) Act, 1970 for the contract labourers which we have employed. Such non-compliance may render us liable to penalties and other regulatory actions under the Contract Labour (Regulation and Abolition) Act, 1970.

#### EXTERNAL RISK FACTORS

### 49. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. Any gain realized on the sale of shares on a stock exchange held for more than 12 months will not be subject to capital gains tax in India if the securities transaction tax ("STT") has been paid on the transaction. The STT will be levied on and collected by an Indian stock exchange on which equity shares are sold. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax in India, if securities transaction tax has been paid on the transaction. Any gain realized on the sale of shares held for more than 36 months to an Indian resident, which are sold other than on a recognized stock exchange and as a result of which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realized on the sale of equity shares held for a period of 36 months or less which are sold other than on a recognized stock exchange and on which no STT has been paid, may be subject to short term capital



gains tax at a relatively higher rate as compared to the transaction where STT has been paid in India.

50. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which may be material to the financial statements prepared and presented in accordance with SEBI ICDR Regulations contained in this Prospectus.

As stated in the reports of the Auditor included in this Prospectus under chapter "Financial Statements as restated" beginning on page 173, the financial statements included in this Prospectus are based on financial information that is based on the audited financial statements that are prepared and presented in conformity with Indian GAAP and restated in accordance with the SEBI ICDR Regulations, and no attempt has been made to reconcile any of the information given in this Prospectus to any other principles or to base it on any other standards. Indian GAAP differs from accounting principles and auditing standards with which prospective investors may be familiar in other countries, such as U.S. GAAP and IFRS. Significant differences exist between Indian GAAP and U.S. GAAP and IFRS, which may be material to the financial information prepared and presented in accordance with Indian GAAP contained in this Prospectus. Accordingly, the degree to which the financial information included in this Prospectus will provide meaningful information is dependent on familiarity with Indian GAAP, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian GAAP on the financial disclosures presented in this Prospectus should accordingly be limited.

51. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India that affect our industry include:

- Custom duties on imports of raw materials and components;
- Excise duty on certain raw materials and components;
- Central and state sales tax, value added tax and other levies; and
- Other new or special taxes and surcharges introduced on a permanent or temporary basis from time to time.

These taxes and levies affect the cost and prices of our products and therefore demand for our product. An increase in any of these taxes or levies, or the imposition of new taxes or levies in the future, may have a material adverse effect on our business, profitability and financial condition.

52. The nationalized goods and services tax (GST) regimes proposed by the Government of India may have material impact on our operations.

The Government of India has proposed a comprehensive national goods and service tax (GST) regime that will combine taxes and levies by the Central and State Governments into a unified rate structure. Given the limited liability of information in the public domain covering the GST we are unable to provide / measure the impact this tax regime may have on our operations.

53. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies



affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

## 54. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and industry contained in this Prospectus.

While facts and other statistics in this Prospectus relating to India, the Indian economy and the industry in which we operate has been based on various government publications and reports from government agencies that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled "Our Industry" beginning on page 195 of this Prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

## 55. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

# 56. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection / tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

## 57. The extent and reliability of Indian infrastructure could adversely affect our Company's results of operations and financial condition.

India's physical infrastructure is in developing phase compared to that of many developed nations. Any congestion or disruption in its port, rail and road networks, electricity grid, communication systems or any other public facility could disrupt our Company's normal business activity. Any deterioration of India's physical infrastructure would harm the



national economy; disrupt the transportation of goods and supplies, and costs to doing business in India. These problems could interrupt our Company's business operations, which could have an adverse effect on its results of operations and financial condition.

58. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

59. Natural calamities could have a negative impact on the Indian economy and cause our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. In recent years, the extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

60. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

## PROMINENT NOTES

- 1. Public Issue of 5,53,600 Equity Shares of face value of Rs. 10/- each of our Company for cash at a price of Rs. 81/- per Equity Share ("Issue Price") aggregating up to Rs. 448.42 Lakhs, of which 28,800 Equity Shares of face value of Rs. 10/- each will be reserved for subscription by Market Maker to the Issue ("Market Maker Reservation Portion"). The Issue less the Market Maker Reservation Portion i.e. Net Issue of 5,24,800 Equity Shares of face value of Rs. 10 each is hereinafter referred to as the "Net Issue". The Issue and the Net Issue will constitute 26.96% and 25.56%, respectively of the post Issue paid up equity share capital of the Company.
- 2. Investors may contact the Lead Manager or the Company Secretary & Compliance Officer for any complaint / clarification / information pertaining to the Issue. For contact details of the Lead Manager and the Company Secretary & Compliance Officer, please refer to chapter titled "General Information" beginning on page 53 of this Prospectus.
- 3. The pre-issue net worth of our Company was Rs. 203.76 Lakhs as of March 31, 2016 and the book value of each Equity Share (adjusted for bonus) was Rs.13.58 as on March 31, 2016 as per the restated financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 173 of this Prospectus.
- 4. The average cost of acquisition per Equity Share by our Promoters is set forth in the table below:



Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
Nilesh Patel	2,25,000	10.00
Divya Monpara	1,50,000	10.00
Rohitbhai Chauhan	5,70,000	10.00

For further details relating to the allotment of Equity Shares to our Promoters, please refer to the chapter titled "Capital Structure" beginning on page number 60 of this Prospectus.

- 5. Our Company has entered into related party transactions during the previous years. For details on related party transactions and loans and advances made to any company in which Directors are interested, please refer *Annexure* "XXV" "*Related Party Transactions*" under chapter titled "*Financial Statements as restated*" beginning on page 171 of this Prospectus.
- 6. Investors may note that in case of over-subscription in the Offer, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue Structure" beginning on page 346 of this Prospectus.
- 7. Except as disclosed in the chapter titled "Capital Structure", "Our Promoter and Promoter Group", "Our Management" and "Related Party Transaction" beginning on pages 60, 161, 149 and 171 respectively, of this Prospectus, none of our Promoters, Directors or Key Management Personnel has any interest in our Company.
- 8. Except as disclosed in the chapter titled "Capital Structure" beginning on page 60 of this Prospectus, we have not issued any Equity Shares for consideration other than cash.
- 9. Trading in Equity Shares of our Company for all investors shall be in dematerialized form only.
- 10. Investors are advised to refer to the chapter titled "Basis for Issue Price" beginning on page 89 of this Prospectus.
- 11. There are no financing arrangements whereby the Promoter Group, the Directors of our Corporate Promoter, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of this Prospectus with the Stock exchange.
- 12. Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated November 19, 2012 bearing corporate identification number U27201GJ2012PTC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to public limited company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of change of name dated August 17, 2016 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate Identification Number of our Company is U27201GJ2012PLC072719. For further details of change of name and registered office of our Company, please refer to chapter titled "Our History and Certain Other Corporate Matters" beginning on page 146 of this Prospectus.
- 13. Except as stated in the chapter titled "Risk Factors" beginning on page 17, chapter titled "Our Group Companies" beginning on page 165 and chapter titled "Related Party Transactions" beginning on page 171 of this Prospectus, our Group Companies have no business interest or other interest in our Company.



## SECTION III – INTRODUCTION SUMMARY OF INDUSTRY

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. You should read the entire Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 17 and 173 respectively of this Prospectus before deciding to invest in our Equity Shares.

#### INTRODUCTION TO ENAMELLED COPPER WIRE INDUSTRY

Enamelled wire is a wire coated with a very thin insulating layer. The core material ('wire') is copper or aluminium, coated with a thin layer of a polyurethane, polyamide, or polyester resin - called as "enamel".

The thin layer of insulation coated on Enamelled wire, prevents the wire surfaces from being in a short circuit when wound into coils. It is used mainly in the construction of motors, electromagnets, transformers and inductors. For ease of manufacturing inductive components like transformers and inductors, most new enamelled wire has enamel that acts as a flux when burnt during soldering. This means that the electrical connections at the ends can be made without stripping off the insulation first. Older enamelled copper wires normally require sandpapering or scraping to remove the insulation before soldering.

Enamelled wires are classified by their diameter (as SWG number) or area (square millimetres), temperature class and insulation class. Enamelled wires are manufactured in both round and rectangular shapes. Rectangular wire is used in larger machine windings to make the most efficient use of available winding space.

Breakdown voltage depends on the thickness of the covering, which can be of 3 types: Grade 1, Grade 2 and Grade 3. Higher grades have thicker insulation and thus higher breakdown voltages. The temperature class indicates the temperature of the wire at which it can have a 20,000 hour service life. At lower temperatures the service life of the wire is longer (about a factor 2 for every 10 °C lower temperature). Common temperature classes are 120, 155 and 180 °C.

(Source: The World Copper Factbook 2015, International Copper Study Group, www.icsg.org)

## APPROACH TO INDUSTRY ANALYSIS

Analysis of Flexible Intermediate Bulk Container (FIBC) Manufacturing Industry needs to be approached at both macro and micro levels, whether for domestic or global markets. FIBC manufacturing Industry forms part of Manufacturing Sector at a macro level. Hence, broad picture of Manufacturing Sector should be at preface while analysing the FIBC manufacturing industry.

Manufacturing sector comprises various industries, which in turn, have numerous sub-classes or products. One such major industry in the overall Manufacturing sector is 'Plastic and Plastic Products Industry', which in turn encompasses various components one of them being 'FIBC Manufacturing Industry'.

Thus, FIBC manufacturing Industry should be analysed in the light of 'Plastic and Plastic Products Industry' at large. An appropriate view on FIBC manufacturing Industry, then, calls for the overall economy outlook, performance and expectations of Manufacturing Sector, position and outlook of Plastic and Plastic Products Industry and FIBC segment micro analysis.



#### GLOBAL ECONOMIC ENVIRONMENT

#### INTRODUCTION

Since the Economic Survey and Budget were presented a year ago, the Indian economy has continued to consolidate the gains achieved in restoring macro-economic stability. Inflation, the fiscal deficit, and the current account deficit have all declined, rendering India a relative haven of macro stability in these turbulent times. Economic growth appears to be recovering, albeit at varying speeds across sectors.

At the same time, the upcoming Budget and 2016-17 (FY-2017) economic policy more broadly, will have to contend with an unusually challenging and weak external environment. Although the major international institutions are yet again predicting that global growth will increase from its current subdued level, they assess that risks remain tilted to the downside. This uncertain and fragile outlook will complicate the task of economic management for India.

The risks merit serious attention not least because major financial crises seem to be occurring more frequently. The Latin American debt crisis of 1982, the Asian Financial crisis of the late 1990s, and the Eastern European crisis of 2008 suggested that crises might be occurring once a decade. But then the rapid succession of crises, starting with Global Financial Crisis of 2008 and proceeding to the prolonged European crisis, the mini-crises of 2013, and the China provoked turbulence in 2015 all hinted that the intervals between events are becoming shorter.

This hypothesis could be validated in the immediate future, since identifiable vulnerabilities exist in at least three large emerging economies China, Brazil, Saudi Arabia at a time when underlying growth and productivity developments in the advanced economies are soft. More flexible exchange rates, however, could moderate full-blown eruptions into less disruptive but more prolonged volatility.

One tail risk scenario that India must plan for is a major currency re-adjustment in Asia in the wake of a similar adjustment in China; as such an event would spread deflation around the world. Another tail risk scenario could unfold as a consequence of policy actions – say, capital controls taken to respond to curb outflows from large emerging market countries, which would further moderate the growth impulses emanating from them.

In either case, foreign demand is likely to be weak, forcing India – in the short run – to find and activate domestic sources of demand to prevent the growth momentum from weakening. At the very least, a tail risk event would require Indian monetary and fiscal policy not to add to the deflationary impulses from abroad. The consolation would be that weaker oil and commodity prices would help keep inflation and the twin deficits in check.

(Source-Economic Survey 2015-16-Volume I; www.indiabudget.nic.in)

## GLOBAL ECONOMIC OVERVIEW

The global macroeconomic landscape is currently chartering a rough and uncertain terrain characterized by weak growth of world output. The situation has been exacerbated by; (i) declining prices of a number of commodities, with reduction in crude oil prices being the most visible of them, (ii) turbulent financial markets (more so equity markets), and (iii) volatile exchange rates. These conditions reflect extreme risk-aversion behaviour of global investors, thus putting many, and in particular, commodities exporting economies under considerable stress.

One important positive outcome in 2015 is the modest pickup in the growth of some of the advanced economies. However, growth in emerging market and developing economies declined for the fifth consecutive year. As a result, overall global economic activity remained subdued in 2015. In its latest Update of the World Economic Outlook (WEO), published on 19 January 2016, the IMF projected growth in the global economy to improve from 3.1 per cent in 2015, to 3.4 per cent in 2016 and further to 3.6 per cent in 2017. Growth in advanced economies is projected at 2.1 per cent in 2016 and to continue through 2017 at the same rate.



The slowdown and rebalancing of the Chinese economy, lower commodity prices, and strains in some large Emerging Market and Developing economies (EMDE) are likely to continue to weigh on their growth prospects in 2016–17. Assessments indicate that mixed inflation developments in the EMDEs reflect the conflicting implications of weak domestic demand and lower commodity prices versus marked currency depreciations over the past year. The WEO update also indicated that India and the rest of emerging Asia are bright spots, with some other countries facing strong headwinds from China's economic rebalancing and global manufacturing weakness. World trade volume growth projections have been placed at 2.6 per cent and 3.4 per cent respectively for 2015 and 2016, which is much lower than what was estimated earlier in WEO in October 2015.

(Source-Economic Survey 2015-16-Volume II; www.indiabudget.nic.in)

## GLOBAL OUTLOOK FOR GROWTH

One important positive outcome in 2015 was the modest pick-up in growth in some of the advanced economies. It might be recalled that after falling in 2009 due to the 2008 global financial crisis, growth in emerging and developing economies rebounded in 2010 and 2011. While advanced economies also exhibited a recovery in 2010 thanks to the large stimuli, global growth continued to be tepid relative to the average of the decade ending 2006, largely on account of the slowdown in advanced economies. Spill over effects of the crisis may have been large, prolonged and bi-directional, given that the global integration is far greater than in the prior decade. This has made the task of projecting global economic outlook arduous. This uncertainty has led to the International Monetary Fund (IMF) revising the global growth outlook in its World Economic Outlook (WEO) four times a year since 2009.

In its latest WEO Update, published on 19 January 2016, the IMF has projected growth in the global economy to go up from 3.1 per cent in 2015 to 3.4 per cent in 2016 and further to 3.6 per cent in 2017, slightly lower than the projection published in October 2015. Growth in advanced economies is revised by 0.2 percentage points in 2016 to 2.1 per cent, to continue through 2017. Growth in the US is expected to remain resilient owing to strengthening of the housing and labour markets. Growth in the euro area is expected to increase due to stronger private consumption supported by lower oil prices and easy financial conditions is expected to outweigh the weakening in net exports. Growth in Japan is also expected to consolidate in 2016, on the back of fiscal support, lower oil prices, accommodative financial conditions, and rising incomes.

Overall global economic activity remained subdued in 2015, as growth in emerging market and developing economies (EMDE) declined for the fifth consecutive year and recovery in advanced economies was modest. This is also attributable to the changing composition of the global economy and relative point contributions to global growth. The fall in the contribution of the EMDEs is not being made good by the advanced economies. A recent feature is that the Chinese economy is gradually slowing down and is transitioning from investment demand to consumption demand and from manufacturing to services. The concern over the spill overs of subdued global growth to other economies through trade channels and weaker commodity prices is manifest in diminishing confidence and increasing volatility in financial markets. In addition, a dual monetary policy-a gradual tightening in monetary policy in the US in the backdrop of its resilient recovery and easy monetary policy in several other major advanced economies has led to continued uncertainties and poses challenges for the year ahead. In the case of EMDEs, growth remained subdued at 4 per cent in 2015, but is projected to increase to 4.3 per cent in 2016 and 4.7 per cent in 2017. The slowdown and rebalancing of the Chinese economy, lower commodity prices, and strains in some large emerging market economies will continue to weigh on growth prospects in 2016–17. Assessments indicate that mixed inflation developments in EMDEs reflect the conflicting implications of weak domestic demand and lower commodity prices versus marked currency depreciations over the past year.

The 19 January WEO Update also indicated that India and the rest of emerging Asia are bright spots, albeit with some countries facing strong headwinds from China's economic rebalancing and global manufacturing weakness. The IMF's growth forecast for India is 7.5 per cent in 2016 and 2017 and this surpasses the projection of 6.3 per cent and 6.0 per cent respectively for China. The



level of global economic activity has a significant and direct bearing on the growth prospects of the emerging economies through trade channels. As per the Update, world trade volume growth projections have been placed at 3.4 per cent and 4.1 per cent respectively for 2016 and 2017 lower by 0.7 percentage points to 0.5 percentage point respectively from WEO, October 2015. The World Bank's Report on Global Economic Prospects (January 2016) also estimated that India will grow by a robust 7.8 per cent in 2016 and 7.9 per cent in the following two years. Compared to other major developing countries, the report maintained that India is well positioned to withstand near-term headwinds and volatility in global financial markets due to reduced external vulnerabilities, a strengthening domestic business cycle, and a supportive policy environment.

(Source-Economic Survey 2015-16-Volume II; www.indiabudget.nic.in)



#### **SUMMARY OF BUSINESS**

#### OVERVIEW

Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of dated November 19, 2012 bearing Incorporation corporate identification U27201GJ2012PTC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to public limited company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of change of name dated August 17, 2016 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate Identification Number of our Company is U27201GJ2012PLC072719.

Our Company is an ISO 9001:2008 certified company, engaged in the manufacturing and supply of enamelled copper wire and poly wrap submersible winding wire under the brand name "Madhav Copper". We have applied for brand name "Madhav Copper" along with slogan "Wire for Innovative Electrical Solution" with the Registrar of Trademarks.

Our Company offers enamelled, copper rod profile and poly-wrap submersible winding wires suitable for industry application in transformers, motors, alternators, contactors, and relays. Our wires are also suitable for use in high speed coil winding machines. The copper conductors are manufactured from copper and insulated with high thermal class engineered insulation material, which provides dielectric properties and resistance to stress cracking.

The manufacturing facility of our Company is situated at Plot No. 5-B/B, Block No. 226-27, Survey No. 346-47, Near Kobdi, Ukharla, Talaja Road, Bhavnagar, Gujarat, India 364050 and the registered office of our Company is situated at Plot No. 2107/D, Office No. 203, 2<sup>nd</sup> Floor, D&I Excellus, Waghawadi Road, Bhavnagar, Gujarat, India 364001.

Our Company is promoted by Nilesh Patel who has experience in LME copper trading and Rohitbhai Chauhan who has a decade of experience in the field of copper wire manufacturing. Competitive strength

#### OUR PRODUCTS – MANUFACTURED

Product Name	Product	Description
Enamelled Copper Wire		<ul> <li>These Wires are are mainly used for:</li> <li>General Purpose rotating &amp; static electrical equipments oil transformer control coils</li> <li>FHP motors, hermotic application &amp; thermal class 180 degree Celsis equipments</li> </ul>
Submersible Winding Wire		These Wires are also called ploy wrap winding wires and are mainly used in manufacturing of Submersible Pumps and Motors.  •



Copper Bare Wire / Copper Strip and Copper Profile	These product mainly used for Cable, Imitation, Plating, Switch gears, Pumps and Motors.
Copper Lamination End Rings	This lamination end rings are available in different sizes and design. These end rings are mainly used in submersible pumps and motors.

#### **OUR PRODUCTS - TRADING**

- CCR 8 MM Rod
- Drawn Bare Copper Wire

#### KEY MANUFACTURING PROCESS

We procure raw materials both from domestic and international markets. Set forth below is our manufacturing process and is expedited in the following manner:

#### **Copper Enamelled Wire Process**

#### **Wire Drawing**

Drawing operations involve pulling metal through a die by means of a tensile force applied to the exit side of the die. The plastic flow is caused by compression force, arising from the reaction of the metal with the die. Wire drawing involves reducing the diameter of a wire by passing through a series of drawing dies or plates. The subsequent drawing die must have smaller bore diameter than the previous drawing die. Bar wire and tube drawing are usually carried out at room temperature. Drawing is the first step of the enamelled and submersible winding wire manufacturing process. This is a process of copper rod drawing and winding wire into MS Spools.

#### Testing of drawn wire in laboratory

Drawn wire gets tested in laboratories as per required standards and then sent to next step for POT annealing

## **POT Annealing**

POT Annealing is a process of annealing a drawn wire in a suitable closed metal container, with or without packing materials, in order to minimize oxidation. The charge is usually heated slowly to a temperature below the transformation range, but sometimes above or within it, and is then cooled slowly. In POT annealing, the wire gets soft, annealed and becomes bright at higher temperature.

#### **Enamelling**

## **Poly-Wrap Submersible Winding Wire**

#### Wire Tapping



The annealed bare copper wire passes through tapping head, where three insulated film tapping is being carried out as per the customer requirements. During the wire tapping process, various types of insulation films with respect to thickness and width are used as per required OD (outside diameter).

#### **Film Curing**

Enamelled wires develop a few pin holes as film thickness decreases, in rare cases. However, contact with water or solvents when coatings are strained by bending or stretching may cause minute cracking, resulting in the formation of numerous pin holes. This phenomenon is generally called crazing. Applying heat (curing) prior to contact with water or solvents causes pin holes to disappear.

Poly tapped bobbin is then sent for the unwinding in steel charakha and then it is put into oven for film curing process.

## Coil preparation and immersing

Wire then goes for the coil preparation in the coiling department and finished coil is immersed in the water tank for 12 hours.

#### **Testing**

*Megger test* – It is a method of testing by making use of an insulation resistance meter that will help to verify the condition of electrical insulation.

High Voltage (HV) Test – High voltage test is applied across a specimen of insulation under test by means of a high voltage transformer. A resistor is connected with series with the transformer to limit the short circuit current in the event of breakdown occurred in the device under test. The resistor is rated with as many ohms as the high voltage applied across the device under test. That means the resistance must be rated in terms of ohms.

Tested coil hangs on the steel stand for drying and then dried coil is sent to quality testing as per customer requirements.

#### Packing and dispatching

Tested coil then goes to packing department where process is carried out of its weighment, printing, labelling and packed in to corrugated boxes. Packed material goes to BSR for the storage and from store material will gets dispatched as per customer requirement

#### **Copper Rod Profile**

#### Sizing, straightening and cutting of copper wire

The annealed drawn bare copper wire then passes through various profile dies to get required size and also the final finished die as per customer requirement.

#### **Straightening and cutting**

In this process, drawn wire passes through horizontal and vertical roller for straightening. For cutting, various types of length is set as per customer requirements and then cutting automatically takes places till the completion of the job.

## **Finishing**

Cut length rod-profile is then sent for smooth finishing and then for the annealing process to make rod softer and brighter

#### Quality testing, packaging and dispatch

After completion of process, quality testing is carried out in quality department as per customer requirements. Profile rod then goes to packing department where process is carried out of its weighment, printing, labelling and packed in corrugated boxes. Packed material goes to BSR for the storage and from there, profile rods gets dispatched to the customer



# SUMMARY OF FINANCIAL STATEMENTS ANNEXURE-I STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

(Amount in Lakhs)

				(Amount in L	
Doutionland	As at	ding 31 <sup>st</sup> Marc	h		
Particulars	September 30, 2016	2016	2015	2014	2013
I. EQUITY AND LIABILITIES	,				
1. Shareholders' funds					
(a) Share capital	150.00	150.00	150.00	75.00	23.50
(b) Reserves and surplus	116.07	57.87	(8.10)	(42.74)	-
Sub-Total	266.07	207.87	141.90	32.26	23.50
2.Share application money	-			C 15	20.45
pending allotment		-	-	5.15	20.45
Sub-Total		-	-	5.15	20.45
3. Non-current liabilities					
(a) Long-term borrowings	199.75	219.47	246.61	185.17	29.85
(b) Deferred tax liabilities (Net)		-	-	-	-
(c) Other Non Current Liabilities		-	-	-	-
(d) Long-term Provisions	1.99	1.51	0.64	0.15	-
Sub-Total	201.74	220.98	247.25	185.32	29.85
4. Current liabilities					
(a) Short-term borrowings	608.28	331.80	393.53	180.70	_
(b) Trade payables	386.62	29.98	357.38	38.26	6.19
(c) Other current liabilities	193.82	42.14	43.45	50.84	-
(d) Short-term provisions	39.40	10.39	17.30	1.22	0.07
Sub-Total	1228.13	414.31	811.66	271.03	6.27
TOTAL	1695.94	843.16	1200.81	493.75	80.06
II. ASSETS					
1. Non-current assets					
(a) Fixed assets	337.47	206.62	237.55	228.55	58.64
(b) Non-current investments	43.12	12.45	3.88	-	-
(c) Deferred tax assets (net)	4.96	5.43	3.73	19.11	-
(d) Long-term loans and advances	5.96	15.57	18.38	3.15	-
(e) Other Non Current Assets	-	-	-	-	6.03
Sub-Total	391.51	240.06	263.54	250.81	64.66
2. Current assets					
(a) Current investments		-	-	-	-
(b) Inventories	142.07	215.67	243.99	130.27	-
(c) Trade receivables	784.26	351.15	630.13	67.11	-
(d) Cash and cash equivalents	7.05	2.64	0.37	1.92	7.00
(e) Short-term loans and advances	371.04	33.64	62.78	43.65	8.40
Sub-Total	1304.43	603.10	937.27	242.94	15.40
TOTAL	1695.94	843.16	1200.81	493.75	80.06



## ANNEXURE-II STATEMENT OF PROFIT AND LOSS AS RESTATED

(Amount in Lakhs)

	As at For the Year Ending 31st March				- É
Particulars	September	r			
	30, 2016	2016	2015	2014	2013
I. Revenue from operations	2356.92	3560.27	1963.28	111.91	-
II. Other income	11.20	3.50	5.50	0.18	-
III. Total Revenue (I + II)	2368.12	3563.77	1968.78	112.09	-
IV. Expenses:					
Cost of materials consumed	1480.51	3185.52	1810.53	196.20	-
Purchases of Stock-in-Trade	720.07	-	-	-	-
Changes in inventories of finished	(31.55)	72.42	(58.15)	(83.55)	
goods work-in-progress and Stock-in-					
Trade					
Employee benefits expense	15.73	20.34	14.13	6.90	
Finance costs	50.91	77.96	42.06	18.06	-
Depreciation and amortization expense	12.92	39.00	40.77	12.03	-
Other expenses	35.38	79.05	69.40	24.31	-
Total expenses	2283.97	3474.29	1918.75	173.95	-
V. Profit before exceptional and	84.15	89.48	50.02	(61.85)	-
extraordinary items and tax (III-IV)					
VI. Exceptional items		-	-	-	-
VII. Profit before extraordinary items	84.15	89.48	50.02	(61.85)	
and tax (V - VI)					
VIII. Extraordinary Items-		-	-	-	-
IX. Profit before tax (VII- VIII)	84.15	89.48	50.02	(61.85)	-
X. Tax expense:					
(1) Current tax	25.49	25.20	5.93	-	-
(2) MAT Credit	-	-	(5.93)	-	-
(3) Deferred tax	0.46	(1.69)	15.38	(19.11)	-
(4) Current tax expense relating to prior	-	-	-	-	
years					
XI. Profit (Loss) for the period from	58.20	65.97	34.64	(42.74)	-
continuing operations (VII-VIII)					
XII. Profit/(loss) from discontinuing	-	-	-	-	
operations					
XIII. Tax expense of discontinuing	-	-	-	-	-
operations					
XIV. Profit/(loss) from Discontinuing	-	-	-	-	-
operations (after tax) (XII-XIII)					
XV. Profit (Loss) for the period (XI +	58.20	65.97	34.64	(42.74)	-
XIV)					
XVI Earnings per equity share:					
(1) Basic	3.88	4.40	4.56	(9.97)	-
(2) Diluted	3.88	4.40	4.56	(9.97)	-



## ANNEXURE-III STATEMENT OF CASH FLOW AS RESTATED

(Amount in Lakhs)

(Amount in Lakhs)				<u> </u>	
D 41 1	As at For the Year Ending 31st March			e <b>h</b>	
Particulars	September -	2016	2015	2014	2013
CASH FLOW FROM	30, 2016	2010	2018	2011	2010
CASH FLOW FROM OPERATING ACTIVITIES					
Restated Net profit Before Tax and	84.15	89.48	50.02	(61.85)	
Extraordinary Iteams	04.13	09.40	30.02	(01.83)	-
Adjustments For:					
Depreciation	12.92	39.00	40.77	12.03	_
Interest Received	(1.33)	(2.05)	(1.58)	(0.16)	_
Dividend Received	(1.55)	(2.03)	(1.50)	(0.10)	_
Net (gain) / loss on Foreign	_	_	_	_	
Exchanges					
Net (gain) / loss on Sale of	(9.85)	-	_	_	_
Investments	(3.7.2.)				
Interest and Finance Charges	50.91	77.96	42.06	18.06	_
Operating Profit before working	136.81	204.38	131.28	(31.92)	-
capital changes					
Adjustment For:					
Decrease/(Increase) in Inventories	73.60	28.32	(113.72)	(130.27)	_
Decrease/(Increase) in Trade	(433.12)	278.98	(563.02)	(67.11)	_
receivables	(100112)	_, _,	(0 0010_)	(31112)	
Decrease/(Increase) in Other	-	-	-	-	-
Current Assets					
Decrease/(Increase) in Other Non-	-	-	-	6.03	(6.03)
Current Assets					
Decrease/(Increase) in Short-term	(337.40)	29.14	(19.13)	(35.25)	(8.40)
loans and advances					
Decrease/(Increase) in Long Term	9.61	2.81	(15.23)	(3.15)	-
Loans and Advances					
(Decrease)/Increase in Trade	356.64	(327.40)	319.12	32.07	6.19
Payables					
(Decrease)/Increase in Other	151.68	(1.31)	(7.39)	50.84	-
Current Liabilities	20.01	(5.00)	1.5.00	1.15	0.05
(Decrease)/Increase in Short Term	29.01	(6.92)	16.08	1.15	0.07
Provisions	0.40	0.07	0.40	0.15	
(Decrease)/Increase in Other Non-	0.48	0.87	0.49	0.15	-
Current Liabilities	(12.60)	200.00	(251.52)	(155.45)	(0.16)
Cash Generated from Operations	(12.68)	208.88	(251.52)	(177.47)	(8.16)
Taxes Paid	25.49	25.20	- (251.52)	- (155.45)	(0.16)
Net Cash From /(Used In )	(38.17)	183.68	(251.52)	(177.47)	(8.16)
Operating Activities (A)					
Cash Flow From Investing					
Activities  (Purchase) / Sala of Fined Assats/	(142.79)	(0.07)	(40.70)	(101.04)	(FO CA)
(Purchase) / Sale of Fixed Assets/	(143.78)	(8.07)	(49.78)	(181.94)	(58.64)
Capital Work In Progress	(20.66)	(9.57)	(2.90)		
Decrease/(Increase) in Non Current	(30.66)	(8.57)	(3.88)	-	-
investments  Net gain / loss on Sale of	9.85				
Net gain / loss on Sale of Investments	7.83	-	-	-	-
Interest Received	1.33	2.05	1.58	0.16	
interest Received	1.33	2.03	1.38	0.10	



D. (1.1)	As at	For	For the Year Ending 31st March			
Particulars	September 30, 2016	2016	2015	2014	2013	
Dividend Received	-	-	-	-	-	
Net Cash From /(Used In )	(163.27)	(14.59)	(52.07)	(181.78)	(58.64)	
<b>Investing Activities (B)</b>						
Cash Flow From Financing						
Activities						
Proceeds from Issue of Shares	-	-	75.00	51.50	23.50	
Security Premium	-	-	-	-	-	
Issue of Bonus Share	-	-	-	-	-	
Interest and Finance Charges	(50.91)	(77.96)	(42.06)	(18.06)	-	
Proceeds / (Repayments) of Share	-	-	(5.15)	(15.30)	20.45	
Application Money						
(Decrease)/Increase in Short	276.48	(61.72)	212.82	180.70	-	
Term Borrowing						
(Decrease)/Increase in Long Term	(19.72)	(27.14)	61.44	155.32	29.85	
Borrowing						
Net gain / loss on Foreign	-	-	-	-	-	
Exchanges						
Net Cash From Financing	205.85	(166.82)	302.05	354.17	73.80	
Activities (c)						
Net Increase / (Decrease) in Cash	4.41	2.27	(1.55)	(5.08)	7.00	
$(\mathbf{A})+(\mathbf{B})+(\mathbf{C})$						
Cash and Cash equivalents at the	2.64	0.37	1.92	7.00	-	
beginning of the year						
Cash and Cash equivalents at the	7.05	2.64	0.37	1.92	7.00	
end of the year						



#### THE ISSUE

The following table summarizes the Issue details:

Particulars Particulars	Details of Equity Shares
Issue of Equity Shares by our Company	5,53,600 Equity Shares of face value of Rs.10 each fully paid of the Company for cash at price of Rs. 81 per Equity Share aggregating Rs. 448.42 lakhs
Of which:	
Market Maker Reservation Portion	28,800 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 81 per Equity Share aggregating Rs. 23.33 lakhs
Net Issue to the Public	5,24,800 Equity Shares of face value of Rs.10 each fully paid of the Company for cash at price of Rs. 81/per Equity Share aggregating Rs. 425.09 lakhs  Of which:  2,62,400 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 81 per Equity Share aggregating Rs. 212.54 lakhs will be available for allocation to Retail Individual Investors up to Rs. 2.00 Lakhs  2,62,400 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 81/per Equity Share aggregating Rs. 212.54 lakhs will be available for allocation to investors above Rs. 2.00 Lakhs
Pre and Post Issue Equity Shares	Butti
Equity Shares outstanding prior to the Issue	15,00,000 Equity Shares
Equity Shares outstanding after the Issue	20,53,600 Equity Shares
Use of Proceeds	For further details please refer chapter titled "Objects of the Issue" beginning on page 83 of this Prospectus for information on use of Issue Proceeds.

#### Notes

- 1. This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue, the allocation in the net Issue to the public category shall be made as follows:
  - a) Minimum fifty percent to retail individual investors; and
  - b) Remaining to
    - i) Individual applicants other than retail individual investors
    - ii) Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
  - c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.
- 2. If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.
- 3. The Issue has been authorized by the Board of Directors *vide* a resolution passed at its meeting held on September 01, 2016 and by the shareholders of our Company *vide* a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting held on September 03, 2016.



For further details please refer to chapter titled "Issue Structure" beginning on page 246 of this Prospectus.



#### GENERAL INFORMATION

Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated November 19, 2012 bearing Corporate Identification Number U27201GJ2012PTC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to Public Limited Company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of Incorporation consequent upon conversion of Company from Private to Public Limited dated August 17, 2016 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate Identification Number of our Company is U27201GJ2012PLC072719.

For details of Incorporation, Change of Name and Registered Office of our Company, please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 146 of this Draft Prospectus

#### REGISTERED OFFICE OF OUR COMPANY

## **Madhav Copper Limited**

Plot No. 2107/D, Office No. 203,

2<sup>nd</sup> Floor, D&I Excellus, Waghawadi Road,

Bhavnagar, Gujarat, 364001 India

**Tel**: +91 278 2221034

Fax:

Email: <a href="mailto:investors@madhavcopper.com">investors@madhavcopper.com</a>
Website: <a href="mailto:www.madhavcopper.com">www.madhavcopper.com</a>

Corporate Identification Number: U27201GJ2012PLC072719

## REGISTRAR OF COMPANIES

#### Registrar of Companies, Gujarat,

ROC Bhavan, Opp Rupal Park Society,

Behind Ankur Bus Stop,

Naranpura, Ahmedabad – 380013

Gujarat, India

#### DESIGNATED STOCK EXCHANGE

Emerge Platform of NSE (SME Exchange) National Stock Exchange of India Limited

Exchange Plaza, C/1, G Block,

Bandra Kurla Complex

Bandra (East), Mumbai - 400 051,

Maharashtra, India

## **BOARD OF DIRECTORS OF OUR COMPANY**

Sr. No.	Name	Age (in Years)	DIN	Address	Designation
1.	Nilesh Patel	36	05319890	927 / A-2, B/H. Patel Park, Muni Dairy, New Aerodrome Road, Bhavnagar 364001, Gujarat, India	Chairman & Whole Time Director
2.	Divya Monpara	23	06396970	2701, New Aerodrome Road, Muni Dairy, Opp. Patel Park, Bhavnagar, Gujarat, India 364001	Non Executive Director



Sr. No.	Name	Age (in Years)	DIN	Address	Designation
3.	Rohitbhai Chauhan	34	06396973	Umarla, Via Trapaj, Taluka Talaja, Bhavnagar, Gujarat, India 364150	Managing Director
4.	Rakshaben Chauhan	32	07600985	99, Darbargadh Bajuno Area, Umarla, Talaja, Bhavnagar, Gujarat, India 364150	Non Executive Director
5.	Chaitnya Doshi	61	07600986	B7, Kartikeynagar, 4, Gotri Road, Vadodara, Gujarat, India 390015	Additional Independent Director
6.	Manish Makodia	43	07600988	888/B, B/H Police Office Quarters, Tilaknagar, Bhavnagar, Gujarat, India 364001	Additional Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 149 of this Prospectus.

#### COMPANY SECRETARY & COMPLIANCE OFFICER

#### **Kush Bhatt**

## **Madhav Copper Limited**

Plot No. 2107/D, Office No. 203,

2<sup>nd</sup> Floor, D&I Excellus, Waghawadi Road,

Bhavnagar, Gujarat, 364001 India

**Tel**: +91 278 2221034 **Fax:** Not Available

Email: cs@madhavcopper.com
Website: www.madhavcopper.com

## CHIEF FINANCIAL OFFICER

#### Kamlesh Solanki

## **Madhav Copper Limited**

Plot No. 2107/D, Office No. 203,

2<sup>nd</sup> Floor, D&I Excellus, Waghawadi Road,

Bhavnagar, Gujarat, 364001 India

**Tel**: +91 278 2221034 **Fax:** Not Available

Email: <a href="mailto:cfo@madhavcopper.com">cfo@madhavcopper.com</a>
Website: <a href="mailto:www.madhavcopper.com">www.madhavcopper.com</a>

Investors may contact our Company Secretary and Compliance Officer and / or the Registrar to the Issue and / or the Lead Manager, in case of any pre-issue or post-issue related problems, such as non-receipt of letters of allotment, credit of allotted Equity Shares in the respective beneficiary account or unblocking of ASBA Account, etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the relevant SCSB to whom the Application was submitted, giving full details such as name, address of the applicant, number of Equity Shares applied for, Amount blocked, ASBA Bank Account number and the Designated Branch of the relevant SCSBs to whom the Application Form was submitted by the Applicants.

#### STATUTORY AUDITOR

Nirav Patel & Co., Chartered Accountants



Opp. Jivan Mansion, Lati Bazaar Bhavnagar 364001, Gujarat, India

**Tel No.:** +91 278 2206847

Email: caniravpatel5719@gmail.com

Contact Person: Nirav Patel Firm Registration No.: 134617W Membership No.: 149360

#### PEER REVIEWED AUDITOR

#### N. K. Aswani & Co.

Chartered Accountants 701/A, Wall Street-II,

Ellisbridge, Ahmedabad – 380006,

Gujarat, India

**Tele No.:** 079-26402552 / 53 **Fax No.:** *Not Available* 

Email: narainkaswani@yahoo.co.in Contact Person: Narian K. Aswani Firm Registration No.: 100738W

**Membership No.:** 033278

M/s N.K. Aswani & Co., Chartered Accountant holds a peer reviewed certificate dated November 13, 2013 issued by the Institute of Chartered Accountants of India.

#### LEAD MANAGER

#### **Pantomath Capital Advisors Private Limited**

406-408, Keshva Premises, Behind Family Court,

Bandra Kurla Complex, Bandra (East) Mumbai- 400051, Maharashtra, India

**Tel:** +91 22 6194 6725 **Fax:** + 91 22 2659 8690

Email: ipo@pantomathgroup.com Website: www.pantomathgroup.com Contact Person: Saahil Kinkhabwala SEBI Registration No: INM000012110

#### REGISTRAR TO THE ISSUE

#### **Bigshare Services Private Limited**

E/2, Ansa Industrial Estate, Sakivihar Road, Sakinaka, Andheri East, Mumbai – 400 072,

Maharashtra, India **Tel:** +91 22 4043 0200 **Fax:** +91 22 2847 5207

Email: ipo@bigshareonline.com Website: www.bigshareonline.com Contact Person: Babu Raphael

**SEBI Registration Number:** INR000001385

Investor Grievance E-mail: investor@bigshareonline.com

## LEGAL ADVISOR TO THE ISSUE

## M V Kini, Law Firm

Kini House, 216/263, 1st Floor, Near Citi Bank,

D.N. Road, Fort, Mumbai - 400 001, Maharashtra, India

**Tel:** +91 22 22612527/28/29 **Fax:** +91 22 22612530 **E-mail:** vidisha@mvkini.com



Contact Person: Vidisha Krishan Website: www.mvkini.com

#### BANKER TO THE COMPANY

#### Bank of Baroda

Bank of Baroda, Main Branch, Lokhand Bazar, Bhavnagar, **Tel:** +91 278 2516796 / 2516615

Fax: Not Available

E-mail: bhavna@bankofbaroda.com Contact Person: R. N. Bokade Website: www.bankofbaroda.co.in

## PUBLIC ISSUE BANK / BANKER TO THE ISSUE/ REFUND BANKER

#### **ICICI Bank Limited**

Capital Market Division, 1<sup>st</sup> Floor, 122, Mistry Bhavan, Dinshaw Vachha Road, Backbay Reclamation, Churchgate, Mumbai - 400 020, Maharashtra, India

Tel: +91 22 2285 9922 Fax: +91 22 2261 1138

Email: rishav.bagrecha@icicibank.com Contact Person: Rishav Bagrecha Website: www.icicibank.com

SEBI Registration Number: INBI00000004

#### SELF CERTIFIED SYNDICATE BANKS

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on <a href="http://www.sebi.gov.in/sebiweb/home/detail/32931/yes/List-of-Self-Certified-Syndicate-Banks-SCSBs-for-Syndicate-ASBA">http://www.sebi.gov.in/sebiweb/home/detail/32931/yes/List-of-Self-Certified-Syndicate-Banks-SCSBs-for-Syndicate-ASBA</a>. For details on Designated Branches of SCSBs collecting the Application Form, please refer to the above-mentioned SEBI link.

## BROKER CENTRES / DESIGNATED CDP LOCATIONS / DESIGNATED RTA LOCATIONS

In accordance with SEBI Circular No. CIR/CFD/14/2012 dated October 4, 2012 and CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, Applicants can submit Application Forms with the Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations Or the RTAs at the Designated RTA Locations, respective lists of which, including details such as address and telephone number, are available at the websites of the Stock Exchange at www.nseindia.com. The list of branches of the SCSBs at the Broker Centres, named by the respective SCSBs to receive deposits of the Application Forms from the Registered Brokers will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time

#### CREDIT RATING

This being an issue of Equity Shares, credit rating is not required.

#### IPO GRADING

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

## APPRAISAL AND MONITORING AGENCY

As per regulation 16(1) of the SEBI ICDR Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 50,000 Lakhs. Since the Issue size is only of Rs.



448.42 lakhs, our Company has not appointed any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

#### INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Pantomath Capital Advisors Private Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not applicable.

#### EXPERT OPINION

Except the report of the Peer Reviewed Auditor on statement of tax benefits included in this Prospectus, our Company has not obtained any other expert opinion

#### DEBENTURE TRUSTEE

Since this is not a debenture issue, appointment of debenture trustee is not required.

#### UNDERWRITER

Our Company and Lead Manager to the Issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated November 15, 2016 and pursuant to the terms of the underwriting agreement; obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated their intention to underwrite following number of specified securities being offered through this Issue

Name and Address of the Underwriters	Indicative Number of Equity Shares to be Underwritten	Amount Underwrit ten (Rupees in Lakhs)	% of the Total Issue size Underwritte n
Pantomath Capital Advisors Private Limited 406-408, Keshva Premises, Behind Family Court, Bandra Kurla Complex, Bandra (East), Mumbai- 400051, Maharashtra, India Tel: +91 22 61946725 Fax: +91 22 26598690 Email: ipo@pantomathgroup.com Contact Person: Madhu Lunawat SEBI Registration Number: INM000012110	5,53,600	448.42	100%
Total	5,53,600	448.42	100%

<sup>\*</sup>Includes 28,800 Equity shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in order to claim compliance with the requirements of Regulation 106 V(4) of the SEBI (ICDR) Regulations, 2009, as amended.

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full.

#### DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Lead Manager have entered into a tripartite agreement dated December 16, 2016 with the below Market Maker, duly registered with National Stock Exchange of India Limited to fulfil the obligations of Market Making:

#### **Pantomath Stock Brokers Private Limited**

406-408, Keshva Premises, Behind Family Court, Bandra Kurla Complex, Bandra (East), Mumbai- 400051, Maharashtra, India

**Tel:** +91 22 61946774 **Fax:** +91 22 26598690



Email: broking@pantomathgroup.com Contact Person: Mahavir Toshniwal Website: www.pantomathgroup.com SEBI Registration No.: INZ000068338

Market Maker Registration No. (Emerge Segment of NSE): 90094

Pantomath Stock Brokers Private Limited, registered with SME segment of NSE will act as the Market Maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s)
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker. Based on the IPO price of Rs. 81/- the minimum lot size is 1,600 Equity Shares thus minimum depth of the quote shall be Rs. 1,00,000/- until the same, would be revised by NSE.
- 3. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our Company reaches to 25% of Issue Size (including the 28,800 Equity Shares out to be allotted under this Issue). Any Equity Shares allotted to Market Maker under this Issue over and above 28,800 Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduce to 24% of Issue Size, the Market Maker will resume providing 2-way quotes.
- 4. There shall be no exemption / threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, NSE may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for the Company's Equity Shares at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Pantomath Stock Brokers Private Limited is acting as the sole Market Maker.
- 7. The shares of the company will be traded in continuous trading session from the time and day the company gets listed on SME Platform of NSE and market maker will remain present as per the guidelines mentioned under NSE and SEBI circulars.
- 8. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily / fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.



- 9. The Market Maker shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s).
  - In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.
- 10. NSE Emerge Exchange will have all margins which are applicable on the NSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 11. The spread (difference between the sell and the buy quote) shall not be more than 10% or as specified by the Stock Exchange.
- 12. NSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and / or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct / manipulation / other irregularities by the Market Maker from time to time

13. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Market Makers during market making process has been made applicable, based on the issue size and as follows:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to Rs. 20 Crore	25%	24%
Rs. 20 crore to Rs. 50		
crore	20%	19%
Rs. 50 to Rs. 80 crore	15%	14%
Above Rs. 80 crore	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and / or norms issued by SEBI / NSE from time to time.



#### **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on the date of this Prospectus and after giving effect to the Issue is set forth below:

Amount (Rs. in Lakhs except share data)

No.	Particulars	Aggregate nominal value	Aggregate value at Issue Price
A.	Authorised Share Capital		
	25,00,000 Equity Shares of face value of Rs. 10/- each	250.00	-
B.	Issued, Subscribed and Paid-Up Share Capital before the Issue		
	15,00,000 Equity Shares of face value of Rs. 10/- each	150.00	-
C.	Present Issue in terms of this Prospectus		
	Issue of 5,53,600 Equity Shares of face value Rs.10 each at a price of Rs. 81/- per Equity Share	55.36	448.42
	Consisting:		
	<b>Reservation for Market Maker</b> – 28,800 Equity Shares of face value of Rs. 10/- each reserved as Market Maker portion at a price of Rs. 81/- per Equity Share	2.88	23.33
	Net Issue to the Public – 5,24,800 Equity Shares of face value of Rs. 10 each at a price of Rs. 81/- per Equity Share	52.48	425.09
	Of the Net Issue to the Public		
	Allocation to Retail Individual Investors- 2,62,400 Equity Shares of face value of Rs. 10/- each at a price of Rs. 81/- per Equity Share shall be available for allocation for Investors applying for a value of upto Rs. 2 lakhs	26.24	212.54
	Allocation to Other than Retail Individual Investors-2,62,400 Equity Shares of face value of Rs. 10/- each at a price of Rs. 81/- per Equity Share shall be available for allocation for Investors applying for a value above Rs. 2 lakhs	26.24	212.54
D.	Issued, Subscribed and Paid-Up Share Capital after the Issue		
	20,53,600 Equity Shares of face value of Rs. 10 each	205.36	-
E.	Securities Premium Account		
	Before the Issue	1	NIL
	After the Issue		393.06

The Issue has been authorised by the Board of Directors vide a resolution passed at its meeting held on September 01, 2016 and by the shareholders of our Company vide a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting held on September 03, 2016.

The Company has only one class of share capital i.e. Equity Shares of face value of Rs. 10/- each only. All Equity Shares issued are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Prospectus.



## NOTES TO THE CAPITAL STRUCTURE

## 1. Details of changes in authorised Share Capital:

Since the Incorporation of our Company, the authorised share capital of our Company has been altered in the manner set forth below:

Particulars	Date of	AGM /		
From	То	Shareholders' Meeting	EGM	
Rs. 1,00,000 consisting of 10, each.	On Incorporation			
Rs. 1,00,000 consisting of 10,000 Equity Shares of Rs. 10 each.	Rs. 75,00,000 consisting of 7,50,000 Equity Shares of Rs. 10 each.	March 19, 2013	EGM	
Rs. 75,00,000 consisting of 7,50,000 Equity Shares of Rs. 10 each.	Rs. 1,50,00,000 consisting of 15,00,000 Equity shares of Rs. 10 each.	August 28, 2014	EGM	
Rs. 1,50,00,000 consisting of 15,00,000 Equity shares of Rs. 10 each.	Rs. 2,50,00,000 consisting of 25,00,000 Equity shares of Rs. 10 each.	July 28, 2016	AGM	

## 2. History of Equity Share Capital of our Company

Date of Allotment / Fully Paid-up	No. of Equity Shares allotte d	Fa ce val ue (Rs	Issu e Pric e (Rs.)	Nature of considera tion	Nature of Allotment	Cumulativ e number of Equity Shares	Cumulative Paid -up Capital (Rs.)
November 19, 2012 (On Incorporation)	10,000	10	10	Cash	Subscription to MOA <sup>(i)</sup>	10,000	1,00,000
March 26, 2013	2,25,00 0	10	10	Cash	Further Issue <sup>(ii)</sup>	2,35,000	23,50,000
July 01, 2013	2,55,00 0	10	10	Cash	Further Issue <sup>(iii)</sup>	4,90,000	49,00,000
March 29, 2014	2,60,00 0	10	10	Cash	Preferential Issue <sup>(iv)</sup>	7,50,000	75,00,000
March 27, 2015	7,50,00 0	10	10	Cash	Preferential Issue <sup>(v)</sup>	15,00,000	1,50,00,000

(i) Initial Subscribers to Memorandum of Association subscribed 10,000 Equity Shares of face value of Rs. 10/- each fully paid at par as per the details given below:

Sr. No.	Name of Person	No. of Allotted	shares
1.	Nileshbhai Patel		3,000
2.	Divya Monpara		3,000
3.	Rohitbhai Chauhan		4,000
	Total		10,000

(ii) Further allotment of 2,25,000 Equity Shares of face value of Rs. 10/- each fully paid at par as per the details given below:

Cr. No	Name of Person	No. of Shares
Sr. 100	Name of Person	Allotted



Sr. No	Name of Person	No. of Allotted	Shares
1.	Nileshbhai Patel		67,500
2.	Divya Monpara		67,500
3.	Rohitbhai Chauhan		90,000
	Total		2,25,000

(iii) Further allotment of 2,55,000 Equity Shares of face value of Rs. 10/- each fully paid at par as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Nileshbhai Patel	76,500
2.	Divya Monpara	76,500
3.	Rohitbhai Chauhan	1,02,000
	Total	2,55,000

(iv) Preferential allotment of 2,60,000 Equity Shares of face value of Rs. 10/- each fully paid at par as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Rajesh Patel	75,000
2.	Vishal Monpara	75,000
3.	Sanjaybhai Patel	6,000
4.	Rohitbhai Chauhan	1,04,000
	Total	2,60,000

(v) Preferential allotment of 7,50,000 Equity Shares of face value of Rs. 10/- each fully paid at par as per the details given below

Sr. No	Name of Person	No. of Shares Allotted
1.	Divya Patel	3,000
2.	Rajesh Patel	75,000
3.	Rohitbhai Chauhan	3,00,000
4.	Nileshbhai Patel	78,000
5.	Sanjaybhai Patel	2,19,000
6.	Vishal T. Monpara	75000
	Total	7,50,000

- 3. We have not issued any Equity Shares for consideration other than cash
- 4. No Equity Shares have been allotted pursuant to any scheme approved under Section 391-394 of the Companies Act, 1956
- 5. Our Company has not re-valued its assets since incorporation and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves
- 6. We have not issued any shares at price below issue price within last one year from the date of this Prospectus
- 7. As on the date of this Prospectus, our Company does not have any preference share capital



## 7. Build-up of Promoters' shareholding, Promoters' contribution and lock-in

## (i) Build-up of Promoters' shareholdings

As on the date of this Prospectus, our Promoters Nileshbhai Patel, Divya Movpara and Rohitbhai Chauhan hold 9,45,000 Equity Shares of our Company. None of the Equity Shares held by our Promoters are subject to any pledge. All the Equity Shares held by our Promoters were fully paid-up on the respective dates of acquisition of such Equity Shares

#### a. Nileshbhai Patel

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price Rs.)*	Nature of Transactions	Pre-issue shareholding %	Post – issue shareholding %	Lock- in Period	Source of funds	Pledge
November 19, 2012 (On Incorporation)	3,000	10	10	Subscription to MOA	0.20%	0.15%	1 year	Own Funds	
March 26, 2013	67,500	10	10	Further Issue	4.50%	3.29%	3 years	Own Funds	No
July 01, 2013	76,500	10	10	Further Issue	5.10%	3.73%	3 years	Own funds	No
March 27, 2015	78,000	10	10	Preferential Issue	5.20%	3.80%	1 year	Borrowings from Sanjaybhai Natubhai Patel / Dabhi HUF Plot No. 927B, Nr. Patel Park, Subhashnagar, Bhavnagar	No
Total	2,25,000				15.00%	10.96%			

<sup>\*</sup>Cost of acquisition excludes Stamp Duty and the shares were made fully paid on the date of allotment.

## b. Divya Movpara

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)*	Nature of Transactions	Pre-issue shareholding %	Post- issue shareholding %	Lock- in Period	Source of funds	Pledge
November 19,	3,000	10	10	Subscription	0.20%	0.15%	1year	Own Funds	No



Date of Allotment and made fully paid up / Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)*	Nature of Transactions	Pre-issue shareholding %	Post- issue shareholding %	Lock- in Period	Source of funds	Pledge
2012 (On incorporation)				to MOA					
	53,095				3.54%	2.59%	3 years	Borrowings from Arvindbhai Ramjibhai	
March 26, 2013	14,405	10	10	Further Issue	0.96%	0.70%	1year	Patel, 2701, Sacchidanand Niwas, Patel Park, Bhavnagar	No
July 01, 2013	76,500	10	10	Further Issue	5.10%	3.73%	3 years	Borrowings from Arvindbhai Ramjibhai Patel, 2701, Sacchidanand Niwas, Patel Park, Bhavnagar	No
March 27, 2015	3,000	10	10	Preferential Issue	0.20%	0.15%	1 year	Savings	No
Total	1,50,000				10.00%	7.30%			

<sup>\*</sup>Cost of acquisition excludes Stamp Duty and the shares were made fully paid on the date of allotment.

## c. Rohitbhai Chauhan

Date of Allotment and made fully paid up/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)*	Nature of Transactions	Pre-issue shareholding %	Post- issue shareholding %	Lock-in Period	Source of funds	Pledge
November 19, 2012 (On incorporation)	4,000	10	10	Subscription to MOA	0.27%	0.19%	1 year	Own Funds	No
March 26, 2013	rch 26, 2013 39,863 10 1		10	Further Issue	2.66%	1.94%	3 years	Own funds	No



Date of Allotment and made fully paid up/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)*	Nature of Transactions	Pre-issue shareholding %	Post- issue shareholding %	Lock-in Period	Source of funds	Pledge
	50,137				3.34%	2.44%	1 year		No
July 01, 2013	1,02,000	10	10	Further Issue	6.80%	4.97%	1 year	Internal accruals/ Borrowings	No
March 29, 2014	1,04,000	10	10	Further Issue	6.93%	5.06%	3 years	Borrowings from Bhavana	No
March 27, 2015	3,00,000	10	10	Preferential issue	20.00%	14.61%	1 year	Own funds	No
July 27, 2016	(30,000)	10	10	Transfer	-2.00%	-1.46%	NA	NA	NA
Total	5,70,000	_			38.00%	27.76%	_		-

 $<sup>*</sup>Cost\ of\ acquisition\ excludes\ Stamp\ Duty\ and\ the\ shares\ were\ made\ fully\ paid\ on\ the\ date\ of\ allot ment.$ 



## (ii) Details of Promoters' Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations, an aggregate of 20% of the post-Issue capital held by our Promoter shall be considered as Promoters' Contribution ("Promoters Contribution") and locked-in for a period of three years from the date of Allotment. The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Our Promoters have given written consent to include such number of Equity Shares held by them and subscribed by them as a part of Promoters' Contribution constituting 20.33% of the post issue Equity Shares of our Company and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters Contribution, for a period of three years from the date of allotment in the Issue.

Date of Allotment and made fully paid up / Transfer	No. of Shares Allotted / Transferred	Face Value	Issue Price	Nature of Allotment	% of Post Issue shareholding	Lock in Period		
Nileshbhai Patel					-			
March 26, 2013	67,500	10	10	Further Issue	3.29%	2 ****		
July 01, 2013	76,500	10	10	Further Issue	3.73%	3 years		
Divya Monpara								
March 26, 2013	53,095	10	10	Further Issue	2.59%	2 ****		
July 01, 2013	76,500	10	10	Further Issue	3.73%	3 years		
Rohitbhai Chauhan								
March 26, 2013	39,863	10	10	Further Issue	1.94%	2 ****		
March 29, 2014	1,04,000	10	10	Further Issue	5.06%	3 years		
Total	4,17,458				20.33%			

The minimum Promoters' contribution has been brought in to the extent of not less than the specified minimum lot and from the persons defined as 'promoter' under the SEBI (ICDR) Regulations. The Equity Shares that are being locked in are not ineligible for computation of Promoters' contribution in terms of Regulation 33 of the SEBI ICDR Regulations. In connection, we confirm the following:

- a. The Equity Shares offered for minimum 20% Promoters' contribution have not been acquired in the three years preceding the date of this Prospectus for consideration other than cash and revaluation of assets or capitalization of intangible assets nor resulted from a bonus issue out of the revaluation reserves or unrealized profits of the Company or against Equity Shares which are otherwise ineligible for computation of Promoters' contribution;
- b. The minimum Promoters' contribution does not include Equity Shares acquired during the one year preceding the date of this Prospectus at a price lower than the Issue Price;
- c. Our Company has not been formed by the conversion of a partnership firm into a Company and thus, no Equity Shares have been issued to our Promoters upon conversion of a partnership firm;
- d. The Equity Shares held by the Promoters and offered for minimum Promoters' contribution are not subject to any pledge;
- e. All the Equity Shares of our Company held by the Promoter are in the process of being dematerialized; and
- f. The Equity Shares offered for Promoters' contribution do not consist of Equity Shares for which specific written consent has not been obtained from the Promoter for inclusion of its subscription in the Promoters' contribution subject to lock-in.

#### (iii) Details of Equity Shares locked-in for one year



Other than the above Equity Shares of the promoters that are locked in for three years, the entire pre-Issue Equity Share capital of our Company shall be locked-in for a period of one year from the date of allotment in the Public Issue. In terms of the Regulation 37 of the SEBI Regulations, in addition to the Equity Shares proposed to be locked-in as part of our Promoter's contribution as stated above, the entire pre-Issue equity share capital of our Company will be locked-in for a period of one year from the date of Allotment of Equity Shares in the Issue

## (iv) Other requirements in respect of lock-in

Pursuant to Regulation 39 of the SEBI ICDR Regulations, the locked-in Equity Shares held by the Promoters, as specified above, can be pledged only with scheduled commercial banks or public financial institutions as collateral security for loans granted by such scheduled commercial banks or public financial institution, provided that the pledge of the Equity Shares is one of the terms of the sanction of the loan.

Provided that securities locked in as Promoters' Contribution for 3 years under Regulation 36(a) of the SEBI (ICDR) Regulations may be pledged only if, in addition to fulfilling the above requirement, the loan has been granted by such scheduled commercial bank or public financial institution for the purpose of financing one or more of the objects of the Issue.

Further, pursuant to Regulation 40 of the SEBI (ICDR) Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked-in as per Regulation 37 of the SEBI (ICDR) Regulations, along with the Equity Shares proposed to be transferred, provided that lock-in on such Equity Shares will continue for the remaining period with the transferee and such transferee shall not be eligible to transfer such Equity Shares till the lock-in period stipulated under the SEBI (ICDR) Regulations has ended, subject to compliance with the Takeover Code, as applicable

We further confirm that our Promoter's Contribution of 20.33% of the post Issue Equity Share capital does not include any contribution from Alternative Investment Fund.



## 8. Our Shareholding Pattern

The table below represents the shareholding pattern of our Company as per Regulation 31 of the SEBI Listing Regulations 2015:-

## i. Summary of Shareholding Pattern as on date of this Prospectus:

Ca	Category of Shareholde sh	Nos.	No. of fully	No. of Partl y	No. of shar es unde	Total	Share holdin g as a % of total no. of shares	Number of Rights hel class of se	d in each	No. of Shares Underl ying Outstan	Shareho lding, as a % assumin g full conversi on of converti ble	Lo	mber of ocked in res**	Sh ple oth	mber of ares odged or erwis e umbe	Number of equity		
te g o r y		of share holde rs	paid up equity shares held	paid- up equit y shar es held	rlyin g Depo sitor y Rece ipts	nos. shares held	(calcul ated as per SCRR , 1957)  As a % of (A+B+ C2)	Outstan ding convert ible securiti es (includi ng Voting As a 6 of A+B+	securitie s (as a percenta ge of diluted share capital)  As a % of (A+B+C 2)	N o. (a )	As a % of tota l Sha res held (b)	N o. (a )	As a % of tota l Sha res held (b)	shares held in demateri alized form				
I	II	III	IV	v	VI	VII = IV + V+ VI	VIII	ΙΣ	IX		IX		XI	3	XII	X	III	XIV
A	Promoter and Promoter Group	7	15,00,00	-	-	15,00,00	100.00	15,00,000	100.00	-	100.00	-	-	-	1	15,00,000		
В	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
C	Non	-	-	-	-	-	-	-	-	-	-	_	-	_	-	-		



C a te g	Category of Shareholde r	Nos. of share holde rs	of share	of share	of share	of share	of share	No. of fully paid up	No. of Partl y paid- up	No. of shar es unde rlyin	Total nos. shares	Share holdin g as a % of total no. of shares (calcul ated	Number of Rights hell class of se	d in each	No. of Shares Underl ying Outstan ding convert	Shareho lding, as a % assumin g full conversi on of converti ble securitie s ( as a	Lo	mber of cked in res**	Sh ple oth	mber of hares edged or erwis e umbe	Number of equity shares held in
o r y			equity shares held	equit y shar es held	Depo sitor y Rece ipts	held	as per SCRR , 1957) As a % of (A+B+ C2)	No of Voting Rights	Total as a % of (A+B+C	ible securiti es (includi ng Warran ts)	percenta ge of diluted share capital) As a % of (A+B+C 2)	N o. (a )	As a % of tota l Sha res held (b)	N o. (a )	As a % of tota l Sha res held (b)	demateri alized form					
I	II	Ш	IV	V	VI	VII = IV + V+ VI	VIII	D	IX X		XI	2	ΧII	X	XIII	XIV					
	Promoter- Non Public																				
1	Shares underlying DRs	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-					
2	Shares held by Employee Trusts	-	-	-	-	-	-	-	-	-	-	1	-	-	1	-					
	Total	7	15,00,00	-	-	15,00,00 0	100.00	15,00,000	100.00	-	100.00	-	-	-	-	15,00,000					



\*As on the date of this Prospectus 1 Equity Shares holds 1 vote.

\*\*All Pre-IPO Equity Shares of our Company will be locked in as mentioned above prior to Listing of Shares on NSE SME Platform.



## I. Shareholding Pattern of Promoter and Promoter Group

															No. of Par	No. of sha res		Share holdin g as a % of total	Numb Voting I held in class secur	Rights each of	No. of Shar es Unde rlyin g	Sharehold ing , as a % assuming full conversio	L	imber of ocked in nares	of S plo othe	mber Shares edged or erwise umber ed	Numb
Sr. No	Category of Shareholder	P A N	No s. of sha reh old ers	No. of fully paid up equity shares held	tly pai d- up equ ity sha res hel d	un der lyin g De pos itor y Rec eipt s	Total nos. shares held	no. of shares (calcul ated as per SCRR , 1957) As a % of (A+B+ C2)	No of Voting Rights	Total as a % of (A+B +C)	Outs tandi ng conv ertibl e secur ities (incl udin g War rants )	i convertibl e securities ( as a percentag e of diluted share capital) As a % of	N o · ( a )	As a % of total Sha res held (b)	N o. (a)	As a % of total Shar es held (b)	erializ ed form										
	I	II	III	IV	V	VI	VII = IV+V+ VI	VIII	IX	(	X	XI		XII	2	KIII	XIV										
(1)	Indian																										
(a)	Individuals/Hindu undivided Family																										
	Nileshbhai Patel		1	2,25,000	-	-	2,25,000	15.00	2,25,000	15.00	-	15.00	-	-	-	-	2,25,00										
	Divya Monpara		1	1,50,000	-	-	1,50,000	10.00	1,50,000	10.00	-	10.00	-	-	-	-	1,50,00 0										
	Rohitbhai Chauhan		1	5,70,000	-	-	5,70,000	38.00	5,70,000	38.00	-	38.00	-	-	-	-	5,70,00 0										



Sr. No	Category of Shareholder	P A N	No s. of sha reh old ers	No. of fully paid up equity shares held	No. of Par tly pai d-up equ ity sha res hel d	No. of sha res un der lyin g De pos itor y Rec eipt s	Total nos. shares held	Share holdin g as a % of total no. of shares (calcul ated as per SCRR , 1957)  As a % of (A+B+ C2)	Numb Voting held in class secur No of Voting Rights	Rights each s of	No. of Shar es Unde rlyin g Outs tandi ng conv ertibl e secur ities (incl udin g War rants	Sharehold ing, as a % assuming full conversio n of convertibl e securities (as a percentag e of diluted share capital)  As a % of (A+B+C2)	Lo	As a % of total Sha res held (b)	of S plo oth enc	As a % of total Shar es held (b)	Numb er of equity shares held in demat erializ ed form
	Caniaribhai Datal		1	2,25,000	-	-	2,25,000	15.00	2,25,000	15.00	) -	15.00	-	-	-	-	2,25,00
	Sanjaybhai Patel Raksha Chauhan		1	30,000	_	_	30,000	02.00	30,000	2.00	_	2.00	_	_	_	_	30,000
	Rajesh Patel		1	1,50,000	-	_	1,50,000	10.00	1,50,000	10.00		10.00					1,50,00
	Vishal Monpara		1	1,50,000	-	-	1,50,000	10.00	1,50,000	10.00		10.00					1,50,00
(b)	Central Government/ State Government(s)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Financial Institutions/ Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



Sr. No	Category of Shareholder	P A N	No s. of sha reh old ers	No. of fully paid up equity shares held	No. of Par tly pai d- up equ ity sha res hel d	No. of sha res un der lyin g De pos itor y Rec eipt s	Total nos. shares held	Share holdin g as a % of total no. of shares (calcul ated as per SCRR, 1957)  As a % of (A+B+ C2)	Numb Voting I held in class secur No of Voting Rights	Rights each of	No. of Shar es Unde rlyin g Outs tandi ng convertibl e secur ities (incl udin g War rants )	Sharehold ing, as a % assuming full conversio n of convertibl e securities (as a percentag e of diluted share capital)  As a % of (A+B+C2)	Lo	As a % of total Sha res held (b)	of S ple othe	mber Shares edged or erwise umber ed As a % of total Shar es held (b)	Numb er of equity shares held in demat erializ ed form
(d)	Any Other (specify)	ı	-	-	-	-	-	-		-	-	-	-	-	-	1	-
	Sub-total (A) (1)		7	15,00,00	-	-	15,00,00	100.00	15,00,00 0	100.0	-	100.00	-	-	-	-	15,00,0 00
(2)	Foreign	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-
(a)	Individuals (Non-Resident Individuals/Foreign Individuals)	ı	-	-	-	-	-	-	- - -	-	-	-	-	-	1	-	-
(b)	Government	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	-	-	-	-	-	-	_	1	-	-	-	-	-
(d)	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



Sr. No	Category of Shareholder	P A N	No s. of sha reh old ers	No. of fully paid up equity shares held	No. of Par tly pai d- up equ ity sha res hel d	No. of sha res un der lyin g De pos itor y Rec eipt s	Total nos. shares held	Share holdin g as a % of total no. of shares (calcul ated as per SCRR , 1957)  As a % of (A+B+ C2)	Numb Voting I held in class secur  No of Voting Rights	Rights each of	No. of Shar es Unde rlyin g Outs tandi ng convertibl e securities (includin g War rants )	Sharehold ing, as a % assuming full conversio n of convertibl e securities (as a percentag e of diluted share capital)  As a % of (A+B+C2)	L	As a % of total Sha res held (b)	of S ple othe	mber shares edged or erwise umber ed  As a % of total Shar es held (b)	Numb er of equity shares held in demat erializ ed form
(e)	Any Other	-	_	_	-	_	_	_	_	-	-	_	_	_	-	-	_
	(Specify) Sub-total (A) (2)	-			_	_							_	_			
	Total	-		-	-	-	-	-	-	-	-	-	<u> </u>	-	-	-	-
	Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)		7	15,00,00 0	-	-	15,00,00 0	100.00	15,00,00 0	100.0	-	100.00	-	-	-	-	15,00,0 00



# II. Shareholding pattern of the Public shareholder

			No s.	No . of ful ly pai d	No . of Pa rtl y	No . of sh are s un de		Share holding as a % of total no. of share	Num of Vo Rigl held each of secur	ting hts in class	No. of Sha res Und erlyi ng Out stan	Sharehol ding, as a % assuming full conversi on of converti ble	Loc i	nber of eked n res*	Sha pleo othe encu	nber of ares alged or erwis e	Num ber of equit
Sr. No	Category of Shareholder	P A N	of sh are hol de rs	up eq uit y sh are s hel d	d- up eq uit y sh are s hel d	rly ing De po sit or y Re cei pts	Total nos. shares held	s (calcu lated as per SCR R, 1957)  As a % of (A+B +C2)	No of Voti ng Rig hts	To tal as a % of (A +B +C )	ding conv erti ble secu ritie s (incl udin g War rant s)	securities ( as a percenta ge of diluted share capital)  As a % of (A+B+C 2)	N o. (a)	As a % of tot al Sh are s hel d (b)	No · (a)	As a % of tot al Sh are s hel d (b)	y share s held in dema terial ized form
	I	II	Ш	IV	V	VI	VII = IV+V+ VI	VIII	IX	ζ.	X	XI = VII + X	X	II	X	III	XIV
(1)	Institutions	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-
(a)	Mutual Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(b)	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Foreign Venture Capital Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Foreign Portfolio Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_
(f)	Financial Institutions / Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_
(g)	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



															-		
(h)	Provident Funds/ Pension Funds	ı	ı	-	ı	ı	ı	ı	-	-	-	-	-	-	ı	ı	-
(i)	Any Other (Specify)	-	-	-	-	-	1	-	-	-	-	-	-	-	-	ı	-
	Sub-total (B) (1)	1		-	-	-	1	-	-	-	-	-	-	-		-	-
(2)	Central Government/State																
	Government(s)/ President of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	India																
	Sub-Total (B) (2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(3)	Non-Institutions																
(a)	Individuals																
	ii. Individual shareholders																
	holding nominal share capital	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	in excess of Rs. 2 lakhs																
(b)	NBFCs registered with RBI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Employee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Overseas Depositories																
	(holding DRs) (balancing	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-
	figure)																
(e)	Any Other (Specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub Total (B)(3)	-	-	-	-	-	-	-	-	-	-	-					-
	Total Shareholding of											-					
	<b>Public</b> (B)= $(B)(1)+(B)(2)+$	-	-	-	-	-	-	-	-	-	-						-
	(B)(3)																

# III. Shareholding pattern of the Non Promoter- Non Public shareholder

Category of Shareholder	P A N	No s. of sha reh old	No. of full y pai d up	No. of Par tly pai d-up	No. of sha res un der lyi	Tota l nos. shar es held	Share holdin g as a % of total no. of shares	Number Voting Rig held in each of securit	ghts class	No. of Share s Under lying Outst andin	Sharehold ing , as a % assuming full conversio n of	L	imber of ocked shares	of S plo oth eno	imber Shares edged or erwise cumbe red	Num ber of equit y share s
			equ	equ	ng	Helu	(calcul	No of	Tot	g	convertibl	N	As a	N	As a	held
		ers	ity	ity	De		ated	Voting	al	conve	e	0.	% of	0.	% of	in
			sha	sha	pos		as per	Rights	as	rtible	securities	(	total	(a	total	dema



				res hel d	res hel d	itor y Re cei pts		SCRR , 1957) As a % of (A+B+ C2)	C la ss eg : X	Cl as s eg : Y	T ot al	a % of (A +B +C	securi ties (inclu ding Warr ants)	( as a percentag e of diluted share capital)  As a % of (A+B+C2)	a )	Shar es held (b)	)	7	
	I	II	III	IV	V	VI	VII = IV+ V+V I	VIII		I	X		X	XI = VII + X		XII		XIII	XIV
(1)	Custodian / DR Holder	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	Name of DR Holder (if applicable)	-	-	-	-	-	1	1	-	1	1	-	-	-	-	-	-	-	-
	Sub total (C)(1)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(2)	Employee Benefit Trust (under SEBI (Share based Employee Benefit) Regulations, 2014)	-	-	1	1	-	1	1	1	1	1	-	-	1	1	-	-	-	-
	Sub total (C)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Non- Promoter Non-Public Shareholding (C) =	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



		No	No. of full y	No. of Par tly	No. of sha res un	Tota	Share holdin g as a % of total no. of	hel	of sec	g Rig each eurit	hts class	No. of Share s Under lying Outst	Sharehold ing, as a % assuming full conversio n of	L	imber of ocked shares	of S plo oth eno	mber Shares edged or erwise cumbe red	Num ber of equit
Category of Shareholder	P A N	s. of sha reh old ers	pai d up equ ity sha res hel d	pai d- up equ ity sha res hel d	der lyi ng De pos itor y Re cei pts	l nos. shar es held	shares (calcul ated as per SCRR , 1957) As a % of (A+B+ C2)	7	No of Votin Right Cl as s eg : Y	g	Tot al as a % of (A +B +C )	andin g conve rtible securi ties (inclu ding Warr ants)	convertibl e securities ( as a percentag e of diluted share capital)  As a % of (A+B+C2)	N o. ( a )	As a % of total Shar es held (b)	N o. (a )	As a % of total Shar es held (b)	share s held in dema terial ized form
(C)(1)+(C)(2)																		

Note: PAN of the Shareholders will be provided by our Company prior to Listing of Equity Share on the Stock Exchange.

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one day prior to the listing of the Equity shares. The Shareholding pattern will be uploaded on the website of NSE before commencement of trading of such Equity Shares.

In terms of SEBI circular bearing no. CIR/ISD/3/2011 dated June 17, 2011 and SEBI circular bearing no. SEBI/CIR/ISD/05/2011 dated September 30, 2011 our Company shall ensure that the Equity Shares held by the Promoter / members of the Promoter Group shall be dematerialised prior to filing the Prospectus with the ROC.



9. Following are the details of the holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group":

C	No C 4b.	Pre – l	Issue	Post -	- Issue
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
	Promoter				
1.	Nileshbhai Patel	2,25,000	15.00%	2,25,000	10.96%
2.	Divya Monpara	1,50,000	10.00%	1,50,000	7.30%
3.	Rohitbhai Chauhan	5,70,000	38.00%	5,70,000	27.76%
	Sub Total (A)	9,45,000	63.00%	9,45,000	46.02%
	Promoter Group				
4.	Sanjaybhai Patel	2,25,000	15.00%	2,25,000	10.96%
5.	Raksha Chauhan	30,000	2.00%	30,000	1.46%
6.	Rajesh Patel	1,50,000	10.00%	1,50,000	7.30%
7.	Vishal Monpara	1,50,000	10.00%	1,50,000	7.30%
	Sub total (B)	5,55,000	37.00%	5,55,000	27.03%
	Total (A+B)	15,00,000	100.00%	15,00,000	73.04%

10. The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Nileshbhai Patel	2,25,000	10.00
Divya Movpara	1,50,000	10.00
Rohitbhai Chauhan	5,70,000	10.00

- 11. No persons belonging to the category "Public" holds securities (including shares, warrants, convertible securities) of more than 1% of the total number of shares.
- 12. The lists of top 10 shareholders of our Company and the number of Equity Shares held by them as on the date of filing, ten days before the date of filing and two years before the date of filing of this Prospectus are set forth below:
- a. Particulars of the top ten shareholders as on the date of filing this Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of Total Paid-Up Capital
1.	Nileshbhai Patel	2,25,000	15.00%
2.	Divya Monpara	1,50,000	10.00%
3.	Rohitbhai Chauhan	5,70,000	38.00%
4.	Rajesh Patel	1,50,000	10.00%
5.	Vishal Monpara	1,50,000	10.00%
6.	Sanjaybhai Patel	2,25,000	15.00%
7.	Raksha Chauhan	30,000	2.00%
	Total	15,00,000	100.00%

As on the date of this Prospectus, our Company has only 7 shareholders.

b. Particulars of top ten shareholders ten days prior to the date of filing this Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of Total Paid-Up Capital
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Sr. No.	Name of Shareholders	Number of Equity Shares	% of Total Paid-Up Capital
1.	Nileshbhai Patel	2,25,000	15.00%
2.	Divya Monpara	1,50,000	10.00%
3.	Rohitbhai Chauhan	5,70,000	38.00%
4.	Rajesh Patel	1,50,000	10.00%
5.	Vishal Monpara	1,50,000	10.00%
6.	Sanjaybhai Patel	2,25,000	15.00%
7.	Raksha Chauhan	30,000	2.00%
	Total	15,00,000	100.00%

<sup>\*</sup>As on the date of this Prospectus, our Company has only 7 shareholders.

c. Particulars of the top ten shareholders two years prior to the date of filing of this Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of the then existing Total Paid-Up Capital
1.	Nileshbhai Patel	1,47,000	19.60%
2.	Divya Monpara	1,47,000	19.60%
3.	Rohitbhai Chauhan	3,00,000	40.00%
4.	Rajesh Patel	75,000	10.00%
5.	Vishal Monpara	75,000	10.00%
6.	Sanjaybhai Patel	6,000	0.80%
	Total	7,50,000	100.00%

<sup>\*</sup>Our Company had only 6 shareholders two years prior to the date of this Prospectus.

- 13. Our Company does not have any Employee Stock Option Scheme / Employee Stock Purchase Plan for our employees and we do not intend to allot any shares to our employees under Employee Stock Option Scheme / Employee Stock Purchase Plan from the proposed issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014
- 14. Neither the Lead Manager viz. Pantomath Capital Advisors Private Limited, nor their associates hold any Equity Shares of our Company as on the date of the Prospectus.
- 15. Under-subscription in the net issue, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Lead Manager and the EMERGE Platform of NSE.
- 16. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- 17. The unsubscribed portion, if any, after such inter se adjustments among the reserved categories shall be added back to the net offer to the public portion.
- 18. Except as set out below, none of the members of the Promoter Group, the Promoter and its directors, or our Directors and their immediate relatives have purchased or sold any Equity Shares during the period of six months immediately preceding the date of filing of the Prospectus with the Stock Exchange.

Date of Allotment	Name of the Allottee	No. of Shares Allotted / Transferred	Face Value	Transfe r Price	Nature of Allotment
July 27, 2016	Raksha Chauhan – Transferor Rohit	30,000	10	10	Transfer



	Chauhan		

- 19. There are no Equity Shares against which depository receipts have been issued.
- 20. Other than the Equity Shares, there are is no other class of securities issued by our Company.
- 21. There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Prospectus until the Equity Shares have been listed. Further, our Company does not intend to alter its capital structure within six months from the date of opening of the Issue, by way of split / consolidation of the denomination of Equity Shares. However our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company
- 22. None of the persons / entities comprising our Promoter Group, or our Directors or their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the business of any such entity / individual or otherwise during the period of six months immediately preceding the date of filing of this Prospectus.
- 23. Our Company, our Promoters, our Directors and the Lead Manager have not entered into any buy back or standby or similar arrangements for the purchase of Equity Shares being offered through the Issue from any person.
- 24. There are no safety net arrangements for this public issue.
- 25. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off to the nearest multiple of minimum allotment lot, while finalising the Basis of Allotment. Consequently, the actual Allotment may go up by a maximum of 10% of the Issue, as a result of which, the post-Issue paid up capital after the Issue would also increase by the excess amount of Allotment so made. In such an event, the Equity Shares held by our Promoters and subject to lock- in shall be suitably increased; so as to ensure that a minimum of 20% of the post Issue paid-up capital is locked in.
- 26. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43(4) of SEBI (ICDR) Regulations, as amended from time to time.
- 27. As on date of this Prospectus there are no outstanding warrants, options or rights to convert debentures loans or other financial instruments into our Equity Shares.
- 28. All the Equity Shares of our Company are fully paid up as on the date of the Prospectus. Further, since the entire issue price in respect of the Issue is payable on application, all the successful applicants will be issued fully paid-up equity shares and thus all shares offered through this issue shall be fully paid-up.
- 29. As per RBI regulations, OCBs are not allowed to participate in this Issue.
- 30. Our Company has not raised any bridge loans against the proceeds of the Issue.
- 31. Our Company undertakes that at any given time, there shall be only one denomination for our Equity Shares, unless otherwise permitted by law.
- 32. Our Company shall comply with such accounting and disclosure norms as specified by SEBI from time to time.
- 33. An Applicant cannot make an application for more than the number of Equity Shares being issued through this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investors.



- 34. No payment, direct or indirect in the nature of discount, commission, and allowance or otherwise shall be made either by us or our Promoters to the persons who receive allotments, if any, in this Issue.
- 35. We have 7 shareholders as on the date of filing of the Prospectus.
- 36. Our Promoters and the members of our Promoter Group will not participate in this Issue.
- 37. Our Company has not made any public issue since its incorporation.
- 38. Our Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group between the date of filing the Prospectus and the Issue Closing Date shall be reported to the Stock Exchange within twenty-four hours of such transaction.
- 39. For the details of transactions by our Company with our Promoter Group, Group Companies during the financial years ended March 31, 2016, 2015, 2014 and 2013 please refer to paragraph titled 'Details of Related Parties Transactions as Restated' in the chapter titled "Financial Statements as Restated" on page 171 of the Prospectus.

None of our Directors or Key Managerial Personnel holds Equity Shares in our Company, except as stated in the chapter "Our Management" beginning on page 149 of the Prospectus.



#### **OBJECTS OF THE ISSUE**

Our Company proposes to utilize the net proceeds from the Issue towards funding the following objects and achieve the benefits of listing on the SME platform of NSE.

#### DETAILS OF THE PROCEEDS

Particulars	Amount (Rs. in lakhs)
Gross Proceeds from the Fresh Issue	448.42
(Less) Issue related expenses	45.00
Net Proceeds	403.42

<sup>\*</sup>As on the date of Prospectus, our Company has incurred Rs. 5.00 lakks towards Issue expenses.

The object to the Issue is to fulfil Working Capital requirements and General Corporate Purpose.

Also, we believe that the listing of Equity Shares will enhance our Company's corporate image, brand name and create a public market for our Equity Shares in India.

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum of Association.

# **FUND REQUIREMENTS**

Sr. No.	Particulars	Amount to be financed from Net Proceeds of the Issue (Rs. in lakhs)	Percentage of Gross Proceeds	Percentage of Net Proceeds
1.	Working Capital Requirements	357.42	79.71%	88.60%
2.	General Corporate Purpose	46.00	10.26%	11.40%

The requirements of the objects detailed above are intended to be funded from the Proceeds of the Issue and Internal Accruals. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

The fund requirement and deployment is based on internal management estimates and our Company's current business plan and is subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy. These estimates have not been appraised by any bank or financial institution.

In view of the dynamic nature of the sector and specifically that of our business, we may have to revise our expenditure and fund requirements as a result of variations in cost estimates, exchange rate fluctuations and external factors which may not be within the control of our management. This may entail rescheduling and revising the planned expenditures and fund requirements and increasing or decreasing expenditures for a particular purpose at the discretion of our management, within the objects.

While we intend to utilise the Issue Proceeds in the manner provided above, in the event of a surplus, we will use such surplus towards general corporate purposes including meeting future growth requirements. In case of variations in the actual utilisation of funds earmarked for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. In the event of any shortfall in the Net Proceeds, we may explore a range of options including utilising our internal accruals and seeking additional debt from existing and future lenders.



# **Working Capital Requirement**

Our business is working capital intensive. We finance our working capital requirements from bank funding, internal accruals and other sources.

As on March 31, 2015 and March 31, 2016 our Company's net working capital consisted of Rs. 519.15 lakhs and Rs. 520.68 lakhs respectively, based on the restated financial statements.

The total working capital requirement for the year 2016-17 is estimated to be Rs. 904.57 lakhs. The incremental working capital requirement for the year ending March 31, 2017 will be Rs. 383.97 lakhs, which will be met through the Net Proceeds to the extent of Rs. 357.42 lakhs, and the balance portion will be met through internal accruals.

# Basis of estimation of working capital requirement

The details of our Company's working capital requirement and funding of the same based on the restated standalone financial statements as at March 31, 2015 and March 31, 2016 are as set out in the table below:

Amount (Rs. In Lakhs)

Doutionlans	As on Ma	As on March 31		
Particulars	2015	2016		
Current Assets				
Inventory				
Raw Material Stock	102.29	146.39		
Stock of Finished Goods	137.78	69.28		
Stock in trade	3.92	0		
Trade Receivables	630.13	351.15		
Short term Loans and Advances	62.78	33.64		
Cash and cash equivalents	0.37	2.64		
Total (A)	937.28	603.10		
Current Liabilities				
Trade Payables	357.38	29.98		
Other Current Liabilities, Provisions and Short term				
payables	60.75	52.52		
Total (B)	418.13	82.50		
Net Working Capital (A)-(B)	519.15	520.60		
Incremental Working Capital	366.53	1.45		
Sources of Incremental Working Capital				
Internal Accruals	156.71	1.45		
Short Term Borrowings	209.82	-		

The details of our Company's expected working capital requirement as at March 31, 2017 is set out in the table below:

Amount (Rs. In Lakhs)

Particulars	2016-17 (Estimated)
Current Assets	
Raw Material Stock	326.01
Stock of Finished Goods	225.19
Trade Receivables	833.32
Short term Loans and Advances and other Current Assets	20.51
Cash and cash equivalents	14.68
Total (A)	1419.71



Particulars	2016-17 (Estimated)
Current Liabilities	
Trade Payables	440.60
Other Current Liabilities, Provisions and Short term payables	74.54
Total (B)	515.14
Net Working Capital (A)-(B)	904.57
Incremental Working Capital	383.97
Sources of Incremental Working Capital	
Issue Proceeds	357.42
Internal Accruals	26.55
Total Source	383.97

<sup>\*</sup>Incremental Working capital is calculated by subtracting the Current year actual working capital from previous year net working capital.

# **Assumption for working capital requirements**

Assumptions for Holding Levels\*

(In months)

Particulars	Holding Level as of March 31, 2015	Holding Level as of March 31, 2016	Holding Level as of March 31, 2017 (Estimated)
Current Assets			
Trade Receivables	3.85	1.19	2.00
Raw Materials	0.68	0.55	0.75
Finished Goods	0.88	0.24	0.50
Current Liabilities			
Trade Payables	2.24	0.11	0.98

Our Company proposes to utilize Rs. 357.42 lakhs of Net Proceeds towards working capital requirements for meeting our business requirements.

The incremental working capital requirements are based on historical Company data and estimation of the future requirements in Financial Year 2016-17 considering the growth in activities of our Company. Our Company has assumed Trade receivables and Trade payables as 2.00 months and 0.98 months respectively for the Financial Year 2016-2017.

Our Debtors cycle was of about 3.85 months and 1.19 months in Financial Year 2014-15 and 2015-16 respectively. Further, we expect our debtors cycle to be 2.00 months in Financial Year 2016-17. Similarly we have estimated Trade payables to be 0.98 months in financial year 2016-17.

# Justification for "Holding Period" levels

# The justifications for the holding levels mentioned in the table above are provided below:

<b>Assets- Current Assets</b>	
Trade receivables	Our Debtors' turnover ratio based on the Restated Financial Statements (calculated as trade receivables divided by no. of months i.e. 12) and based on Management Estimates for Debtor's turnover ratio and policy to be followed. In FY 2016-17 the trade receivable holding period is estimated to be 2.00 months due liberal credit policy. We believe that sales would increase as a result of the liberal policy and we opt of continue with the same in future years. Our Debtors' turnover for FY 2015-16 was 1.19.



<b>Assets- Current Assets</b>	
Raw Materials	We plan to increase our holding level of Raw Materials and Finished Goods are in line with increase in sale and Creditors. We believe that our suppliers would provide long credit cycle on bulk purchase. Holding level of 0.75 month and 0.50 month for Raw Materials and Trade Payables are in line with out estimated operations.
Liabilities – Current Liabilities	
Trade Payables	We believe that our creditors would provide long credit cycle compared to previous years as we plan for bulk purchases from them. Our management estimates the holding level to be of 0.98 months.

#### General Corporate Purpose

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Issue proceeds net off issue expenses aggregating Rs. 46.00 lakhs being 10.26% of the gross issue proceeds and 11.40% of the net issue proceeds towards general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Proceeds after meeting issue expenses, for general corporate purpose including but not restricted to, marketing expenses, meeting operating expenses, strengthening of our business development and marketing capabilities, meeting exigencies which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act.

#### ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. 45.00 Lakhs.

Expenses	Expenses (Rs. in Lakhs)*	Expenses (% of total Issue expenses)	Expenses (% of Gross Issue Proceeds)
Payment to Merchant Banker including expenses towards printing, advertising, and payment to other intermediaries such as Registrars, Bankers etc.	40.00	88.89%	8.92%
Regulatory fees	3.00	6.67%	0.67%
Marketing and Other Expenses	2.00	4.44%	0.45%
Total estimated Issue expenses	45.00	100.00%	10.04%

<sup>\*</sup>As on date of the Prospectus, our Company has incurred Rs. 5.00 Lakhs towards Issue Expenses out of internal accruals.

\*\*SCSBs will be entitled to a processing fee of Rs. 10/- per Application Form for processing of the Application Forms procured by other Application Collecting Intermediary and submitted to them.

Selling commission payable to Registered broker, SCSBs, RTAs, CDPs on the portion directly procured from Retail Individual Applicants and Non Institutional Applicants, would be 0.01% on the Allotment Amount# or Rs 100/- whichever is less on the Applications wherein shares are allotted.

The commissions and processing fees shall be payable within 30 working days post the date of receipt of final invoices of the respective intermediaries.

#Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price.

#### SCHEDULE OF IMPLEMENTATION & DEPLOYMENT OF FUNDS:



Our Company proposes to deploy the Net Proceeds in the aforesaid objects in the financial year 2016-17.

Activity	Total Amount (Rs in Lakhs)	Amount incurred till date	Deployment during FY 2016-17
Working Capital Requirements	357.42	ı	357.42
General Corporate Purpose	46.00	-	46.00

Further our Peer Reviewed Auditors, M/s. N.K. Aswani, Chartered Accountants vide their certificate dated October 20, 2016 have confirmed that Rs. 5.00 lakhs have been deployed towards issue expenses out of internal accruals:

Further our Management, in accordance with the policies setup by the Board, will have flexibility in deploying the Net Proceeds of the Issue.

# **BRIDGE FINANCING**

We have not entered into any bridge finance arrangements that will be repaid from the Net Issue Proceeds. However, we may draw down such amounts, as may be required, from an overdraft arrangement / cash credit facility with our lenders, to finance additional working capital needs until the completion of the Issue. Any amount that is drawn down from the overdraft arrangement / cash credit facility during this period to finance additional working capital needs will be repaid from the Net Proceeds of the Issue.

#### APPRAISAL BY APPRAISING AGENCY

The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

# INTERIM USE OF FUNDS

Pending utilization of the Issue Proceeds for the Objects of the Issue described above, our Company shall deposit the funds only in Scheduled Commercial Banks included in the Second Schedule of Reserve Bank of India Act, 1934.

In accordance with Section 27 of the Companies Act, 2013, our Company confirms that, pending utilisation of the proceeds of the Issue as described above, it shall not use the funds from the Issue Proceeds for any investment in equity and/or real estate products and/or equity linked and/or real estate linked products.

# MONITORING UTILIZATION OF FUNDS

As the size of the Issue does not exceed Rs. 50,000 lakhs, in terms of Regulation 16 of the SEBI Regulations, our Company is not required to appoint a monitoring agency for the purposes of this Issue. Our Board and Audit Committee shall monitor the utilization of the Net Proceeds.

Pursuant to Regulation 32 of the Listing Regulations, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Issue Proceeds. Until such time as any part of the Issue Proceeds remains unutilized, our Company will disclose the utilization of the Issue Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Issue Proceeds have been utilized so far, and details of amounts out of the Issue Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Issue Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Issue Proceeds in a Fiscal Year, we will utilize such unutilized amount in the next financial year. Further, in accordance with Regulation 32(1) (a) of the Listing Regulations our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Issue Proceeds for the objects stated in this Prospectus.

# VARIATION IN OBJECTS



In accordance with Section 13(8) and Section 27 of the Companies Act, 2013 and applicable rules, our Company shall not vary the objects of the Issue without our Company being authorised to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the "Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

# OTHER CONFIRMATIONS

No part of the proceeds of the Issue will be paid by us to the Promoters and Promoter Group, the Directors, Associates, Key Management Personnel or Group Companies except in the normal course of business and in compliance with the applicable law.



#### **BASIS FOR ISSUE PRICE**

The Issue Price of Rs 81/- per Equity Share has been determined by our Company, in consultation with the Lead Manager on the basis of the following qualitative and quantitative factors. The face value of the Equity Share is Rs. 10/- and Issue Price is Rs. 81/- per Equity Share and is 8.10 times the face value. Investors should read the following basis with the sections titled "Risk Factors" and "Financial Information" and the chapter titled "Our Business" beginning on page nos. 17, 173 and 119 respectively, of this Prospectus to get a more informed view before making any investment decisions. The trading price of the Equity Shares of our Company could decline due to these risk factors and you may lose all or part of your investments

# **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are:

- Knowledge of Promoters namely Nilesh Patel and Rohit Chauhan
- Technological Advantage
- Quality and innovation
- Customer Centric Business Model
- Product Range

For further details, refer to heading "Our Competitive Strengths" under chapter titled "Our Business" beginning on page 119 of this Prospectus.

# **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2016, 2015 and 2014 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

# 1. Basic and Diluted Earnings per Share (EPS) as per Accounting Standard 20

Year ended	EPS (Rs.)	Weight		
March 31, 2016	4.40	3		
March 31, 2015	4.56	2		
March 31, 2014	(9.97)	1		
Weighted average	2.06			
Three months period ended June 30, 2016*	1.40			

<sup>\*</sup>Not annualised

#### Note:-

- The earnings per share has been computed by dividing net profit as restated, attributable to equity shareholders by restated weighted average number of equity shares outstanding during the period / year. Restated weighted average number of equity shares has been computed as per AS 20. The face value of each Equity Share is Rs. 10/-.
- 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. 81/- per Equity Share of Rs. 10 each fully paid up.

Particulars Particulars	P/E Ratio
P/E ratio based on Basic & Diluted EPS for FY 2015-16	18.42
P/E ratio based on Weighted Average Basic & Diluted EPS	39.40
**Industry P/E	
Lowest	15.17
Highest	16.63
Average	16.05



\*\*Industry Composite comprises Precision Wires India Limited, Ram Ratna Wires Limited, Salzer Electronics Limited

# 3. Return On Net worth (RONW)

Return on Net Worth ("RONW") as per restated financial statements

Year ended	RoNW	Weight		
March 31, 2016	31.74	3		
March 31, 2015	24.41	2		
March 31, 2014	(132.49)	1		
Weighted Average	1.92			
Three months period ended June 30, 2016*	9.15			

<sup>\*</sup>Not annualized

**Note:-** The RONW has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year.

4. Minimum Return on Total Net Worth post Issue needed to maintain Pre Issue EPS for the year ended March 31, 2016 is 13.34%

# 5. Net Asset Value (NAV)

Particulars Particulars	Amount (in Rs.)		
Net Asset Value per Equity Share as of March 31, 2016	13.86		
Net Asset Value per Equity Share as on June 30, 2016	15.25		
Net Asset Value per Equity Share after the Issue	32.98		
Issue Price per equity share	81.00		

#### Note:

• Net Asset Value per Equity Share has been calculated as net worth divided by number of equity shares at the end of the year.

# 6. Comparison with other listed companies

Companies	СМР	Basic EPS	PE Ratio	RONW %	NAV (Per Share)	Face Value	Total Income (Rs.in Crore)
Madhav Copper Limited	81.00	4.40	18.41	31.74	13.86	10.00	35.64
Peer Group*							
Precision Wires India							
Limited	120.30	7.36	16.34	8.74	84.23	05.00	845.09
Ram Ratna Wires Limited	70.65	4.25	16.63	12.67	33.54	05.00	720.75
Salzer Electronics Limited	205.45	13.54	15.17	8.72	140.19	10.00	361.13

<sup>\*</sup>Source: www.bseindia.com

#### **Notes:**

- 1. Considering the nature of business of the Company the peers are not strictly comparable. However, above Companies have been included for broad comparison.
- 2. The figures for Madhav Copper Limited are based on the restated results for the year ended March 31, 2016.
- 3. The figures for the peer group are based on standalone audited results for the respective year ended March 31, 2016 taken from annual report of the respective company available on BSE website.

<sup>\*\*</sup>CMP for our Company is considered as Issue Price



- 4. Current Market Price (CMP) is the closing prices of respective scripts as on November 10, 2016.
- 5. P/E Ratio has been computed as the closing market prices of the Companies sourced from the BSE website as on November 10, 2016 as divided by the respective Basic EPS.
- 6. The Issue Price of Rs. 81/- per Equity Share has been determined by the Company in consultation with the LM and is justified based on the above accounting ratios.

For further details refer section titled "Risk Factors" beginning on page 17 of this Prospectus and the financials of the Company including profitability and return ratios, as set out in the section titled "Financial Statements" beginning on page 173 of this Prospectus for a more informed view.



#### STATEMENT OF POSSIBLE TAX BENEFITS

The Board of Directors
Madhav Copper Limited
Plot No. 2107/D, Office No. 203,
2nd Floor D & I Excelus, Waghawadi Road,
Bhavnagar, Gujarat - 364001.

Dear Sirs.

Sub: Statement of possible special tax benefits ("the Statement") available to Madhav Copper Limited ("the Company") and its shareholders prepared in accordance with the requirements in Schedule VIII-Clause (VII) (L) of the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2009, as amended ("the Regulations")

We hereby report that the enclosed annexure, prepared by the Management of the Company, states the possible special tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ("Act") as amended by the Finance Act, 2016 (i.e. applicable to Financial Year 2016-17 relevant to Assessment Year 2017-18), presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the Act. Hence, the ability of the Company or its shareholders to derive the special tax benefits is dependent upon fulfilling such conditions which, based on business imperatives which the Company may face in the future, the Company may or may not choose to fulfil.

The benefits discussed in the enclosed annexure cover only special tax benefits available to the Company and its Shareholders and do not cover any general tax benefits available to the Company or its Shareholders. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. A shareholder is advised to consult his/her/its own tax consultant with respect to the tax implications arising out of his/her/its participation in the proposed issue, particularly in view of ever changing tax laws in India.

We do not express any opinion or provide any assurance as to whether:

- the Company or its shareholders will continue to obtain these benefits in future; or
- the conditions prescribed for availing the benefits have been/would be met.

The contents of this annexure are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the provisions of the tax laws.

\*No assurance is given that the revenue authorities / courts will concur with the views expressed herein. The views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We would not assume responsibility to update the view, consequence to such change.

We shall not be liable to Company for any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith of intentional misconduct.

The enclosed annexure is intended for your information and for inclusion in the Prospectus /Prospectus in connection with the proposed issue of equity shares and is not to be used, referred to or distributed for any other purpose without our written consent.



For, N. K. Aswani & Co., Chartered Accountants Firm Registeration No.: 100738W

N. K. Aswani, Proprietor

Membership No.: 033278

Date: January 10, 2017

Place: Ahmedabad



# ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY AND ITS SHAREHOLDERS

Outlined below are the possible benefits available to the Company and its shareholders under the current direct tax laws in India for the Financial Year 2016-17

# A. SPECIAL TAX BENEFITS TO THE COMPANY UNDER THE INCOME TAX ACT, 1961 (THE "ACT")

The company is not entitled to any special tax benefits under the Act.

# B. SPECIAL TAX BENEFITS TO THE SHAREHOLDERS UNDER THE INCOME TAX ACT, 1961 (THE "ACT")

The Shareholders of the Company are not entitled to any special tax benefits under the Act



# SECTION IV – ABOUT THE COMPANY OUR INDUSTRY

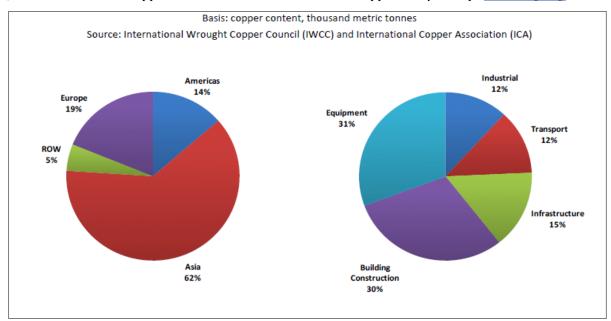
The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. You should read the entire Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 17 and 173 respectively of this Prospectus before deciding to invest in our Equity Shares.

#### INTRODUCTION TO ENAMELLED COPPER WIRE INDUSTRY

Enamelled wire is a wire coated with a very thin insulating layer. The core material ('wire') is copper or aluminium, coated with a thin layer of a polyurethane, polyamide, or polyester resin - called as "enamel". The thin layer of insulation coated on Enamelled wire, prevents the wire surfaces from being in a short circuit when wound into coils. It is used mainly in the construction of motors, electromagnets, transformers and inductors. For ease of manufacturing inductive components like transformers and inductors, most new enamelled wire has enamel that acts as a flux when burnt during soldering. This means that the electrical connections at the ends can be made without stripping off the insulation first. Older enamelled copper wires normally require sandpapering or scraping to remove the insulation before soldering.

Enamelled wires are classified by their diameter (as SWG number) or area (square millimetres), temperature class and insulation class. Enamelled wires are manufactured in both round and rectangular shapes. Rectangular wire is used in larger machine windings to make the most efficient use of available winding space. Breakdown voltage depends on the thickness of the covering, which can be of 3 types: Grade 1, Grade 2 and Grade 3. Higher grades have thicker insulation and thus higher breakdown voltages. The temperature class indicates the temperature of the wire at which it can have a 20,000 hour service life. At lower temperatures the service life of the wire is longer (about a factor 2 for every 10 °C lower temperature). Common temperature classes are 120, 155 and 180 °C.

(Source: The World Copper Fact book 2015, International Copper Study Group, www.icsg.org)





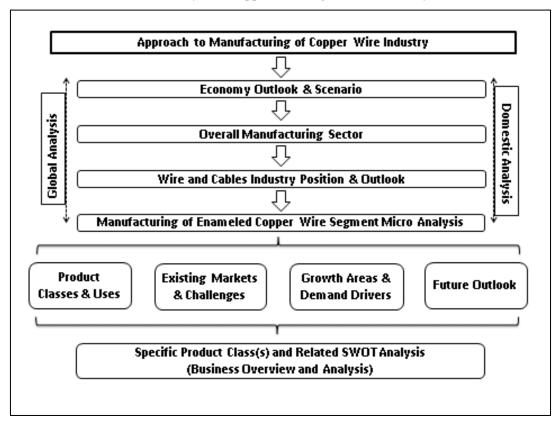
(Source: The World Copper Fact book 2015, International Copper Study Group, <u>www.icsg.org</u>)

# APPROACH TO INDUSTRY ANALYSIS

Analysis of Copper Wire Manufacturing Industry needs to be approached at both macro and micro levels, whether for domestic or global markets. Wire Manufacturing Industry forms part of Manufacturing Sector at a macro level. Hence, broad picture of Manufacturing Sector should be at preface while analysing the Wire Manufacturing industry.

Manufacturing Sector comprises various industries, which in turn, have numerous sub-classes or products. One such major industry in the overall Manufacturing sector is 'Wires and Cables Industry', which in turn encompasses various components one of them being 'Copper Wire Manufacturing Industry'.

Thus, Copper Wire manufacturing Industry should be analysed in the light of 'Wires and Cables Industry' at large. An appropriate view on Copper Wire manufacturing Industry, then, calls for the overall economy outlook, performance and expectations of Manufacturing Sector, position and outlook of Wires and Cables Industry and Copper Wire segment micro analysis.



This Approach Note is developed by Pantomath Capital Advisors (P) Ltd ('Pantomath') and any unauthorized reference or use of this Note, whether in the context of Wire manufacturing industry and / or any other industry, may entail legal consequences.

# GLOBAL ECONOMIC ENVIRONMENT

#### INTRODUCTION

Since the Economic Survey and Budget were presented a year ago, the Indian economy has continued to consolidate the gains achieved in restoring macro-economic stability. Inflation, the fiscal deficit, and the current account deficit have all declined, rendering India a relative haven of macro stability in these turbulent times. Economic growth appears to be recovering, albeit at varying speeds across sectors.



At the same time, the upcoming Budget and 2016-17 (FY-2017) economic policy more broadly, will have to contend with an unusually challenging and weak external environment. Although the major international institutions are yet again predicting that global growth will increase from its current subdued level, they assess that risks remain tilted to the downside. This uncertain and fragile outlook will complicate the task of economic management for India.

The risks merit serious attention not least because major financial crises seem to be occurring more frequently. The Latin American debt crisis of 1982, the Asian Financial crisis of the late 1990s, and the Eastern European crisis of 2008 suggested that crises might be occurring once a decade. But then the rapid succession of crises, starting with Global Financial Crisis of 2008 and proceeding to the prolonged European crisis, the mini-crises of 2013, and the China provoked turbulence in 2015 all hinted that the intervals between events are becoming shorter.

This hypothesis could be validated in the immediate future, since identifiable vulnerabilities exist in at least three large emerging economies—China, Brazil, Saudi Arabia—at a time when underlying growth and productivity developments in the advanced economies are soft. More flexible exchange rates, however, could moderate full-blown eruptions into less disruptive but more prolonged volatility.

One tail risk scenario that India must plan for is a major currency re-adjustment in Asia in the wake of a similar adjustment in China; as such an event would spread deflation around the world. Another tail risk scenario could unfold as a consequence of policy actions—say, capital controls taken to respond to curb outflows from large emerging market countries, which would further moderate the growth impulses emanating from them.

In either case, foreign demand is likely to be weak, forcing India—in the short run— to find and activate domestic sources of demand to prevent the growth momentum from weakening. At the very least, a tail risk event would require Indian monetary and fiscal policy not to add to the deflationary impulses from abroad. The consolation would be that weaker oil and commodity prices would help keep inflation and the twin deficits in check.

(Source-Economic Survey 2015-16-Volume I; <u>www.indiabudget.nic.in</u>)

# GLOBAL ECONOMIC OVERVIEW

The global macroeconomic landscape is currently chartering a rough and uncertain terrain characterized by weak growth of world output. The situation has been exacerbated by; (i) declining prices of a number of commodities, with reduction in crude oil prices being the most visible of them, (ii) turbulent financial markets (more so equity markets), and (iii) volatile exchange rates. These conditions reflect extreme risk-aversion behaviour of global investors, thus putting many, and in particular, commodities exporting economies under considerable stress.

One important positive outcome in 2015 is the modest pickup in the growth of some of the advanced economies. However, growth in emerging market and developing economies declined for the fifth consecutive year. As a result, overall global economic activity remained subdued in 2015. In its latest Update of the World Economic Outlook (WEO), published on 19 January 2016, the IMF projected growth in the global economy to improve from 3.1 per cent in 2015, to 3.4 per cent in 2016 and further to 3.6 per cent in 2017. Growth in advanced economies is projected at 2.1 per cent in 2016 and to continue through 2017 at the same rate.

The slowdown and rebalancing of the Chinese economy, lower commodity prices, and strains in some large Emerging Market and Developing economies (EMDE) are likely to continue to weigh on their growth prospects in 2016–17. Assessments indicate that mixed inflation developments in the EMDEs reflect the conflicting implications of weak domestic demand and lower commodity prices versus marked currency depreciations over the past year. The WEO update also indicated that India and the rest of emerging Asia are bright spots, with some other countries facing strong headwinds from China's economic rebalancing and global manufacturing weakness. World trade volume growth projections have been placed at 2.6 per cent and 3.4 per cent respectively for 2015 and 2016, which is much lower than what was estimated earlier in WEO in October 2015.



(Source-Economic Survey 2015-16-Volume II; www.indiabudget.nic.in)

#### GLOBAL OUTLOOK FOR GROWTH

One important positive outcome in 2015 was the modest pick-up in growth in some of the advanced economies. It might be recalled that after falling in 2009 due to the 2008 global financial crisis, growth in emerging and developing economies rebounded in 2010 and 2011. While advanced economies also exhibited a recovery in 2010 thanks to the large stimuli, global growth continued to be tepid relative to the average of the decade ending 2006, largely on account of the slowdown in advanced economies. Spill over effects of the crisis may have been large, prolonged and bidirectional, given that the global integration is far greater than in the prior decade. This has made the task of projecting global economic outlook arduous. This uncertainty has led to the International Monetary Fund (IMF) revising the global growth outlook in its World Economic Outlook (WEO) four times a year since 2009.

In its latest WEO Update, published on 19 January 2016, the IMF has projected growth in the global economy to go up from 3.1 per cent in 2015 to 3.4 per cent in 2016 and further to 3.6 per cent in 2017, slightly lower than the projection published in October 2015. Growth in advanced economies is revised by 0.2 percentage points in 2016 to 2.1 per cent, to continue through 2017. Growth in the US is expected to remain resilient owing to strengthening of the housing and labour markets. Growth in the euro area is expected to increase due to stronger private consumption supported by lower oil prices and easy financial conditions is expected to outweigh the weakening in net exports. Growth in Japan is also expected to consolidate in 2016, on the back of fiscal support, lower oil prices, accommodative financial conditions, and rising incomes.

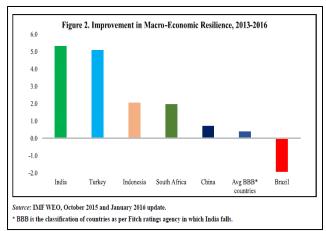
Overall global economic activity remained subdued in 2015, as growth in emerging market and developing economies (EMDE) declined for the fifth consecutive year and recovery in advanced economies was modest. This is also attributable to the changing composition of the global economy and relative point contributions to global growth. The fall in the contribution of the EMDEs is not being made good by the advanced economies. A recent feature is that the Chinese economy is gradually slowing down and is transitioning from investment demand to consumption demand and from manufacturing to services. The concern over the spill overs of subdued global growth to other economies through trade channels and weaker commodity prices is manifest in diminishing confidence and increasing volatility in financial markets. In addition, a dual monetary policy-a gradual tightening in monetary policy in the US in the backdrop of its resilient recovery and easy monetary policy in several other major advanced economies has led to continued uncertainties and poses challenges for the year ahead. In the case of EMDEs, growth remained subdued at 4 per cent in 2015, but is projected to increase to 4.3 per cent in 2016 and 4.7 per cent in 2017. The slowdown and rebalancing of the Chinese economy, lower commodity prices, and strains in somelarge emerging market economies will continue to weigh on growth prospects in 2016-17. Assessments indicate that mixed inflation developments in EMDEs reflect the conflicting implications of weak domestic demand and lower commodity prices versus marked currency depreciations over the past year.

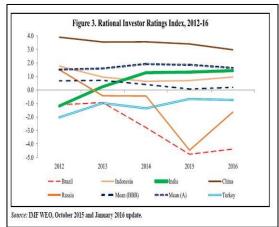
The 19 January WEO Update also indicated that India and the rest of emerging Asia are bright spots, albeit with some countries facing strong headwinds from China's economic rebalancing and global manufacturing weakness. The IMF's growth forecast for India is 7.5 per cent in 2016 and 2017 and this surpasses the projection of 6.3 per cent and 6.0 per cent respectively for China. The level of global economic activity has a significant and direct bearing on the growth prospects of the emerging economies through trade channels. As per the Update, world trade volume growth projections have been placed at 3.4 per cent and 4.1 per cent respectively for 2016 and 2017 lower by 0.7 percentage points to 0.5 percentage point respectively from WEO, October 2015. The World Bank's Report on Global Economic Prospects (January 2016) also estimated that India will grow by a robust 7.8 per cent in 2016 and 7.9 per cent in the following two years. Compared to other major developing countries, the report maintained that India is well positioned to withstand near-term headwinds and volatility in global financial markets due to reduced external vulnerabilities, a strengthening domestic business cycle, and a supportive policy environment.

(Source-Economic Survey 2015-16-Volume II; www.indiabudget.nic.in)

#### THE INDIAN ECONOMY

The Indian economy has continued to consolidate the gains achieved in restoring macroeconomic stability. A sense of this turnaround is illustrated by a cross-country comparison. In last year's Survey, we had constructed an overall index of macroeconomic vulnerability, which adds a country's fiscal deficit, current account deficit, and inflation. This index showed that in 2012 India was the most vulnerable of the major emerging market countries. Subsequently, India has made the most dramatic strides in reducing its macro-vulnerability. Since 2013, its index has improved by 5.3 percentage points compared with 0.7 percentage points for China, 0.4 percentage points for all countries in India's investment grade (BBB), and a deterioration of 1.9 percentage points in the case of Brazil (Figure 2).





If macro-economic stability is one key element of assessing a country's attractiveness to investors, its growth rate is another. In last year's Survey we had constructed a simple Rational Investor Ratings Index (RIRI) which combined two elements, growth serving as a gauge for rewards and the macro-economic vulnerability index proxying for risks. The RIRI is depicted in Figure 3; higher levels indicate better performance. As can be seen, India performs well not only in terms of the change of the index but also in terms of the level, which compares favourably to its peers in the BBB investment grade and even its "betters" in the A grade1. As an investment proposition, India stands out internationally.

(Source-Economic Survey 2015-16-Volume I, www.indiabudget.nic.in)

# REVIEW OF MAJOR DEVELOPMENTS IN INDIAN ECONOMY

In the Advance Estimates of GDP that the Central Statistics Office (CSO) released recently, the growth rate of GDP at constant market prices is projected to increase to 7.6 per cent in 2015-16 from 7.2 per cent in 2014-15, mainly because private final consumption expenditure has accelerated. Similarly, the growth rate of GVA for 2015-16 is estimated at 7.3 per cent vis-à-vis 7.1 per cent in 2014-15. Although agriculture is likely to register low growth for the second year in a row on account of weak monsoons, it has performed better than last year. Industry has shown significant improvement primarily on account of the surprising acceleration in manufacturing (9.5 per cent vis-à-vis 5.5 per cent in 2014-15). Meanwhile, services continue to expand rapidly.

- Even as real growth has been accelerating, nominal growth has been falling, to historically low levels, an unusual trend highlighted in the Mid-Year Economic Analysis (MYEA), 2015-16.
- According to the Advance Estimates, nominal GDP (GVA) is likely to increase by just 8.6 (6.8) per cent in 2015-16.



- In nominal terms, construction is expected to stagnate, while even the dynamic sectors of trade and finance are projected to grow by only 7 to 7 3/4 percent.
- Inflation remains under control The CPI-New Series inflation has fluctuated around 51/2 percent, while measures of underlying trends—core inflation, rural wage growth and minimum support price increases—have similarly remained muted. Meanwhile, the WPI has been in negative territory since November 2014, the result of the large falls in international commodity prices, especially oil. As low inflation has taken hold and confidence in price stability has improved, gold imports have largely stabilized, notwithstanding the end of a period of import controls
- Similarly, the external position appears robust. The current account deficit has declined and is at comfortable levels; foreign exchange reserves have risen to US\$351.5 billion in early February 2016, and are well above standard norms for reserve adequacy; net FDI inflows have grown from US\$21.9 billion in April-December 2014-15 to US\$27.7 billion in the same period of 2015-16; and the nominal value of the rupee, measured against a basket of currencies, has been steady. India was consequently well-positioned to absorb the volatility from the U.S. Federal Reserve actions to normalize monetary policy that occurred in December 2015. Although the rupee has declined against the dollar, it has strengthened against the currencies of its other trading partners.
- The fiscal sector registered three striking successes: on-going fiscal consolidation, improved
  indirect tax collection efficiency; and an improvement in the quality of spending at all levels
  of government.
- Government tax revenues are expected to be higher than budgeted levels. Direct taxes grew by 10.7 per cent in the first 9 months (9M) of 2015-16. Indirect taxes were also buoyant. In part, this reflected excise taxes on diesel and petrol and an increase in the Swachh Bharat cess. The central excise duty collection from petroleum products during April to December 2015-16 recorded a growth of 90.5 per cent and stood at Rs.1.3 lakh crore as against Rs. 0.7 lakh crore in the same period last year. Tax performance also reflected an improvement in tax administration because revenues increased even after stripping out the additional revenue measures (ARMs). Indirect tax revenues grew by 10.7 per cent (without ARMs) and 34.2 per cent (with ARMs).
- The main findings are that a welcome shift in the quality of spending has occurred from revenue to investment, and towards social sectors. Aggregate public investment has increased by about 0.6 per cent of GDP in the first 8 months of this fiscal year, with contributions from both the Centre (54 per cent) and states (46 per cent).

(Source - Economic Survey 2015-16-Volume I, www.indiabudget.nic.in)

# DEVELOPMENTS IN THE CAPITAL MARKET

# **PRIMARY MARKET**

In 2015-16 (April-December), resource mobilization through the public and right issues has surged rapidly as compared to the last financial year. During 2015-16 (April- December), 71 companies have accessed the capital market and raised Rs.51,311 crore, compared to Rs.11,581 crore raised through 61 issues during the corresponding period of 2014-15.

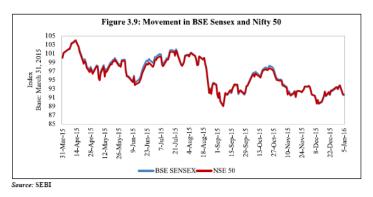
The small and medium enterprises (SME) platform of the stock exchange is intended for small and medium sized companies with high growth potential, whose post issue paid-up capital is less than or equal to Rs. 25 crore. During 2015-16 (April- December), 32 companies were listed on the SME platform, raising a total amount of Rs.278 crore as compared to Rs.229 crore raised through 28 issues in the corresponding period of 2014-15.

Resources mobilized by mutual funds during April-December 2015 also increased substantially to Rs.1,61,696 crore from Rs.87,942 crore mobilized during the same period of the previous year.



# **SECONDARY MARKET**

During 2015-16 so far, the Indian securities market has remained subdued (Figure 3.9). The Bombay Stock Exchange (BSE) Sensex declined by 8.5 per cent (up to 5 January 2016) over end-March 2015, mainly on account of turmoil in global equity markets in August 2015 following slowdown in China and its currency devaluation and slump in stocks. On 4 January 2016, weak Chinese manufacturing data again led to a global sell-off which caused the BSE Sensex also to decline by 538 points (2.1 per cent). The downward trend in the Indian stock market was also guided by mixed corporate earnings for Q1 and Q2 of 2015-16, FPIs' concern over minimum alternative tax (MAT), weakening of the rupee against the US dollar, investor concern over delay in passage of the Goods and Services Tax (GST) Bill, uncertainty over interest rate hike by US Fed and selling by FPIs. However, the Indian equity market has been relatively resilient during this period compared to the other major EMEs. The Indian stock market withstood the US Fed increase in interest rates in December 2015.



(Source-Economic Survey 2015-16-Volume II, <u>www.indiabudget.nic.in</u>)

# INDUSTRIAL PERFORMANCE

The Index of Industrial Production (IIP) which provides quick estimates of the performance of key industrial sectors has started showing upward momentum (Figure 6.1). As per IIP, the industrial sector broadly comprising mining, manufacturing and electricity attained 3.1 per cent growth during April-December 2015-16 as compared to 2.6 per cent during the same period of 2014-15 due to the higher growth in mining and manufacturing sectors (Table 6.1). The mining, manufacturing and electricity sectors grew by 2.3 per cent, 3.1 per cent, and 4.5 per cent respectively during April-December 2015-16. The mining sector growth was mainly on account of higher coal production. The manufacturing sector was propelled by the higher production by the industry groups like furniture; wearing apparel, dressing and dyeing of fur; motor vehicles, trailers & semitrailers; chemicals and chemical products; refined petroleum products & nuclear fuel; and wood & products of wood. The growth in electricity is mainly contributed by higher growth in generation of thermal and nuclear sector.

In terms of use based classification, consumer durable goods have witnessed a remarkable growth at 12.4 per cent during April-December 2015-16. Basic goods and capital goods have registered 3.4 per cent and 1.7 per cent growth with intermediate goods by 1.9 per cent (Table 6.1).

The eight core infrastructure supportive industries, coal, crude oil, natural gas, refinery products, fertilizers, steel, cement and electricity that have a total weight of nearly 38 per cent in the IIP, registered a cumulative growth of 1.9 per cent during April-December 2015-16 as compared to 5.7 per cent during April-December 2014-15. Month-wise performance of the eight core sectors shows that the production of coal and fertilizers have increased substantially, while that of crude oil, natural gas and steel have mostly been negative. Refinery products, cement and electricity have attained moderate growth. Clearances for coal projects have facilitated production of coal. Crude oil and natural gas production declined because of a fall in production by Oil and Natural Gas Corporation (ONGC), Oil India Limited (OIL) and also private/joint venture (JV) companies in different months. In electricity generation, while the thermal and nuclear sectors have registered higher growth, the hydro sector has not performed well.



	Weight	2013-14	2014-15	2014-15 2014-15				2015-16				
				Q1	Q2	Q3	Apr Dec.	Q1	Q2	Q3	Apr. Dec	
General	100.00	-0.1	2.8	4.5	1.3	2.0	2.6	3.3	4.8	1.5	3.1	
Sectoral												
Mining	14.16	-0.6	1.5	3.0	0.5	2.1	1.8	0.4	3.1	3.3	2.3	
Manufacturing	75.53	-0.8	2.3	3.9	0.4	1.1	1.8	3.7	4.7	0.9	3.1	
Electricity	10.32	6.1	8.4	11.3	9.4	9.4	10.0	2.3	6.8	4.4	4.5	
Use Based												
Basic goods	45.68	2.1	7.0	8.7	7.0	8.3	8.0	4.7	4.4	1.3	3.4	
Capital goods	8.83	-3.6	6.4	13.6	-0.5	3.2	5.1	2.0	13.4	-10.0	1.7	
Intermediate goods	15.69	3.1	1.7	3.1	1.6	0.8	1.8	1.6	2.2	1.9	1.9	
Consumer goods	29.81	-2.8	-3.4	-3.2	-5.4	-6.4	-4.9	2.5	2.7	6.8	4.0	
Consumer durables	8.46	-12.2	-12.6	-9.5	-15.5	-20.9	-15.2	3.7	11.9	23.4	12.4	
Consumer non- durables	21.35	4.8	2.8	1.4	2.3	3.2	2.3	1.7	-3.0	-1.6	-1.0	

Figure 6.1 depicts three months moving average month-on-month (M-o-M) growth of the IIP, manufacturing and eight core industries. The growth in industrial production, manufacturing sector and the eight core sectors started picking up again in December 2015. It is expected that the uptick in growth rate will be maintained due to revival in manufacturing production.

While the overall IIP has shown recovery, there is variation in the performance of some of the major industries during April-December 2015. While some sectors like electricity, coal, fertilizers, cement and passenger cars have shown positive growth, sectors like steel and aluminium have shown negative growth during April-December 2015.

(Source-Economic Survey 2015-16-Volume-II, <u>www.indiabudget.nic.in</u>)

# MICRO SMALL AND MEDIUM ENTERPRISES SECTOR

With 3.6 crore units spread across the country, that employ 8.05 crore people, Micro, Small and Medium Enterprises (MSME) have a contribution of 37.5 per cent to the country's GDP. The sector has huge potential for helping address structural problems like unemployment, regional imbalances, unequal distribution of national income and wealth across the country. Due to comparatively low capital costs and their forward-backward linkages with other sectors, MSMEs will play a crucial role in the success of the Make in India initiative.

Realizing the importance of the MSME sector, the government has undertaken a number of schemes/programmes like the Prime Minister's Employment Generation Programme (PMEGP), Credit Guarantee Trust Fund for Micro and Small Enterprises (CGTMSE), Credit Linked Capital Subsidy Scheme (CLCSS) for Technology Up gradation, Scheme of Fund for Regeneration of Traditional Industries (SFURTI), and Micro and Small Enterprises- Cluster Development Programme (MSECDP) for the establishment of new enterprises and development of existing ones. Some of the new initiatives undertaken by the government for the promotion and development of MSMEs, are as follows:

- Udyog Aadhar Memorandum (UAM): The UAM scheme, which was notified in September 2015 under section 8 of the MSME Development Act 2006, is a path-breaking step to promote ease of doing business for MSMEs. Under the scheme, MSME entrepreneurs just need to file an online entrepreneurs' memorandum to instantly get a unique Udyog Aadhaar Number (UAN). The information sought is on self-certification basis and no supporting documents are required. This marks a significant improvement over the earlier complex and cumbersome procedure.
- Employment Exchange for Industries: To facilitate match making between prospective job seekers and employers an employment exchange for industries was launched on June 15, 2015 in line with Digital India. More than 3.42 lakh job seekers have been registered on the portal as on December 30, 2015.
- Framework for Revival and Rehabilitation of MSMEs: Under this framework, which was notified in May 2015, banks have to constitute a Committee for Distressed MSME enterprises at zonal or district level to prepare a Corrective Action Plan (CAP) for these units.



• A scheme for Promoting Innovation and Rural Entrepreneurs (ASPIRE): ASPIRE was launched on March 16, 2015 with the objective of setting up a network of technology centres and incubation centres to accelerate entrepreneurship and promote start-ups for innovation and entrepreneurship in rural and agriculture based industry.

In addition, the government intends to provide more credit to MSME sectors, especially in the rural areas, focusing on skill development, encouraging entrepreneurial activities with optimistic mind set among rural youth and creating job opportunities among rural women, for high, inclusive and sustained industrial growth.

(Source - Economic Survey 2015-16-Volume II, www.indiabudget.nic.in)

# OUTLOOK FOR GROWTH

Real GDP growth for 2015-16 is expected to be in the 7 to  $7^{3/4}$  range, reflecting various and largely offsetting developments on the demand and supply sides of the Indian economy. Before analysing these factors, however, it is important to step back and note one important point. India's long-run potential GDP growth is substantial, about 8-10 percent. But its actual growth in the short run will also depend upon global growth and demand. After all, India's exports of manufactured goods and services now constitute about 18 percent of GDP, up from about 11 percent a decade ago.

Reflecting India's growing globalization, the correlation between India's growth rate and that of the world has risen sharply to reasonably high levels. For the period 1991-2002 this correlation was 0.2. Since then, the correlation has doubled to 0.42. In other words, a 1 percentage point decrease in the world growth rate is now associated with a 0.42 percentage point decrease in Indian growth rates.

Accordingly, if the world economy remains weak, India's growth will face considerable headwinds. For example, if the world continues to grow at close to 3 percent over the next few years rather than returning to the buoyant 4-4½ per cent recorded during 2003-2011, India's medium-term growth trajectory could well remain closer to 7-7½ per cent, notwithstanding the government's reform initiatives, rather than rise to the 8-10 per cent that its long-run potential suggests. In other words, in the current global environment, there needs to be a recalibration of growth expectations and consequently of the standards of assessment.

Turning to the outlook for 2016-17, we need to examine each of the components of aggregate demand: exports, consumption, private investment and government.

- To measure the demand for India's exports, we calculate a proxy-weighted average GDP growth rate of India's export partners. The weights are the shares of partner countries in India's exports of goods and services. We find that this proxy for export demand growth declined from 3.0 percent in 2014 to 2.7 per cent in 2015, which helps explain the deceleration in India's non-oil exports, although the severity of the slowdown—in fact, a decline in export volume—went beyond adverse external developments. Current projections by the IMF indicate that trading partner growth this demand will improve marginally this year to about 2.8 percent. But the considerable downside risks suggest that it would be prudent not to count on a big contribution to GDP growth from improving export performance.
- On the domestic side, two factors could boost consumption. If and to the extent that the Seventh Pay Commission (7th PC) is implemented, increased spending from higher wages and allowances of government workers will start flowing through the economy. If, in addition, the monsoon returns to normal, agricultural incomes will improve, with attendant gains for rural consumption, which over the past two years of weak rains has remained depressed.
- Against this, the disappearance of much of last year's oil windfall would work to reduce consumption growth. Current prospects suggest that oil prices (Indian crude basket) might average US\$ 35 per barrel next fiscal year compared with US\$ 45 per barrel in 2015-16. The resulting income gain would amount roughly equivalent to 1 percentage point of GDP – an 18



per cent price decline times a share of net oil imports in GDP of 6 percent. But this would be half the size of last year's gain, so consumption growth would slow on this account next year.

- According to analysis done by Credit Suisse, (non-financial) corporate sector profitability has remained weak, falling by 1 percent in the year to December 2015. This decline reflected a sharp deterioration in the financial health of the metals—primarily steel—companies, which have now joined the ranks of companies under severe financial stress. As a result, the proportion of corporate debt owed by stressed companies, defined as those whose earnings are insufficient to cover their interest obligations, has increased to 41 percent in December 2015, compared to 35 percent in December 2014.3 In response to this stress, companies have once again been compelled to curb their capital expenditures substantially.
- Finally, the path for fiscal consolidation will determine the demand for domestic output from government. The magnitude of the drag on demand and output will be largely equal to the size of consolidation, assuming a multiplier of about 1.
- There are three significant downside risks. Turmoil in the global economy could worsen the outlook for exports and tighter financial conditions significantly. Second, if contrary to expectations oil prices rise more than anticipated, this would increase the drag from consumption, both directly, and owing to reduced prospects for monetary easing. Finally, the most serious risk is a combination of the above two factors. This could arise if oil markets are dominated by supply-related factors such as agreements to restrict output by the major producers.
- The one significant upside possibility is a good monsoon. This would increase rural
  consumption and, to the extent that it dampens price pressures, open up further space for
  monetary easing.
- Putting these factors together, we expect real GDP growth to be in the 7 to 7 <sup>3/4</sup> per cent range, with downside risks because of on-going developments in the world economy. The wider range in the forecast this time reflects the range of possibilities for exogenous developments, from a rebound in agriculture to a full-fledged international crisis; it also reflects uncertainty arising from the divergence between growth in nominal and real aggregates of economic activity.

(Source - Economic Survey 2015-16-Volume I, www.indiabudget.nic.in)

# INDIA'S INCREASING IMPORTANCE TO GLOBAL GROWTH

Despite global headwinds and a truant monsoon, India registered robust growth of 7.2 per cent in 2014-15 and 7.6 per cent in 2015-16, thus becoming the fastest growing major economy in the world. As per the estimates of the International Monetary Fund (IMF), global growth averaged 3.1 per cent in 2015, declining from 3.4 per cent registered in 2014. While growth in advanced economies has improved modestly since 2013, the emerging economies have witnessed a consistently declining trend in growth rate since 2010. It is against this background that the recent Indian growth story appears particularly bright.

India has made striking progress in its contribution to the global growth of Gross Domestic Product (GDP) in Purchasing Power Parity (PPP) terms. PPP represents the number of units of a country's currency required to purchase the same amount of goods and services in the domestic market as the US dollar would purchase in the United States, thus adjusting for purchasing power differentials between currencies in relevant markets. India's contribution to global growth in PPP terms increased from an average of 8.3 per cent during the period 2001 to 2007 to 14.4 per cent in 2014. During the 1990s, the US's contribution to the global GDP growth in PPP terms was, on an average, around 16 percentage points higher than India's. The picture changed dramatically in 2013 and 2014 when India's contribution was higher than that of the US by 2.2 and 2.7 percentage points respectively. During 1991-2014, low growth in Japan (0.9 per cent annually) resulted in its low contribution (1.5 per cent) to global growth. India and China constitute 42.5 per cent and 53.2 per cent respectively of



the total PPP measure of the lower-middle income countries and upper-middle income countries; and hence those country groups largely reflect India's and China's patterns.

The global economy—in particular the global growth powerhouse, China—is rebalancing, leading to an increasing role for India. After the onset of the multiple crises in different parts of the world, India's contribution has become much more valuable to the global economy.

India's share in world GDP has increased from an average of 4.8 per cent during 2001-07 to 6.1 per cent during 2008-13 and further to an average of 7.0 per cent during 2014 to 2015 in current PPP terms (IMF). India's resilience and current levels of reasonably strong growth should, thus, be appreciated in the light of its increasing contribution to global growth.

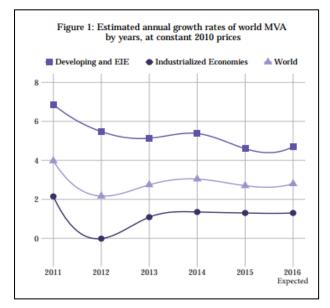
(Source - Economic Survey 2015-16-Volume II, www.indiabudget.nic.in)

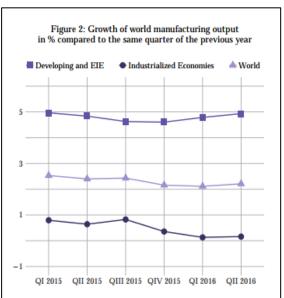
#### GLOBAL MANUFACTURING SECTOR

# Manufacturing Value Added (MVA) growth prospects in 2016

World manufacturing growth is expected to remain low in 2016 due to the general uncertainty in the global economy. Industrialized economies from North America to East Asia are stuck in a low growth trap while the manufacturing growth of a number of emerging industrial economies is also decreasing. Uncertainty caused by Brexit has affected the growth prospects of much of the European economies while the growth performance of manufacturing in the United States has remained lower than expected so far. Among the developing and emerging industrial economies, China's growth continued to drift while manufacturing growth recorded a serious downturn in Latin America.

According to UNIDO estimates, world manufacturing value added is likely to grow by 2.8 per cent in 2016, which indicates that no change will take place compared to 2015. The growth rate for industrialized economies is also expected to be the same as 2015, namely around 1.3 per cent. Manufacturing growth is likely to improve marginally in developing and emerging industrial economies.





(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - www.unido.org)

The current impasse has continued too long since the financial crisis of 2008. The long-awaited full recovery of the global economy has not yet occurred. One of the main reasons for the current situation is believed to be the lack of adequate support from the financial sectors. Investment has severely weakened in industrialized economies while foreign direct investment in developing countries remains lower than during the pre-crisis period. Due to the lower industrial growth wage rates are



falling with a significant impact on demand, which has consequently pushed commodity prices down, creating a chain of low growth traps.

Most of the leading economies are not expected to break the current cycle of low growth in 2016. Manufacturing growth in the United States is expected to reach 2.3 per cent. In Europe, manufacturing growth may slightly fall to 1.5 per cent in 2016 from 1.6 per cent in 2015, whereas manufacturing production in Japan is likely to decline due to the drop in demand for Japanese goods in international market. Chinese manufacturing growth is expected to reach 6.5 per cent, a slight decrease from 7.0 per cent in 2015. A relatively higher growth of manufacturing value added at 4.7 per cent is expected in ASEAN countries. However, Africa's manufacturing growth is expected to remain low due to the sluggish capital inflow and weakened export rate.

A greater decline in manufacturing growth is expected in Latin America in 2016 due to heightened financial volatilities in the region. The manufacturing value added of Brazil is expected to drop by nearly 10.0 per cent and Argentina's by 3.0 per cent. Total manufacturing value added of Latin America is likely to decrease by 3.1 per cent in 2016.

In general, the 2016 prospects for manufacturing growth are rather bleak. This development poses a serious challenge to international development in the first year of the SDGs which aim to achieve sustainable industrial development with the target of doubling the share of manufacturing in the GDP of least developed countries.

(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - <a href="https://www.unido.org">www.unido.org</a>)

# World manufacturing growth in the Second quarter of 2016

The pace of world manufacturing growth has remained slow in the second quarter of 2016 due to the fragile recovery process in industrialized economies and the significantly weakened growth prospects in developing and emerging industrial economies. Ubiquitous uncertainty associated with Brexit accompanied most of the global markets during the second quarter of 2016. However, the direct consequences of the UK's vote on world manufacturing will become visible in ensuing quarters. China, which has emerged as the largest global manufacturer in the aftermath of the protracted economic crisis, has entered a transition period and has witnessed a more balanced growth pace, thus pushing the average industrial growth of emerging industrial economies downward. World manufacturing growth has also been affected by the generally lower growth rate in the United States and Japan, the second and third largest global manufacturers. Increasing pressure associated with financial volatility and falling oil prices has contributed to the instability of manufacturing growth in industrialized economies.

In response to the persistent low growth in manufacturing for a prolonged period, enterprises and policy makers have adopted appropriate structural reforms. However, their impact is yet to be seen. There is currently no clear indication that breaking out of the current low growth trap is imminent. Manufacturing growth in Europe, North America and East Asia remains sluggish. World manufacturing output rose by 2.2 per cent in the second quarter of 2016 compared to the same period of the previous year, which is marginally higher than the 2.1 per cent growth estimated for the first quarter of 2016. The positive growth trends with only minor improvements since the last quarter were observed across country groups (Figure 2).

As depicted in Figure 2, the pace of growth in both country groups exhibits similar trends, but the level of growth has been consistently higher in developing and emerging industrial economies than in industrialized countries.

The quarterly growth rate of industrialized economies increased only marginally to 0.2 per cent in the second quarter of 2016 from 0.1 per cent in the previous quarter. A slight deterioration in growth performance was observed in Europe, where manufacturing output rose by 0.8 per cent in the second quarter of 2016, a growth rate below 1.0 per cent for the first time since late 2013. The growth of manufacturing output in the second quarter of 2016 slowed even more in North America, barely



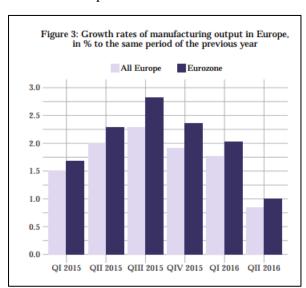
recording a 0.3 per cent gain. East Asia experienced another slump, with manufacturing output dropping by nearly 1.1 per cent in the second quarter of 2016. Production decline was reported in Japan, East Asia's major manufacturer, without any sign of recovery for the manufacturing sector as external demand remains sluggish amid a soaring yen. Production decline in East Asia had a negative impact on manufacturing growth of industrialized countries as a whole.

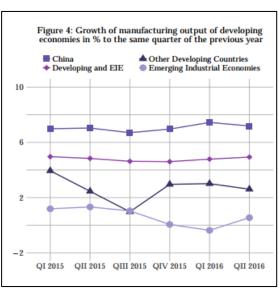
Manufacturing output in developing and emerging industrial economies slightly increased compared to previous quarters by 4.9 per cent in the second quarter of 2016. Despite this improvement, the risk of another slowdown looms over developing economies as long as economic and political instability persist in industrialized countries. Growth performance varied considerably between the regions - Asian economies persevered, while manufacturing output in Latin America dropped yet increased in Africa compared to the second quarter of 2015. Manufacturing output in Africa rose on account of a significant strengthening of South African manufacturing in the second quarter of 2016. On the contrary, a sharp plunge in production was observed in Brazil as a result of the economic recession which dragged down the overall manufacturing performance of Latin America in the second quarter of 2016.

(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - <a href="https://www.unido.org">www.unido.org</a>)

# **Key Industry Findings for Industrialized economies**

Industrialized countries maintained a positive growth rate of manufacturing output overall in the second quarter of 2016, however, the pace has been too slow over a protracted period. The average quarterly growth of industrialized economies in 2015 was below 1.0 per cent, and only 0.2 per cent in the second quarter of 2016 compared to the same period in previous years. Growth in industrialized economies in the second quarter of 2016 was characterized by a moderate, yet noticeable slowdown in Europe and North America and a negative trend in East Asia. This trend has persisted for quite some time, however this time, considering the tremendous uncertainty associated with the results of the recent vote in the UK, the latest quarterly estimates on manufacturing growth may be signalling the onset of a slump.





(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - <a href="https://www.unido.org">www.unido.org</a>)

Among the industrialized regions, Europe's manufacturing output has grown consistently since 2014, but only by almost 0.9 per cent in the second quarter of 2016 compared to the same period of the previous year. Meanwhile, the eurozone registered a growth rate of 1.0 per cent. At the peak of financial instability, UNIDO's Quarterly Reports presented disaggregated data for the eurozone economies to distinguish its growth trends from the rest of Europe. This difference seems to have



disappeared in recent quarters. The growth trends for these two groups converged and nearly merged in the second quarter of 2016, though the growth rate has slowed for both groups to less than 1.0 per cent. Therefore, when comparing Europe and the eurozone, the data for the second quarter of 2016 suggest the degree of resistance to the adverse impacts and the response to them is fairly balanced.

When comparing year-to-year developments, the manufacturing output of three major manufacturers among the eurozone countries recorded a very slight improvement compared to the same period of previous years, specifically Germany recorded a 0.7 per cent growth rate, Italy a 0.5 per cent and France a 0.3 per cent growth rate. Growth figures for the majority of eurozone countries were positive, with strong growth performances observed in Greece, Slovenia, Cyprus and Slovakia. Manufacturing output also rose in Spain (2.3 per cent), in the Netherlands (1.7 per cent) and in Austria (2.5 per cent), but remained almost unchanged in Ireland, primarily due to a high comparison threshold attributable to a remarkable manufacturing expansion in Ireland in 2015.

Outside the eurozone, the manufacturing output of the United Kingdom increased by 1.3 per cent in the second quarter of 2016, despite all concerns about the effects of Brexit. Considerable uncertainty affecting business environment confidence and potentially resulting in negative growth of manufacturing output was reversed due to notable growth in automotive manufacturing. The pace of growth receded in some industrialized central European countries such as the Czech Republic or Hungary, reflecting reduced inflows of European Union funds. Although the leading automotive manufacturing industry in the Czech Republic remained resistant to external influences, other industries dragged the country's total manufacturing output down, attaining only 2.4 per cent, which is a relatively large drop compared to the average growth in 2015, which was 6.2 per cent.

The manufacturing output of East European countries demonstrated a relatively higher growth rate of 6.0 per cent in Poland, 3.4 per cent in Romania and 4.3 per cent in Croatia. Among the other economies, Norway's manufacturing sector has taken a long-term hit due to falling oil prices and continued its downward trajectory, recording a decline for a fifth consecutive quarter, while output in the Russian Federation witnessed a positive growth of 1.0 per cent in the second quarter of 2016, which might signal the beginning of a slow recovery of the country's manufacturing sector.

Although the manufacturing sector of the United States has suffered due to weak export growth stemming from a strong dollar and subdued global demand, it is growing at a sluggish pace. An ongoing increase was recorded in the production of motor vehicles, but it slowed down significantly compared to the growth rates registered in previous quarters. The total manufacturing output of the United States rose by 0.3 per cent in the second quarter of 2016. The same growth rate was measured as the overall industrial production index of North America. A weak contribution of the machinery and equipment industry compared to the same period of the previous year pulled down Canada's manufacturing sector overall with a slight fall of 0.1 per cent.

Manufacturing output of the industrialized economies of East Asia decreased by 1.1 per cent. Unlike Japan, whose manufacturing sector recorded a negative growth of 1.8 per cent, manufacturing output in Malaysia and Singapore witnessed a gain of 3.9 per cent and 1.2 per cent, respectively, which in both countries was attributable primarily to the nearly 10.0 per cent growth in the manufacturing of computers, electronics and optical products. The Republic of Korea has witnessed almost no change in its manufacturing output compared to the same period of the previous year

(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - <a href="https://www.unido.org">www.unido.org</a>)

# **Developing and emerging industrial economies**

A slowdown in China and a downturn in Latin America have impacted the overall growth of manufacturing in developing and emerging industrial economies. In the second quarter of 2016, manufacturing production in China rose by 7.2 per cent over the same period of the previous year, which marked a modest slowdown compared to the 7.4 per cent expansion recorded in the previous quarter and represented one of the slowest growth rates since 2005, but not when compared with other economies of the world. Due to strong domestic demand, China's manufacturing has proven resilient



to external shocks. Compared to other economies, China has maintained relatively high growth rates under conditions of declining capital inflow and exports.

Latin American economies, on the other hand, were not as resilient and were negatively affected by the subdued global demand for commodities and falling oil prices. The manufacturing production in Latin America dropped by 3.2 per cent, mostly driven by a protracted recession in Brazil, where manufacturing output plunged by 6.7 per cent on a year-to-year basis. Outspread declines were recorded across almost all other larger Latin American manufacturers, namely Mexico, Argentina, Chile and Peru, which reported a decrease by 0.2 per cent, 4.2 per cent, 1.0 per cent and 8.5 per cent, respectively. The only exception among the major economies of the continent was Columbia, which showed persistent positive growth despite the extended manufacturing depression evident across Latin America.

Growth performance was much higher in Asian economies, where manufacturing output rose by 6.5 per cent in the second quarter of 2016. Viet Nam defended its position of one of the fastest growing Asian economies and maintained a two-digit growth rate in quarterly manufacturing output for the seventh time in a row. At present, though Viet Nam is experiencing the worst drought in the last three decades, its economy is benefitting from the manufacturing industry, which is primarily driven by export-oriented industries such as computers, electronics and optical products that have grown in importance over the last years. Manufacturing output in Indonesia, which recently entered the top-10 largest manufacturers worldwide, grew by 5.6 per cent in the second quarter of 2016. India's manufacturing output, which achieved impressive growth rates in the last quarters, experienced a second slight decline in a row, this time by 0.7 per cent, but the prospects for India's manufacturing are conclusive, since India is on the path to becoming a pivot for high-tech world manufacturing.

Estimates based on the limited available data indicate that manufacturing output in Africa has increased by 2.5 per cent. This respectable increase in growth is attributable to the region's most industrialized economy - South Africa, whose manufacturing production was mainly driven by increasing output in refined petroleum products and chemical products. According to our estimates on growth rates, all developing African economies managed to retain a non-negative growth rate compared to the previous year.

Global manufacturing production maintained a positive growth in nearly all industries in the second quarter of 2016. High and medium-high manufacturing industries held top positions - the production of pharmaceutical products rose by 4.3 per cent, the manufacture of motor vehicles by 4.2 per cent and the production of chemical products by 3.9 per cent. Among other fast growing industries, the production of textiles rose by 3.8 per cent. By contrast, the production of machinery and equipment declined by 1.1 per cent worldwide due to the backdrop of falling investment in capital goods. The biggest loss was recorded by the tobacco industry, with worldwide production declining by 2.6 per cent.

In general, the growth performance of developing and emerging industrial economies was far better in nearly all manufacturing industries, including several high technology industries. The production of computers, electronics and optical products in developing and emerging industrial economies rose by the highest rate of 8.1 per cent, closely followed by a 7.9 per cent growth rate in the production of pharmaceutical products. A significant contribution to the growth of manufacturing of electronics was made by China, India, Poland and Viet Nam.

Disaggregated data by industrialized and developing economies show that the performance of industrialized countries was evenly split among all manufacturing industries according to technological intensity. The fastest growing industry in industrialized economies was the production of motor vehicles which rose by 3.5 per cent in the second quarter of 2016, attributable mostly to the strong performance of European car manufacturers, namely Denmark, Lithuania, the Netherlands, the Czech Republic, Sweden, Spain, Norway and the United Kingdom. All of these countries recorded a two-digit percentage increase compared to the second quarter of 2015. However, the production of motor vehicles in Japan fell in the second quarter of 2016.

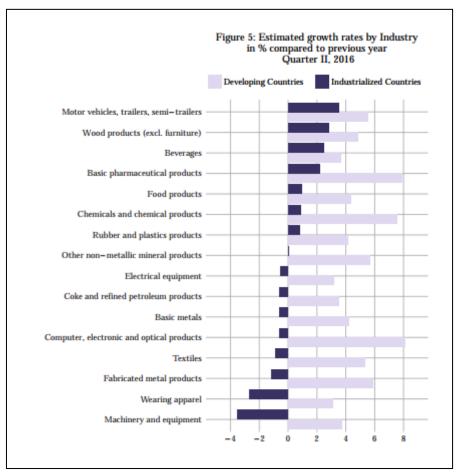


As illustrated in Figure 5, developing economies maintained a relatively higher growth rate in the production of basic consumer goods. The manufacture of food products rose by 4.3 per cent, textiles by 5.3 per cent and wearing apparel by 3.1 per cent. Significant growth rates over 9.0 per cent were observed in the production of wearing apparel in Poland, Turkey and Viet Nam. The production of other basic consumer goods also rose at a higher rate in developing economies

Regarding durable and capital goods, the production of fabricated metal products registered one of the highest growth figures at nearly 6.0 per cent in developing and emerging industrial economies. Similarly, the manufacture of other non-metallic mineral products which essentially supply construction materials rose by 5.6 per cent.

(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - www.unido.org)

The growth rates for selected industries are presented below.



(Source: World Manufacturing Production- Statistics for Quarter II, 2016; United Nations Industrial Development Organisation - <a href="https://www.unido.org">www.unido.org</a>)



# MANUFACTURING SECTOR IN INDIA

#### Introduction

Manufacturing has emerged as one of the high growth sectors in India. Prime Minister of India, Mr Narendra Modi, had launched the 'Make in India' program to place India on the world map as a manufacturing hub and give global recognition to the Indian economy.

India's ranking among the world's 10 largest manufacturing countries has improved by three places to sixth position in 2015#.

The Government of India has set an ambitious target of increasing the contribution of manufacturing output to 25 per cent of Gross Domestic Product (GDP) by 2025, from 16 per cent currently.

# **Market Size**

India's manufacturing sector has the potential to touch US\$ 1 trillion by 2025. There is potential for the sector to account for 25-30 per cent of the country's GDP and create up to 90 million domestic jobs by 2025. Business conditions in the Indian manufacturing sector continue to remain positive.

# **Investments**

In a major boost to the 'Make in India' initiative, the Make in India week which was held in Mumbai between February 13 and 18, 2016, received an overwhelming response from investors. The fair had closed with INR 15.2 trillion (US\$ 225.32 billion) in investment commitments.

With the help of Make in India drive, India is on the path of becoming the hub for hi-tech manufacturing as global giants such as GE, Siemens, HTC, Toshiba, and Boeing have either set up or are in process of setting up manufacturing plants in India, attracted by India's market of more than a billion consumers and increasing purchasing power.

In September 2016, Foreign Direct Investment (FDI) in electronic manufacturing has reached an all-time high of Rs 123,000 crore (US\$ 18.36 billion) in 2016, from Rs 11,000 crore (US\$ 1.65 billion) in 2014; on the back of enabling policies of the government and its Make in India initiative.

India has become one of the most attractive destinations for investments in the manufacturing sector. Some of the major investments and developments in this sector in the recent past are:

- Huawei, the China-based smartphone manufacturer, has entered into an agreement with solutions provider Flextronics Technologies (India) Private Limited, to manufacture its smartphones in India. Flextronics would start by making 3 million smart phones at its facility in Chennai and is expected to generate additional 1,500 jobs.
- Tristone Flowtech Group, the Germany-based flow technology systems specialist, has set up a new facility in Pune, which will manufacture surge tank as well as engine cooling and aircharge hose for the Indian market. The company plans to start the production at the plant in the fourth quarter of 2017.
- Tata Power has partnered with US-based Javelin Joint Venture, which is a partnership between Raytheon Company and Lockheed Martin, for its Strategic Engineering Division (SED), in order to create a strategy to co-develop and produce the Javelin missile system and integrate platform mounts to meet Indian requirements.
- LeEco, a Chinese technology company, has entered into a partnership with Compal Technologies and invested US\$ 7 million to set up manufacturing facility at Greater Noida in order to start manufacturing Le2 smartphones in India.
- Zopo Mobile, a China-based smartphone manufacturer, plans to invest Rs 100 crore (US\$ 15 million) to set up a manufacturing plant in Noida by the end of 2016, which will have a monthly production capacity of 100,000 units.



- Honda Motorcycle & Scooter India plans to invest around Rs 600 crore (US\$ 88.94 million) to add a new line at its Narsapura facility at Karnataka, and launch at least 10-15 products during FY 2016-17 in the country.
- Force Motors, a utility and commercial vehicles manufacturer, inaugurated its Rs 100 crore (US\$ 14.82 million) manufacturing facility in Pune, which will supply engines and axles to the Germany-based automobile manufacturer Mercedes-Benz.
- Boeing Company, an American plane maker, and Tata Advanced Systems Ltd (TASL), a fully owned subsidiary of Tata Sons, have entered into a joint venture to set up a new facility in Hyderabad to manufacture Boeing AH-64 Apache helicopter fuselages.
- Panasonic Corporation plans to set up a new manufacturing plant for refrigerators in India with an investment of Rs 250 crore (US\$ 37 million), and also invest around Rs 20 crore (US\$ 3 million) on an assembly unit for lithium ion batteries at its existing facility in Jhajjar in the next 8-10 months.
- Vital Paper Products, one of the major supply chain players in the paper and paper products industry, plans to set up a packaging product unit in the Special Economic Zone (SEZ) of Sri City, Andhra Pradesh, at an investment of Rs 60 crore (US\$ 8.89 million), which will be operational from April 2017.
- Isuzu Motors, the Japan-based utility vehicle manufacturer, has inaugurated its greenfield manufacturing unit in Sri City, Andhra Pradesh, which was set up for Rs 3,000 crore (US\$ 444.72 million), with an annual production capacity of 50,000 units and is estimated to generate around 2,000-3,000 jobs.
- Airbus has procured more than US\$ 500 million worth of supplies from India in 2015, registering a growth of 15 per cent annually and has targeted a cumulative procurement of more than US\$ 2 billion over a period of five years up to 2020.
- Havells India Limited, one of the top Indian consumer electrical equipment producer, plans to set up a new manufacturing unit near Bengaluru by making an investment of Rs 1,059 crore (US\$ 156.99 million), which would be its twelfth plant in India and its first outside north India.
- Global beverage company Pepsi plans to invest Rs 500 crore (US\$ 74 million) to set up another unit in Maharashtra to make mango, pomegranate and orange-based citrus juices, while biotechnology giant Monsanto plans to set up a seed plant in Buldhana district of Maharashtra.
- Hindustan Coca-Cola Beverages plans to set up a bottling plant with an investment of Rs 750 crore (US\$ 111.2 million) in phases at the first industrial area being developed by Government of Madhya Pradesh under the public private partnership in Babai village of Hoshangabad, Bhopal.
- Canada's Magna International Incorporated has started production at two facilities in Gujarat's Sanand, which will supply auto parts to Ford Motor Co in India and will employ around 600 people at both units.

# **Government Initiatives**

In a bid to push the 'Make in India' initiative to the global level, Mr Narendra Modi, Prime Minister of India, pitched India as a manufacturing destination at the World International Fair in Germany's Hannover in 2015. Mr Modi showcased India as a business friendly destination to attract foreign businesses to invest and manufacture in the country.

The Government of India has taken several initiatives to promote a healthy environment for the growth of manufacturing sector in the country. Some of the notable initiatives and developments are:

- The National Institution for Transforming India (NITI Aayog), after its recent push for Rs 6,000 crore (US\$ 889 million) textile sector package, aims to persuade the Government for similar support in the manufacturing sectors with large-scale employment generation opportunities, such



as electrical and electronics engineering, footwear and light manufacturing segments, which also have export potential.

- The Ministry of Labour and Employment plans to relax compliance measures for MSMEs by exempting them from inspections related to key labour laws in order to encourage entrepreneurs to help promote manufacturing in India.
- The Government of India plans to give a big boost to local manufacturing by introducing the new 'Make in India green channel', which will reduce the time taken for cargo clearance at ports from about a week to a few hours without any upfront payment of duties.
- Gujarat government is planning to set up an electronics products manufacturing hub in the state, through its newly announced Electronics Policy 2016, which will generate about 500,000 jobs in the electronics sector in the next five years.
- The Ministry of Heavy industries and Public Enterprises, in partnership with industry associations, has announced creation of a start-up centre and a technology fund for the capital goods sector to provide technical, business and financial resources and services to start-ups in the field of manufacturing and services.
- The Government of India plans to implement a new Defence Procurement Policy (DPP) by April, 2016 under which priority will be given to the indigenously made defence products and 25 per cent share of defence production will be open to private firms.
- The Government plans to organise a 'Make in India week' in Mumbai between February 13-18, 2016 to boost the 'Make in India' initiative and expects 1,000 companies from 10 key sectors to participate in the exhibition of innovative products and processes, a hackathon and sessions on urban planning, among other events.
- NITI Aayog plans to release a blueprint for various technological interventions which need to be incorporated by the Indian manufacturing economy, with a view to have a sustainable edge over competing neighbours like Bangladesh and Vietnam over the long term.
- Ms Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce and Industry, has launched the Technology Acquisition and Development Fund (TADF) under the National Manufacturing Policy (NMP) to facilitate acquisition of Clean, Green and Energy Efficient Technologies, by Micro, Small & Medium Enterprises (MSMEs).
- The Government of India has asked New Delhi's envoys in over 160 countries to focus on economic diplomacy to help government attract investment and transform the 'Make in India' campaign a success to boost growth during the annual heads of mission's conference. Prime Minister, Mr Modi has also utilised the opportunity to brief New Delhi's envoys about the Government's Foreign Policy priority and immediate focus on restoring confidence of foreign investors and augmenting foreign capital inflow to increase growth in manufacturing sector.
- The Government of Uttar Pradesh has secured investment deals valued at Rs 5,000 crore (US\$ 741.2 million) for setting up mobile manufacturing units in the state.
- Government of India has planned to invest US\$ 10 billion in two semiconductor plants in order to facilitate electronics manufacturing in the country.
- Entrepreneurs of small-scale businesses in India will soon be able to avail loans under Pradhan Mantri MUDRA Yojana (PMMY). The three products available under the PMMY include: Shishu covering loans up to Rs 50,000 (US\$ 735), Kishor covering loans between Rs 50,000 (US\$ 735) to Rs 0.5 million (US\$ 7,340), and Tarun covering loans between Rs 0.5 million (US\$ 7,340) and Rs 1 million (US\$ 14,700).

#### **Road Ahead**

The Government of India has an ambitious plan to locally manufacture as many as 181 products. The move could help infrastructure sectors such as power, oil and gas, and automobile manufacturing that



require large capital expenditure and revive the Rs 1,85,000 crore (US\$ 27.42 billion) Indian capital goods business.

India is an attractive hub for foreign investments in the manufacturing sector. Several mobile phone, luxury and automobile brands, among others, have set up or are looking to establish their manufacturing bases in the country.

With impetus on developing industrial corridors and smart cities, the government aims to ensure holistic development of the nation. The corridors would further assist in integrating, monitoring and developing a conducive environment for the industrial development and will promote advance practices in manufacturing.

Exchange Rate Used: INR 1 = US\$ 0.0149 as on September 30, 2016

References: Media Reports, Press Releases, Press Information Bureau, McKinsey & Company

Notes: # - According to 'The Yearbook' a report by United Nations Industrial Development Organization (UNIDO

(Source: Manufacturing Sector in India - India Brand Equity Foundation www.ibef.org)

#### INDIAN WIRE AND CABLE INDUSTRY

The wires and cables industry in India has come a long way, growing from being a small industry to a very large one, over the past decade. Although the industry comes with a lot of technical and quality nuances, it is mostly volume driven. Over the last 20 years, the industry has shifted from being an unorganised sector to an organised one, Still 35% of the industry continues to be a part of the unorganised sector.

The increasing demand for power, light and communication has kept demand high for wire and cable. The wires and cables market in India comprises nearly 40% of the electrical industry. According to industry experts, it is expected to double in size in the next five years. The market is growing at a CAGR of 15% as a result of growth in the power and infrastructure segments. The present estimated per capita consumption is only about 0.5 kg. As the new government is focusing on 'Make in India,' the industry can grow at a similar rate for the next 5 years.

Talking about the power sector, copper holds high significance in terms of usage and consumption in this sector. The world average per capita copper consumption is around 2.7 kg. Electrical sector is the largest user of copper in India. Since copper and its alloy components play a vital role in electricity generation, distribution and utilisation, 1215% per annum demand growth in this sector is possible, if good quality is assured. Quality of Copper plays a very important role in wire i.e. use of Electrolytic Tough Pitch (ETP) grade Copper wherein the purity of Copper in percentage terms should be min 99.90 % as per national standards, All electrical consultants, Agrade electrical contractors, while specifying makes should ensure quality credential from independent laboratories or poor quality of Copper used in wire may result in safety hazards as well as energy loss.

As important as it is to use good quality copper, there are various disadvantages and serious consequences of using untested copper for wiring as per the table. Relative specification values measured of wires using Electrolytic Tough Pitch Copper visavis Scrap Refined (Commercial) Copper (for 1sq mm wire) The test results (on the next page) amply prove that wires with commercial copper are not only inferior in physical properties but are also alarmingly low on electrical parameters such as conductivity. It is proved further that high level of impurities has resulted in a steep increase in resistance by as much as 88%. This obviously explains almost twice the temperature rise as compared to ETP copper since higher resistance causes higher loss resulting in heat. ICA India therefore strongly recommends that all concerned such as, consultants, contractors, electricians etc. should consider use of ISI certified copper wires only.

(Source: Power watch, <u>www.powerindia.com</u>)



#### THE GLOBAL COPPER MARKET AND THE COMMODITY "COPPER"

Copper, as any other good or merchandise, is traded between producers and consumers. Producers sell their present or future production to clients, who transform the metal into shapes or alloys, so that downstream fabricators can transform these into different end-use products. One of the most important factors in trading a commodity such as copper is the settlement price for the present day (spot price) or for future days.

# **Exchanges**

The role of a commodity exchange is to facilitate and make transparent the process of settling prices. Three commodity exchanges provide the facilities to trade copper: The London Metal Exchange (LME), the Commodity Exchange Division of the New York Mercantile Exchange (COMEX/NYMEX) and the Shanghai Futures Exchange (SHFE). In these exchanges, prices are settled by bid and offer, reflecting the market's perception of supply and demand of a commodity on a particular day. On the LME, copper is traded in 25 tonne lots and quoted in US dollars per tonne; on COMEX, copper is traded in lots of 25,000 pounds and quoted in US cents per pound; and on the SHFE, copper is traded in lots of 5 tonnes and quoted in Renminbi per tonne. More recently, mini contracts of smaller lots sizes have been introduced at the exchanges.

Exchanges also provide for the trading of futures and options contracts. These allow producers and consumers to fix a price in the future, thus providing a hedge against price variations. In this process the participation of speculators, who are ready to buy the risk of price variation in exchange for monetary reward, gives liquidity to the market. A futures or options contract defines the quality of the product, the size of the lot, delivery dates, delivery warehouses and other aspects related to the trading process. Contracts are unique for each exchange. The existence of futures contracts also allows producers and their clients to agree on different price settling schemes to accommodate different interests.

Exchanges also provide for warehousing facilities that enable market participants to make or take physical delivery of copper in accordance with each exchange's criteria.

(Source: The World Copper Fact book 2015, International Copper Study Group, www.icsg.org)

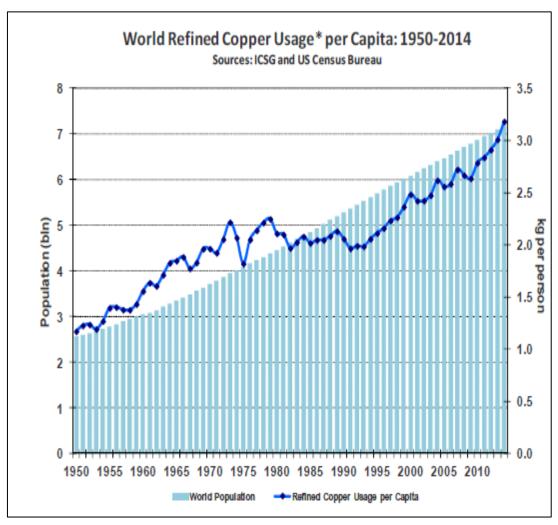
#### **COPPER USAGE**

Copper is shipped to fabricators mainly as cathode, wire rod, billet, cake (slab) or ingot. Through extrusion, drawing, rolling, forging, melting, electrolysis or atomization, fabricators form wire, rod, tube, sheet, plate, strip, castings, powder and other shapes. The fabricators of these shapes are called the first users of copper. The total use of copper includes copper scrap that is directly melted by the first users of copper to produce copper semis.

Copper and copper alloy semis can be further transformed by downstream industries for use in end use products such as automobiles, appliances, electronics, and a whole range of other copper-dependent products in order to meet society's needs. This section provides a range of information about refined copper usage, total use, major uses of copper and end-use.

(Source: The World Copper Fact book 2015, International Copper Study Group, www.icsg.org)





\*Refined copper is typically consumed by semis fabricators or the "first users" of refined copper, including ingot makers, master alloy plants, wire rod plants, brass mills, alloy wire mills, foundries and foil mills. As a result, per capita consumption of refined copper refers to the amount of copper consumed by industry divided by the total population and does not represent consumption of copper in finished products per person.

(Source: The World Copper Fact book 2015, International Copper Study Group, www.icsg.org)

# **Major Uses of Copper: Electrical**

Copper is the best nonprecious metal conductor of electricity as it encounters much less resistance compared with other commonly used metals. It sets the standard to which other conductors are compared. Copper is also used in power cables, either insulated or uninsulated, for high, medium and low voltage applications.

In addition, copper's exceptional strength, ductility and resistance to creeping and corrosion makes it the preferred and safest conductor for commercial and residential building wiring.

Copper is an essential component of energy efficient generators, motors, transformers and renewable energy production systems. Renewable energy sources such as solar, wind, geothermal, fuel cells and other technologies are all heavily reliant on copper due to its excellent conductivity.



# Major Uses of Copper: Electronics and Communications

Copper plays a key role in worldwide information and communications technologies. HDSL (High Digital Subscriber Line) and ADSL (Asymmetrical Digital Subscriber Line) technology allows for high-speed data transmission, including internet service, through the existing copper infrastructure of ordinary telephone wire.

Copper and copper alloy products are used in domestic subscriber lines, wide and local area networks, mobile phones and personal computers. Semiconductor manufacturers have launched a revolutionary "copper chip." By using copper for circuitry in silicon chips, microprocessors are able to operate at higher speeds, using less energy. Copper heat sinks help remove heat from transistors and keep computer processors operating at peak efficiency. Copper is also used extensively in other electronic equipment in the form of wires, transformers, connectors and switches.

# **Major Uses of Copper: Construction**

Copper and brass are the materials of choice for plumbing, taps, valves and fittings. Thanks in part to its aesthetic appeal, copper and its alloys, such as architectural bronze, is used in a variety of settings to build facades, canopies, doors and window frames.

Unlike plastic tubing, copper does not burn, melt or release noxious or toxic fumes in the event of a fire. Copper tubes also help protect water systems from potentially lethal bacteria such as legionella. Copper fire sprinkler systems are a valuable safety feature in buildings. The use of copper doorknobs and plates exploits copper's biostatic properties to help prevent the transfer of disease and microbes.

Copper roofing, in addition to being attractive, is well known for its resistance to extreme weather conditions. Major public buildings, commercial buildings and homes use copper for their rainwater goods and roofing needs. The telltale green patina finish, that gives copper the classic look of warmth and richness, is the result of natural weathering.

# Major Uses of Copper: Transportation

All major forms of transportation depend on copper to perform critical functions. Copper-nickel alloys are used on the hulls of boats and ships to reduce marine bio-fouling, thereby reducing drag and improving fuel consumption.

Automobiles and trucks rely on copper motors, wiring, radiators, connectors, brakes and bearings. Today, the average mid-size automobile contains about 22.5 kg (50 lbs) of copper, while luxury cars on average contain around 1,500 copper wires totaling about 1.6 km (1 mile) in length.

Electric and hybrid vehicles can contain even higher levels of copper. Copper's superior thermal conductivity, strength, corrosion resistance and recyclability make it ideal for automotive and truck radiators. New manufacturing technologies, processes and innovative designs are resulting in lighter, smaller and more efficient radiators.

Copper is also used extensively in new generation airplanes and trains. New high-speed trains can use anywhere from 2 to 4 tonnes of copper, significantly higher than the 1 to 2 tonnes used in traditional electric trains.



# Major Uses of Copper: Industrial Machinery and Equipment

Wherever industrial machinery and equipment is found, it is a safe bet that copper and its alloys are present. Due to their durability, machinability and ability to be cast with high precision and tolerances, copper alloys are ideal for making products such as gears, bearings and turbine blades.

Copper's superior heat transfer capabilities and ability to withstand extreme environments makes it an ideal choice for heat exchange equipment, pressure vessels and vats.

The corrosion resistant properties of copper and copper alloys (such as brass, bronze, and copper-nickel) make them especially suitable for use in marine and other demanding environments.

Vessels, tanks, and piping exposed to seawater, propellers, oil platforms and coastal power stations, all depend on copper's corrosion resistance for protection

(Source: The World Copper Fact book 2015, International Copper Study Group, www.icsg.org)

#### CONSTRAINTS ON COPPER SUPPLY

With copper concentrate in strong demand, there has been growing interest in understanding the obstacles that can prevent copper mine supply from coming on-stream. Below are some of the operational and financial constraints identified from the study:

- Declining ore grades: a serious issue in developed copper areas such as the USA and Chile.
- Project finance: prolonged economic and price volatility may have significant impact on cost of capital.
- Tax & investment regimes: recent research indicates these are less important than geological endowments.
- Other cost issues: lower capital expenditure may have adverse long term effect on copper supply; operating cost escalation.
- Water supply: a critical issue in dry mining districts.
- Energy: coal is the fuel chosen to power main copper mines and processes... climate change may increase costs.
- Other environmental issues: governments are becoming more aware of the impact of mining to the surrounding environment in recent years. In countries like Peru and the Philippines, the relationship with indigenous community is also a key factor.
- Resource nationalism: It has become a priority for certain governments to develop their mineral resources that have not been exploited until now. While willing to develop their natural resources, countries might be seeking to extract strong revenue flows from them. It will be important to balance royalty/taxation levels with the need to encourage capital investment to develop their rising industries.
- Sulphuric acid supply and price: 16% cost factor for SX-EW projects.
- Skilled labor: open labor markets would help address this constraint.
- Labor strikes: tend to increase when refined prices are high and GDP is growing faster, but tend to be longer and less frequent otherwise.
- High domestic costs if there is "Dutch disease" (resulting in higher exchange rates due in part to strong exports).



- Rate between imported inputs and domestic input costs affected by the currency strength of the producer.
- Political risks: Security and transport accessibility is crucial to mine operation.

(Source: The World Copper Fact book 2015, International Copper Study Group, www.icsg.org)



#### **OUR BUSINESS**

#### **OVERVIEW**

Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of 2012 Incorporation dated November 19, bearing corporate identification U27201GJ2012PTC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to public limited company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of change of name dated August 17, 2016 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate Identification Number of our Company U27201GJ2012PLC072719

Our Company is an ISO 9001:2008 certified company, engaged in the manufacturing and supply of enamelled copper wire and poly wrap submersible winding wire under the brand name "Madhav Copper". We have applied for brand name "Madhav Copper" along with slogan "Wire for Innovative Electrical Solution" with the Registrar of Trademarks.

Our Company offers enamelled, copper rod profile and poly-wrap submersible winding wires suitable for industry application in transformers, motors, alternators, contactors, and relays. Our wires are also suitable for use in high speed coil winding machines. The copper conductors are manufactured from copper and insulated with high thermal class engineered insulation material, which provides dielectric properties and resistance to stress cracking.

The manufacturing facility of our Company is situated at Plot No. 5-B/B, Block No. 226-27, Survey No. 346-47, Near Kobdi, Ukharla, Talaja Road, Bhavnagar, Gujarat, India 364050 and the registered office of our Company is situated at Plot No. 2107/D, Office No. 203, 2<sup>nd</sup> Floor, D&I Excellus, Waghawadi Road, Bhavnagar, Gujarat, India 364001.

Our Company is promoted by Nilesh Patel who has experience in LME copper trading and Rohitbhai Chauhan who has a decade of experience in the field of copper wire manufacturing. Competitive strength

# OUR PRODUCTS – MANUFACTURING

Product Name	Product	Description
Enamelled Copper Wire		These wires are also called Copper Magnet Wires and are mainly used for General purpose static and rotating equipment such as to manufacture Motors, Pumps, Generators, Alternators, Ballast, Transformer, Auto electrical, etc.
Submersible Winding Wire		These Wires are also called ploy wrap winding wires and are mainly used in manufacturing of Submersible Pumps and Motors.



Product Name	Product	Description
Copper Bare Wire / Copper Strip and Copper Profile		These products are mainly used for Cable, Imitation jewellery and Plating, Switch gears, Pumps and Motors.
Copper Lamination End Rings		These lamination end rings are available in different sizes and design. These end rings are mainly used in submersible pumps and motors. Below are salient features:  • Higher conductivity • Better finishing and free from burs • Colour is bright and surface area oxidize free.

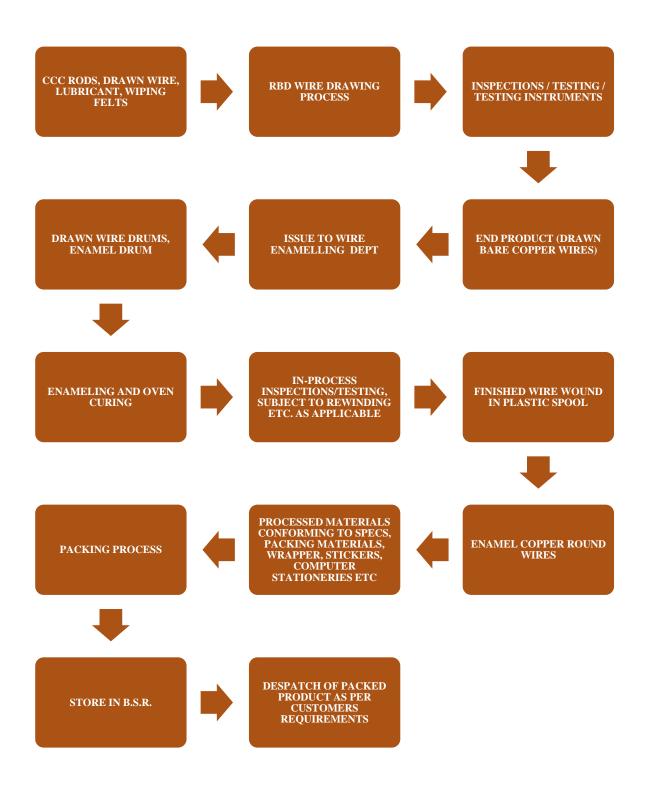
# OUR PRODUCTS – TRADING

- CCR 8 MM Rod
- Drawn Bare Copper Wire



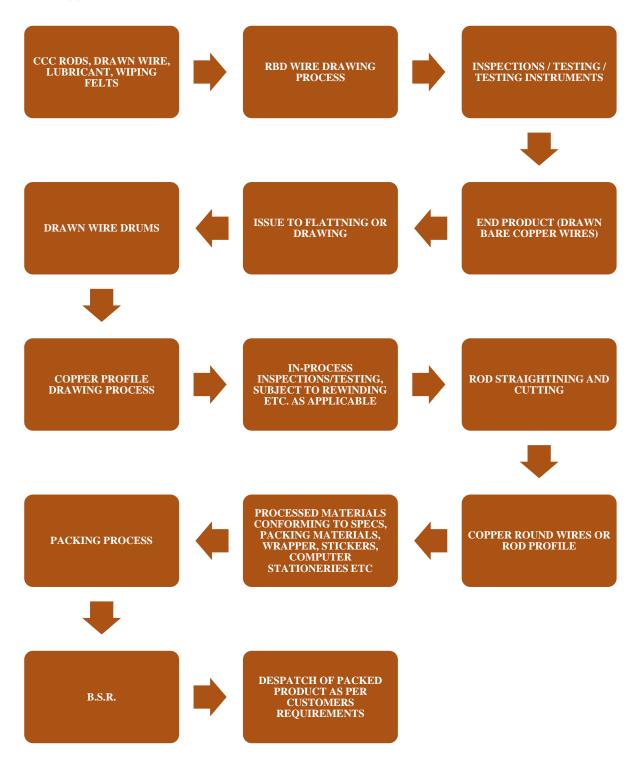
# PROCESS FLOW CHART

# For Copper Enamelled Wire



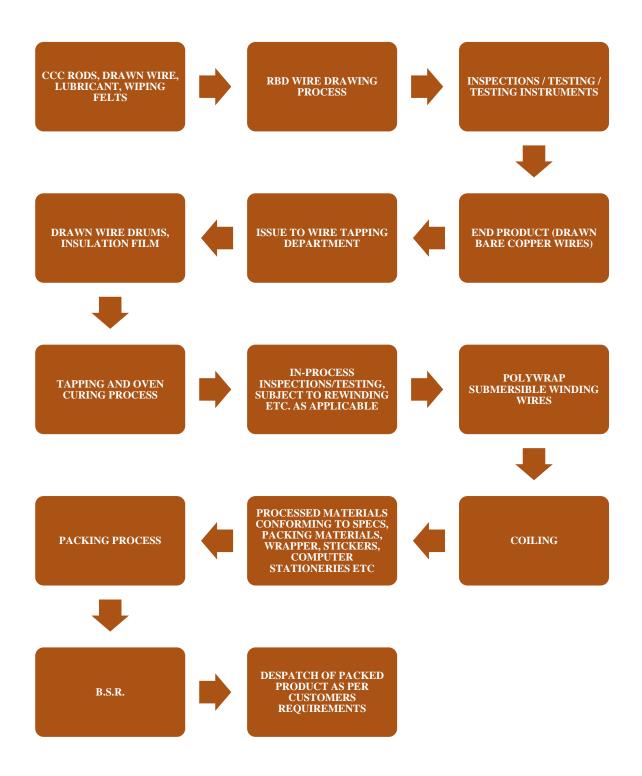


# For Copper Rod Wire





# For Poly-Wrap Submersible Winding Wire





# KEY MANUFACTURING PROCESS

We procure raw materials both from domestic and international markets. Set forth below is our manufacturing process and is expedited in the following manner:

# **Copper Enamelled Wire Process**

# Wire Drawing



Drawing operations involve pulling metal through a die by means of a tensile force applied to the exit side of the die. The plastic flow is caused by compression force, arising from the reaction of the metal with the die. Wire drawing involves reducing the diameter of a wire by passing through a series of drawing dies or plates. The subsequent drawing die must have smaller bore diameter than the previous drawing die. Bar wire and tube drawing are usually carried out at room temperature. Drawing is the first step of the enamelled and submersible winding wire manufacturing process. This is a process of copper rod drawing and winding wire into MS Spools.

#### Testing of drawn wire in laboratory

Drawn wire gets tested in laboratories as per required standards and then sent to next step for POT annealing

# **POT Annealing**

POT Annealing is a process of annealing a drawn wire in a suitable closed metal container, with or without packing materials, in order to minimize oxidation. The charge is usually heated slowly to a temperature below the transformation range, but sometimes above or within it, and is then cooled slowly. In POT annealing, the wire gets soft, annealed and becomes bright at higher temperature.



# **Enamelling**



Enamelled copper wire is a wire coated with a thin layer of enamel (varnish) insulation to prevent the wire surfaces from being in a short circuit when wound into coils. Magnetic flux is created when current flows through the coil. Copper enamelled winding wire is used mainly in the construction of motors, electromagnets, transformers and inductors. For ease of manufacturing inductive components like transformers and inductors, most of these wires can be soldered. Enamelled copper wire, also called "Magnet Wire," is widely used in various electrical applications due to its superior electrical, thermal and mechanical properties. Enamelled copper wire is insulated by coating it with enamel of different temperature class. Enamelled copper wires are primarily used in three types of applications in transformers to transform one kind of electrical energy into other kinds. Enamelled copper wire is used in motors to transform electrical energy into mechanical energy. Enamelled copper winding Wire is also used in generators to transform mechanical energy into electrical energy.

Like other wire, enamelled copper wire is classified by its diameter (AWG number or SWG) or area (square mili meters), temperature class, and insulation class. Breakdown voltage of enamelled copper wire depends on the thickness of the covering, which can be of 3 types: Grade 1, Grade 2 and Grade 3. Higher grades have thicker insulation and thus higher breakdown voltages. The temperature class indicates the temperature of the wire where it has a 20,000 hour service life. At lower temperatures the service life of the wire is longer (about a factor 2 for every 10 °C lower temperature). Common temperature classes are 105° C, 130° C, 155° C, 180° C and 220° C.

In enamelling process, wire goes to various processes, where various kind of chemical enamel apply through wiping felt and dies, after it gets proper insulation covering, wire passes in to the oven and get cured at higher temperature range. And finally wire winding in plastic spools is done. For various size and type of wire production as per customer specification or international standard need to feed various types of inlet wire and accordingly various sizes different die series are used. After completion of process, finished wires are sent to the quality department for testing as per IS / IEC and various types of customer standards. Spools then go to packing department where process is carried out for its weighment, printing, labelling and packing in corrugated boxes. Packed material goes to BSR for the storage and from store material it will gets dispatched as per customer requirement.



# **Poly-Wrap Submersible Winding Wire**

# Wire Tapping

The annealed bare copper wire passes through tapping head, where three insulated film tapping is being carried out as per the customer requirements. During the wire tapping process, various types of insulation films with respect to thickness and width are used as per required OD (outside diameter).

# **Film Curing**

Submersible wires develop a few pin holes as film thickness decreases, in rare cases. However, contact with water or solvents when coatings are strained by bending or stretching may cause minute cracking, resulting in the formation of numerous pin holes. This phenomenon is generally called crazing. Applying heat (curing) prior to contact with water or solvents causes pin holes to disappear.

Poly tapped bobbin is then sent for unwinding in steel charakha and then it is put into oven for film curing process.

# Coil preparation and immersing

Wire then goes for the coil preparation in the coiling department and finished coil is immersed in the water tank for 12 hours.

#### **Testing**

*Megger test* – It is a method of testing by making use of an insulation resistance meter that will help to verify the condition of electrical insulation.

High Voltage (HV) Test – High voltage test is applied across a specimen of insulation under test by means of a high voltage transformer. A resistor is connected with series with the transformer to limit the short circuit current in the event of breakdown occurred in the device under test. The resistor is rated with as many ohms as the high voltage applied across the device under test. That means the resistance must be rated in terms of ohms.

Tested coil hangs on the steel stand for drying and then dried coil is sent to quality testing as per customer requirements.

#### Packing and dispatching

Tested coil then goes to packing department where process is carried out of its weighment, printing, labelling and packing in to corrugated boxes. Packed material goes to BSR for the storage and from store material will get dispatched as per customer requirements.



# **Copper Rod Profile**

# Sizing, straightening and cutting of copper wire

The annealed drawn bare copper wire then passes through various profile dies to get required size and also the final finished die as per customer requirement.

# **Straightening and cutting**

In this process, drawn wire passes through horizontal and vertical roller for straightening. For cutting, various types of length are set as per customer requirements and then cutting automatically takes places till the completion of the job.

# **Finishing**

Cut length rod-profile is then sent for smooth finishing and then for the annealing process to make rod softer and brighter

# Quality testing, packaging and dispatch







After completion of process, quality testing is carried out in quality department as per customer requirements. Profile rod then goes to packing department where process is carried out of its weighment, printing, labelling and packing in to corrugated boxes. Packed material goes to BSR for the storage and from there, profile rods get dispatched to the customer

# **COMPETITIVE STRENGTHS**

# **Competitive Strengths**

Technologi cal Advantage

Quality

Quality

Customer Centric Business Model

Product Range

Promoters

Knowledge of Promoters

1. Technological Advantage



We use eight-lines PLC control computerised completely automatic enamelling process machine. The increased number of lines enables increased production capacity of the machines as well reduces power and manpower cost. Further our Company has recently imported enamelling and inline drawing machine which gives us the benefits of international technologies in our production process. Our Company has consciously dedicated resources to be technologically upgraded and has developed a scalable technology system which we believe will help us to move up the value chain in the industry in which we operate.

#### 2. Quality

We procure copper rod from domestic as well as from international markets. We approach our suppliers, visit them and conduct audit on them and discussions with them on continuous basis, the way by which the raw materials can be improved in terms of quality. The suppliers implement our suggestions on copper rod properties such as conductivity, drawing ability, surface finish, elongation, improved tensile strength, etc. The synergy of efforts and knowledge between our copper rod manufacturers and our team enables us to offer diverse and innovative varieties to our customers. We believe such continuing efforts provide us with a platform to build our market share in the electrical motors, pump, electronics, transformer and auto electrical industry. Further our Company is focused on delivering qualitative and customer specific products and has developed in-house check processes at different level of operations.

# 3. Customer Centric Business Model

Our Company focuses on attaining highest level of customer satisfaction. The progress so far achieved by us is largely due to our ability to address and continuous endeavour to exceed customer satisfaction. Our Company has always believed in assessing the changing consumer preferences from time to time and redesigning our products accordingly by continuously exploring new types of winding wire solution, in pumps, motors, transformer, relays, auto electrical, alternators and ballast.

# 4. Product Range

Ever since our initiation, we have been engaged in trading, manufacturing and exporting of copper enamelled wire, poly wrap submersible winding wire, copper strip and rod profile etc., we believe our range of products enables ourselves to capitalize on growth opportunities and demand in the electrical motors, electronics and power industry. We also make copper allied products according to the client specifications. We supply our products across various pumps, motors, transformer, relays, auto electrical, alternators and ballast industry.

# 5. Knowledge of Promoters

Our promoters, Rohitbhai Chauhan and Nilesh Patel both have an experience of more than a decade in the field of copper and non-ferrous alloys. Further, Rohitbhai Chauhan has completed his Bachelor in Engineering from Bhavnagar University and Postgraduate Diploma in Business Administration from Symbiosis University of Pune. The Copper Winding Wire industry is an extremely competitive industry and there is always a chance of duplication of wire designs and usage of winding wire. We believe the strength and entrepreneurial vision of our promoter have been instrumental in driving our growth and implementing our strategies.

# COLLABORATIONS

As on date of this Prospectus, our Company has not entered into any collaboration agreements.

#### RAW MATERIALS

The major raw material used in our manufacturing process is continuous cast copper rod (CCR). For manufacturing of copper allied product, we use different types of CCR rod to suit customer's requirements. The major types of CCR rod include:



- Copper Rod
- Insulation varnishes/ Enamel
- Submersible Insulation Tape

# UTILITIES & INFRASTRUCTURE FACILITIES

#### Infrastructure facilities

Registered office	Plot No. 2107/D, Office No. 203, 2 <sup>nd</sup> Floor, D&I Excellus, Waghawadi		
Registered office	Road, Gujarat, India 364001		
Manufacturing unit	Plot No. 5-B/B, Block No. 226-27, Survey No. 346-47, Near Kobdi,		
	Ukharla, Bhavnagar, Talaja Road, Bhavnagar, Gujarat, India 364050		
	Well equipped with 375KVA Power generator back up, 160KVA UPS		
	backup for power interception, computer systems, internet connectivity,		
	other communications equipment, security and other facilities, which are		
	required for our business operations to function smoothly.		

#### Power

Our Company meets its power requirements for our manufacturing process and for our registered office by purchasing electricity from Gujarat Vij Company Limited.

#### Water

We meet our water requirements for our manufacturing process from Bore well, Narmada Water supply and for our registered office by purchasing the same from Bhavnagar Municipal Corporation.

#### HUMAN RESOURCE

We believe that our employees are key contributors to our business success. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests, Skill mapping and background that would be an asset for our business.

As on the date of this prospectus, we have 19 employees. Apart from these employees, we also employ casual labour or temporary labour on need basis.

Our manpower is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work processes and skilled / semi-skilled / unskilled resources together with our strong management team have enabled us to successfully implement our growth plans.

# **EXPORT OBLIGATION**

License No.	Items required to be exported	Duty Saved (US Dollars in lakhs)	Period to which Export Obligation to be Completed		
24/21/040/00110/ AM15	Engineering Product	3.59	18 months from the date of Issue		
24/21/040/00110/ AM15	Engineering Product	1.75	18 months from the date of Issue		

# **BUSINESS STRATEGY**

Our vision is to provide customer satisfaction, by offering high qualitative products. In line with this vision, our Company is implementing a business strategy with the following key components. Our strategy will be to focus on capitalizing on our core strengths and expanding the operations of our business. We intend to focus on our existing business with specific emphasis on the following factors as business and growth strategy

# 1. Improving functional efficiency



Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through continuous process improvement, customer service, research and development and continuous technology improvement.

# 2. Expand our Product Range

Currently, we do not use our plant capacity to the optimum level. Our revenue is largely driven from manufacturing of copper wire, copper enamelled wire and poly-wrap submersible winding wire. We have a well equipped plant capable of manufacturing various types of Copper allied products. We plan to utilise our manufacturing plant for expanding our products range to include manufactured Copper strip – rod profile, complete range of Enamelled wire and Submersible winding wire and serve the retail market as well.

# 3. Strengthen our brand value and create awareness for our products

Our Company has been marketing the products manufactured and / or distributed by us under the brand name "Madhav Copper". We believe the brand name has steadily gained recognition among consumers over the period of time. We intend to invest in developing and enhancing recognition of our brand "Madhav Copper", through brand building efforts, communication and promotional initiatives such as advertisements in print media, hoardings, electronic media, organizing events, participation in industry events, public relations and investor relations efforts. This will help us to maintain and improve our customer reach. We seek to expand the copper wire products industry through strengthening our existing brand and developing new brands in order to capitalize on our existing position in the market

# 4. Leveraging our market skills and relationship

Leveraging our market skills and relationships is a continuous process in our organization and the skills that we impart in our people give importance to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer satisfaction.

#### 5. Broad base our distribution network and customer base

Our Company intends to expand our distribution network and increase the geographical reach of our products, both manufactured and traded, across India and abroad. We also aim to expand our export operations down the line.



#### SWOT ANALYSIS

# **Strengths**

- •Experienced Management
- Range of Products

# Weakness

- •Dependence on power distribution / transmission spend
- •Volatility in copper prices
- Limited operating history of our company

# **Opportunities**

- Introduction of GST
- •Introduction of new range of Products

# **Threats**

- •Rising substitution of Copper by Aluminium
- Currency and Commodities price fluctuations

# CAPACITY & CAPACITY UTILISATION

Duodu at Nama	Installed	Existing			Projected		
Product Name	MT	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Enamelled copper round wire	1,400.00	34.75	113.64	146.03	700.00	900.00	1,400.00
Submersible copper winding wire	600.00	0.00	36.07	37.52	300.00	400.00	600.00
Bale copper wire and road and strip	4,800.00	0.00	254.43	657.53	1,200.00	1,600.00	2,200.00

**Note:** Our Company intends to achieve higher production by utilising its existing unutilised installed capacity and increase its installed capacity by purchasing new machineries in the future years. The Projected capacity for the next three years cannot be accurately estimated as the production depends upon the demand of the products and various other factors

# COMPETITION

Electrical and Electronics industry being a large and global industry, we face competition from various domestic and international players. The industry is largely unorganized especially in retail rewinding and fragmented with many small and medium-sized companies and entities. Among listed companies, we face competition from the below:

# List of competitors

Major players include

- Precison Wires India Limited
- Ram Ratna Wire Limited
- Salzer Electronics Limited

Most of our competitors in the regional level are from the unorganized sector of the Copper winding wires and cables.



We intend to continue competing vigorously to capture more market share and manage our growth in an optimal way

# **END USERS**

Our business model is B2B and B2C based. Our end users represent the following:

#### • Industrial

The demand for cable and wires is mostly from sectors like Power, Transmission & distribution, etc. which constitutes what is termed as industrial users of the product. Both organized and unorganized segments address to such demands but the organized sector takes the lead

#### • Domestic Users

The domestic users mostly comprise household usage in house wire and home appliances fitting cables. We manufacture cables and wires used for residential purposes which are sold as per the orders received by parties either directly or through a third party

# • Agriculture

Submersible wires are mainly used in the submersible pump set to procure the water through a bore from hundreds of feet below the earth.

Enamelled Copper Wire	Submersible Winding Wire	Copper Bare Wire / Copper Strip and Copper Profile	Copper Lamination End Rings	
Industrial	Industrial	Industrial	Industrial	
Transformer Manufacturer	Transformer Manufacturer	Cable	Submersible pumps	
Compressor Manufacturer	Compressor Manufacturer	Imitation	Motors	
Motors manufacturer	Motors manufacturer	Plating		
Auto electrical	Auto electrical	Switch Gears		
Ballast and Choke manufacturer	Submersible Pump Manufacturer	Pumps		
Switch gear industries		Motors		
Imitation				
UPS and stabilizer manufacturer				
Retail	Retail			
For rewinding purpose	For rewinding purpose			

#### SALES & MARKETING

The efficiency of the marketing and sales network is critical success of our Company. Our success lies in the strength of our relationship with our customers who have been associated with our Company. Our team through their vast experience and good rapport with clients owing to timely and quality delivery of service plays an instrumental role in creating and expanding a work platform for our Company. We believe our relationship with the clients is established as we receive repeat order flows. To retain our customers, our team regularly interacts with them and focuses on gaining an insight into the additional needs of customers. We intend to expand our existing customer base by reaching out to other geographical areas. Our marketing team is ready to take up challenges so as to scale new heights.

#### **INSURANCE**



Our insurance policies are subject to customary exclusions and deductibles. We believe that our insurance coverage is adequate for our business needs and operations. We will continue to review our policies to ensure adequate insurance coverage is maintained.

# INTELLECTUAL PROPERTY

As on the date of this Prospectus, our Company has registered its trademark logo along with slogan with the Registrar of Trademarks and it is under consideration. Apart from this, our Company does not have any intellectual property.



Sr. No.	Trademark Image	Trademark Type	Class	Applicant	Application No.	Date of Application	Validity/ Renewal	Registration status
1.	MADHAV	Device	9	Madhav Copper Private Limited	3002885	July 8, 2015	N,A.	Objected
2.	Wire for innovative Electrical Solutions	Slogan	9	Madhav Copper Private Limited	3002886	July 8, 2015	N.A.	Objected

# LAND & PROPERTY

Sr. No.	Property Kind	Description of Property	Area
1.	Registered Office Address – Plot No. 2107/D, Office No. 203, 2 <sup>nd</sup> Floor, D&I Excellus, Waghawadi Road, Bhavnagar, Gujarat, India 364001 On Leave and License	Licensor – Arvind Patel, partner of Madhav Steels SBD Licensee – Madhav Copper Private Limited Monthly Rent – Rs. 5,000/- per month Tenure – 2 years from January 09, 2015 i.e. January 09, 2017	100 Sq. Ft.
2.	Branch Office Address – 37-A, GKS Nagar, P. N. Palayam, Coimbatore, Tamil Nadu, India 641037 On Lease	Lessor – P. R. Subbian Lessee – Madhav Copper Private Limited Monthly Rent – Rs. 12,000/- per month Tenure – 11 months with effect from May 26, 2016 i.e. April 26, 2017	
3.	Factory / Manufacturing Unit Address – Plot No. 5B/B, Survey No. 346-47, Near Kobdi, Ukharla, Bhavnagar – Talaja Road, Bhavnagar, Gujarat, India 354050 Owned Property	Seller – Rajesh Odhavji Patel (Monpara) Buyer – Madhav Copper Private Limited, Nilesh Patel Consideration – Rs. 9,00,000/- (February 19, 2013)	49,979 Sq. Mts.



#### KEY INDUSTRY REGULATIONS AND POLICIES

Except as otherwise specified in this Prospectus, the Companies Act, 1956 / the Companies Act, 2013, We are subject to a number of central and state legislations which regulate substantive and procedural aspects of our business. Additionally, our operations require sanctions from the concerned authorities, under the relevant Central and State legislations and local bye—laws. The following is an overview of some of the important laws, policies and regulations which are pertinent to our business as a player in the business of manufacturing and supply of Enamelled Copper Wire, Poly Wrap Submersible Winding Wire, and Copper Rod industry. Taxation statutes such as the I.T. Act, and applicable Labour laws, environmental laws, contractual laws, intellectual property laws as the case may be, apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. The regulations set out below may not be exhaustive, and are only intended to provide general information to Applicants and is neither designed nor intended to be a substitute for professional legal advice.

#### **APPROVALS**

For the purpose of the business undertaken by our Company, our Company is required to comply with various laws, statutes, rules, regulations, executive orders, etc. that may be applicable from time to time. The details of such approvals have more particularly been described for your reference in the chapter titled "Government and Other Statutory Approvals" beginning on page number 225 of this Prospectus.

#### APPLICABLE LAWS AND REGULATIONS

# BUSINESS/TRADE RELATED LAWS/REGULATIONS

# Foreign Trade (Development and Regulation) Act, 1992

The Development and Regulation of foreign trade by facilitating imports and exports from and to India. The Import-Export Code number and licence to import or export includes a customs clearance permit and any other permission issued or granted under this act. The Export and Import policy, provision for development and regulation of foreign trade shall be made by the Central Government by publishing an order. The Central Government may also appoint Director General of Foreign Trade (DGFT) for the purpose of Export-Import Policy formulation.

If any person makes any contravention to any law or commits economic offence or imports/exportsin a manner prejudicial to the trade relations of India or to the interest of other person engaged in imports or exports then there shall be no Import Export Code number granted by Director-General to such person and if in case granted shall stand cancelled or suspended. Provision of search and seizure of Code of Criminal Procedure, 1973 shall apply to every search and seizure made under this Act. In case of appeals in a case the order made by the appellate authority shall be considered to be final. The powers of all the civil court under Code of Civil Procedure, 1908 shall vest in him.

The EXIM Policy is a set of guidelines and instructions established by the DGFT in matters related to the export and import of goods in India. This policy is regulated under the said act. Director General of Foreign Trade (herein after referred to as DGFT) is the main governing body in matters related to the EXIM Policy. The Act shall provide development and regulation of foreign trade by facilitating imports into, and augmenting exports from India. Trade Policy is prepared and announced by the Central Government (Ministry of Commerce).

# Foreign Exchange Management Act, 1999

Foreign investment in India is primarily governed by the provisions of the Foreign Exchange Management Act, 1999("FEMA") and the rules and regulations promulgated there under. The act aims at amending the law relating to foreign exchange with facilitation of external trade and payments for promoting orderly developments and maintenance of foreign exchange market in India. It applies



to all branches, offices and agencies outside India owned or controlled by a person resident in India and also to any contravention there under committed outside India by any person to whom this Act applies. Every exporter of goods is required to a) furnish to the Reserve Bank or to such other authority a declaration in such form and in such manner as may be specified, containing true and correct material particulars, including the amount representing the full export value or, if the full export value of the goods is not ascertain at the time of export, the value which the exporter, having regard to the prevailing market conditions, expects to receive on the sale of the goods in a market outside India; b) furnish to the Reserve Bank such other information as may be required by the Reserve Bank for the purpose of ensuring the realization of the export proceeds by such exporter. The Reserve Bank may, for the purpose of ensuring that the full export value of the goods or such reduced value of the goods as the Reserve Bank determines, having regard to the prevailing market conditions, is received without any delay, direct any exporter to comply with such requirements as it deems fit. Every exporter of services shall furnish to the Reserve Bank or to such other authorities a declaration in such form and in such manner as may be specified, containing the true and correct material particulars in relation to payment for such services.

# **FEMA Regulations**

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India)Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India

# The Micro, Small and Medium Enterprises Development Act, 2006

In order to promote and enhance the competitiveness of Micro, Small and Medium Enterprise (MSME) the act is enacted. A National Board shall be appointed and established by the Central Government for MSME enterprise with its head office at Delhi in the case of the enterprises engaged in the manufacture or production of goods pertaining to any industry mentioned in first schedule to Industries (Development and regulation) Act, 1951 as "micro enterprise", where the investment in plant and machinery does not exceed twenty-five lakh rupees; "Small enterprise", where the investment in plant and machinery is more than twenty-five lakh rupees but does not exceed five crore rupees; or a medium enterprise , where the investment in plant and machinery is more than five crore but does not exceed ten crore rupees and in the case of the enterprise engaged in the services, "Micro – enterprise", where the investment in equipment does not exceed ten lakh rupees, "Small Enterprise" where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or "Medium Enterprise" where the investment in equipment is more than two crore rupees but does not exceed five crore rupees.

# **Gujarat Industrial Policy 2015**

Gujarat has witnessed strong growth in Micro, Small & Medium Enterprises (MSMEs) sector which covers the medium sector of Gujarat. MSME sector has a special importance as this is the sector which belongs to common man. Gujarat Government wishes to strengthen the sector by making it more technology-driven. This type of support will come by bay of interest subsidy for manufacturing and service sector, venture capital assistance, quality certification, technology acquisition fund, patent assistance for national and international, energy and water conservation audit, market development assistance and support, MSMEs for credit rating, raising capital through MSE exchange, reimbursement of CGTSME scheme for collateral free loan, state awards under MSMEs and skill



development etc. Support would also be extended for development of ancillary and auxiliary enterprises for labor intensive industries.

The Government of Gujarat, will constitute separate awards for MSMEs. The awards will be for achieving excellence through growth and production profit, quality improvement measures, Environment improvement measures and Innovation and new product/process/technology development. The policy encourages adoption of new and innovative technologies by providing financial support will be provided to each cluster for every innovative technology, setting up R&D Institutions, setting new laboratories, financial support through partial reimbursement of cost for filing domestic patents and international patents.

Gujarat government shall be taking market development initiatives with the intention of giving enhanced visibility to local produce from large industries and specifically from MSMEs. Government of Gujarat stresses on "Zero Defect" to produce globally-competitive, locally manufactured goods. One of the expansive marketing practices around the globe is participation in international and domestic trade fairs to show one's products or wares. Government of Gujarat will make market credit available to MSMEs.

Quality improvement is strongly envisaged in the new industrial policy. The assistance will be granted by national (approved by quality council of India) and international certification. The policy also intends to encourage use of enterprise resources planning system (ERP) for MSMEs. Government of Gujarat also provides assistance for raising capital through SME exchange on one time basis.

# Legal Metrology Act, 2009

An act to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and for matters incidental thereto. The part of metrology in relation to weighing and measuring units as well as methods of weighing and measuring instruments with the object of ensuring public guarantee and from the point of view of security and accuracy of weighing and measurement. Any weight or measure which conforms to the standard of such weight or measure and also conforms to such of the provisions of Sec. 7 as are applicable to it shall be the standard of weight or measure. Any numeral which conforms to the provisions of Sec. 6 shall be the standard numeral. It further provides that no weight, measure or numeral, other than the standard weight, measure or numeral shall be used as a standard weight, measure or numeral.

Every reference standard, secondary standard and working standard shall be verified and stamped in such manner and after payment of such fee as may be prescribed. Every reference standard, secondary standard and working standard which is not verified and stamped in accordance with the provisions shall not be deemed to be a valid standard. The provision relating to Use and Prohibition provides that no person shall, in relation to any goods, things or service quote, or make announcement of, whether by word of mouth or otherwise, any price or charge, or issue or exhibit any price list, invoice, cash memo or other document, or prepare or publish any advertisement, poster or other document, or indicate the net quantity of a pre-packaged commodity, or express in relation to any transaction or protection, any quantity or dimension, otherwise than in accordance with the standard unit of weight, measure or numeration.

No person shall manufacture, repair or sell, or offer, expose or possess for repair or sale, any weight or measure unless he holds a license issued by the Controller. No license to repair shall be required by a manufacturer for repair of his own weight or measure in a State other than the State of manufacture of the same. The Controller shall issue a license in such form and manner, on such conditions, for such period and such area of jurisdiction and on payment of such fee as may be prescribed.

# **Anti-Trust Laws**

Competition Act, 2002



An act to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of consumer and to ensure freedom of trade in India. The act deals with prohibition of agreements and Anti-competitive agreements. No enterprise or group shall abuse its dominant position in various circumstances as mentioned under the Act.

The prima facie duty of the commission is to eliminate practices having adverse effect on competition, promote and sustain competition, protect interest of consumer and ensure freedom of trade. The commission shall issue notice to show cause to the parties to combination calling upon them to respond within 30 days in case it is of the opinion that there has been an appreciable adverse effect on competition in India. In case a person fails to comply with the directions of the Commission and Director General he shall be punishable with a fine which may exceed to Rs. 1 lakh for each day during such failure subject to maximum of Rupees One Crore.

#### GENERAL CORPORATE COMPLIANCE

# The Companies Act 1956 and The Companies Act, 2013

The consolidation and amendment in law relating to Companies Act, 1956 made way to enactment of Companies Act, 2013. The Companies act 1956 is still applicable to the extent not repealed and the Companies Act, 2013 is applicable to the extent notified. The act deals with incorporation of companies and the procedure for incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The procedure relating to winding up, voluntary winding up, appointment of liquidator also forms part of the act. The provision of this act shall apply to all the companies incorporated either under this act or under any other previous law. It shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e., a One Person Company. The provisions relating to forming and allied procedures of One Person Company are mentioned in the act.

Further, Schedule V (read with sections 196 and 197), Part I lay down conditions to be fulfilled for the appointment of a managing or whole time director or manager. It provides the list of acts under which if a person is prosecuted he cannot be appointed as the director or Managing Director or Manager of the firm. The provisions relating to remuneration of the directors payable by the companies is under Part II of the said schedule.

# EMPLOYMENT AND LABOUR LAWS

# Contract Labour (Regulation and Abolition) Act, 1970

The Contract Labour (Regulation and Abolition) Act, 1970 ("CLRA") has been enacted to regulate the employment of contract labour in certain establishments, the regulation of their conditions and terms of service and to provide for its abolition in certain circumstances. The CLRA applies to every establishment in which 20 or more workmen are employed or were employed on any day of the preceding 12 months as contract labour. The CLRA vests the responsibility on the principal employer of an establishment to which the CLRA applies to make an application to the registered officer in the prescribed manner for registration of the establishment. In the absence of registration, a contract labour cannot be employed in the establishment. Likewise, every contractor to whom the CLRA applies is required to obtain a license and not to undertake or execute any work through contract labour except under and in accordance with the license issued. To ensure the welfare and health of the contract labour, the CLRA imposes certain obligations on the contractor in relation to establishment of canteens, rest rooms, drinking water, washing facilities, first aid, other facilities and payment of wages. However, in the event the contractor fails to provide these amenities, the principal employer is under an obligation to provide these facilities within a prescribed time period. Penalties, including both fines and imprisonment, may be levied for contravention of the provisions of the CLRA.



# Employees' Provident Funds and Miscellaneous Provisions Act, 1952 ("the EPF Act") and the Employees Provident Fund Scheme, 1952

The EPF Act is applicable to an establishment employing more than 20 employees and as notified by the government from time to time. All the establishments under the EPF Act are required to be registered with the appropriate Provident Fund Commissioner. Also, in accordance with the provisions of the EPF Act, the employers are required to contribute to the employees' provident fund the prescribed percentage of the basic wages, dearness allowances and remaining allowance (if any) payable to the employees. The employee shall also be required to make the equal contribution to the fund. The Central Government under section 5 of the EPF Act (as mentioned above) frames Employees Provident Scheme, 1952.

# Employees Deposit Linked Insurance Scheme, 1976

The scheme shall be administered by the Central Board constituted under section 5A of the EPF Act. The provisions relating to recovery of damages for default in payment of contribution with the percentage of damages are laid down under 8A of the act. The employer falling under the scheme shall send to the Commissioner within fifteen days of the close of each month a return in the prescribed form. The register and other records shall be produced by every employer to Commissioner or other officer so authorized shall be produced for inspection from time to time. The amount received as the employer's contribution and also Central Government's contribution to the insurance fund shall be credited to an account called as "Deposit-Linked Insurance Fund Account."

# The Employees Pension Scheme, 1995

Family pension in relation to this act means the regular monthly amount payable to a person belonging to the family of the member of the Family Pension Fund in the event of his death during the period of reckonable service. The scheme shall apply to all the employees who become a member of the EPF or PF of the factories provided that the age of the employee should not be more than 59 years in order to be eligible for membership under this act. Every employee who is member of EPF or PF has an option of the joining scheme. The employer shall prepare a Family Pension Fund contribution card in respect of the entire employee who is member of the fund.

#### Employees' State Insurance Act, 1948 (the "ESI Act")

It is an act to provide for certain benefits to employees in case of sickness, maternity and 'employment injury' and to make provision for certain other matters in relation thereto. It shall apply to all factories (including factories belonging to the Government other than seasonal factories. Provided that nothing contained in this sub-section shall apply to a factory or establishment belonging to or under the control of the Government whose employees are otherwise in receipt of benefits substantially similar or superior to the benefits provided under this Act. This Act requires all the employees of the establishments to which this Act applies to be insured in the manner provided there under. Employer and employees both are required to make contribution to the fund. The return of the contribution made is required to be filed with the Employee State Insurance department.

# Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 imposes statutory liability upon the employers of every establishment in which 20 or more persons are employed on any day during an accounting year covered to pay bonus to their employees. It further provides for payment of minimum and maximum bonus and linking the payment of bonus with the production and productivity.

# Payment of Gratuity Act, 1972

The Act shall apply to every factory, mine plantation, port and railway company; to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a State, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; such other establishments or class of establishments, in which ten or more employees are employed, on any day of the preceding twelve months, as the Central



Government, may by notification, specify in this behalf. A shop or establishment to which this act has become applicable shall be continued to be governed by this act irrespective of the number of persons falling below ten at any day. The gratuity shall be payable to an employee on termination of his employment after he has rendered continuous service of not less than five years on superannuation or his retirement or resignation or death or disablement due to accident or disease. The five year period shall be relaxed in case of termination of service due to death or disablement.

#### Minimum Wages Act, 1948

The Minimum Wages Act, 1948 ("MWA") came into force with an objective to provide for the fixation of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay the minimum wages to all employees engaged to do any work skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA. Construction of Buildings, Roads, and Runways are scheduled employments. It prescribes penalties for non-compliance by employers for payment of the wages thus fixed.

# Maternity Benefit Act, 1951

The Maternity Benefit Act, 1951 provides for leave and right to payment of maternity benefits to women employees in case of confinement or miscarriage etc. The act is applicable to every establishment which is a factory, mine or plantation including any such establishment belonging to government and to every establishment of equestrian, acrobatic and other performances, to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a state, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; provided that the state government may, with the approval of the Central Government, after giving at least two months' notice shall apply any of the provisions of this act to establishments or class of establishments, industrial, commercial, agricultural or otherwise.

#### Equal Remuneration Act, 1979

The Equal Remuneration Act 1979 provides for payment of equal remuneration to men and women workers and for prevention discrimination, on the ground of sex, against Female employees in the matters of employment and for matters connected therewith. The act was enacted with the aim of state to provide Equal Pay and Equal Work as envisaged under Article 39 of the Constitution.

# Child Labour Prohibition and Regulation Act, 1986

The Child Labour Prohibition and Regulation Act 1986 prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour is prohibited in Building and Construction Industries and as per Part A of the Schedule it is applicable to the Port and the vicinity of the port area.

# Trade Union Act, 1926 and Trade Union (Amendment) Act, 2001

Provisions of the Trade Union Act, 1926 provides that any dispute between employers and workmen or between workmen and workmen, or between employers and employers which is connected with the employment, or non-employment, or the terms of employment or the conditions of labour, of any person shall be treated as trade dispute. For every trade dispute a trade union has to be formed. For the purpose of Trade Union Act, 1926, Trade Union means combination, whether temporary or permanent, formed primarily for the purpose of regulating the relations between workmen and employers or between workmen and workmen, or between employers and employers, or for imposing restrictive condition on the conduct of any trade or business etc.

# The Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013

In order to curb the rise in sexual harassment of women at workplace, this act was enacted for prevention and redressal of complaints and for matters connected therewith or incidental thereto. The terms sexual harassment and workplace are both defined in the act. Every employer should also



constitute an "Internal Complaints Committee" and every officer and member of the company shall hold office for a period of not exceeding three years from the date of nomination. Any aggrieved woman can make a complaint in writing to the Internal Committee in relation to sexual harassment of female at workplace. Every employer has a duty to provide a safe working environment at workplace which shall include safety from the persons coming into contact at the workplace, organising awareness programs and workshops, display of rules relating to the sexual harassment at any conspicuous part of the workplace, provide necessary facilities to the internal or local committee for dealing with the complaint, such other procedural requirements to assess the complaints.

Inter-State Migrant Workmen (Regulation of Employment And Conditions of Service) Act, 1979
This Act has been enacted with an aim to regulate the employment of inter-state migrant workmen and to provide for their conditions of service. It is applicable to every establishment employing five or more inter-state migrant workmen or having employed in the past twelve months and to every contractor who employs or who employed five or more inter-state migrant workmen in the past twelve months. Every Principal Employer of the establishment employing inter-state migrant workmen has to make an application for the registration of the establishment in the prescribed manner and time. Also a contractor employing inter-state migrant workmen has to obtain a license for the same from the licensing officer appointed for the purpose by the Central or the state Government. The license is valid only for a specified period and requires to be renewed at its expiry. The Act levies some duties on the principal employer and the contractor. The contractor is to provide for adequate wages, medical facilities and other benefits while it is the responsibility of the principal employer to provide for the displacement allowance and journey allowance to the workmen.

# Industrial Disputes Act, 1947 ("ID Act") and Industrial Dispute (Central) Rules, 1957

The ID Act and the Rules made thereunder provide for the investigation and settlement of industrial disputes. The ID Act was enacted to make provision for investigation and settlement of industrial disputes and for other purposes specified therein. Workmen under the ID Act have been provided with several benefits and are protected under various labour legislations, whilst those persons who have been classified as managerial employees and earning salary beyond prescribed amount may not generally be afforded statutory benefits or protection, except in certain cases. Employees may also be subject to the terms of their employment contracts with their employer, which contracts are regulated by the provisions of the Indian Contract Act, 1872. The ID Act also sets out certain requirements in relation to the termination of the services of the workman. The ID Act includes detailed procedure prescribed for resolution of disputes with labour, removal and certain financial obligations up on retrenchment. The Industrial Dispute (Central) Rules, 1957 specify procedural guidelines for lockouts, closures, lay-offs and retrenchment

# TAX RELATED LEGISLATIONS

# Gujarat Value Added Tax Act, 2003 ("GVAT")

Gujarat Value Added Tax, 2003 (GVAT Act) is made effective in the state of Gujarat from 1st April, 2006. On its implementation following Acts are repealed.

- The Gujarat Sales Tax Act, 1969,
- The Bombay Sales of Motor Spirit Taxation Act, 1958,
- The Purchase Tax on Sugarcane Act, 1989.

However provisions relating to pending assessment, appeals, recovery etc., under the above Acts will survive The basic requirement of charging tax under GVAT Act is that where any sale in the course of business is affected, in the State of Gujarat, VAT is payable under GVAT Act. Transactions made in the course of business only are covered under the GVAT Act.

#### Service Tax

Chapter V of the Finance Act, 1994 as amended, provides for the levy of a service tax in respect of 'taxable services', as specified in entry 39 defined therein. The service provider of taxable services is



required to collect service tax from the recipient of such services and pay such tax to the Government. Every person who is liable to pay this service tax must register himself with the appropriate authorities. According to Rule 6 of the Service Tax Rules, every assessee is required to pay service tax in TR 6 challan by the  $5^{th}$  / 6th of the month immediately following the month to which it relates. Further, under Rule 7 (1) of Service Tax Rules, the Company is required to file a half yearly return in Form ST 3 by the 25th of the month immediately following the half year to which the return relates.

#### Central Sales Tax Act ("CST")

The main object of this act is to formulate principles for determining (a) when a sale or purchase takes place in the course of trade or commerce (b) When a sale or purchase takes place outside a State (c) When a sale or purchase takes place in the course of imports into or export from India, to provide for Levy, collection and distribution of taxes on sales of goods in the course of trade or commerce, to declare certain goods to be of special importance trade or commerce and specify the restrictions and conditions to which State Laws imposing taxes on sale or purchase of such goods of special importance (called as declared goods) shall be subject. CST Act imposes the tax on interstate sales and states the principles and restrictions as per the powers conferred by Constitution.

#### Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance.

#### The Central Excise Act, 1944

The Central Excise Act, 1944 ("Central Excise Act") consolidates and amends the law relating to Central Duties of Excise on goods manufactured or produced in India. Excisable goods under the Act means goods specified in the Schedule to the Central Excise Tariff Act, 1985 as being subject to duty of excise. Factory means any premises, including the precincts thereof, wherein or in any part of which excisable goods are manufactured, or wherein or in any part of which any manufacturing process connected with the production of these goods being carried on or is ordinarily carried out. Under the Act a duty of excise is levied on all excisable goods, which are produced or manufactured in India as and at the rates, set forth in the First Schedule to the Central Excise Tariff Act, 1985.

#### **OTHER LAWS**

#### The Factories Act, 1948

The Factories Act, 1948 ("Factories Act") aims at regulating labour employed in factories. A "factory" is defined as "any premises...whereon ten or more workers are working or were working on any day of the preceding twelve months, and in any part of which a manufacturing process is being carried on with the aid of power, or is ordinarily so carried on, or whereon twenty or more workers are working, or were 81 working on any day of the preceding twelve months, and in any part of which a manufacturing process is carried on without the aid of power, or is ordinarily so carried on...". The main aim of the said Act is to ensure adequate safety measures and to promote the health and welfare of the workers employed in factories initiating various measures from time to time to ensure that adequate standards of safety, health and welfare are achieved at all the places.

Under the Factories Act, the State Government may make rules mandating approval for proposed factories and requiring licensing and registration of factories. The Factories Act makes detailed provision for ensuring sanitary conditions in the factory and safety of the workers and also lays down permissible working hours, leave etc. In addition, it makes provision for the adoption of worker welfare measures. The prime responsibility for compliance with the Factories Act and the rules



thereunder rests on the "occupier", being the person who has ultimate control over the affairs of the factory. The Factories Act states that save as otherwise provided in the Factories Act and subject to provisions of the Factories Act which impose certain liability on the owner of the factory, in the event there is any contravention of any of the provisions of the Factories Act or the rules made thereunder or of any order in writing given thereunder, the occupier and the manager of the factory shall each be guilty of the offence and punishable with imprisonment or with fine. The occupier is required to submit a written notice to the chief inspector of factories containing all the details of the factory, the owner, manager and himself, nature of activities and such other prescribed information prior to occupying or using any premises as a factory. The occupier is required to ensure, as far as it is reasonably practicable, the health, safety and welfare of all workers while they are at work in the factory.

## Shops and establishments laws in various states

Under the provisions of local Shops and Establishments laws applicable in various states, establishments are required to be registered. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

## **ENVIRONMENTAL LEGISLATIONS**

## The Environment Protection Act, 1986 ("Environment Protection Act")

The purpose of the Environment Protection Act is to act as an "umbrella" legislation designed to provide a frame work for Central government co-ordination of the activities of various central and state authorities established under previous laws. The Environment Protection Act authorizes the central government to protect and improve environmental quality, control and reduce pollution from all sources, and prohibit or restrict the setting and /or operation of any industrial facility on environmental grounds. The Act prohibits persons carrying on business, operation or process from discharging or emitting any environmental pollutant in excess of such standards as may be prescribed. Where the discharge of any environmental pollutant in excess of the prescribed standards occurs or is apprehended to occur due to any accident or other unforeseen act, the person responsible for such discharge and the person in charge of the place at which such discharge occurs or is apprehended to occur is bound to prevent or mitigate the environmental pollution caused as a result of such discharge and should intimate the fact of such occurrence or apprehension of such occurrence; and (b) be bound, if called upon, to render all assistance, to such authorities or agencies as may be prescribed.

## Air (Prevention and Control of Pollution) Act, 1981

Air (Prevention and Control of Pollution) Act 1981("the Act") was enacted with an objective to protect the environment from smoke and other toxic effluents released in the atmosphere by industries. With a view to curb air pollution, the Act has declared several areas as air pollution control area and also prohibits the use of certain types of fuels and appliances. Prior written consent is required of the board constituted under the Act, if a person intends to commence an industrial plant in a pollution control area.

## Water (Prevention and Control of Pollution) Act, 1974

The Water (Prevention and Control of Pollution) Act 1974 ("the Act") was enacted with an objective to protect the rivers and streams from being polluted by domestic and industrial effluents. The Act prohibits the discharge of toxic and poisonous matter in the river and streams without treating the pollutants as per the standard laid down by the Pollution control boards constituted under the Act. A person intending to commence any new industry, operation or process likely to discharge pollutants must obtain prior consent of the board constituted under the Act.

## Hazardous Waste (Management and Handling) Rules, 1989



The Hazardous Waste (Management and Handling) Rules, 1989, as amended, impose an obligation on each occupier and operator of any facility generating hazardous waste to dispose of such hazardous wastes properly and also imposes obligations in respect of the collection, treatment and storage of hazardous wastes. Each occupier and operator of any facility generating hazardous waste is required to obtain an approval from the relevant state pollution control board for collecting, storing and treating the hazardous waste.

## The Public Liability Insurance Act, 1991

This Act imposes liability on the owner or controller of hazardous substances for any damage arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the legislation has been enumerated by the Government by way of a notification. The owner or handler is also required to take out an insurance policy insuring against liability under the legislation. The rules made under the Public Liability Act mandate that the employer has to contribute towards the environment relief fund, a sum equal to the premium paid on the insurance policies. The amount is payable to the insurer.

## INTELLECTUAL PROPERTY LEGISLATIONS

In general the Intellectual Property Rights includes but is not limited to the following enactments:

- The Patents Act, 1970
- The Copyrights Act, 1957
- The Trademarks Act, 1999
- The Information Technology Act, 2000

#### Indian Patents Act, 1970

A patent is an intellectual property right relating to inventions and is the grant of exclusive right, for limited period, provided by the Government to the patentee, in exchange of full disclosure of his invention, for excluding others from making, using, selling, importing the patented product or process producing that product. The term invention means a new product or process involving an inventive step capable of industrial application.

## The Copyright Act, 1957

Copyright is a right given by the law to creators of literary, dramatic, musical and artistic works and producers of cinematograph films and sound recordings. In fact, it is a bundle of rights including, inter alia, rights of reproduction, communication to the public, adaptation and translation of the work. There could be slight variations in the composition of the rights depending on the work.

#### Trade Marks Act, 1999

The Trade Marks Act, 1999 (the "**Trade Marks Act**") provides for the application and registration of trademarks in India for granting exclusive rights to marks such as a brand, label and heading and obtaining relief in case of infringement for commercial purposes as a trade description. The Trade Marks Act prohibits any registration of deceptively similar trademarks or chemical compounds among others. It also provides for penalties for infringement, falsifying and falsely applying for trademarks.

## The Information Technology ("IT") Act, 2000

This Act aims to provide the legal infrastructure for e-commerce in India. And the cyber laws have a major impact for e-businesses and the new economy in India. So, it is important to understand what are the various perspectives of the IT Act, 2000 and what it offers. The Information Technology Act, 2000 also aims to provide for the legal framework so that legal sanctity is accorded to all electronic records and other activities carried out by electronic means. The Act states that unless otherwise agreed, an acceptance of contract may be expressed by electronic means of communication and the same shall have legal validity and enforceability.



## **GENERAL LAWS**

Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, Sale of Goods Act 1930 and Consumer Protection Act 1986 are also applicable to the company.

#### POLICIES APPLICABLE

#### THE FOREIGN DIRECT INVESTMENT

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2016 ("FDI Policy 2016"), which with effect from June 7, 2016, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. Further, DIPP has issued Press note 5, dated June 24, 2016 which introduces few changes in FDI Policy. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2016 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2016, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore applicable foreign investment up to 100% is permitted in our company under automatic route.



#### **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

#### CORPORATE PROFILE AND BRIEF HISTORY

Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated November 19, 2012 bearing Corporate Identification Number U27201GJ2012PTC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to public limited company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of Incorporation consequent upon conversion of Company from Private to Public Limited dated August 17, 2016 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate Identification Number of our Company is U27201GJ2012PLC072719.

Nilesh Patel, Rohitbhai Chauhan and Divya Monpara are the promoters of our Company. They are also the initial subscribers to the Memorandum of Association of our Company.

Our Company is an ISO 9001:2008 certified Company, engaged in the manufacturing and supply of Enamelled Copper Wire, Poly Wrap Submersible Winding Wire, and Copper Rod under the brand name "Madhav Copper". For details regarding our Company's profile, activities, market, products, etc., market of each segment, capacity built-up, exports due to foreign operations together with country wise analysis, standing of our Company in comparison with prominent competitors, with reference to its products, management, managerial competence, technology, market, major suppliers and customers, environmental issues, geographical segment, etc. wherever applicable, please refer to chapters titled "Our Business", "Financial Statements as Restated", "Management's Discussion and Analysis of Financial Condition and Results of Operation", "Government and Other Statutory Approvals" beginning on page 119, 173, 204 and 225 respectively of this Prospectus.

For further details, please refer the chapter titled "Capital Structure" beginning on page 60 of this Prospectus.

## CHANGES IN OUR REGISTERED OFFICE:

At the time of Incorporation our Company's registered office was situated at Office No. 347, Madhav Darshan, Waghawadi Road, Bhavnagar, Gujarat - 364001 India. The registered office of our company was then shifted to:

Date	From	То	Reason
May 01, 2015		Plot No. 2107/D, Office No.	
	Darshan, Waghawadi	203, 2 <sup>nd</sup> Floor, D&I Excelus,	administrative
	Road, Bhavnagar, Gujarat	Waghawadi Road, Bhavnagar,	convenience
	364001 India	Gujarat, 364001 India	

## MAIN OBJECTS OF OUR COMPANY

The main objects of our Company, as contained in our Memorandum of Association, are as set forth below:

To carry on in India or elsewhere the business to manufacture, produce, process, excavate, quarry, melt, mould, roll, commercialize, cold, clean, cure, treat, mix, manipulate, prepare and to act as agent, broker, importer, exporter, buyer, seller, stockist, distributor, contractor, supplier, metallurgists, engineer, collaborator, job worker, or otherwise to deal in copper, aluminium, copper alloys, copper metal, unwrought copper, copper waste, copper foils, copper powder, copper flakes, copper strips, copper sheets, copper wires whether coated, uncoated, cladded, perforate, printed, embossed, insulated and to do incidental acts and things necessary for the attainment of the above objects.

## AMENDMENTS TO THE MOA OF OUR COMPANY SINCE INCORPORATION

Since incorporation, the following amendments have been made to the MOA of our Company:



Date of EGM / AGM	Changes		
March 19, 2013	Increase of Authorised Share Capital from Rs. 1,00,000 consisting 10,000 Equity Shares of Rs. 10/- each to Rs. 75,00,000 consisting 7,50,000 Equity Shares of Rs. 10/- each		
August 28, 2014	Increase of Authorised Share Capital from Rs. 75,00,000 consisting 7,50,000 Equity Shares of Rs. 10/- each to Rs. 1,50,00,000 consisting 15,00,000 Equity Shares of Rs. 10/- each		
July 28, 2016	Increase of Authorised Share Capital from Rs. 1,50,00,000 consisting 15,00,000 Equity Shares of Rs. 10/- each to Rs. 2,50,00,000 consisting 25,00,000 Equity Shares of Rs. 10/- each		
August 02, 2016	Clause I of the Memorandum of Association of the Company changed to reflect changed name of the Company as – Madhav Copper Limited on Conversion of Company into a Public Company.  A fresh certificate of incorporation pursuant to the change of name is granted by the ROC on August 17, 2016		
August 02, 2016	<ol> <li>Change in the object clause of Memorandum of Association:         <ol> <li>Alteration in sub clause 1 of Main Object Clause III [A] by adding words "aluminium wire coated, uncoated, aluminium wire" in Main object clause</li> <li>Alteration in Sub clause (B) of Clause III by altering the heading of sub clause (B) to "matters which are necessary for furtherance of the objects specified in clause III (A) are" and deleting sub clause 1 to 4</li> </ol> </li> <li>Substitution of word Companies Act, 2013 in place of Companies Act, 1956 where ever appears in Memorandum of Association of the Company</li> <li>Deletion of entire Other Object Clause [C] of Main Object Clause III of Memorandum of Association of the Company</li> </ol>		

## KEY EVENTS AND MILESTONES

The following table sets forth the key events and milestones in the history of our Company, since incorporation:

Year	Events	
2013	Incorporation of the Company	
2014	V-Guard Industries visited Madhav Copper and approved as a vendor	
2016	Opening of Branch Offices in Coimbatore (Tamil Nadu)	
2016	Conversion of Company from Private Limited to Public Limited	

## OUR HOLDING / SUBSIDIARY COMPANY

Our Company has neither holding nor a subsidiary Company as on date of filing of this Prospectus.

## CAPITAL RAISING ACTIVITIES THROUGH EQUITY OR DEBT

For details in relation to our capital raising activities through equity and debt, please refer to the chapters titled "Financial Information as Restated" and "Capital Structure" beginning on page 173 and 60, respectively, of this Prospectus.

## REVALUATION OF ASSETS

Our Company has not re-valued its assets since its incorporation.

## CHANGES IN THE ACTIVITIES OF OUR COMPANY IN THE LAST FIVE YEARS

There has been no change in the activities being carried out by our Company in the last five years.

## INJUNCTIONS OR RESTRAINING ORDERS

Our Company is not operating under any injunction or restraining order.



## MERGERS AND ACQUISITIONS IN THE HISTORY OF OUR COMPANY

There has been no merger or acquisition of businesses or undertakings in the history of our Company.

## SHAREHOLDERS' AGREEMENTS

Our Company has not entered into any shareholders' agreement as on date of filing of this Prospectus.

## OTHER AGREEMENTS

Our Company has not entered into any agreements / arrangements except under normal course of business of the Company, as on date of filing of this Prospectus.

## STRIKES AND LOCK-OUTS

Our Company has, since incorporation, not been involved in any labour disputes or disturbances including strikes and lock- outs. As on the date of this Prospectus, our employees are not unionized.

## TIME AND COST OVERRUNS IN SETTING UP PROJECTS

As on the date of this Prospectus, there have been no time and cost overruns in any of the projects undertaken by our Company.

## STRATEGIC PARTNERS

Our Company does not have any strategic partner(s) as on the date of this Prospectus.

## CONVERSION OF LOANS INTO EQUITY SHARES

There has been no incident of conversion of loans availed from financial institutions and banks into Equity Shares as on the date of this Prospectus.

## FINANCIAL PARTNERS

As on the date of this Prospectus, apart from the various arrangements with bankers and financial institutions which our Company undertakes in the ordinary course of business, our Company does not have any other financial partners.

## DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS / BANKS

There have been no defaults or rescheduling of borrowings with any financial institutions / banks as on the date of this Prospectus.

## NUMBER OF SHAREHOLDERS

Our Company has 7 (Seven) shareholders as on date of this Prospectus.



## **OUR MANAGEMENT**

## BOARD OF DIRECTORS

Under our Articles of Association our Company is required to have not less than 3 directors and not more than 15 directors, subject to the applicable provisions of the Companies Act. Our Company currently has 6 directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of this Prospectus:

Name, Age, Father's / Husband's Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships	
Name: Nileshbhai Patel Father's Name: Natubhai Patel Age: 36 years Designation: Chairman and Whole-time Director	Appointed as a Director on November 19, 2012	Public Limited Company: NIL Private Limited Company: 1. Madhav Metcast Private	
Address: Plot No. 927 / A-2, Patel Park Dayamand Chowk Bhavnagar- 364001, Gujarat Occupation: Business Nationality: Indian Term: Three years, Liable to retire by rotation DIN: 05319890	Designated as Chairman & Whole-time Director on August 01, 2016	Limited Limited Limited Liability Partnership: Nil	
Name: Rohitbhai Chauhan Father's Name: Bhikhabhai Chauhan Age: 34 years Designation: Managing Director Address: Umarla, Tal. Talaja Bhavnagar –	Appointed as a Director on November 2012	Public Limited Company: Nil Private Limited Company: Nil	
364150, Gujarat Occupation: Business Nationality: Indian Term: Three years, Liable to retire by rotation DIN: 06396973	Designated as Managing Director on August 01, 2016	Limited Liability Partnership: Nil	
Name: Divya Monpara Age: 23 years Father's Name: Arvindbhai Monpara Designation: Non Executive Director Address: 2701, New Aerodrome Road Muni Dairy, Opp. Patel Park Bhavnagar 364001 Gujarat India Occupation: Business Nationality: Indian Term: Liable to retire by rotation. DIN: 06396970	Appointed as a Director on November 19, 2012	Public Limited Company: Nil Private Limited Company:  1. Madhav Metcast Private Limited Liability Partnership:  1. Ami Drishti Builders LLP	
Name: Rakshaben Chauhan Age: 32 years Husbands's Name: Rohitbhai Chauhan Designation: Non Executive Director Address: 99, Darbargadh, Area, Umerla, Taluka Talaja, Bhavnagar, Gujarat, India 364150 Occupation: Business Nationality: Indian Term: Liable to retire by rotation.	Appointed as a Director on September 01, 2016	Public Limited Company: NIL Private Limited Company: Nil Limited Liability Partnership: Nil	



Name, Age, Father's / Husband's Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships
<b>DIN</b> : 07600985		
Name: Chaitnya Doshi Age: 61 years Father's Name: Bhanubhai Doshi Designation: Additional Independent Director Address: B/7, Kartikeynagar - 4, Nr. Vrindavan Nagar, Vadodara 07 Occupation: Service Nationality: Indian Term: Not Liable to Retire by Rotation DIN: 07600986	Appointment as Additional Independent Director on September 01, 2016	Public Limited Company: NIL Private Limited Company: NIL Limited Liability Partnership: Nil
Name: Manish Makodia Age: 43 years Father's Name: Pratapbhai Makodia Designation: Additional Independent Director Address: Plot 888/B, Behind Police Officers Quarters, Tilaknagar, Bhavnagar, Gujarat, India 364001, India Occupation: Business Nationality: Indian Term: Not Liable to Retire by Rotation DIN: 07600988	Appointment as Additional Independent Director on September 01, 2016	Public Limited Company: NIL Private Limited Company: NIL Limited Liability Partnership: Nil

## BRIEF BIOGRAPHIES OF OUR DIRECTORS

#### Nileshbhai Patel

Nileshbhai Patel, aged 36 years, is the Promoter, Chairman and Whole-time Director of our Company. He has been Director of our Company since incorporation and has been designated as Chairman and Whole-time Director with effect from August 01, 2016. He has an experience in LME copper trading and such other allied activities. He looks after the overall business administration and specifically in purchase of raw material.

## Rohitbhai Chauhan

Rohitbhai Chauhan, aged 34 years is the Promoter and Managing Director of our Company. He is designated as a Managing Director of our Company with effect from August 01, 2016. He has completed Bachelor of Engineering (Production) from Bhavnagar University in the year 2005. He also holds degree of Post Graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune.. He has experience of a decade in the field of copper wire manufacturing. He looks after the overall management and operations of our Company. For our Company as a Director, he started as a green field project, as a director and heading the entire business. He successfully developed market for our Company for magnet wires, triple poly wrap wire and copper rod and copper rod profile by developing business relationships with pumps, motors, alternators, generators and transformer manufacturers. Before starting his own venture he has worked with Precision Wires India Limited as a Head – Operations / Assistant Production Manager, worked with Salzer Magnet Wires Limited as a Head – Operations, Copper Wire Business and with ASTA India Private Limited as a Business Head – Copper Enamelled Wire / Business Development.

## Divya Monpara

Divya Monpara, aged 23 years, is the Promoter and Director of our Company. He is Director of our Company since incorporation.



#### Rakshaben Chauhan

Rakshaben Chauhan, aged 32 years, is Non Executive Director of our Company. She is appointed as director of our company on September 01, 2016

## Chaitnya Doshi

Chaitnya Doshi, aged 61 years is appointed as an Additional Independent Director of our Company on September 01, 2016.

#### Manish Makodia

Manish Makodia, aged 43 years is an Additional Independent Director of our Company. He is appointed as an Additional Independent Director of our Company from September 01, 2016. He is a commerce graduate from M. J. College of Commerce, Bhavnagar in the year 1994.

## CONFIRMATIONS

We confirm that as on the date of this Prospectus:

1. Except as stated below; none of the Directors of the Company are related to each other as per section 2(77) of the Companies Act, 2013:

Name of Director	Name of other Director	Relationship
Raksha Chauhan	Rohitbhai Chauhan	Wife- Husband

- 2. There are no arrangements or understandings with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Managerial Personnel were selected as a Director or member of the senior management.
- 3. The Directors of our Company have not entered into any service contracts with our Company which provide for benefits upon termination of employment.
- 4. None of the above mentioned Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) or (b) delisted from the stock exchanges during the term of their directorship in such companies.
- 6. None of the Promoters, persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

## REMUNERATION / COMPENSATION / COMMISSION PAID TO DIRECTORS

None of our current Directors have received any remuneration during the last financial year ended on March 31, 2016

## Terms and conditions of employment of our Directors

## 1. Nilesh Patel

Nileshbhai Patel is designated as Chairman and Whole-time Director wef August 1, 2016

## The terms and conditions of his employment are as follows:

	Remuneration		
Terms of Appointment	Three years with effect from August 01, 2016 to July 31, 2019		
Remuneration	Rs. 35,000/- per month (Scale 35,000 – 5,000 – 55,000)		

## 2. Rohitbhai Chauhan



Rohitbhai Chauhan was designated as Managing Director wef from August 01, 2016

## The terms and conditions of his employment are as follows:

	Remuneration
Terms of Appointment	Three years with effect from August 01, 2016
	toJuly 1, 2019
Remuneration	Rs. 35,000/- per month (Scale 35,000 – 5,000 –
	55,000)

## **Sitting Fees**

Non-executive Directors and Independent Directors of the Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act, 2013 and other applicable laws and regulations.

## SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares. Except as stated below no other directors have shareholding of our Company.

The following table details the shareholding of our Directors as on the date of this Prospectus:

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Nilesh Patel	2,25,000	15.00%	10.96%
2.	Rohitbhai Chauhan	5,70,000	38.00%	27.76%
3.	Divya Monpara	1,50,000	10.00%	7.30%
4.	Raksha Chauhan	30,000	2.00%	1.46%

## INTERESTS OF DIRECTORS

All Directors may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of our Board or a Committee thereof as well as to the extent of other remuneration, reimbursement of expenses payable to them

All our Directors may also be deemed to be interested to the extent of Equity Shares, if any, already held by them or their relatives in our Company, or that may be subscribed for and allotted to them, out of the present issue in terms of this Prospectus and also to the extent of any dividend payable to them and other distributions in respect of such Equity Shares

Our Directors do not have any other interest in any property acquired by our Company in a period of two years before filing of this Prospectus or proposed to be acquired by us as on date of filing the Prospectus.

Except as stated in "Our Promoters and Promoter Group", none of our Directors have any interest in the promotion of our Company, other than in the ordinary course of business

Except as stated in "Related Party Transactions" on page 164 and described herein, our Directors do not have any other interest in our business

No amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our Directors, except the normal remuneration for services rendered as Directors

No loans have been availed by our Directors from our Company

## SHAREHOLDING OF DIRECTORS IN SUBSIDIARIES AND ASSOCIATE COMPANIES

Our Company does not have a subsidiary or associate Company as on the date of filing of this Prospectus.

## CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS



Following are the changes in directors of our Company in last three years prior to the date of this Prospectus:

Sr. No.	Name	Date of event	Nature of event	Reason
1.	Nilesh Patel	August 01, 2016	Re-appointed	Designated as a Whole-time Director & Chairman
2.	Rohitbhai Chauhan	August 01, 2016	Re-appointed	Designated as a Managing Director
3.	Raksha Chauhan	September 01, 2016	Appointment	Appointment as a Non Executive Director
4.	Chaitanya Doshi	September 01, 2016	Appointment	Appointment as an Additional Independent Director
5.	Manish Makodia	September 01, 2016	Appointment	Appointment as an Additional Independent Director

## BORROWING POWERS OF THE BOARD

Pursuant to a special resolution passed at Extra-ordinary General Meeting of our Company on September 03, 2016 consent of the members of our Company was accorded to the Board of Directors of our Company pursuant to Section 180(1)(c) of the Companies Act, 2013 to borrow any sum or sums of monies from time to time notwithstanding that the money or monies already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of the business) may exceed the aggregate of the paid up share capital of the Company and its free reserves, that is to say, reserves not set apart for any specific purposes, provided that the total amount which may be so borrowed by the Board of Directors and outstanding at any time (apart from temporary loans obtained from the Company's bankers in the ordinary course of the business) shall not exceed Rs. 100 Crores (Rupees Hundred Crore only) over and above the paid-up share capital and free reserves of the Company for the time being."

## CORPORATE GOVERNANCE

The provisions of the SEBI Listing Regulations will be applicable to our Company immediately upon the listing of our Equity Shares with the Stock Exchange. We have complied with the Corporate Governance Code in accordance with Chapter IV (as applicable) of the SEBI Listing Regulations and the Companies Act, our Company undertakes to take all necessary steps to continue to comply with all the requirements of Chapter IV of the SEBI Listing Regulations as may be applicable

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including Regulations, in respect of corporate governance including constitution of the Board and Committees thereof. The corporate governance framework is based on an effective independent Board, the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law. Currently, our Board has 6 Directors of which 2 are Independent Directors

The following committees have been formed in compliance with the corporate governance norms:

- A. Audit Committee
- B. Stakeholders Relationship Committee
- C. Nomination and Remuneration Committee
- A) Audit Committee



Our Company has constituted an audit committee ("Audit Committee"), as per section 177 of the Companies Act, 2013; vide resolution passed at the meeting of the Board of Directors held on September 05, 2016.

The committee presently comprises the following three (3) directors:

Name of the Director	Status	Nature of Directorship
Manish Makodia	Chairman	Additional Independent Director
Chaitanya Doshi	Member	Additional Independent Director
Nilesh Patel	Member	Whole Time Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Audit Committee.

The Audit Committee shall have following powers:

- a. To investigate any activity within its terms of reference,
- b. To seek information from any employee
- c. To obtain outside legal or other professional advice, and
- d. To secure attendance of outsiders with relevant expertise if it considers necessary.

The Audit Committee shall mandatorily review the following information:

- a. Management discussion and analysis of financial condition and results of operations;
- b. Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c. Management letters / letters of internal control weaknesses issued by the statutory auditors:
- d. Internal audit reports relating to internal control weaknesses; and
- e. The appointment, removal and terms of remuneration of the Chief internal auditor shall be subject to review by the Audit Committee.

The recommendations of the Audit Committee on any matter relating to financial management, including the audit report, are binding on the Board. If the Board is not in agreement with the recommendations of the Committee, reasons for disagreement shall have to be incorporated in the minutes of the Board Meeting and the same has to be communicated to the shareholders. The Chairman of the Audit committee has to attend the Annual General Meetings of the Company to provide clarifications on matters relating to the audit.

The role of the Audit Committee not limited to but includes the below as their "terms of reference":

- 1. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - i. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
  - ii. Changes, if any, in accounting policies and practices and reasons for the same;
  - iii. Major accounting entries involving estimates based on the exercise of judgment by management;



- iv. Significant adjustments made in the financial statements arising out of audit findings;
- v. Compliance with listing and other legal requirements relating to financial statements;
- vi. Disclosure of any related party transactions;
- vii. Qualifications in the draft audit report.
- 5. Reviewing, with the management, the half yearly financial statements before submission to the board for approval.
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, right issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/Draft Prospectus/ Prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Review and monitor the auditor's independence, performance and effectiveness of audit process.
- 8. Approval or any subsequent modification of transactions of the company with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the company, wherever it is necessary;
- 11. Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 14. Discussion with internal auditors any significant findings and follow up there on.
- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- 18. To oversee and review the functioning of the vigil mechanism which shall provide for adequate safeguards against victimization of employees and directors who avail of the vigil mechanism and also provide for direct access to the Chairperson of the Audit Committee in appropriate and exceptional cases.
- 19. Call for comments of the auditors about internal control systems, scope of audit including the observations of the auditor and review of the financial statements before submission to the Board;



- 20. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- 21. To investigate any other matters referred to by the Board of Directors;
- 22. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.
- 23. Approval of the criteria for omnibus approval of the Audit Committee.
- 24. Approval of all the related party transaction.
- 25. The auditors of a company and the key managerial personnel shall have a right to be heard in the meetings of the Audit Committee when it considers the auditor's report but shall not have the right to vote

Explanation (i): The term "related party transactions" shall have the same meaning as contained in the Accounting Standard 18, Related Party Transactions, issued by The Institute of Chartered Accountants of India.

## **Meeting of Audit Committee and relevant Quorum**

The audit committee shall meet at least 4 times in a year and not more than 4 months shall elapse between 2 meetings. The quorum shall be either 2 members or one third of the members of the Audit Committee whichever is greater, but there shall be a minimum of 2 Independent Directors, who are members, present.

## B) Stakeholder's Relationship Committee

Our Company has constituted a shareholder / investors grievance committee ("Stakeholders Relationship Committee") to redress complaints of the shareholders. The Stakeholders Relationship Committee was constituted vide resolution passed at the meeting of the Board of Directors held on September 05, 2016.

The Stakeholder's Relationship Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Chaitanya Doshi	Chairman	Additional Independent Director
Manish Makodia	Member	Additional Independent Director
Raksha Chauhan	Member	Non Executive Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Stakeholder's Relationship Committee.

The Stakeholders Relationship Committee shall oversee all matters pertaining to investors of our Company. The terms of reference of the Stakeholders Relationship Committee include the following:

- 1. To consider and resolve the grievances of security holders of the company
- 2. Efficient transfer of shares; including review of cases for refusal of transfer / transmission of shares and debentures;
- 3. Redressal of shareholder's / investor's complaints;
- 4. Reviewing on a periodic basis the approval / refusal of transfer or transmission of shares, debentures or any other securities;
- 5. Issue of duplicate certificates and new certificates on split / consolidation / renewal;
- 6. Allotment and listing of shares;
- 7. Reference to statutory and regulatory authorities regarding investor grievances; and



- 8. To otherwise ensure proper and timely attendance and redressal of investor queries and grievances;
- 9. Any other power specifically assigned by the Board of Directors of the Company

The chairperson of the committees or in his absence, any other member of the committee authorised by him in this behalf shall attend the general meetings of the company

## **Quorum for Stakeholders Relationship Committee**

The quorum necessary for a meeting of the Stakeholders Relationship Committee shall be 2 members or one third of the members, whichever is greater.

## C) Nomination and Remuneration Committee

Our Company has constituted a Nomination and Remuneration Committee in accordance section 178 of Companies Act 2013. The constitution of the Nomination and Remuneration Compensation committee was approved by a Meeting of the Board of Directors held on September 05, 2016. The said committee is comprised as under:

The Nomination and Remuneration Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Manish Makodia	Chairman	Additional Independent Director
Raksha Chauhan	Member	Non Executive Director
Chaitanya Doshi	Member	Additional Independent Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Nomination and Remuneration Committee.

## The terms of reference of the Nomination and Compensation Committee are:

- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees;
- Formulation of criteria for evaluation of Independent Directors and the Board;
- Devising a policy on Board diversity;
- Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down and recommend to the Board of Directors, their appointment and removal and shall carry out evaluation of every director's performance;
- Determining, reviewing and recommending to the Board, the remuneration of the Company's Managing/ Joint Managing / Deputy Managing / Whole time / Executive Director(s), including all elements of remuneration package;
- To ensure that the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the company successfully;
- To ensure that the relationship of remuneration to perform is clear and meets appropriate performance benchmarks;
- To ensure remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals;
- Formulating, implementing, supervising and administering the terms and conditions of the Employee Stock Option Scheme, Employee Stock Purchase Scheme, whether present or prospective, pursuant to the applicable statutory/ regulatory guidelines;



• Carrying out any other functions as authorized by the Board from time to time or as enforced by statutory / regulatory authorities.

The chairperson of the committees or in his absence, any other member of the committee authorised by him in this behalf shall attend the general meetings of the company.

## **Quorum for Nomination and Remuneration Committee**

The quorum necessary for a meeting of the Remuneration Committee shall be 2 members or one third of the members, whichever is greater.

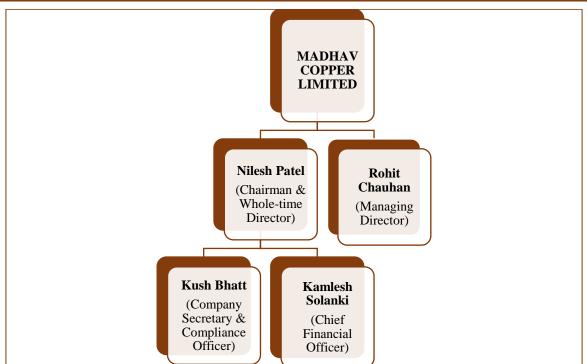
**Explanation:** The expression "senior management" means personnel of the company who are members of its core management team excluding Board of Directors comprising all members of management one level below the executive directors, including the functional heads

## Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015 as amended, post listing of our Company's shares on the Stock Exchange.

Company Secretary & Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.

## ORGANIZATIONAL STRUCTURE



## KEY MANAGERIAL PERSONNEL

Our Company is managed by our Board of Directors, assisted by qualified professionals, who are permanent employees of our Company. Below are the details of the Key Managerial Personnel of our Company.

#### **Nilesh Patel**

Nilesh Patel, aged 36 years, is the Chairman and Whole-time Director of our Company. He is a Director of our Company since incorporation and has been designated as Chairman and Whole-time Director with effect from August 1, 2016. He has a considerable experience in LME copper trading and such other allied activities.



#### Rohitbhai Chauhan

Rohitbhai Chauhan, aged 34 years is Managing Director of our Company. He is a Director in our Company since incorporation and has been designated as a Managing Director with effect from August 1, 2016. He has done his Bachelor of Engineering (Production) from Bhavnagar University in the year 2005. He also holds a degree of Post Graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune. He has experience of a decade in the field of copper wire manufacturing. He looks after the overall management and operations of our Company.

#### **Kush Bhatt**

Kush Bhatt, aged 28 years, is the Company Secretary & Compliance Officer of our Company. He has been appointed as the Company Secretary & Compliance Officer of our Company with effect from September 01, 2016. He is a Company Secretary by qualification and a member of The Institute of Company Secretaries of India. He looks after the Legal and Compliance Department of our Company. During the financial year 2015-16, he is not paid any remuneration.

#### Kamlesh Solanki

Kamlesh Solanki, aged 47 has been appointed as the Chief Financial Officer of our Company with effect from September 01, 2016. He has an aggregate experience of more than 23 years in the field of finance. He has been associated with our Company since November 2012. He is responsible for looking after accounting, finance and taxation of our Company. During the year, he has been paid a remuneration of approximately Rs. 2 lakhs during the financial year 2015-16

## RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

None of the key managerial personnel are "related" to the each other within the meaning of Section 2(77) of the Companies Act, 2013. All of Key Managerial Personnel are permanent employee of our Company.

## RELATIONSHIPS OF DIRECTORS AND PROMOTERS WITH KEY MANAGERIAL PERSONNEL

Except as disclosed below, none of the key managerial personnel are "related" to the Promoter or Director of our Company within the meaning of Section 2 (77) of the Companies Act, 2013:

Name of Director / Promoter	Name of Key Managerial Personnel	Relationship
Raksha Chauhan	Rohitbhai Chauhan	Wife- Husband

## ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Key Managerial Personnel has been selected as a director or member of senior management pursuant to any arrangement with our major shareholders, customers, suppliers or others.

## SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

Except as disclosed below, none of the Key Managerial Personnel hold any Equity Shares of our Company as on the date of this Prospectus.

Sr. No.	Name of Shareholder	No. of Shares held
1.	Nilesh Patel	2,25,000
2.	Rohitbhai Chauhan	5,70,000

# BONUS OR PROFIT SHARING PLAN OF THE DIRECTORS AND KEY MANAGERIAL PERSONNEL

There is no profit sharing plan for the Directors and Key Managerial Personnel. Our Company makes certain performance linked bonus payment for each financial year to Directors and Key Managerial Personnel as per their terms of employment.

CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO DIRECTORS AND KEY MANAGERIAL PERSONNEL



None of our Directors and Key Managerial Personnel has received or is entitled to any contingent or deferred compensation.

## LOANS TO KEY MANAGERIAL PERSONNEL

The Company has not given any loans and advances to the Key Managerial Personnel as on the date of this Prospectus

## INTEREST OF KEY MANAGERIAL PERSONNEL

The Key Managerial Personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any. They may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of such Equity Shares, if any. Except as disclosed under heading titled "Shareholding of Key Managerial Personnel" under this chapter, none of our Key Managerial Personnel hold any equity shares in our Company. Further, the Managing Director of our Company is also interested to the extent of being Promoter of our Company. For further information, please refer chapter titled "Our Promoters and Promoter Group" beginning on page 165 of this Prospectus. Except as stated under "Related Party Transactions" under chapter titled "Financial Statements as Restated" beginning on page 173 of this Prospectus and as described herein above, our KMPs do not have any other interest in our business. Except as disclosed in this Prospectus, none of our Key Managerial Personnel have been paid any consideration of any nature from our Company.

## CHANGES IN KEY MANAGERIAL PERSONNEL IN THE LAST THREE YEARS

The changes in the Key Managerial Personnel in the last three years are as follows:

Name of Managerial Personnel	Date of Event	Nature of Appointment	Reason
Nileshbhai Patel	August 01, 2016	Change in	Re-appointed as Whole-time
	,	designation	Director
Rohitbhai	August 01, 2016	Change in	Re-appointed as Managing
Chauhan	7 tugust 01, 2010	designation	Director
Kamlesh Solanki	September 01, 2016	Chief Financial Officer	Appointed as a Chief Financial Officer
Kush Bhatt	September 01, 2016	Company	Appointed as a Company
		Secretary	Secretary & Compliance Officer

Other than the above changes, there have been no changes to the key managerial personnel of our Company that are not in the normal course of employment.

## ESOP / ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP / ESPS Scheme for employees.

## PAYMENT OR BENEFIT TO OUR OFFICERS (NON SALARY RELATED)

Except as disclosed in the heading titled "Related Party Transactions" in the chapter titled "Financial Statements as Re-stated" beginning on page 171 of this Prospectus, no amount or benefit has been paid or given within the three preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



## OUR PROMOTERS AND PROMOTER GROUP

#### OUR PROMOTERS

The Promoters of our Company are Nileshbhai Patel, Rohitbhai Chauhan and Divya Monpara. As on the date of this Prospectus, our Promoters hold, in aggregate 9,45,000 Equity Shares representing 63.00% of the pre-issue Paid up Capital of our Company.

## The details of our Promoters are as under:

#### Nileshbhai Patel



Nileshbhai Patel, aged 36 years, is the Promoter and Chairman of our Company. He has been a Director of our Company since incorporation. Subsequently, he has been designated as a Chairman and whole time director with effect from August 01, 2016. He has an experience of around a decade in the copper industry.

Passport No: K7594929

**Driving License:** GJ04 20030017360

Voters ID: CFP3328119

Address: Plot No. 927, A/2, Patel Park, Dayamand Chowk,

Bhavnagar, Gujarat, India 364001

For further details relating to Nilesh Patel, including terms of appointment as our Chairman and Whole Time Director, other Directorships, please refer to the chapter titled "Our Management" beginning on page 149 of this Prospectus.

## Rohitbhai Chauhan



Rohitbhai Chauhan, aged 34 years, is the Promoter and Managing Director of our Company. He has been designated as Managing Director with effect from August 01, 2016. He has an experience of a decade in the copper wire manufacturing industry. He is the guiding force behind the strategic decisions of our Company and has been instrumental in formulating the overall business strategy and developing business relations of the Company.

Passport No: Z3024296

**Driving License:** GJ15/024895/06

Voters ID: FNL2583169

Address: Umarla, Taluka Talaja, Bhavnagar, Gujarat, India 364150

For further details relating to Rohitbhai Chauhan, including terms of appointment as our Managing Director, other directorships, please refer to the chapter titled "Our Management" beginning on page 149 of this Prospectus.

## Divya Monpara



Divya Monpara, aged 23 years, is the Promoter and Director of our Company. He has been Director of our Company since incorporation. He is appointed as a Director of our Company since Incorporation. He has an experience of around four years in the copper industry.

Passport No: K4848558

**Driving License:** GJ04 2011001630

**Voters ID:** Not Available

Address: 2701, New Aerodrome Road, Muni Dairy, Opp. Patel Park,

Bhavnagar, Gujarat, India 364001

For further details relating to Divya Monpara, including terms of



appointment as our Director, other Directorships, please refer to the
chapter titled "Our Management" beginning on page 149 of this
Prospectus.

## DECLARATION

Our Company confirms that the permanent account number, bank account number and passport number of our Promoters shall be submitted to the Stock Exchange at the time of filing of this Prospectus with it.

## LITIGATION

For details on litigations and pending disputes against the Promoters, Promoter Group and Group Companies and defaults made by them, please refer to the chapter titled, "Outstanding Litigations and Material Developments" beginning on page 218 of this Prospectus.

## DISASSOCIATION BY THE PROMOTERS IN THE LAST THREE YEARS

Our Promoters have not disassociated themselves from any entities, firms or companies during preceding three years.

## **UNDERTAKING / CONFIRMATIONS**

The Promoters, Promoter Group entities or Group Company have not been debarred from accessing the capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority. Neither of our Promoters was or also is a promoter, director or person in control of any other company which is debarred from accessing the capital market under any order or directions made by the SEBI.

Neither our Promoters, the relatives of our Promoters (as defined under the Companies Act) nor our Group Companies have been declared as a wilful defaulter by the RBI or any other government authority and there are no violations of securities laws (in India or overseas) committed by our Promoters in the past and no proceedings for violation of securities laws are pending against them. Further, no winding up proceedings have been initiated against the Promoters or the Group Companies, except as disclosed in the section "Our Group Companies" on page 165 of this Prospectus.

For other confirmations of the Our Promoters and Group Company, please see the chapter titled "Other Regulatory and Statutory Disclosures" beginning on page 231 of this Prospectus. Additionally, neither the Promoters, Promoter Group Entities nor our Group Company have become defunct in the five years preceding the filing of the Prospectus.

#### INTEREST OF PROMOTERS

Our Promoters are interested in our Company to the extent that they have promoted our Company and to the extent of its shareholding and the dividend receivable, if any and other distributions in respect of the Equity Shares held by them. For details regarding shareholding of our promoters in our Company, please refer "Capital Structure" on page 60 of this Prospectus

Our Promoters may also be deemed to be interested in our Company to the extent of their shareholding in our Group Entities with which our Company transacts during the course of its operations

Our Company will adopt the necessary procedures and practices as permitted by law to address any conflict of interest as and when it may arise.

Our Promoters are the Directors of our Company and may be deemed to be interested to the extent of remuneration and/ or reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of the agreements entered into with our company, if any and AoA of our Company. For details please see "Our Management",



"Financial Statements" and "Capital Structure" beginning on pages 149, 173 and 60 respectively of this Prospectus.

Our promoters do not have any other interest in any property acquired or proposed to be acquired by our Company in a period of two years before filing of this Prospectus or in any transaction by our Company for acquisition of land, construction of building or supply of machinery.

For details of related party transactions entered into by our Company during last financial year with our Promoters and Group Companies, the nature of transactions and the cumulative value of transactions, see "Related Party Transactions" on page no 171 of this Prospectus.

Except as stated in this section and "Related Party Transactions" and "Our Management" on page 171 and 149 respectively, there has been no payment of benefits to our Promoters or Promoter Group during the two years preceding the filing of the Prospectus nor is there any intention to pay or give any benefit to our Promoters or Promoter Group.

## PAYMENT OR BENEFIT TO PROMOTERS OF OUR COMPANY

Except as stated otherwise in the chapters "Related Party Transactions" on page 171 of the Prospectus, there has been no payment or benefits to the Promoters during the two years prior to the filing of this Prospectus

## OTHER VENTURES OF OUR PROMOTERS

Save and except as disclosed in the section titled "Our Promoters and Our Promoter Group" and "Group Companies" beginning on page 161 and 165 of this Prospectus, there are no ventures promoted by our Promoters in which they have any business interests / other interests

#### **COMMON PURSUITS**

Except for Promoter Group Entities, Madhav Concast Private Limited, Madhav Enterprise Private Limited, Madhav Industries Private Limited, Madhav Metcast Private Limited, our Promoters and members of our Promoter Group do not have any common pursuits. For further details please refer to chapter titled "*Risk Factors*" on page 17 of this Prospectus.

We shall adopt the necessary procedures and practices as permitted by law to address any conflicting situations, as and when they may arise.

## RELATED PARTY TRANSACTIONS

For details of related party transactions entered into by our Promoters, members of our Promoter Group and Company during the last Financial Year, the nature of transactions and the cumulative value of transactions, refer chapter titled "Related Party Transactions" on page 171 of this Prospectus.

## OUR PROMOTER GROUP

Our Promoter Group in terms of Regulation 2(1)(zb) of the SEBI (ICDR) Regulations is as under:

## A. Individuals related to our Promoter:

Relationship with Promoter	Rohitbhai Bhikhabhai Chauhan	Nilesh Natubhai Patel	Divya Arvindbhai Monpara
Spouse	Rakshaben Chauhan	Rekhaben Patel	-
Father	Bhikhabhai Chauhan	Natubhai Patel	Arvindbhai Monpara
Mother	Shamuben Chauhan	Mithiben Patel	Hansaben Monpara
Brother	Vijaybhai Chauhan	Sanjaybhai N Dabhi	-
	Manishaben Mori	Nitaben Mendpara	Ektaben dobaria
Cistoms	Hansaben Chavda	Shobhaben Godhani	
Sisters	Hiraben Mori		
	Krishnaben Parmar		



Relationship with Promoter	Rohitbhai Bhikhabhai Chauhan	Nilesh Natubhai Patel	Divya Arvindbhai Monpara
Son	Nandraj Sinh Chauhan	Mann Patel	-
Daughter	Arav Chauhan (Minor)	-	-
Spouse 's Father	Hamjibhai Mori	Ramjibhai Bhalani	-
Spouse 's Mother	Kuvarben Mori	Rasilaben Bhalani	-
Spouse's Brother	Dr. Hitendrasinh Mori	Alpeshbhai Bhalani	-
Spouse's Sister	-	Varshaben Patel	-

## Other persons included in promoter group

Sanjaybhai Patel, Rajeshbhai Odhavjibhai Patel and Vishal Monpara are not relatives within the meaning of Regulation 2(1)(zb) of ICDR Regulations but are considered for the purposes of shareholding of the Promoter Group under Regulation 2(1)(zb)(v) of ICDR Regulations

## B. In the case of our Individual Promoters

- 1. Adorn Jewellery
- 2. Madhav Safe Deposit Vault
- 3. Madhav Jewels
- 4. Madhav Metcast Private Limited
- 5. Madhav Ispat
- 6. Madhav Gems
- 7. Sanjay Natubhai Patel HUF
- 8. Madhav Darshan N.T.C
- 9. Madhav Industrial Corporation
- 10. Madhav Concast Private Limited
- 11. Sunshine Developer
- 12. Shiv Enterprise
- 13. Madhav Steels SBD
- 14. Arvindbhai Monpara HUF
- 15. Madhav Enterprise Private Limited
- 16. Madhav Industries Limited
- 17. Sardar Laxmi Safe Vault LLP
- 18. Ashapura Ent
- 19. Madhav Ratna NTC

## RELATIONSHIP OF PROMOTERS WITH OUR DIRECTORS

None of our Promoters are related to any of our Company's Directors within the meaning of Section 2 (77) of the Companies Act, 2013.

## CHANGES IN CONTROL

There has been no change in the management or control of our Company in the last three years.



## **OUR GROUP COMPANIES**

In accordance with the provisions of the SEBI (ICDR) Regulations, for the purpose of identification of "Group Companies", our Company has considered companies as covered under the applicable accounting standards, i.e. Accounting Standard 18 issued by the Institute of Chartered Accountant of India and such other companies as considered material by our Board. Pursuant to a resolution dated September 05, 2016, our Board vide a policy of materiality has resolved that except as mentioned in the list of related parties prepared in accordance with Accounting Standard 18 no other Company is material in nature.

No equity shares of our Group Companies are listed on any stock exchange and none of them have made any public or rights issue of securities in the preceding three years.

## OUR GROUP COMPANIES

#### 1. MADHAV CONCAST PRIVATE LIMITED

Madhav Concast Private Limited is a Private Company incorporated on November 11, 1991 under the provisions of Companies Act, 1956. The Company has its registered office at 2701 Sachinanand, Niwaspatel, Park Bhavnagar, Gujarat - 364001 and is mainly engaged in the business of building construction and land development in Bhavnagar city. The Corporate Identification Number is U27109GJ1991PTC016577. The paid up capital of the Company as per records of Registrar of Companies is Rs. 50.01 lakhs.

## **Equity Shareholding:**

Name of the Shareholder	Number of shares held	Shareholding percentage in the Company
Jivrajbhai Ramjibhai Patel	10,000	20.00%
Jadavbhai Ramjibhai Patel	10,000	20.00%
Arvindbhai Ramjibhai Patel	10,000	20.00%
Talshibhai Ramjibhai Patel	10,000	20.00%
Rajeshbhai Odhavjibhai Patel	10,000	20.00%
Ratanben Ramjibhai Patel	1	Negligible
Odhavjibhai Ramjibhai Patel	1	Negligible
Smitaben Rajeshbhai Patel	1	Negligible
Rajeshbhai Odhavjibhai Patel – HUF	1	Negligible
Arvindbhai Ramjibhai Patel – HUF	1	Negligible
Jadavbhai Ramjibhai Patel – HUF	1	Negligible
Jivrajbhai Ramjibhai Patel – HUF	1	Negligible
Odhavjibhai Ramjibhai Patel – HUF	1	Negligible
Talshibhai Ramjibhai Patel – HUF	1	Negligible
Ramjibhai Monabhai Patel – HUF	1	Negligible
Madhav Safe Deposit Vault	1	Negligible
Mithiben Natubhai Patel	1	Negligible
Total	50,012	100.00%

## **Board of Directors**

Name of the Directors	Date of appointment
Jadavbhai Ramjibhai Patel	June 07, 1994
Talshibhai Ramjibhai Monpara	June 07, 1994
Arvindbhai Ramjibhai Patel	June 07, 1994
Jivrajbhai Ramjibhai Patel	October 10, 1999

#### **Financial Information**

The audited financial statements of the company for the last three Financial Years are as follows:



(Rs. In Lakhs)

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	50.01	50.01	50.01
Reserves & Surplus	32.94	33.15	32.96
Sales and other income	6.62	1.89	0.05
Profit / loss after tax	0.71	0.21	-0.20
EPS (Rs.)	1.41	0.42	-0.39
NAV (in Rs.)	165.87	166.29	165.90

#### Nature and extent of interest of Promoters

Arvindbhai Ramjibhai Patel and Arvind Ramjibhai Patel HUF, father of our Promoter Divya Monpara holds 10,001 equity shares constituting to 20% of total number of equity shares of Madhav Concast Private Limited and Mithiben Natubhai Patel, sister of our Promoter Nilesh Natubhai Patel hold 1 equity share constituting to negligible percentage of total number of equity shares of Madhav Concast Private Limited. Madhav Concast Private Limited has not become a sick company under the meaning of SICA

#### 2. MADHAV ENTERPRISE PRIVATE LIMITED

Madhav Enterprise Private Limited is a Private Company incorporated on September 03, 1992 under the provisions of Companies Act, 1956. The Company has its registered office at NR Radha Mandir Waghawadi Road Bhavnagar Gujarat - 364002 and is mainly engaged in the business of building construction and land development in Bhavnagar city. The Corporate Identification Number is U45201GJ1992PTC018235. The paid up capital of the Company as per records of Registrar of Companies is Rs. 6.62 lakhs.

#### **Equity Shareholding:**

Name of the Shareholder	Number of shares held	Shareholding percentage in the Company
Jadavbhai Ramjibhai Patel	10,000	15.11%
Jivrajbhai Ramjibhai Patel	10,000	15.11%
Arvindbhai Ramjibhai Patel	10,000	15.11%
Rajeshbhai Odhavjibhai Patel	10,000	15.11%
Talshibhai Ramjibhai Patel	10,000	15.11%
Bhikhabhai Trikambhai Patel	8,000	12.08%
Bhimjibhai Jivrajbhai Patel	8,000	12.08%
R.M.P Builders	200	0.30%
Total	66,200	100.00%

#### **Board of Directors**

Name of the Directors	Date of appointment
Jadavbhai Ramjibhai Patel	September 30, 1992
Talshibhai Ramjibhai Monpara	October 10, 1999
Arvindbhai Ramjibhai Patel	October 10, 1999
Jivrajbhai Ramjibhai Patel	September 30, 1992

## **Financial Information**

The audited financial statements of the company for the last three Financial Years are as follows:

(Rs. In Lakhs)

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	6.62	6.62	6.62
Reserves & Surplus	33.56	32.04	33.19
Sales and other income	16.54	4.62	0.54



Profit / loss after tax	0.87	-1.65	1.15
EPS (Rs.)	1.31	-2.49	1.74
NAV (in Rs.)	60.70	58.40	60.14

#### Nature and extent of interest of Promoters

Arvindbhai Ramjibhai Patel, father of our Promoter Divya Monpara holds 10,000 equity shares constituting to 15.11% of total number of equity shares of Madhav Enterprise Private Limited. Madhav Enterprise Private Limited has not become a sick company under the meaning of SICA.

#### 3. MADHAV INDUSTRIES LIMITED

Madhav Industries Limited is a Public Company incorporated on November 14, 1994 under the provisions of Companies Act, 1956. The Company has its registered office at 'Madhav Darshan' Waghawadi road Bhavnagar Gujarat 364002 and is mainly engaged in the business of manufacturing of Industrial Oxygen gas. The Corporate Identification Number is U91110GJ1994PLC023568. The paid up capital of the Company as per records of Registrar of Companies is Rs. 95.00 lakhs.

## **Equity Shareholding as on September 30, 2016:**

Name of the Shareholder	Number of shares held	Shareholding percentage in the Company
Jivrajbhai Ramjibhai Patel	50,100	5.27%
Odhavjibhai Ramjibhai Patel	50,100	5.27%
Bharatbhai Nagjibhai Patel	71,600	7.54%
Arvindbhai Ramjibhai Patel	1,00,000	10.53%
Tulshibhai Ramjibhai Patel	96,000	10.11%
Rajeshbhai Odhavjibhai Patel	1,29,750	13.66%
Nagjibhai Karamshibhai Vithani	14,900	1.57%
Namrata Bharatkumar Patel	11,600	1.22%
Sanjay P. Mehta	1,87,600	19.75%
Trupti S. Mehta	2,38,350	25.09%
Total	9,50,000	100.00%

## **Board of Directors**

Name of the Directors	Date of appointment
Jivrajbhai Ramjibhai Patel	November 14, 1994
Sanjay Prataprai Mehta	March 20, 2007
Odhavjibhai Ramjibhai Patel	May 15, 2012

## **Financial Information**

The audited financial statements of the company for the last three Financial Years are as follows:

(Rs. In Lakhs)

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	95.00	95.00	95.00
Reserves & Surplus	53.63	12.74	-34.52
Sales and other income	147.27	75.77	9.63
Profit / loss after tax	-26.49	-3.73	-47.25
EPS (Rs.)	-2.79	-0.39	-4.97
NAV (in Rs.)	15.65	11.34	6.37

#### **Nature and extent of interest of Promoters**

Arvindbhai Ramjibhai Patel, father of our Promoter Divya Monpara holds 1,00,000 equity shares constituting to 10.53% of total number of equity shares of Madhav Industries Limited. Madhav Industries Limited has not become a sick company under the meaning of SICA



#### 4. MADHAV METCAST PRIVATE LIMITED

Madhav Metcast Private Limited is a Private Company incorporated on April 24, 2012 under the provisions of Companies Act, 1956. The Company has its registered office at Plot No.2107/D, Office No.202, 2nd Floor D & I Excelus, Waghawadi Road Bhavnagar Gujarat- 364001 and is mainly engaged in the business of melting and manufacturing of MS ingot made of steel. The Corporate Identification Number is U27106GJ2012PTC070043. The paid up capital of the Company as per records of Registrar of Companies is Rs. 201.00 lakhs.

## **Equity Shareholding:**

Name of the Shareholder	Number of shares held	Shareholding percentage in the Company
Arvindbhai Ramjibhai Patel	2,01,000	10.00%
Rajeshbhai Odhavjibhai Patel	2,01,000	10.00%
Bharatbhai Nagjibhai Patel	1,40,000	6.97%
Divya Arvindbhai Monpara	2,01,000	10.00%
Jivrajbhai Ramjibhai Monpara	2,01,000	10.00%
Namrata Bharatkumar Patel	61,000	3.03%
Nileshbhai Natubhai Patel	2,01,000	10.00%
Odhavjibhai Ramjibhai Patel	2,01,000	10.00%
Sanjaybhai Natubhai Patel	2,01,000	10.00%
Talshibhai Ramjibhai Patel	2,01,000	10.00%
Vishalbhai Talshibhai Patel	2,01,000	10.00%
Total	20,10,000	100.00%

#### **Board of Directors**

Name of the Directors	Date of appointment
Nileshbhai Natubhai Patel	June 28, 2012
Divya Arvindbhai Monpara	October 08, 2012

#### **Financial Information**

The audited financial statements of the company for the last three Financial Years are as follows:

(Rs. In Lakhs)

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	201.00	201.00	201.00
Reserves & Surplus	-56.51	-63.11	-92.15
Sales and other income	3,981.50	4,293.17	3,242.01
Profit / loss after tax	-58.79	-6.60	-29.04
EPS (Rs.)	-2.93	-0.33	-1.44
NAV (in Rs.)	7.19	6.86	5.42

#### Nature and extent of interest of Promoters

Our Promoter, Nilesh Natubhai Patel and Divya Arvindbhai Monpara holds 2,01,000 and 2,01,000 equity shares each constituting to 10% and 10% of the total number of equity shares of Madhav Metcast Private Limited and Arvindbhai Ramjibhai Patel, father of our Promoter Divya Arvindbhai Monpara and Sanjaybhai Natubhai Patel, brother of our Promoter Nilesh Natubhai Patel holds 2,01,000 and 2,01,000 equity shares each constituting to 10% and 10% of the total number of equity shares of Madhav Metcast Private Limited. Madhav Metcast Private Limited has not become a sick company under the meaning of SICA.

## CONFIRMATION

Our Promoters and persons forming part of Promoter Group have confirmed that they have not been declared as wilful defaulters by the RBI or any other governmental authority and there are no



violations of securities laws committed by them in the past and no proceedings pertaining to such penalties are pending against them. Additionally, none of the Promoters and persons forming part of Promoter Group have been restrained from accessing the capital markets for any reasons by SEBI or any other authorities. Except as disclosed in this chapter, our Group Companies do not have negative networth as of the date of the respective last audited financial statements.

#### LITIGATION

For details on litigations and disputes pending against the Promoters and Group Companies and defaults made by them, please refer to the chapter titled, "Outstanding Litigations and Material Developments" on page 218 of this Prospectus.

## DISSOCIATION BY THE PROMOTERS IN THE LAST THREE YEARS

Our Promoters have not disassociated themselves from any of the companies, firms or other entities during the last three years preceding the date of this Prospectus.

#### NEGATIVE NET WORTH

Except as disclosed above, our Group Companies do not have negative net worth as on the date of this Prospectus.

## DEFUNCT / STRUCK-OFF COMPANY

None of our Promoters or Promoter Group or Group Companies has become defunct or struck – off in the five years preceding the filing of this Prospectus.

## INTEREST OF OUR PROMOTERS AND GROUP COMPANIES

Our Promoters and Group Companies are interested to the extent of their shareholding of Equity Shares, if any, from time to time, and in case of our Individual Promoters, also to the extent of shares held by their relatives from time to time, for which they are entitled to receive the dividend declared, if any, by our Company. Our Individual Promoters may also benefit from holding directorship in our Company. Our Individual Promoters may also be deemed to be interested to the extent of remuneration and / or reimbursement of expenses payable to him under the Articles / terms of appointment. As on the date of this Prospectus, our Promoters together hold 63% Equity Shares of our Company.

Except as stated hereinabove and as stated in "Annexure XXV- Related Party Transactions" under chapter titled "Financial Statements" and "Our Management" beginning on page 171 and 149 respectively of this Prospectus, we have not entered into any contract, agreements or arrangements during the preceding two years from the date of this Prospectus in which the Promoters are directly or indirectly interested and no payments have been made to them in respect of these contracts, agreements or arrangements which are proposed to be made to them.

Further, except as stated above and as stated otherwise under the paragraph titled "Shareholding of our Directors" in the chapter titled "Our Management" beginning on page 149 of this Draft Prospectus; in "Annexure XXV- Related Party Transactions" under section titled "Financial Statements" beginning on page 171 of this Prospectus and under the paragraph titled "Interest of Directors" in the chapter titled "Our Management" beginning on page 149 paragraph titled "Land and Property" in the chapter titled "Our Business" beginning on page 119, our Promoters do not have any other interest in our Company as on the date of this Prospectus.

Further, except as disclosed above and in the audited restated financial statements of our Company under "Annexure XXV- Related Party Transactions" under section titled "Financial Statements" beginning on page 171 of this Prospectus, our Group Companies and associates have no business interest in our Company.

#### COMMON PURSUITS



Our Promoters are not interested as Directors and/or Member in any Group Companies which is involved in activities similar to those conducted by our Company.

## SALES / PURCHASES BETWEEN OUR COMPANY AND GROUP COMPANIES

Other than as disclosed in the chapter titled "Related Party Transactions" on page 171 of this Prospectus, there are no sales / purchases between the Company and the Group Companies when such sales or purchases exceed in value in the aggregate 10 per cent of the total sales or purchases of the Company.

## PAYMENT OR BENEFIT TO OUR GROUP COMPANIES

Except as stated in chapter titled "Related Party Transactions" beginning on page 171 of this Prospectus, there has been no payment of benefits to our Group Companies in financial year 2014-2015.



## RELATED PARTY TRANSACTION

For details on Related Party Transactions of our Company, please refer to Annexure XXV of restated financial statement under the section titled, Financial Statements beginning on page 173 of this Prospectus



#### **DIVIDEND POLICY**

Under the Companies Act, 2013, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders. Under the Companies Act, 2013 dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not paid any dividend for the last five years and for the nine months period ended till March 31, 2016.

Dividends are payable within 30 days of approval by the Equity Shareholders at the annual general meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the record date are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company



## SECTION V – FINANCIAL STATEMENTS FINANCIAL STATEMENTS AS RE-STATED

## **Independent Auditor's Report for the Restated Financial Statements**

Report of Auditors on the Restated Financial Information of Madhav Copper Limited for each of the period / years ended on June 30, 2016, March 31, 2016, March 31, 2015, March 31, 2014 and March 31, 2013.

The Board of Directors
Madhav Copper Limited
Plot No. 2107/D, Office No. 203,
2nd Floor D & I Excelus, Waghawadi Road,
Bhavnagar, Gujarat - 364001.

## Dear Sirs,

- 1. We, N. K. Aswani & Co., have examined the attached Restated Statement of Assets and Liabilities of Madhav Copper Limited (the "Company") as at September 30, 2016, March 31, 2016, 2015, 2014 and 2013 and the related Restated Statement of Profit & Loss and Restated Statement of Cash Flow for the period / years ended on September 30, 2016, March 31, 2016, 2015, 2014 and 2013, annexed to this report for the purpose of inclusion in the offer document prepared by the Company (collectively the "Restated Summary Statements" or "Restated Financial Statements"). These Restated Summary Statements have been prepared by the Company and approved by the Board of Directors of the Company in connection with the Initial Public Offering (IPO) in SME Platform of National Stock Exchange Limited (NSE).
- 2. These Restated Summary Statements have been prepared in accordance with the requirements of:
  - (i) Part I of Chapter III to the Companies Act, 2013 ("Act") read with Companies (Prospectus and Allotment of Securities) Rules 2014;
  - (ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2009 ("ICDR Regulations") issued by the Securities and Exchange Board of India ("SEBI") in pursuance to Section 11 of the Securities and Exchange Board of India Act, 1992 and related amendments / clarifications from time to time;
  - (iii) The terms of reference to our engagements with the Company requesting us to carry out the assignment, in connection with the Prospectus / Prospectus being issued by the Company for its proposed Initial Public Offering of equity shares in SME Platform of NSE ("IPO" or "SME IPO"); and
  - (iv) The Guidance Note on Reports in Company Prospectus (Revised) issued by the Institute of Chartered Accountants of India ("Guidance Note").
- 3. The Restated Summary Statements of the Company have been extracted by the management from the Audited Financial Statements of the Company for the financial year ended on, March 31, 2016, 2015, 2014 and 2013 and special purpose Audited Financial Statements for the period ended September 30, 2016 which has been approved by the Board of Directors
- 4. In accordance with the requirements of Part I of Chapter III of Act including rules made therein, ICDR Regulations, Guidance Note and Engagement Letter, we report that:
  - (i) The "Statement of Assets and Liabilities as Restated" as set out in Annexure I to this report, of the Company as at September 30, 2016, March 31, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Assets and Liabilities, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were



- appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in  $Annexure\ IV(A)$  to this Report.
- (ii) The "Statement of Profit and Loss as Restated" as set out in Annexure II to this report, of the Company for the period ended September 30, 2016, March 31, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Profit and Loss, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV(A) to this Report.
- (iii) The "Statement of Cash Flow as Restated" as set out in Annexure III to this report, of the Company for the period ended September 30, 2016, March 31, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV(A) to this Report.
- 5. Based on the above, we are of the opinion that the Restated Financial Statements have been made after incorporating:
  - a) Adjustments for the changes in accounting policies retrospectively in respective financial period / years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any.
  - b) Adjustments for prior period and other material amounts in the respective financial years/period to which they relate and there are no qualifications which require adjustments.
  - c) There are no extra-ordinary items that need to be disclosed separately in the accounts and qualifications requiring adjustments.
  - d) There were no qualifications in the Audit Reports issued by the Statutory Auditors for the financial period/year ended on 30<sup>th</sup> September 2016, 31<sup>st</sup> March 2016, 2015, 2014 and 2013 which would require adjustments in this Restated Financial Statements of the Company.
  - e) These Profits and Losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in **Annexure IV(A)** to this report.
  - 6. Audit for the period / financial year ended on September 30, 2016, March 31, 2016 and 2015 was conducted by M/s. Nirav Patel & Co. (Chartered Accountants) and Audit for the financial year ended on March 31, 2014 and 2013 was conducted by M/s. M. K Makati & Co., (Chartered Accountant). Accordingly reliance has been placed on the financial information examined by them for the said years. The financial report included for these years is based solely on the report submitted by them. Further financial statements for the period / financial year ended on September 30, 2016 and March 31, 2016 have been re-audited by us as per the relevant guidelines.
- 7. We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for the financial period/year ended on 30<sup>th</sup> September 2016, 31<sup>st</sup> March 2016, 2015, 2014 and 2013 proposed to be included in the Draft Prospectus/Prospectus ("Offer Document").

# Annexure of Restated Financial Statements of the Company:- Annexure of Restated Financial Statements of the Company:-

a. Significant Accounting Policies and Notes to Accounts as restated in Annexure IV(A);



- b. Reconciliation of Restated Profit as appearing in Annexure IV(B) to this report.
- c. Details of Share Capital as Restated as appearing in Annexure V to this report;
- d. Details of Reserves and Surplus as Restated as appearing in Annexure VI to this report;
- e. Details of Long Term Borrowings as Restated as appearing in Annexure VII to this report;
- f. Nature of Security and Terms of Repayment for Long term Borrowings as appearing in Annexure VIII to this report
- g. Details of Deferred Tax Liabilities (Net) as Restated as appearing in Annexure IX to this report;
- h. Details of Short Term Borrowings as Restated as appearing in Annexure X to this report;
- i. Nature of Security and Terms of Repayment for Short term Borrowings as appearing in Annexure XI to this report
- j. Details of Trade Payables as Restated as appearing in Annexure XII to this report;
- k. Details of Other Current Liabilities as Restated as appearing in Annexure XIII to this report;
- 1. Details of Short Term Provisions as Restated as appearing in Annexure XIV to this report;
- m. Details of Fixed Assets as Restated as appearing in Annexure XV to this report;
- n. Details of Non-Current Investments as Restated as appearing in Annexure XVI to this report;
- o. Details of Long Term Loans & Advances as Restated as appearing in Annexure XVII to this report;
- p. Details of Cost of Material Consumed as Restated as appearing in Annexure XVIII to this report;
- q. Details of Inventories as Restated as appearing in Annexure XIX to this report;
- r. Details of Trade Receivables as Restated enclosed as Annexure XX to this report;
- s. Details of Cash and Cash Equivalents as Restated enclosed as Annexure XXI to this report;
- t. Details of Short Term Loans & Advances as Restated as appearing in Annexure XXII to this report;
- u. Details of Revenue from operations as Restated as appearing in Annexure XXIII to this report;
- v. Details of Other Income as Restated as appearing in Annexure XXIV to this report;
- w. Details of Related Parties Transactions as Restated as appearing in Annexure XXV to this report;
- x. Details of Summary of Accounting Ratios as Restated as appearing in Annexure XXVI to this report
- y. Capitalization Statement as Restated as at 31<sup>st</sup> September 2016 as appearing in Annexure XXVII to this report;
- z. Statement of Tax Shelters as Restated as appearing in Annexure XXVIII to this report;
- We, N. K. Aswani & Co., Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.
- 8. The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the



- Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.
- 9. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.
- 10. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 11. In our opinion, the above financial information contained in Annexure I to XXVII of this report read with the respective Significant Accounting Polices and Notes to Accounts as set out in Annexure IV(A) are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Act, ICDR Regulations, Engagement Letter and Guidance Note.
- 12. Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the SME IPO. Our report should not be used, referred to or adjusted for any other purpose except with our consent in writing.

For, N. K. Aswani & Co. Chartered Accountants

Firm Registeration No.: 100738W

N. K. Aswani Proprietor Membership No.: 033278

Date: January 10, 2017 Place: Ahmedabad



## ANNEXURE-I STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

(Amount in Lakhs)

	As at	As at For the Vear Ending 31st N			
Particulars	September 30, 2016	For the Year Ending 31 <sup>st</sup> March			
		2016	2015	2014	2013
I. EQUITY AND LIABILITIES					
1. Shareholders' funds					
(a) Share capital	150.00	150.00	150.00	75.00	23.50
(b) Reserves and surplus	116.07	57.87	(8.10)	(42.74)	-
Sub-Total	266.07	207.87	141.90	32.26	23.50
2.Share application money	-			5 15	20.45
pending allotment		-	-	5.15	20.45
Sub-Total		-	-	5.15	20.45
3. Non-current liabilities					
(a) Long-term borrowings	199.75	219.47	246.61	185.17	29.85
(b) Deferred tax liabilities (Net)		-	-	-	-
(c) Other Non Current Liabilities		-	-	-	-
(d) Long-term Provisions	1.99	1.51	0.64	0.15	-
Sub-Total	201.74	220.98	247.25	185.32	29.85
4. Current liabilities					
(a) Short-term borrowings	608.28	331.80	393.53	180.70	_
(b) Trade payables	386.62	29.98	357.38	38.26	6.19
(c) Other current liabilities	193.82	42.14	43.45	50.84	-
(d) Short-term provisions	39.40	10.39	17.30	1.22	0.07
Sub-Total	1228.13	414.31	811.66	271.03	6.27
TOTAL	1695.94	843.16	1200.81	493.75	80.06
II. ASSETS					
1. Non-current assets					
(a) Fixed assets	337.47	206.62	237.55	228.55	58.64
(b) Non-current investments	43.12	12.45	3.88	-	-
(c) Deferred tax assets (net)	4.96	5.43	3.73	19.11	-
(d) Long-term loans and advances	5.96	15.57	18.38	3.15	-
(e) Other Non Current Assets	-	-	-	-	6.03
Sub-Total	391.51	240.06	263.54	250.81	64.66
2. Current assets					
(a) Current investments		-	-	-	-
(b) Inventories	142.07	215.67	243.99	130.27	-
(c) Trade receivables	784.26	351.15	630.13	67.11	-
(d) Cash and cash equivalents	7.05	2.64	0.37	1.92	7.00
(e) Short-term loans and advances	371.04	33.64	62.78	43.65	8.40
Sub-Total	1304.43	603.10	937.27	242.94	15.40
TOTAL	1695.94	843.16	1200.81	493.75	80.06



## ANNEXURE-II STATEMENT OF PROFIT AND LOSS AS RESTATED

	(Amount in Lak						
Destination	As at	For t	For the Year Ending 31st March				
Particulars	September 30, 2016	2016	2015	2014	2013		
I. Revenue from operations	2356.92	3560.27	1963.28	111.91	_		
II. Other income	11.20	3.50	5.50	0.18	-		
III. Total Revenue (I + II)	2368.12	3563.77	1968.78	112.09	-		
IV. Expenses:							
Cost of materials consumed	1480.51	3185.52	1810.53	196.20	-		
Purchases of Stock-in-Trade	720.07	-	-	-	-		
Changes in inventories of finished goods	(31.55)	72.42	(58.15)	(83.55)	-		
work-in-progress and Stock-in-Trade	, ,		, ,				
Employee benefits expense	15.73	20.34	14.13	6.90			
Finance costs	50.91	77.96	42.06	18.06	-		
Depreciation and amortization expense	12.92	39.00	40.77	12.03	-		
Other expenses	35.38	79.05	69.40	24.31	-		
Total expenses	2283.97	3474.29	1918.75	173.95	-		
V. Profit before exceptional and	84.15	89.48	50.02	(61.85)	-		
extraordinary items and tax (III-IV)							
VI. Exceptional items		-	-	-	-		
VII. Profit before extraordinary items	84.15	89.48	50.02	(61.85)	-		
and tax (V - VI)							
VIII. Extraordinary Items-		-	-	-	-		
IX. Profit before tax (VII- VIII)	84.15	89.48	50.02	(61.85)	-		
X. Tax expense:							
(1) Current tax	25.49	25.20	5.93	-	-		
(2) MAT Credit	-	-	(5.93)	-	-		
(3) Deferred tax	0.46	(1.69)	15.38	(19.11)	-		
(4) Current tax expense relating to prior	-	-	-	-	-		
years							
XI. Profit (Loss) for the period from	58.20	65.97	34.64	(42.74)	-		
continuing operations (VII-VIII)							
XII. Profit/(loss) from discontinuing	-	-	-	-	-		
operations							
XIII. Tax expense of discontinuing	-	-	-	-	-		
operations							
XIV. Profit/(loss) from Discontinuing	-	-	-	-	-		
operations (after tax) (XII-XIII)	70.00						
XV. Profit (Loss) for the period (XI + XIV)	58.20	65.97	34.64	(42.74)	-		
XVI Earnings per equity share:							
(1) Basic	3.88	4.40	4.56	(9.97)	-		
(2) Diluted	3.88	4.40	4.56	(9.97)			



## ANNEXURE-III STATEMENT OF CASH FLOW AS RESTATED

Particulars		As at For the Year Ending 31st March					
CASH   FLOW   FROM OPERATING ACTIVITIES   Restated Net profit Before Tax and Extraordinary Iteams   Sextraordinary Iteams   Cash   Sextraordinary Iteams   Sextraordinary It	Particulars		For	the Year En	ding 31 <sup>st</sup> Marc	cn	
CASH FLOW FROM OPERATING ACTIVITIES   Sestated Net profit Before Tax and Extraordinary Iteams   Section   Section	i ai ucuiai s		2016	2015	2014	2013	
Restated Net profit Before Tax and Extraordinary Iteams   Substitute   Substitute	CASH FLOW FROM	20, 2010					
Restated Net profit Before Tax and Extraordinary Iteams							
Extraordinary Iteams		84.15	89.48	50.02	(61.85)	_	
Adjustments For:	•	0.1.10	0,1.0	20.02	(01.00)		
Depreciation							
Interest Received		12.92	39.00	40.77	12.03	_	
Dividend Received   Company   Comp	•					_	
Net (gain) / loss on Foreign   Cachanges   Cachanges		-	-	-	-	_	
Exchanges   Net (gain) / loss on Sale of Investments   So.91   77.96   42.06   18.06   -		_	_	_	_	_	
Net (gain) / loss on Sale of Investments   1.00							
Interest and Finance Charges   50.91   77.96   42.06   18.06   -		(9.85)	_	_	_	_	
Interest and Finance Charges	(E)	(2.22)					
Decrease/(Increase) in Short-term   Short-		50.91	77.96	42.06	18.06	_	
Capital changes						-	
Decrease/(Increase) in Inventories   73.60   28.32   (113.72)   (130.27)   - Decrease/(Increase) in Trade   (433.12)   278.98   (563.02)   (67.11)   - receivables   Decrease/(Increase) in Other Current   -     -							
Decrease/(Increase) in Inventories   73.60   28.32   (113.72)   (130.27)	_						
Decrease/(Increase)   in Trade receivables   1	- v	73.60	28.32	(113.72)	(130.27)		
Pecrease/(Increase) in Other Current   -   -   -   -   -   -   -   -   -	,				` ′		
Decrease/(Increase) in Other Current Assets		(100112)	2,0,50	(000.02)	(3711)		
Assets   Decrease/(Increase) in Other Non-Current Assets   Decrease/(Increase) in Short-term   (337.40)   29.14   (19.13)   (35.25)   (8.40)		-	_	_	-	_	
Current Assets   Current Assets   Decrease/(Increase) in Short-term   (337.40)   29.14   (19.13)   (35.25)   (8.40)     Decrease/(Increase) in Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Checrease/Increase in Other Current   151.68   (1.31)   (7.39)   50.84   -   Liabilities   Long Term   29.01   (6.92)   16.08   1.15   0.07     Provisions   Checrease/Increase in Other Non-   0.48   0.87   0.49   0.15   -   Current Liabilities   Cash Generated from Operations   (12.68)   208.88   (251.52)   (177.47)   (8.16)     Taxes Paid   25.49   25.20   -							
Current Assets   Current Assets   Decrease/(Increase) in Short-term   (337.40)   29.14   (19.13)   (35.25)   (8.40)     Decrease/(Increase) in Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Loans and Advances   Long Term   9.61   2.81   (15.23)   (3.15)   -   Checrease/Increase in Other Current   151.68   (1.31)   (7.39)   50.84   -   Liabilities   Long Term   29.01   (6.92)   16.08   1.15   0.07     Provisions   Checrease/Increase in Other Non-   0.48   0.87   0.49   0.15   -   Current Liabilities   Cash Generated from Operations   (12.68)   208.88   (251.52)   (177.47)   (8.16)     Taxes Paid   25.49   25.20   -	Decrease/(Increase) in Other Non-	-	-	-	6.03	(6.03)	
Loans and advances	· · · · · · · · · · · · · · · · · · ·					, ,	
Decrease/(Increase) in Long Term Loans and Advances   9.61	Decrease/(Increase) in Short-term	(337.40)	29.14	(19.13)	(35.25)	(8.40)	
Loans and Advances   (Decrease)/Increase   in Trade   356.64   (327.40)   319.12   32.07   6.19	loans and advances						
CDecrease)/Increase in Trade   356.64   (327.40)   319.12   32.07   6.19	Decrease/(Increase) in Long Term	9.61	2.81	(15.23)	(3.15)	-	
Payables	Loans and Advances						
Comparison   Cash From   Cused In   Cash Flow From Investing Activities   Cash Generated Assets   Capital Work In Progress   Capital Work In Progress   Cash Capital Work In Progress   Cash Capital Work In Progress   Cash Cash Cash Cash Cash Cash Cash Cash	(Decrease)/Increase in Trade	356.64	(327.40)	319.12	32.07	6.19	
Comparison   Cash Flow From Investing Activities   Capital Work In Progress   Capital Work In Progress   Cash Generated in Non Current (30.66)   Cash Generated in Non Current (30.66)   Cash Generated in Non Current (30.66)   Cash Flow From Investments   Cash Generated In Non Current (30.66)   Cash Flow From Investments   Cash Flow Flow Flow Flow Flow Flow Flow Flow	Payables						
Decrease   Torm   Provisions   Decrease   Torm   Provisions   Decrease   Torm   Decrease   Torm   Decrease   Torm   Decrease   Decrease   Decrease   Torm   Decrease   Decreas	(Decrease)/Increase in Other Current	151.68	(1.31)	(7.39)	50.84	-	
Provisions	Liabilities						
(Decrease)/Increase in Other Non-Current Liabilities         0.48         0.87         0.49         0.15         -           Cash Generated from Operations         (12.68)         208.88         (251.52)         (177.47)         (8.16)           Taxes Paid         25.49         25.20         -         -         -         -           Net Cash From /(Used In )         (38.17)         183.68         (251.52)         (177.47)         (8.16)           Operating Activities (A)         -<		29.01	(6.92)	16.08	1.15	0.07	
Current Liabilities         (12.68)         208.88         (251.52)         (177.47)         (8.16)           Taxes Paid         25.49         25.20         -         -         -         -           Net Cash From /(Used In ) Operating Activities (A)         (38.17)         183.68         (251.52)         (177.47)         (8.16)           Cash Flow From Investing Activities         (143.78)         (8.07)         (49.78)         (181.94)         (58.64)           Capital Work In Progress         (30.66)         (8.57)         (3.88)         -         -           Decrease/(Increase) in Non Current investments         (30.66)         (8.57)         (3.88)         -         -							
Cash Generated from Operations         (12.68)         208.88         (251.52)         (177.47)         (8.16)           Taxes Paid         25.49         25.20         -         -         -         -           Net Cash From /(Used In ) Operating Activities (A)         (38.17)         183.68         (251.52)         (177.47)         (8.16)           Cash Flow From Investing Activities         (143.78)         (8.07)         (49.78)         (181.94)         (58.64)           Capital Work In Progress         (30.66)         (8.57)         (3.88)         -         -         -           Decrease/(Increase) in Non Current investments         (30.66)         (8.57)         (3.88)         -         -         -		0.48	0.87	0.49	0.15	-	
Taxes Paid         25.49         25.20         -							
Net Cash From /(Used In ) Operating Activities (A)         (38.17)         183.68         (251.52)         (177.47)         (8.16)           Cash Flow From Investing Activities         (Purchase) / Sale of Fixed Assets/ Capital Work In Progress         (143.78)         (8.07)         (49.78)         (181.94)         (58.64)           Decrease/(Increase) in Non Current investments         (30.66)         (8.57)         (3.88)         -         -	-			(251.52)	(177.47)	(8.16)	
Operating Activities (A)Cash Flow From Investing ActivitiesInvesting Activities(Purchase) / Sale of Fixed Assets/ Capital Work In Progress(143.78)(8.07)(49.78)(181.94)(58.64)Decrease/(Increase) in Non Current investments(30.66)(8.57)(3.88)				-	-	-	
Cash Flow From Investing ActivitiesInvesting ActivitiesInvesting Investing Investing Investing Investing InvestmentsInvesting Investing Investing Investing InvestmentsInvesting Investing Investi	· · · · · · · · · · · · · · · · · · ·	(38.17)	183.68	(251.52)	(177.47)	(8.16)	
Activities         (Purchase) / Sale of Fixed Assets/ Capital Work In Progress         (143.78)         (8.07)         (49.78)         (181.94)         (58.64)           Decrease/(Increase) in Non Current investments         (30.66)         (8.57)         (3.88)         -         -         -							
(Purchase) / Sale of Fixed Assets/ Capital Work In Progress(143.78)(8.07)(49.78)(181.94)(58.64)Decrease/(Increase) in Non Current investments(30.66)(8.57)(3.88)							
Capital Work In Progress  Decrease/(Increase) in Non Current investments  (30.66) (8.57) (3.88)		(143.78)	(8.07)	(49 78)	(181 94)	(58 64)	
Decrease/(Increase) in Non Current investments (30.66) (8.57) (3.88) -	, ,	(1.5.70)	(3.07)	(12.70)	(101.71)	(20.07)	
investments		(30.66)	(8.57)	(3.88)	_		
	` '	(55.55)	(0.57)	(5.00)			
	Net gain / loss on Sale of	9.85	_	-	_	_	



2011	As at	For	the Year End	ing 31 <sup>st</sup> Marcl	h
Particulars	September - 30, 2016	2016	2015	2014	2013
Investments					
Interest Received	1.33	2.05	1.58	0.16	-
Dividend Received	-	-	-	-	-
Net Cash From /(Used In )	(163.27)	(14.59)	(52.07)	(181.78)	(58.64)
<b>Investing Activities (B)</b>					
Cash Flow From Financing					
Activities					
Proceeds from Issue of Shares	-	-	75.00	51.50	23.50
Security Premium	-	-	-	-	-
Issue of Bonus Share	-	-	-	-	-
Interest and Finance Charges	(50.91)	(77.96)	(42.06)	(18.06)	-
Proceeds / (Repayments) of Share	-	-	(5.15)	(15.30)	20.45
Application Money					
(Decrease)/Increase in Short Term	276.48	(61.72)	212.82	180.70	1
Borrowing					
(Decrease)/Increase in Long Term	(19.72)	(27.14)	61.44	155.32	29.85
Borrowing					
Net gain / loss on Foreign Exchanges	-	-	-	-	_
Net Cash From Financing	205.85	(166.82)	302.05	354.17	73.80
Activities (c)					
Net Increase / (Decrease) in Cash	4.41	2.27	(1.55)	(5.08)	7.00
$(\mathbf{A})+(\mathbf{B})+(\mathbf{C})$					
Cash and Cash equivalents at the	2.64	0.37	1.92	7.00	-
beginning of the year					
Cash and Cash equivalents at the	7.05	2.64	0.37	1.92	7.00
end of the year					

- I. The Cash Flow statement has been prepared under Indirect method as per Accounting Standard-3 "Cash Flow Statements"
- II. Figures in Brackets represent outflows
- III. The above statement should be read with the Restated Statement of Assets and Liabilities, Statement of Profit and loss, Significant Accounting Policies and Notes to Accounts as appearing in Annexure I,II, IV(A) respectively.



#### ANNEXURE-IV(A) Significant Accounting Policies and Notes to Accounts

#### (A) Corporate Information:

The Company was incorporated as Madhav Copper Private Limited in November 2012 under the Provisions of the Companies Act, 1956 with an Objective of Manufacturing and Supply of Enamelled Copper Wire, Poly Wrap Submersible Winding Wire and Copper Road etc.

The Company is engaged in the Manufacturing and Supply of Enamelled Copper Wire, Poly Wrap Submersible Winding Wire and Copper Rod under the Brand Name "Madhav Copper".

#### (B) Basis of Preparation:

The Restated Summary Statements of Assets and Liabilities of the Company as at September 30, 2016, March 31, 2016, March 31, 2015, March 31, 2014 and March 31, 2013and the related Restated Summary Statements of Profits and Losses and Cash Flows Statement for the period / years ended September 30, 2016March 31, 2016, March 31, 2015, March 31, 2014 and March 31, 2013have been complied by management from the financial statements of the company for the period ended on September 30, 2016, March 31, 2016, March 31, 2015, March 31, 2014 and March 31, 2013.

"The financial statements are prepared and presented under the historical cost convention and evaluated on a going-concern basis using the accrual system of accounting in accordance with the accounting principles generally accepted in India (Indian GAAP) and the requirements of the Companies Act, 1956 (up to March 31, 2014), and notified sections, schedules and rules of the Companies Act 2013 (with effect from April 01, 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).

The presentation of financial statements requires estimates and assumption to be made that affect the reported amount of assets & Liabilities on the date of financial statements and the reported amount of revenue and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which results are known/materialized."

#### (C) Significant Accounting Policies:

#### (a) Use of Estimates:

The preparation of financial statements in conformity with Indian GAAP requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities on the date of financial statements and the reported amounts of revenue and expenses during the reported period. Although these estimates are based on management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the Carrying amounts of Assets or Liabilities in future periods.

#### (b) Fixed Assets:

Fixed Assets are stated at their acquisition cost less accumulated depreciation and impairment losses. Cost comprises of all costs incurred to bring the assets to their location and working condition up to the date the assets are put to use where applicable together with any incidental expenses of acquisition/installation. Cost of acquisition includes borrowing costs that are directly attributable to the acquisition/construction of qualifying assets.

#### (c) Depreciation:

"Up to March 31st, 2015 depreciation on fixed assets is provided on WDV at the rate and manner prescribed in schedule XIV of the Companies Act, 1956 over their useful life. w.e.f April 1st, 2015 depreciation is provided based on useful life of asset as prescribed in schedule II of Companies Act 2013 except non charging of 100% depreciation on assets costing below Rs. 5000/-. The carrying amount as on April 1st, 2015 is depreciated over the balance useful life of asset.



Depreciation on additions to the assets and the assets sold or disposed off, during the year is provided on prorata basis, at their respective useful life or rate of depreciation as prescribed with reference to the date of acquisition / installation or date of sale / disposal.

#### (d) Revenue Recognition:

Revenue is recognized when it is earned and no significant uncertainty exists as to its realization or collection. Revenue from sale of goods is recognized on delivery of the products, when all significant contractual obligations have been satisfied, the property in the goods is transferred for price, significant risk and rewards of ownership are transferred to the customers and no effective ownership is retained. Sales comprises sale of goods and services, net of trade discounts and include exchange differences arising on sales transactions.

#### (D) Foreign Currency Transactions:

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated into Rupees at the exchange rate prevailing at the Balance Sheet Date. All exchange differences are dealt with in Profit and Loss Account.

#### (E) Investments:

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of Investments.

On disposal of investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### (F) Employee Benefits:

Retirement benefit in the form of provident fund is a defined contribution scheme. The contribution to the provident fund is charged to the statement of profit and loss for the year when an employee renders the related services. The company has no obligations, other than the contribution payable to the provident fund.

#### (G) Taxation:

Tax expenses comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the Tax Authorities in accordance with the Income Tax Act'1961 enacted or substantively enacted at the reporting date.

Deferred Tax Assets or Deferred Tax Liability is recognized on timing difference being the difference between taxable income and accounting income. Deferred Tax Assets or Differed Tax Liability is measured using the tax rates and tax laws that have been enacted or substantively enacted at the Balance Sheet date. Deferred Tax Assets arising from timing differences are recognized to the extent there is a reasonable certainty that the assets can be realized in future.

#### (H) Borrowing Cost:

Borrowing Cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.



#### (I) Segment Reporting:

The Company is engaged in the Manufacturing and Supply of Enamelled Copper Wire, Poly Wrap Submersible Winding Wire and Copper Rod. Considering the nature of Business and financial reporting of the company the company has only one segment.

#### (J) Provisions and Contigent Liabilities:

A provision is recognized when the company has a present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

Particulars	September 30 <sup>th</sup> , 2016	March 31 <sup>st</sup> , 2016	March 31 <sup>st</sup> , 2015	March 31 <sup>st</sup> , 2014	March 31 <sup>st</sup> , 2013
(a) Bank Guarantee issued by Bank	11.72	11.72	-	-	-
(b) Duty saved against Advanced Authorization / EPCG	136.36	136.36	-	-	-
(c) Claim against Company not acknowledged as debts.	-	-	-	-	-
(1) In respect of Direct Tax	0.22	-	-	-	-
(2) In respect of Entry Tax	-	-	-	-	-
(3) In respect of Excise Matters	-	-	-	-	-

#### (K) Earnings per share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

#### ANNEXURE IV(B) RECONCILIATION OF RESTATED PROFIT

A 32	As at	For	For the Year Ending 31st March			
Adjustments for	<b>September 30, 2016</b>	2016	2015	2014	2013	
Net profit/(loss) after tax as per audited statement of profit & loss	71.07	72.59	68.96	(61.71)	-	
Adjustments for:						
Gratuity Provisions	(0.48)	(0.96)	(0.49)	(0.15)	-	
Prior Period Adjustments (Refer Note 1)	-	(0.55)	(0.55)	-	-	
Excess / Short Provision for Tax (Refer Note 2)	(10.24)	(0.20)	-	-	-	
Differed Tax Liability / Assets Adjustments (Refer Note 3)	(0.94)	11.98	(15.38)	19.11	-	
Depreciation and Other Adjustments (Refer Note 4)	(1.21)	(16.88)	(17.89)	-	-	
Net profit/ (loss) after tax as restated	58.20	65.97	34.64	(42.74)	-	



Explanatory Notes to the above restatements made in Audited Financial Statements of the Company for the respective years / period.

### Adjustments having impact on Profit:

Note: 1

Amounts relating to the Prior Period have been adjusted in the Year to with the same related to.

Note: 2

The company has provided Excess or Short Provision in the year in which the income tax return has been filled. But in restated account, the company has provided Excess or Short Provision in the year to which it relates.

Note: 3

There is change in Deferred Tax Assets / Liabilities as per Audited Books of Accounts and as per Restated Books and the same has been given effect in the year to which the same relates.

Note: 4

There is change in Depreciation as per Audited Books of Accounts and as per Restated Books and the same has been given effect in the year to which the same relates.

#### To give Explanatory Notes regarding Adjustments

Appropriate adjustments have been made in the restated financial statements, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financials of the Company for all the years and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations 2009.

#### CHANGES IN SIGNIFICANT ACCOUNTING POLICIES IN LAST THREE YEARS:

Useful Life of Plant and Machineries have been revised from 40 years to 15 years as per the norms of Companies Act, 2013 and the rate of depreciation has also been revised accordingly.

#### ANNEXURE-V DETAILS OF SHARE CAPITAL AS RESTATED

(Amount in Lakhs)

#### 1. Statement of Share Capital

Particulars	As at September	For t	ling 31st M	st March	
1 articulars	30, 2016	2016	2015	2014	2013
Authorised					
Equity shares of Rs. 10/- each	150.00	150.00	150.00	75.00	75.00
Issued, Subscribed and Fully paid up					
Capital	150.00	150.00	150.00	75.00	23.50

#### Note:

- 1. During the Financial Year 2012-13 the Company has increased its Authorised Share Capital from Rs. 1.00 Lac to Rs. 75.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 19th March, 2013.
- 2. During the Financial Year 2014-15 the Company has increased its Authorised Share Capital from Rs. 75.00 Lacs to Rs. 150.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 28th August, 2014.



- 3. During the Financial Year 2012-13 the Company has issued and allotted 2,25,000 Equity Shares of Rs. 10 each under Preferential Issue at a price of Rs. 10.00 per equity share.
- 4. During the Financial Year 2013-14 the Company has issued and allotted 2,55,000 Equity Shares of Rs. 10 each and 2,60,000 Equity Shares of Rs. 10 each under Preferential Issue at a price of Rs. 10.00 per equity share.
- 5. During the Financial Year 2014-15 the Company has issued and allotted 7,50,000 Equity Shares of Rs. 10 each under Preferential Issue at a price of Rs. 10.00 per equity share.

#### Terms/rights attached to equity shares:

- 1. The company was having only one class of Equity Shares with par value of Rs. 10.00 per share. Each holder of Equity shares was entitled to one Vote per share.
- 2. In the Liquidation of the company, the holders of Equity Shares shall be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The amount distributed will be in proportion to the number of equity shares held by the shareholders.

#### 2. Reconciliation of Shares outstanding at the beginning and at the end of the Period

D (1.1	As at	For the Year Ending 31st March					
Particulars	September 30, 2016	2016	2015	2014	2013		
At the beginning of the period	15,00,000	15,00,000	7,50,000	2,35,000	1		
Issued during the year	-	-	7,50,000	5,15,000	2,35,000		
Redeemed or bought back during the period	-	-	1	-	-		
Outstanding at the end of the Period	15,00,000	15,00,000	15,00,000	7,50,000	2,35,000		

## 3. For the period of five years immediately preceding the date as at which the Balance Sheet is prepared:

Particulars	As at September	For the Year Ending 31st March				
	30, 2016	2016	2015	2014	2013	
Aggregate number and class of shares						
allotted as fully paid up pursuant to						
contract(s) without payment being						
received in cash.	-	-	-	-	-	
Aggregate number and class of shares						
allotted as fully paid up by way of						
bonus shares.	-	-	-	-	-	
Aggregate number and class of shares						
bought back.	-	-	-	_	-	

## 4. a. Details of Shareholders holding more than 5% shares in the company (In terms of No. of Shares Holding)

Particulars	As at September	Fo	or the Year Endi	ng 31st March	1			
Paruculars	30, 2016	2016	2015	2014	2013			
Name of Shareholders		No. of Shares						
Nilesh N. Patel	2,25,000	2,25,000	2,25,000	1,47,000	70,500			



Particulars	As at September	For the Year Ending 31st March					
1 articulars	30, 2016	2016	2015	2014	2013		
Rohit Chauhan	6,00,000	6,00,000	6,00,000	3,00,000	94,000		
DivyaMonpara	1,50,000	1,50,000	1,50,000	1,47,000	70,500		
Rajesh D. Patel	1,50,000	1,50,000	1,50,000	75,000	-		
Vishal T. Monpara	1,50,000	1,50,000	1,50,000	75,000	-		
Sanjay N. Patel	2,25,000	2,25,000	2,25,000	6,000	-		
Total	15,00,000	15,00,000	15,00,000	7,50,000	2,35,000		

# 4 b.Details of Shareholders holding more than 5% shares in the company (In terms of % Holding)

Particulars	As at September	For the Year Ending 31st March					
	30, 2016	2016	2015	2014	2013		
Name of Shareholders	% holding	% holding	% holding	% holding	% holding		
Nilesh N. Patel	15.00%	15.00%	15.00%	19.60%	30.00%		
Rohit Chauhan	40.00%	40.00%	40.00%	40.00%	40.00%		
DivyaMonpara	10.00%	10.00%	10.00%	19.60%	30.00%		
Rajesh D. Patel	10.00%	10.00%	10.00%	10.00%	-		
Vishal T. Monpara	10.00%	10.00%	10.00%	10.00%	-		
Sanjay N. Patel	15.00%	15.00%	15.00%	0.80%	-		
Total	100.00%	100.00%	100.00%	100.00%	100.00%		

## ANNEXURE-VI DETAILS OF RESERVES AND SURPLUS AS RESTATED

Particulars	As at September	For the Year Ending 31st March			ch
1 at ucutats	30, 2016	2016	2015	2014	2013
A. Security premium account					
Opening Balance		-	-	-	-
Add: Securities premium					
accounts credited on account		-	-	-	-
of share issue					
Less: Deletion for issue of					
Bonus Shares		-	-	-	-
Closing Balance		-	-	-	-
B. Profit loss account					
Opening Balance	57.87	(8.10)	(42.74)	-	-
Add: Net Profit/(Loss) for the	58.20	65.97	34.64	(42.74)	
year	36.20	03.97	34.04	(42.74)	-
Add: Transfer from Reserves	-	-	-	-	-
Less: Proposed Dividend	-	-	-	-	-
Less: Interim Dividend	-	-	-	-	-
Less: Transfer to Reserves	-	-	-	-	-
Less: Issuing Bonus Shares	-	-	-	-	-
Less: Other Adjustment	-	-	-	-	-
Closing Balance	116.07	57.87	(8.10)	(42.74)	-
Total A+B	116.07	57.87	(8.10)	(42.74)	



#### **Notes:**

- 1. The figures disclosed above are based on the Unconsolidated restated summary statement of assets and liabilities of the Company
- 2. The above statement should be read with the notes to Unconsolidated restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexure I,II and III.
- 3. Pursuant to the Enactment of the Companies Act, 2013, the Company has applied the estimated useful lives as specified in the Schedule II. The Written Down Value of the Fixed Assets ehose lives have expired as at 01st April, 2015 have been adjusted, in the Opening balance of Profit and Loss Account.

#### ANNEXURE-VII DETAILS OF LONG TERM BORROWINGS AS RESTATED

				(Amount in	
Particulars	As at September	For the Year Ending 31st Ma			rch
	30, 2016	2016	2015	2014	2013
A1. From Banks (Secured)					
Bank of Baroda -TL- 076	13.07	28.49	59.33	105.17	29.85
Bank of Baroda -TL- 932	28.25	33.90	45.20	-	-
Bank of Baroda -TL- 070	81.35	-	_	-	-
A2. From Banks (UnSecured)					
Total	122.67	62.39	104.53	105.17	29.85
B. From Other Parties (Unsecured)					
B1. From Promoter Group					
Nilesh N. Patel	-	50.00	-	30.00	_
Rohit Chauhan	77.08	77.08	142.08	50.00	-
B2. From Financial Institutions					
B3. From Others					
Rajeshbhai O. Patel	-	30.00	-	-	-
Total	77.08	157.08	142.08	80.00	-
Total A+B	199.75	219.47	246.61	185.17	29.85



## ANNEXURE VIII NATURE OF SECURITY AND TERMS OF REPAYMENT FOR LONG TERM BORROWINGS INCLUDING CURRENT MATURITIES

Sr. No.	Lender	Nature of facility	Amount outstanding as at September 30, 2016	Rate of interest (%)	Repayment terms	Security/Principal terms and conditions
		Term Loan Facility of Rs. 154.00 Lacs	Rs. 43.91 Lacs	2.75% on Base Rate (i.e 12.40%)	Repayable in 60 Monthly Installment, Out of which 59 installment of Rs. 2.57 Lacs and 60 <sup>th</sup> Installment of Rs. 2.37 Lacs	(i) Extention of Equitable Mortgage of Factory Land and Building having total land area admeasuring 3345.54 sqmtrs, situated at R. S. No. 346 & 347, Blocck No. 226 & 227p, Plot No. 5/b/b, Talaja Road, Vill: Ukharia, Ta.
1.	Bank of Baroda	Term Loan Facility of Rs. 56.50 Lacs	Rs. 39.55 Lacs	2.75% on Base Rate + 0.15% Tenor Premium (i.e 12.55%)	Repayable in 60 Monthly Installment after moratorium Period of 6 Months from the date of First Disbursement, Out of which 59 installment of Rs. 94,167/- and 60th Installment of Rs. 94,147/-	Godha, Dist. Bhavnagar (Gujarat), registered in the name of the Compny, Ext of EM of additional Factory Building Constructed.  (ii) Extenttion of Equitable Mortgage of Residential House Plot No. 927-A-1C admeasuring 87.81 Sq Mtrs, City Survey Sanand No. 5316/B paiki, Sheet No. 213, City Survey Ward No. 5, Registered in the name of Mrs. MithibenNatubhai Patel (Guarantor)  (iii) Personal Guarantee of Mr. NileshNatubhai Patel, Mr.DivyaArvindbhaiMonpara, Mr.RohitBhikhalal Chauhan, Mrs.MithibenNatubhai Patel & Mr. JivrajbhaiRamjibhai Patel
		Term Loan Facility of Rs. 100.00 Lacs	Rs. 81.35 Lacs	2.75% on Base Rate + 0.15% Tenor Premium (i.e 12.55%)	Repayable in 60 Monthly Installment after moratorium period of 6 Months from the date of First Disbursement, out of which 59 installment of Rs. 1,66,667/- and 60th Installment of 1,66,647/-	



(Amount in Lakhs)

			(				
Nilesh N. Patel							
Doutionland	As at						
Particulars	30 <sup>th</sup> September, 2016 31st March, 201		31st March, 2015				
Rate of Interest		NIL	NIL				
Opening Balance Cr/(Dr)	50.00	-	-				
Amount Received / Credited	-	50.00	-				
Interest on Loan	-	-	-				
Amount Repaid / Adjusted	50.00	-	-				
Outstanding Amount	-	50.00	-				
Terms of Repayment: Repay	able on Demand						

(Amount in Lakhs)

			(						
Rohit Chauhan									
Danticulana	As at								
Particulars	30 <sup>th</sup> September, 2016	31st March, 2016	31st March, 2015						
Rate of Interest		NIL	NIL						
Opening Balance Cr/(Dr)	77.08	142.08	50.00						
Amount Received / Credited	-	78.00	142.08						
Interest on Loan	-	-	-						
Amount Repaid / Adjusted	-	143.00	50.00						
Outstanding Amount	77.08	77.08	142.08						
Terms of Repayment: Repay	able on Demand								

(Amount in Lakhs)

Rajeshbhai O. Patel									
Particulars	As at								
Farticulars	30 <sup>th</sup> September, 2016	31st March, 2016	31st March, 2015						
Rate of Interest		NIL	NIL						
Opening Balance Cr/(Dr)	30.00	-	-						
Amount Received / Credited	-	30.00	-						
Interest on Loan	-	-	-						
Amount Repaid / Adjusted	30.00	-	-						
Outstanding Amount	-	30.00	-						
Terms of Repayment: Repay	able on Demand								

## ANNEXURE IX DETAILS OF DEFERRED TAX LIABILITIES (NET) AS RESTATED

				(Minount ii	ii Lukiis)
Doutioulous	As at	For t	he Year End	ling 31st M	larch
Particulars	<b>September 30, 2016</b>	2016	2015	2014	2013
WDV As per Companies Act. 1956 / 2013	337.27	206.62	237.55	228.55	58.64
WDV As per Income Tax Act, 1961	351.49	222.83	249.19	221.69	58.64
Diff in WDV	(14.22)	(16.22)	(11.64)	6.85	1
Gratuity Provision	(1.74)	1.51	(0.64)	(0.15)	-
Carried Forward Loss and Unabsorbed					
Depreciation	-	-	-	(67.11)	1
Disallowance u/s 35D	0.36	0.36	0.36	(1.45)	ı
Disallowance u/s 43B	-	(0.20)	(0.17)	1	-
Total Timing Difference	(15.60)	(17.56)	(12.08)	(61.85)	-



Particulars	As at	For the Year Ending 31st March				
raruculars	September 30, 2016 2016 201		2015	2014	2013	
Tax Rate as per Income Tax	30.90	30.90	30.90	30.90	30.90	
(DTA) / DTL	(4.82)	(5.43)	(3.73)	(19.11)	-	
Net deferred tax (asset) / liability	(4.82)	(5.43)	(3.73)	(19.11)	-	

### ANNEXURE X DETAILS OF SHORT TERM BORROWINGS AS RESTATED

(Amount in Lakhs)

Doutionland	As at	For th	or the Year Ending 31st March			
Particulars	September 30, 2016	2016	2015	2014	2013	
Loan Repayable on Demand						
A. From Banks (Secured)						
Bank of Baroda CC	438.86	331.80	393.53	180.70	-	
Bank of Baroda Buyer's Credit	169.42	-	-	-	1	
Total (A)	608.28	331.80	393.53	180.70		
B. Loans and advances from related parties						
Total (B)	-	-	-	-	-	
Total A+B	608.28	331.80	393.53	180.70	-	

## ANNEXURE XI NATURE OF SECURITY AND TERMS OF REPAYMENT FOR SHORT TERM BORROWINGS

Sr. No.	Lender	Nature of facility	Loan	Amount outstand ing as at Septemb er 30, 2016	Rate of interest (%)	Repaymen t Terms	Security / Principal terms and conditions
1	Bank of Baroda	Cash Credit Facility (CC / LC / BC) of Rs. 600.00 Lacs with sub limit of Rs. 320 Lacs of EPC / PCFC / FBP / FBD / FCBD / BG (Upto 150 Days)	Workin g Capital Loan / Finance	608.28 Lakhs	2.75% on Base Rate + 0.50% for LOC (i.e. 12.90%)	The tenure of working capital loan is 12 Months Subject to Payable on Demand / Annual Review.	(i) Extention of Equitable Mortgage of Factory Land and Building having total land area admeasuring 3345.54 sqmtrs, situated at R. S. No. 346 & 347, Blocck No. 226 & 227p, Plot No. 5/b/b, Talaja Road, Vill: Ukharia, Ta. Godha, Dist. Bhavnagar (Gujarat), registered in the name of the Compny, Ext of EM of additional Factory Building Constructed. (ii) Extention of



Sr. No.	Lender	Nature of facility	Loan	Amount outstand ing as at Septemb er 30, 2016	Rate of interest (%)	Repaymen t Terms	Security / Principal terms and conditions
							Equitable Mortgage of Residential House Plot No. 927-A-1C admeasuring 87.81 Sq. Mtrs, City Survey Sanand No. 5316/B paiki, Sheet No. 213, City Survey Ward No. 5, Registered in the name of Mrs. MithibenNatubhai Patel (Guarantor) (iii) Personal Guarantee of Mr. NileshNatubhai Patel, Mr.DivyaArvindbhai Monpara, Mr.RohitBhikhalal Chauhan, Mrs.MithibenNatubhai Patel & Mr. JivrajbhaiRamjibhai Patel

## ANNEXURE XII DETAILS OF TRADE PAYABLES AS RESTATED

## (Amount in Lakhs)

Particlaurs	As at September	For	For the Year Ending 31st March				
	30, 2016	2016	2015	2014	2013		
Sundry Creditors for Goods	356.48	12.65	339.09	6.13	-		
Sundry Creditors for Capital							
Goods/Fixed Assets	25.05	15.19	15.21	30.27	5.97		
Sundry Creditors for Expenses	5.10	2.15	3.09	1.86	0.23		
Total	386.62	29.98	357.38	38.26	6.19		

## ANNEXURE XIII DETAILS OF OTHER CURRENT LIABILITIES AS RESTATED

Doubielesses	As at	For the Year Ending 31st March				
Particlaurs	<b>September 30, 2016</b>	2016	2016 2015 2014		2013	
Advance received from customers	141.68	1	1.31	20.00	-	
Advance against sale of Property	-	ı	-	-	-	
Other Current Liabilites	-	ı	-	-	-	
<b>Current Maturities of Term Liabilities</b>						



Doutislavys	As at	For the Year Ending 31st March					
Particlaurs	September 30, 2016	2016	2015	2014	2013		
Bank of Baroda Term Loan	52.14	42.14	42.14	30.84	-		
Total	193.82	42.14	43.45	50.84	-		

#### **Notes:**

-Advances Received from Customers have been taken as certified by the management of the company and no security has been offered by the company against the same.

## ANNEXURE XIV DETAILS OF SHORT TERM PROVISIONS AS RESTATED

(Amount in Lakhs)

Particlaurs	As at September	For the Year Ending 31st March				
2 42 37 37 42 2	30, 2016	2016	2015	2014	2013	
Provision for Direct Tax	11.33	2.79	-	-	-	
Provision for Indirect Tax	25.60	5.15	15.32	-	-	
Provision for Expenses	2.28	2.08	1.45	1.10	-	
Provision for Others	0.19	0.37	0.53	0.12	0.07	
Total	39.40	10.39	17.30	1.22	0.07	

**Notes**: - Provision for Direct Tax have been adjusted against the Advance Tax and TDS Receivables, if any

### ANNEXURE XV DETAILS OF FIXED ASSETS AS RESTATED

Particlaurs	Building	Land	Capital WIP	Plant & Machiner	Furniture &	Motor Vehicles	Compute r	Intang ible	Total
				$\mathbf{y}$	Fixtures				
Gross Block:									
As at April 1, 2012	-	-	-	-	-	-	-	-	-
Additions / (Deletion)	-	-	58.64	-	-	-	-	-	58.64
As at March 31, 2013	-	-	58.64	-	-	-	-	-	58.64
As at April 1, 2013	-	-	58.64	-	-	-	-	-	58.64
Additions / (Deletion)	65.43	9.53	(58.64)	161.59	0.76	-	3.26	-	181.94
As at March 31, 2014	65.43	9.53	-	161.59	0.76	-	3.26	-	240.58
As at April 1, 2014	65.43	9.53	-	161.59	0.76	-	3.26	-	240.58
Additions / (Deletion)	0.85	-	-	44.09	4.51	-	0.32	-	49.78
As at March 31, 2015	66.28	9.53	1	205.69	5.27	-	3.59	-	290.35
As at April 1,	66.28	9.53	-	205.69	5.27	-	3.59	-	290.35



Particlaurs	Building	Land	Capital WIP	Plant & Machiner	Furniture & Fixtures	Motor Vehicles	Compute r	Intang ible	Total
2015				y	Fixtures				
Additions / (Deletion)	-	-	-	8.07	-	-	-	-	8.07
As at March 31, 2016	66.28	9.53	-	213.76	5.27	-	3.59	-	298.42
As at April 1, 2016	66.28	9.53	ı	213.76	5.27	-	3.59	-	298.42
Additions / (Deletion)	(13.17)	(3.35	152.08	-	-	-	-	-	135.55
As at September 30, 2016	53.11	6.18	152.08	213.76	5.27	-	3.59	-	433.98
Accumlated Depreciation :									
As at April 1, 2012	-	-	-	-	-	-	1	-	-
Charge for the year	-	-	-	-	-	-	-	-	-
As at March 31, 2013	-	-	-	-	•	-	•	-	-
As at April 1, 2013	-	-	-	-	-	-	-	-	-
Charge for the year	2.68	-	-	8.77	0.04	-	0.54	-	12.03
As at March 31, 2014	2.68	-	-	8.77	0.04	-	0.54	-	12.03
As at April 1, 2014	2.68	-	-	8.77	0.04	-	0.54	-	12.03
Charge for the year	6.42	-	-	31.41	0.95	-	1.98	-	40.77
Adjustments in Depreciation under the Companies Act ' 2013	-	-	-	-	-	-	-	-	-
As at March 31, 2015	9.11	-	-	40.18	0.99	-	2.52	-	52.80
As at April 1, 2015	9.11	-	-	40.18	0.99	-	2.52	-	52.80
Charge for the period	6.15	-	-	30.96	1.19	-	0.70	-	39.00
Additions / (Deletion)	-	-	-	-	-	-	-	-	-
As at March 31, 2016	15.26	-	-	71.15	2.18	-	3.23	-	91.81
Net Block:									



Particlaurs	Building	Land	Capital WIP	Plant & Machiner y	Furniture & Fixtures	Motor Vehicles	Compute r	Intang ible	Total
As at April 01, 2016	15.26	-	-	71.15	2.18	-	3.23	-	91.81
Charge for the period	(0.60)	1	ı	6.45	0.19	ı	0.06	-	4.90
As at September 30, 2016	14.66	1	1	77.59	2.37	1	3.28	-	96.70
As at March 31, 2013	-	-	58.64	-	-	-	-	-	58.64
As at March 31, 2014	62.75	9.53	-	152.83	0.72	-	2.72	-	228.55
As at March 31, 2015	57.17	9.53	-	165.50	4.28	-	1.06	-	237.55
As at March 31, 2016	51.03	9.53	ı	142.61	3.09	ı	0.36	-	206.62
As at September 30, 2016	38.45	6.18	152.08	136.16	2.90	-	0.30	-	337.27

## ANNEXURE XVI DETAILS OF NON-CURRENT INVESTMENTS AS RESTATED

D (1)	As at	For	For the Year Ending 31st March					
Particlaurs	September - 30, 2016	2016	2015	2014	2013			
(a) Investment in Equity instruments	-	-	-	-	-			
(b) Investments in preference shares	-	-	-	-	-			
(c) Investments in Government or Trust securities	-	-	-	-	-			
(d) Investments in Debentures or Bonds	-	-	-	-	-			
(e) Investments in Mutual Funds	1	-	-	-	-			
(f) Investments in partnership firms*	1	1	-	1	-			
(g) Other non-current investments	-	-	-	-	-			
- Bank FDR's	43.12	12.45	3.88	-	-			
Aggregate Amount of Unquoted Investments	43.12	12.45	3.88	-	-			
Aggregate Cost of Quoted Investments	-	-	-	-	-			
Aggregate Cost of Unquoted Investments	-	-	-	-	-			
Aggregate Market Value of Quoted Investments	-	-	-	-	-			
Total	43.12	12.45	3.88					



### ANNEXURE XVII DETAILS OF LONG TERM LOANS & ADVANCES AS RESTATED

(Amount in Lakhs)

	(Infount in Luxins)							
Particlaurs	As at September 30, 2016	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013			
Unsecured &								
<b>Considered Good</b>								
Security Deposits								
- Deposits to PGVCL	5.76	15.37	18.18	2.95	-			
- Deposit for VAT	0.10	0.10	0.10	0.10	-			
- Deposit for CST	0.10	0.10	0.10	0.10	-			
Loans and advances to other parties		-	-	-	-			
Loans and advances to related parties		1	1	-	1			
Total	5.96	15.57	18.38	3.15	-			

### ANNEXURE XVIII RESTATED STATEMENT OF COST OF MATERIAL CONSUMED

(Amount in Lakhs)

				(	it in Zuins)		
	As at	For the Year Ending 31st March					
Particulars	September 30, 2016	2016	2015	2014	2013		
Opening Stock of Raw Material	146.39	102.29	46.72	-	-		
Purchases during the Year	1375.35	3229.62	1866.10	242.92	-		
	1521.74	3331.91	1912.82	242.92	-		
Less: Closing Stock during the Year	41.24	146.39	102.29	46.72	-		
Cost of Raw Material Consumed	1480.51	3185.52	1810.53	196.20	-		

## ANNEXURE XIX DETAILS OF INVENTORIES AS RESTATED

Particulars	As at September	For the Year Ending 31st March				
i di dedidi 5	30, 2016	2016	2015	2014	2013	
a. Raw Materials and components (Valued at Cost or NRV unless otherwise stated)	41.24	146.39	102.29	46.72	-	
Goods-in transit	-	-	-	-	-	
	41.24	146.39	102.29	46.72	-	
b. Work-in-progress (Valued at Cost or NRV unless otherwise stated)	-	-	-	83.55	-	



Particulars	As at September	For the Year Ending 31st March					
i articulars	30, 2016	2016	2015	2014	2013		
Goods-in transit	-	-	-	-	-		
	-	-	-	83.55	-		
c. Finished goods (Valued at Cost or NRV unless otherwise stated)	100.83	69.28	137.78	-	-		
Goods-in transit	-	-	-	-	-		
	100.83	69.28	137.78	-	-		
d. Stock-in-trade (Valued at Cost or NRV unless otherwise stated)	-	-	3.92	-	-		
Goods-in transit	-	-	-	-	-		
Total	142.07	215.67	243.99	130.27	-		

#### ANNEXURE XX DETAILS OF TRADE RECEIVABLES AS RESTATED

(Amount in Lakhs)

Particulars	As at September	For the Year Ending 31st March						
	30, 2016	2016	2015	2014	2013			
Unsecured & Considered								
Good								
a. From Director /								
Promoters / Promoter Group								
/ Associates / Relatives of								
<u>Directors</u> / Group								
<u>Companies</u>								
Over Six Months		-	-	-	-			
Other than above		-	-	-	-			
b. From Others								
Over Six Months		-	-	-	-			
Other than above	784.26	351.15	630.13	67.11	-			
Total	784.26	351.15	630.13	67.11				

#### **Notes:**

- Trade Receivables as on 30<sup>th</sup> September, 2016 has been taken as certified by the management of the company
- As per the view of the management of the company there is no doubtful debt and hence provision for doubtful debts have not been made

## ANNEXURE XXI DETAILS OF CASH AND CASH EQUIVALENTS AS RESTATED

Particulars	As at	For the Year Ending 31st March					
	September 30, 2016	2016	2015	2014	2013		
Balances with banks	0.04	0.06	0.12	1.35	6.83		
Cash on hand	7.01	2.58	0.26	0.57	0.17		
Other Cash Equivalents		-	-	-	-		



Particulars	As at September	For the Year Ending 31st March						
r at ticulars	30, 2016	2016	2015	2014	2013			
Total	7.05	2.64	0.37	1.92	7.00			

### ANNEXURE XXII DETAILS OF SHORT TERM LOANS & ADVANCES AS RESTATED

(Amount in Lakhs)

D (1.1	As at	For t	he Year End	ing 31st Mar	
Particulars	September 30, 2016	2016	2015	2014	2013
A. Loans and advances to related parties		-	-	1	-
B. Security Deposits		-	-	-	-
C. Balances with government authorities					
(i) VAT/ CENVAT credit receivable	0.97	0.21	36.31	39.52	1
(ii) TDS/TCS Receivables	-	-	2.67	0.02	1
(iv) Advance Tax	-	-	-	-	-
(v) Excise Rebate Claim	2.08	2.08	-	-	-
(vi) Subsidy Receivable	1.71	1.71	12.98	-	1
(vii) MAT Credit Entitlement	-	-	5.93	-	-
	4.76	3.99	57.89	39.53	-
D. Others (specify nature)					
- Advance to Suppliers	366.28	28.10	3.23	4.11	8.40
- Other Receivables	-	1.55	1.66	-	-
	366.28	29.65	4.89	4.11	8.40
Total A+B+C+D	371.04	33.64	62.78	43.65	8.40

#### **Notes:**

- Advances Given to Suppliers have been taken as certified by the management of the company.
- No Securities have been taken by the company against the advances given to the suppliers
- Advance Tax and TDS Receivables have been adjusted against the Provision for Direct Tax



## ANNEXURE XXIII DETAILS OF REVENUE FROM OPERATIONS AS RESTATED

D (1)	As at	For	the Year End	ling 31st Mar	ch
Particulars	September 30, 2016	2016	2015	2014	2013
Sale of products					
Domestic Sales					
Revenue from sale of products:- Mfg (net off Goods Return)		3543.19	1952.29	111.53	-
Revenue from sale of products: Trading (net off Goods Return)		•	•	•	-
Export Sales					
Revenue from sale of products:- Mfg (net off Goods Return)	-	16.62		•	-
Revenue from sale of products: Trading (net off Goods Return)		-	-	-	-
Revenue from Sale of Products	2356.92	3559.82	1952.29	111.53	-
Other operating revenues					
Income from Copper Hedging	-	-	10.99	0.38	-
Export Incentives	-	0.32	-	-	-
Foreign Exchange Gain (Export)	-	0.13	-	-	-
Net Revenue from operations	2356.92	3560.27	1963.28	111.91	-



## ANNEXURE XXIV DETAILS OF OTHER INCOME AS RESTATED

						(Timount in Eurins)
Particulars	As at September	For the	e Year End	Naturre of Income		
r ar uculars	30, 2016	2016	2015	2014	2013	Naturre of Income
Interest Income	1.33	2.05	1.58	0.16	-	Recurring & Not Related to Business Activity
Net gain / loss on Sale of Assets	9.85	-	1	-		Non Recurring & Related to Business Activities
Other non-operating income						
Misc. Income	0.03	1.44	3.91	0.03	-	Non Recurring & Related to Business Activities
Total	11.20	3.50	5.50	0.18	-	



## ANNEXURE XXV DETAILS OF RELATED PARTIES TRANSACTIONS AS RESTATED

															(11110	unt m La	<b>III</b> (
Name of the Party	Nature of Relation	Nature of Transa ction	Amo unt of Tran sacti on Debi ted in 2012 -13	Amo unt of Tran sacti on Cred ited in 2012 -13	Amo unt Outs tandi ng as on 31.03 .13 (Pay able) / Recei vable	Amo unt of Tran sacti on Debi ted in 2013 -14	Amo unt of Tran sacti on Cred ited in 2013 -14	Amo unt Outs tandi ng as on 31.03 .14 (Pay able) / Recei vable	Amo unt of Tran sacti on Debi ted in 2014 -15	Amo unt of Tran sacti on Cred ited in 2014 -15	Amo unt Outs tandi ng as on 31.03 .15 (Pay able) / Recei vable	Amo unt of Tran sactio n Debit ed in201 5-16	Amou nt of Trans action Credit ed in2015 -16	Amou nt Outst andin g as on 31.03. 16 (Paya ble)/ Receiv able	Amou nt of Trans action Debite dupto 30.09. 2016	Amou nt of Trans action Credit ed upto 30.0 9.2016	Amou nt Outst andin g as on 30.06. 16 (Paya ble)/ Receiv able
Nilesh N. Patel	Promoter, Director & Shareholder	Share Applica tion Money	7.05	16.2 1	(9.16	7.65	-	(1.51	9.31	7.80	1	-	-	-	-	-	-
Rohit Chauha n	Promoter, Director & Shareholder	Share Applica tion Money	9.40	10.3	(0.98	20.6	20.2	(0.58	80.5 8	80.0	1	-	-	-	-	-	-
Divya Monpar a	Promoter, Director & Shareholder	Share Applica tion Money	7.05	14.8 6	(7.81	7.65	-	(0.16	0.46	0.30	ı	-	-	-	-	-	-
Madha vIspat (Sanjay Patel)	Shareholder & Relative of Promoter	Purchas e	0.44	3.52	(3.09	3.09	-	-	-	-	-	-	-	-	-	-	-
Sanjay N.	Shareholder & Relative	Share Applica	-	-	-	0.60	3.50	(2.90	24.8 0	21.9 0	-	-	-	-	-	-	-



Name of the Party	Nature of Relation	Nature of Transa ction	Amo unt of Tran sacti on Debi ted in 2012 -13	Amo unt of Tran sacti on Cred ited in 2012 -13	Amo unt Outs tandi ng as on 31.03 .13 (Pay able) / Recei vable	Amo unt of Tran sacti on Debi ted in 2013 -14	Amo unt of Tran sacti on Cred ited in 2013 -14	Amo unt Outs tandi ng as on 31.03 .14 (Pay able) / Recei vable	Amo unt of Tran sacti on Debi ted in 2014 -15	Amo unt of Tran sacti on Cred ited in 2014 -15	Amo unt Outs tandi ng as on 31.03 .15 (Pay able) / Recei vable	Amo unt of Tran sactio n Debit ed in201 5-16	Amou nt of Trans action Credit ed in2015 -16	Amou nt Outst andin g as on 31.03. 16 (Paya ble)/ Receiv able	Amou nt of Trans action Debite dupto 30.09. 2016	Amou nt of Trans action Credit ed upto 30.0 9.2016	Amou nt Outst andin g as on 30.06. 16 (Paya ble)/ Receiv able
Dabhi	of Promoter	tion Money															
Nilesh N. Patel	Promoter, Director & Shareholder	Unsecur ed Loan	-	-	-	80.0	110. 00	(30.0 0)	30.0	-	-	-	50.00	(50.00	50.00	-	-
Rohit Chauha n (Ashap ura	Proprietorsh ip of Promoter		-	-	-	-	50.0	(50.0 0)	50.0	142. 08	(142. 08)	143.0	78.00	(77.08	-	-	(77.08
Enterpr ise)		Unsecur ed Loan															
Madha vMetca st Private Limited	Promoter is Director in Co.	Unsecur ed Loan	-	-	-	-	-	-	18.5	18.5	-	-	-	-	-	-	-
Madha v Steels (SBD)	Partners of Firm are Relative of Director	Purchas e	-	-	-	-	-	-	117. 00	117. 00	-	167.7 3	167.73	-	90.00	91.72	(1.72)



#### ANNEXURE XXVI DETAILS OF SUMMARY OF ACCOUNTING RATIOS AS RESTATED

(Amount in Lakhs)

D. (1	As at	For the Year Ending 31st March						
Ratio	September 30, 2016	2016	2015	2014	2013			
Restated PAT as per statement of profit and loss	58.20	65.97	34.64	(42.74)	-			
(A)								
Weighted average number of	15,00,000	15,00,000	7,60,274	4,28,562	7,342			
equity shares at the end of the year/period( <b>B</b> )								
No. of Equity Shares at the	15,00,000	15,00,000	15,00,000	7,50,000	2,35,000			
end of the year / period (C)								
Net Worth, as Restated (D)	266.07	207.87	141.90	32.26	23.50			
Earnings Per Share								
Basic & Diluted (Rs)* (A/B)	3.88	4.40	4.56	(9.97)	-			
Return on net worth (%)	21.87%	31.74%	24.41%	-132.49%	-			
(A/D)								
Net Asset value per Equity	17.74	13.86	9.46	4.30	10.00			
Share (A/C)								
Nominal value per equity	10.00	10.00	10.00	10.00	10.00			
share (Rs.)								

#### **Notes:**

- 2. The ratios have been Computed as per the following formulas
  - (i) Basic Earning per Share

Restated Profit after Tax available to equity shareholders
Weighted average number of equity shares outstanding at the end of the year / period

(ii) Net Asset Value (NAV) per Equity Share

Restated Networth of Equity Share Holders
Number of equity shares outstanding at the end of the year / period

(iii) Return on Net Worth (%)

## Restated Profit after Tax available to equity shareholders Restated Networth of Equity Share Holders

- 3. Net Profit as restated, as appearing in the statement of profit and losses, has been considered for the purpose of computing the above ratios. These ratios are computed on the basis of the restated financial information of the Company.
- 4. Earning per share calculations are done in accordance with Accounting Standard 20 "Earning Per Share", issued by the Institute of Chartered Accountants of India.
- 5. Prior to September 30, 2016, the company has made the following changes in its capital structure, the effects of which have been considered in computing the above accounting ratios
  - i. On 26th March, 2013 the Company has issued and allotted 2,25,000 Equity Shares of Rs. 10 each under Preferential Issue at a price of Rs. 10.00 per equity share.
  - ii. On 01st July 2013 the Company has issued and allotted 2,55,000 Equity Shares of Rs. 10 each under Preferential Issue at a price of Rs. 10.00 per equity share.



- iii. On 29th March, 2014 the Company has issued and allotted 2,60,000 Equity Shares of Rs. 10 each under Private Placement basis at a price of Rs. 10.00 per equity share.
- iv. On 27th March,2015 the Company has issued and allotted 7,50,000 Equity Shares of Rs. 10 each under Private Placement basis at a price of Rs. 10.00 per equity share.

#### Note:

- 1. The figures disclosed are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexure I, II and III.

## ANNEXURE XXVII CAPITALIZATION STATEMENT AS RESTATED AS AT 30<sup>th</sup> September 2016

Particulars	Pre Issue	Post Issue
Borrowings:		
Short-term Debt (A)	608.28	608.28
Long-term Debt (B)	199.75	199.75
Total debts (C)	808.03	808.03
Shareholders' funds		
Share capital	150.00	205.36
Reserve and surplus	116.07	509.13
Total shareholders' funds (D)	266.07	714.49
Long term debt / shareholders' funds (B/D)	0.75	0.28
Total debt / shareholders' funds (C/D)	3.04	1.13

- 1. Short term debts represent debts which are due within 12 months from September 31, 2016.
- 2. Long term debts represent debts other than short term debts, as defined above but includes current maturities of long term debt.
- 3. The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at September 30, 2016



## ANNEXURE XXVIII STATEMENT OF TAX SHELTERS AS RESTATED

	As at	_		(Amount in	ŕ
Particulars	September 30,	Fo	r the Year E	nding 31st Ma	rch
i ai ticulai s	2016	2016	2015	2014	2013
Profit before tax, as restated (A)	84.15	89.48	50.02	(61.85)	-
Tax Rate (%)	30.90	30.90	30.90	30.90	_
Minimum Alternative Tax Rate	10.06	19.06	10.06	19.06	
(%)	19.06	19.00	19.06	19.00	-
Adjustments:					
Permanent differences					
Expenses disallowed under Income Tax Act, 1961	-	-	-	1.81	-
Donation / 35 D Expense	(0.36)	(0.36)	(0.36)	(0.36)	-
Total permanent differences(B)	(0.36)	(0.36)	(0.36)	1.45	
Income considered separately					
(C.)					
Timing differences					
Depreciation as per Books	12.92	39.00	40.77	12.03	-
Depreciation as per IT Act	14.70	34.43	37.28	18.88	
Disallowance u/s 43B	-	0.20	0.17	-	-
Gratuity	0.48	0.96	0.49	0.15	-
Total timing differences (D)	(1.30)	5.74	4.15	(6.71)	_
Net adjustments $E = (B+C+D)$	(1.66)	5.38	3.79	(5.25)	-
Tax expense / (saving) thereon	(0.51)	1.66	1.17	(1.62)	-
<b>Income from other sources (F)</b>		-	-	-	-
Exempt Income (G)		-	-	-	-
Taxable income/(loss) (A+E+F-G)	82.49	94.85	53.81	(67.11)	-
<b>Brought Forward Loss Set Off</b>					
- Ordinary Business Loss	-	-	48.23	-	-
- Unabsorbed Depreciation	•	13.30	5.58	-	-
- Total	•	13.30	53.81	-	-
Taxable income/(loss)	82.49	81.56	•	(67.11)	-
Tax as per Normal Provision	25.49	25.20	-	-	-
Taxable income/(loss) as	84.15	89.48	50.02	(61.85)	-
per MAT					
Brought Forward Loss Set Off		-	18.88	-	-
Taxable income/(loss) as per MAT	84.15	89.48	31.14	(61.85)	-
Income tax as per MAT	16.04	17.05	5.93	-	
Tax paid as per "MAT" or	Normal	Normal	MAT	Normal	
"Normal Provisions"	Provision	Provision	Provision	Provision	



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements for the financial years ended September 30, 2016, March 31, 2016, 2015 and 2014 prepared in accordance with the Companies Act and Indian GAAP and restated in accordance with the SEBI (ICDR) Regulations, including the schedules, annexure and notes thereto and the reports thereon, included in the section titled "Financial Statements as Restated" on page 173 of this Prospectus.

Indian GAAP differs in certain material aspects from U.S. GAAP and IFRS. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Prospectus, nor do we provide reconciliation of our financial statements to those under U.S. GAAP or IFRS. Accordingly, the degree to which the Indian GAAP financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with the Companies Act, Indian GAAP and SEBI ICDR Regulations.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in "Risk Factors" and "Forward-Looking Statements" on pages 17 and 16, of this Prospectus beginning respectively.

The Management's Discussion and Analysis of Financial Condition and Results of Operations, reflects the analysis and discussion of our financial condition and results of operations for the financial years ended September 30, 2016, March 31, 2016, 2015 and 2014 respectively.

#### **OVERVIEW**

Our Company was incorporated as "Madhav Copper Private Limited" at Bhavnagar, Gujarat as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated November 19, 2012 bearing corporate identification number U27201GJ2012PLC072719 issued by Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Subsequently, our Company was converted in to public limited company pursuant to Shareholders Resolution passed at the Extra-Ordinary General Meeting of our Company held on August 02, 2016 and the name of our Company was changed to "Madhav Copper Limited" pursuant to issuance of fresh Certificate of change of name dated August 17, 2016 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate Identification Number of our Company is U27201GJ2012PLC072719

Our Company is an ISO 9001:2008 certified company, engaged in the manufacturing and supply of Enamelled Copper Wire and Poly Wrap Submersible Winding Wire under the brand name "Madhav Copper". We have applied brand name "Madhav Copper" along with slogan "Wire for Innovative Electrical Solution" with the Registrar of Trademarks.

Our Company offers enamelled, copper rod profile and poly-wrap submersible winding wires suitable for industry application in Transformers, Motors, Alternators, Contactors, and Relays. Our wires are also suitable for use in high speed coil winding machines. The Copper Conductors are manufactured from copper and insulated with thermal class engineered insulation material, which provides dielectric properties and resistance to stress cracking.

The manufacturing facility of our Company is situated at Plot No. 5-B/B, Block No. 226-27, Survey No. 346-47, Near Kobdi, Ukharla, Talaja Road, Bhavnagar, Gujarat, India 364050 and the registered office of our Company is situated at Plot No. 2107/D, Office No. 203, 2nd Floor, D&I Excellus, Waghawadi Road, Bhavnagar, Gujarat, India 364001.

Our Company is promoted by Nilesh Patel who has experience in LME copper trading and Rohitbhai Chauhan who has a decade of experience in the field of copper wire manufacturing

#### SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, since the date of the last financial statements disclosed in this Prospectus, there have not arisen any circumstance that materially or adversely affect or



are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:-

- 1. The Authorized Capital of our Company was increased to Rs. 2,50,00,000 consisting of 25,00,000 Equity Shares from Rs. 1,50,00,000 consisting of 15,00,000 Equity Shares vide an Ordinary Resolution passed in the Annual General Meeting of the members of the Company held on July 28, 2016.
- 2. Our Company was converted into Public Company vide Special Resolution passed in the Extraordinary General Meeting of the Company held on August 02, 2016 and name of our Company was changed to "Madhav Copper Limited" vide a fresh certificate of Incorporation dated August 17, 2016.
- 3. Borrowing Powers of Board of Directors was increased to empower Board to borrow amount upto Rs. 100 Crores vide a Special Resolution passed in the Extra Ordinary General Meeting of the members held on September 03, 2016.
- 4. Our Company appointed Kamlesh Solanki as Chief Financial Officer of the Company on September 01, 2016
- 5. Our Company appointed Kush Bhatt as Company Secretary and Compliance Officer of the Company on September 01, 2016.
- 6. Our Company designated Rohitbhai Chauhan as Managing Director of the Company at the Extra-Ordinary General Meeting held on August 02, 2016.
- 7. Our Company designated Nilesh Patel as Chairman and Whole Time Director of the Company at the Extra-Ordinary General Meeting held on August 02, 2016.
- 8. Our Company appointed Raksha Chauhan as a Non Executive Director of the Company at the Boaard Meeting held on September 01, 2016.
- 9. The Board of Directors appointed Chaitanya Doshi and Manish Makodia as Additional Independent Director of our Company in the Board Meeting held on September 01, 2016
- 10. We have passed a Board resolution on September 01, 2016 to authorize the Board of Directors to raise funds by making an initial public offering.
- 11. We have passed a special resolution on September 03, 2016 to authorize the Board of Directors to raise funds by making an initial public offering.

#### SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factors" beginning on page 17 of this Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Credit Availability
- Fluctuation in price of Raw Materials
- Change in Government Policies
- Substitutes of copper with aluminium
- Fluctuation in the currency rates.

#### DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the audited financial results of our Company for the financial years ended September 30, 2016, March 31 2016, 2015 and 2014.

#### OVERVIEW OF REVENUE & EXPENDITURE

#### Revenues



#### Income from operations:

Our principal component of income is from manufacturing and supply of enamelled copper wire and poly wrap submersible winding wire.

#### Other Income:

Our other income consist mainly of Interest Income and gain on sale of assets.

Amount (Rs. In Lakhs)

Particulars	September 30	Till March 31,				
	2016	2016	2015	2014		
Income						
Revenue from Operations	825.53	3,560.27	1,963.28	111.91		
Variance	-	81.34%	1654.33%	-		
As a % of Total Revenue	99.11%	99.90%	99.72%	99.84%		
Other Income	7.38	3.50	5.50	0.18		
Variance	111.06%	36.38%	2875.91%	-		
As a % of Total Revenue	0.89%	0.10%	0.28%	0.16%		
<b>Total Revenue</b>	832.91	3,563.77	1,968.78	112.09		
Variance	76.63%	81.01%	1656.35%	-		

#### **EXPENDITURE**

Our total expenditure primarily consists of cost of material consumed, changes in inventories, employee benefit expense, finance Costs, depreciation and other expenses.

#### Direct Expenditure

Our direct expenditure includes cost of materials consumed, changes in inventories of finished goods, stock in trade. The cost of materials majorly comprise of copper rod.

#### Employee Benefit Expense

It includes salaries and wages, contributions to gratuity and staff welfare expense.

### Change in Inventories

Change in inventories includes change in inventories of raw materials, finished goods and stock in trade.

#### Financial Cost

Our financial cost includes interest expenses on short term and long term loans and other borrowing costs.

#### Depreciation

Depreciation includes depreciation of tangible assets.

#### Other Expenses

Other expenses include electric power and fuel, transportation expenses, repairs and maintenance expense, etc.

#### Statement of profits and loss

The following table sets forth, for the fiscal years indicated, certain items derived from our Company's audited restated financial statements, in each case stated in absolute terms and as a percentage of total sales and/or total revenue:



	Septem	Till N	March 31,	(Rs. In Lakhs)
Particulars	ber 30,			
NIGO ET	2016*	2016	2015	2014
INCOME	007.70	2.50.25	1 0 52 20	111.01
Revenue from Operations	825.53	3,560.27	1,963.28	111.91
As a % of Total Revenue	99.11%	99.90%	99.72%	99.84%
Other Income	7.38	3.5	5.5	0.18
As a % of Total Revenue	0.89%	0.10%	0.28%	0.16%
Total Revenue (A)	832.91	3,563.77	1,968.78	112.09
Growth %	-	81.01%	1656.43%	
EXPENDITURE				
Cost of Material Consumed	515.75	3,185.52	1,810.53	196.2
% of Total Income	61.92%	89.39%	91.96%	175.04%
Variance	83.81%	75.94%	822.80%	
Changes in inventories of finished goods, traded goods and work-in-progress	-107.54	72.42	-58.15	-83.55
% of Total Income	-12.91%	2.03%	-2.95%	-74.54%
Variance	-	224.54%	30.40%	
<b>Employee benefit expenses</b>	6.28	20.34	14.13	6.9
% of Total Income	0.75%	0.57%	0.72%	6.16%
Variance	-	43.95%	104.78%	-
Finance costs	25.93	77.96	42.06	18.06
% of Total Income	3.11%	2.19%	2.14%	16.11%
Variance	-	85.35%	132.89%	-
Depreciation and amortisation expense	4.90	39.00	40.77	12.03
% of Total Income	0.59%	1.09%	2.07%	10.73%
Variance	-	4.34%	238.90%	-
Other Expenses	16.29	79.10	69.40	24.31
% of Total Income	1.96%	2.22%	3.53%	21.68%
Variance	-	13.98%	185.48%	-
Total Expenses (B)	802.69	3,474.29	1,918.75	173.95
% of Total Income	96.37%	97.49%	97.46%	155.18%
Variance	-	81.07%	1003.05%	-
Profit before exceptional	30.22	89.48	50.02	-61.85
<b>Less - Exceptional Items</b>	0.00	0.00	0.00	0.00
% of Total Income	3.63%	2.51%	2.54%	-55.18%
Variance	-	78.89%	180.87%	-
Profit before extraordinary items and tax	30.22	89.48	50.02	-61.85
<b>Less- Extraordinary Items</b>	0.00	0.00	0.00	0.00
% of Total Income	3.63%	2.51%	2.54%	-55.18%
Variance	-	78.89%	180.87%	-
Profit Before Tax	30.22	89.48	50.02	-61.85



Particulars	Septem ber 30,	- IIII Wieren 31							
	2016	*	2016	2015	2014				
% of Total Income	3	3.63%	2.51%	2.54%	-55.18%				
Variance		-	78.89%	180.87%	-				
Tax expense:									
(i) Current tax		8.68	25.2	5.93	-				
% of Total Income	1	1.04%	0.71%	0.30%					
Variance		-	324.96%		-				
(ii) Deferred to (Asset)/Liability	ax	0.61	(1.69)	15.38	(19.11)				
% of Total Income	(	0.07%	(0.05%)	0.78%	(17.05%)				
Variance			144.40%	267.47%					
(iii) MAT Credit		0.00	0.00	-5.93	0.00				
% of Total Income	(	0.00%	0.00%	-0.30%	0.00%				
Variance									
Total Tax Expense		8.68	10.99	32.01	19.11				
% of Total Income	1	1.04%	0.31%	1.63%	17.05%				
Variance		-	65.67%	267.50%					
Profit for the year		20.93	65.97	34.64	42.74				
% of Total Income		2.51%	1.85%	1.76%	38.13%				
Variance		-	90.44%	181.05%					

<sup>\*</sup> the period ended September 30, 2016 figures are not annualised hence cannot be compared for growth parameter with annualised figures of year ended March 31, 2016

#### REVIEW OF THREE MONTHS ENDED SEPTEMBER 30, 2016

#### **INCOME**

#### **Income from Operations**

Our income from operations was Rs. 825.53 lakhs which is about 99.11% of our total revenue for the period of three months ended on September 30, 2016

#### Other Income

Our other income was Rs. 7.38 lakhs is about 0.89% of total revenue and which includes interest income and gain on sale of assets.

#### **EXPENDITURE**

#### Direct Expenditure

Our direct expenditure was Rs. 749.30 lakhs which is 89.96% of our total revenue for the period of three months ended September 30, 2016. The direct material expenditure includes cost of materials consumed and changes in inventories of finished goods, work-in-progress and stock in trade.

#### Employee Benefits Expenses

Our employee benefits expenses were Rs. 6.28 lakhs which was 0.75% of our total revenue for the period of three months ended September 30, 2016 and comprised of salary, labour expense, wages, gratuity provision, etc.

#### Finance Cost

Our finance cost was Rs. 25.93 lakhs which is 3.11% of our total revenue for the period of three months ended September 30, 2016 and primarily includes interest on loans and bank charges.



#### **Depreciation**

Depreciation expenses were Rs. 4.90 lakhs which is 0.59% of our total revenue for the period of three months ended September 30, 2016.

#### Other Expenses

Our other expenses were Rs. 16.29 lakhs which is 1.96% of our total revenue for the period of three months ended September 30, 2016. Other expenses include operating expenses like electricity expenses, repairs and machine expenses. Other expenses also includes administrative expenses like advertisement and auditors' remuneration, legal and professional fees, security expenses, etc.

#### Profit Before Tax

Our Profit Before Tax was Rs. 30.22 lakhs which is 3.63% of our total revenue for the period of three months ended September 30, 2016.

#### Net Profit

Our Net Profit After Tax was Rs. 20.93 lakhs which is 2.51% of our total revenue for the period of three months ended September 30, 2016

## COMPARISON OF FINANCIAL YEAR ENDED MARCH 31, 2016 WITH FINANCIAL YEAR ENDED MARCH 31, 2015

#### **INCOME**

#### **Revenue from Operations**

Amount (Rs. In Lakhs)

Particulars	2015-16	2014-15	Variance
Operating Income	3,560.27	1,963.28	75.94%

The operating income of the Company for the financial year 2014-2015 was Rs. 1,963.28 Lakhs as compared to Rs. 3,560.27 lakhs for the financial year 2015-2016; showing an increased of 81.34%. The increase in manufacturing operations and export sales to some extent.

#### Other Income

Other Income of the Company for the financial year 2014-15 was Rs. 5.50 lakhs which decreased to Rs. 3.50 lakhs during the financial year 2015-16. The decrease was due to decrease in non recurring income in financial year 2015-16.

#### DIRECT EXPENDITURE

Amount (Rs. In Lakhs)

Particulars	2015-16	2014-15	Variance
Cost of material consumed	3,185.52	1,810.53	75.94%
Changes in inventories of finished goods, traded goods and work in progress	72.42	(58.15)	224.54%

The direct expenditure increased from Rs. 1810.53 lakhs in financial year 2014-15 to Rs. 3,185.52 lakhs in financial year 2015-16 showing an increase of 75.94% over the previous year. The increase was due to increase in sales of manufacturing operations.

#### ADMINISTRATIVE AND EMPLOYEE COSTS

Amount (Rs. In Lakhs)

<b>Particulars</b>	2015-16	2014-15	Variance
Employee Benefit Expenses	20.34	14.13	43.95%

Employee Benefit Expenses increased from 14.13 lakhs in financial year 2014 -15 to Rs. 20.34 lakhs in financial year 2015-2016 showing an increase of 43.95% due to increase in salary and number of employees.



#### FINANCE COSTS

The finance costs increased from Rs. 42.06 lakhs in the financial year 2014-15 to Rs. 77.96 lakhs in the financial year 2015-16 which was due to increase of interest expenses on increased borrowings.

#### DEPRECIATION

Depreciation for the year financial year 2015-16 has decreased to Rs. 39.00 lakhs as compared to Rs. 40.77 lakhs for the financial year 2014-15.

#### PROFIT BEFORE TAX

Amount (Rs. In Lakhs)

Particulars	2015-16	2014-15	Variance
Profit Before Tax	89.48	50.02	78.87%

The Profit Before Tax has increased from Rs. 50.02 lakhs to Rs. 89.48 lakhs showing an increase of 78.87% due to increase in our sales.

#### PROVISION FOR TAX AND NET PROFIT

Amount (Rs. In Lakhs)

Particulars	2015-16	2014-15	Variance
Taxation Expenses	23.51	15.38	78.89%
Profit after Tax	65.97	34.64	90.44%

Profit after tax increased to Rs. 65.97 lakhs in the financial year 2015-16 as compared to Rs. 34.64 lakhs for the financial year 2014-15 showing an increase of 90.44%.

COMPARISON OF FINANCIAL YEAR ENDED MARCH 31, 2015 WITH FINANCIAL YEAR ENDED MARCH 31, 2014

#### **INCOME**

#### **Income from Operations**

Amount (Rs. In Lakhs)

			Time tim (Tist In Builds)
Particulars	2014-2015	2013-2014	Variance
Operating Income	1,963.28	111.91	1654.43%

The operating income of the Company for the financial year 2013-2014 was Rs. 111.91 lakhs as compared to Rs. 1963.28 lakhs for the financial year 2014-2015; showing an increased of 1654.33%. The increase was due to complete start of commercial operations.

#### Other Income

Our other income increased by 2875.91% from Rs. 0.18 lakhs in Financial Year 2013-2014 to Rs. 5.50 lakhs in Financial Year 2014-2015. The main reason for increase in other income was increase in Interest income and other miscellaneous income.

#### **DIRECT EXPENDITURE**

Amount (Rs. In Lakhs)

<b>Particulars</b>	2014-2015	2013-2014	Variance
Cost of materials consumed	1,810.53	196.20	822.80%
Changes in Inventories of finished goods, WIP and stock in Trade	(58.15)	(83.55)	30.40%

Cost of material consumed has increased to Rs. 1,810.53 lakhs to Rs. 196.20 lakhs showing an increase of 822.80% over the previous year. The increase was due to start of complete operations in the financial year 2014-15

#### ADMINISTRATIVE AND EMPLOYEE COSTS



Particulars	2014-2015	2013-2014	Variance
Employee Benefit Expenses	14.13	6.90	104.95%

There is a increase in employee benefit expenses from Rs. 6.90 lakhs to Rs. 14.13 lakhs due to increase in no of employees.

#### FINANCE COSTS

The finance costs for the period Financial Year 2014-2015 have increased to Rs. 42.06 lakhs from Rs. 18.06 lakhs in Financial Year 2013-14 due to increase in borrowings and borrowing costs.

#### DEPRECIATION

Depreciation expenses for the Financial Year 2014-2015 have increased to Rs. 40.77 lakhs as compared to Rs. 12.03 lakhs for the Financial Year 2013-2014.

#### PROFIT BEFORE TAX

Amount (Rs. In Lakhs)

Particulars	2014-2015	2013-2014	Variance
Profit Before Tax	50.02	(61.85)	NA

The Profit Before Tax has increased from loss of Rs. 61.85 lakhs to Rs. 50.02 lakhs.

#### PROVISION FOR TAX AND NET PROFIT

Amount (Rs. In Lakhs)

Particulars	2014-2015	2013-2014	Variance
Taxation Expenses	15.38	(19.11)	NA
Profit after Tax	34.64	(42.74)	NA

#### OTHER MATTERS

#### 1. Unusual or infrequent events or transactions

Except as described in this Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

## 2. Significant economic changes that materially affected or are likely to affect income from continuing operations

Other than as described in the section titled "Risk Factors" beginning on page 17 of this Prospectus to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

## 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations

Other than as disclosed in the section titled "Risk Factors" beginning on Page 17 of this Prospectus to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

#### 4. Future relationship between Costs and Income

Our Company's future costs and revenues will be determined by demand / supply situation, government policies and prices of raw materials.

## 5. The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased prices

Increase in revenue is by and large linked to increases in volume of business activity by the Company.

6. Total turnover of each major industry segment in which the issuer company operates.



The Company is operating in wire industry. Relevant industry data, as available, has been included in the chapter titled "Our Industry" beginning on page 95 of this Prospectus.

#### 7. Status of any publicly announced new products / projects or business segments

Our Company has not announced any new projects or business segments, other than disclosed in the Prospectus.

#### 8. The extent to which the business is seasonal

Our Company business is not seasonal in nature.

#### 9. Any significant dependence on a single or few suppliers or customers

The % of Contribution of our Company's customer and supplier vis a vis the total income and finished goods / traded goods cost respectively as March 31, 2016 is as follows:

For Financial year 2015-16

Particulars	Customers	Suppliers
Top 5 (%)	87.79	93.99
Top 10 (%)	95.24	99.26

#### 10. Competitive Conditions

We face competition from existing and potential unorganized competitors which is common for any business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "Our Business" on page 119 of this Prospectus.

### 11. Qualifications in Auditor's Examination Report

To our knowledge, except as disclosed in this Prospectus, there has been no qualification in auditor's report. For more information, please refer chapter titled "Outstanding Litigation and Material Developments" on page 218 the Prospectus

### 12. Changes in Accounting Policies

There have been no changes in our accounting policies in the last five fiscal years / periods.



## FINANCIAL INDEBTEDNESS

Our Company utilizes various credit facilities from banks and others, for conducting its business. Set forth below is a brief summary of our Company's secured and unsecured together with a brief description of certain significant terms of such financing arrangements

1. Loan of Rs. 808.04 lakhs from Bank of Baroda as per the Sanction letter dated March 01, 2016 and agreement dated April 18, 2016.

Rs. In Lakhs

Particulars	Fund Based					
Nature of Facility	Term Loan –I	Term Loan-II	Term Loan-III	Line of credit		
Amount (in Rs.) as per latest Sanction letter dated March 01, 2016	61.90	46.14	100.00	600.00		
Purpose	For purchase of Plant & Machinery, other fixed assets and for factory building constructions and civil work	For purchase of Machineries, Equipment	For purchase of Machineries, Equipment	For Pre and Post Sale working capital requirement of the Company.		
			I	II	III	
Sub Limit	One Time Forei	(100.00)  One Time Foreign/ Inland LC DP upto 180 days		(600.00) CC/ FLC/ BC (Hypothecation of stock & Book Debts)	(320.00) EPC/ PCFC/ FBP/ FBD/ FCBD/ FCBP upto 150 days	(600.00) BG (performance/ Financial)
Purpose of Sub Limit	For purchase of Import and Ingenious Machineries		For purchase/ Import of raw materials	Pre-shipment Finance for purchase of goods i.e. Raw Material for export against confirmed export order or Prime Bank	For procuring of Raw Material	



Particulars	F	Fund Based		
			LC Post-shipment finance for purchase/ discount of documentary export bills having tenure of sight or usance up to 90 days, drawn under export order or Prime Bank's L/C	
Security		on Form signed by the Company & by of purchaser		
Rate Of Interest		above Base rate + Tenor premium i.e 12.55% at present	2.75% above Base rate + 0.50% for LOC i.e 12.90% at present	
Repayment	Loan is to be repaid in 60 in 59 monthly installments of which first 59 94,167	of Rs. Lakhs t 60 <sup>th</sup> of		



Particulars	Fund Based						
Primary Security	Hypothecation of Plant and Machinery and other fixed assets- Present and future						
Collateral Security	<ul> <li>347, Block No. 226 &amp; 227P, Plot No. 5/b/b Talaja Road, Vil the name of Company, Ext of EM of additional factory buildi</li> <li>Extension of EM of Residential house plot no. 927-A- 1C and additional factory buildi</li> </ul>	of EM of factory land & building, having total land area admeasuring 3345.54 sq mtrs, situated at R. S No. 346 & No. 226 & 227P, Plot No. 5/b/b Talaja Road, Vill: Ukharia, Ta: Ghoghya, Dist: Bhavnagar (Gujarat), registered in f Company, Ext of EM of additional factory building contructed.  of EM of Residential house plot no. 927-A- 1C admeasuring 87.81 sq mtrs City Survey Sanad No. 5316/ B Palki, 213, City Survey Ward No. 5, Registered in the name of Mrs. Mithiben Patel (Guarantor).					
Guarantee	<ul> <li>Nileshbhai Patel</li> <li>Divya Movpara</li> <li>Rohitbhai Chauhan</li> <li>Mithiben Patel</li> <li>Jivrajbhai Patel</li> </ul>						
Outstanding as on September 30, 2016	Term Loan I – Rs. 20.78 Lakhs Term Loan II – Rs. 31.08 Lakhs Term Loan III – Rs. 81.35 Lakhs						

## **Key Restrictive Covenants:**

During the currency of the Bank's credit facilities, the unit / guarantors will not, without the Bank's prior permission in writing:

- 1. Implement any scheme of expansion / Modernization / Diversion, except which are approved by our bank.
- $2. \quad Formulate \ any \ scheme \ of \ Merger \ / \ Acquisition \ / \ Amalgamation \ / \ Reconstitution.$
- 3. Any change in the management set- up/ capital structure of the company.
- $4. \quad Enter in to borrowing either secured or unsecured with any other Bank / Financial institution / Corporate body.$



- 5. Invest/ deposit / lend funds to group firm / companies / Directors / family members / other corporate bodies / firms / persons.
- 6. Create any further charge, lien or encumbrances over the assets charged to the bank in favour of any other bank, Financial Institution, NBFC, Company, Firm or person or otherwise dispose off any of the fixed assets.
- 7. Undertake guarantee obligation on behalf of any other borrower, Group firms / Companies.
- 8. Declare dividends for any year, except out of the profits related to that year, after paying all due and making provisions as required for that year, provided there is no default in repayment obligation by the company.
- 9. Allow the level of the net working capital to come down from the estimated/ projected level.



## UNSECURED LOANS

Unsecured Borrowing as on September 30, 2016

Name of Lender	Loan Amount (Rs. In Lakhs)
Rohitbhai Chauhan	77.08
Total	77.08



# SECTION VI – LEGAL AND OTHER INFORMATION OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except, as stated in this section and mentioned elsewhere in this Draft Prospectus there are no litigations including, but not limited to suits, criminal proceedings, civil proceedings, actions taken by regulatory or statutory authorities or legal proceedings, including those for economic offences, tax liabilities, show cause notices or legal notices pending against our Company, Directors, Promoters and Group Companies or against any other company or person/s whose outcomes could have a material adverse effect on the business, operations or financial position of the Company and there are no proceedings initiated for economic, civil or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (a) of Part I of Schedule V of the Companies Act, 2013)other than unclaimed liabilities of our Company, and no disciplinary action has been taken by SEBI or any stock exchange against the Company, Directors, Promoters or Group Companies.

Except as disclosed below there are no i) litigation or legal actions, pending or taken, by any Ministry or department of the Government or a statutory authority against our Promoters during the last five years; (ii) direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action; (iii)pending proceedings initiated against our Company for economic offences; (iv) default and non-payment of statutory dues by our Company; (v) inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous companies law in the last five years against our Company and Subsidiaries including fines imposed or compounding of offences done in those five years; or (vi) material frauds committed against our Company in the last five years.

Except as stated below there are no Outstanding Material Dues (as defined below) to creditors; or (ii) outstanding dues to small scale undertakings and other creditors.

Our Board, in its meeting held on September 05, 2016 determined that outstanding dues to creditors in excess of Rs. 5 Lakhs as per last audited financial statements shall be considered as material dues ("Material Dues").

Pursuant to SEBI ICDR Regulations, all other pending litigations except criminal proceedings, statutory or regulatory actions and taxation matters involving our Company, Promoters, Directors and Group Companies, would be considered 'material' for the purposes of disclosure if the monetary amount of claim by or against the entity or person in any such pending matter exceeds Rs. 5 lakhs as determined by our Board, in its meeting held on September 05, 2016.

Accordingly, we have disclosed all outstanding litigations involving our Company, Promoters, Directors and Group Companies which are considered to be material. In case of pending civil litigation proceedings wherein the monetary amount involved is not quantifiable, such litigation has been considered 'material' only in the event that the outcome of such litigation has an adverse effect on the operations or performance of our Company.

Unless otherwise stated to contrary, the information provided is as of date of this Prospectus.

## LITIGATIONS INVOLVING OUR COMPANY

## LITIGATIONS AGAINST OUR COMPANY

**Criminal Litigation** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

PROCEEDING FOR AY 2015-16



Income Tax Department issued a Limited Scrutiny notice dated March 16, 2016 under section 143(2) of the Income Tax Act, 1961 (hereinafter referred as "Act") directing Madhav Copper Private limited (hereinafter referred as "Assesee") to be present at the office of Income Tax Department Ward -1(5), Bhavnagar on May 5, 2016 in connection with assessment year 2015-16. Through its letter dated May 11, 2016 Madhav Copper Private Limited requested Income Tax Officer to adjourn the meeting and allot another day of hearing. Further website of Income Tax Department displays a notice wherein Madhav Copper Private Limited has been asked to contact the Jurisdictional Officer. The matter is currently pending.

## Proceedings against Our Company for economic offence/securities laws/ or any other law

Nil

### **Penalties in Last Five Years**

Nil

## **Pending Notice against our Company**

Proceeding for AY 2014-15

Income Tax Officer has issued a notice dated October 7, 2015 to Madhav Copper Pvt Ltd regarding the scrutiny assessment of company wherein company was asked to provide documents such as Copy of Income Tax Return Filed, Audit Report for F.Y. 2013-14 and Computation of total Income on or before October 19, 2015. Company via letter dated October 16, 2015 has provided all the documents which were asked. Income Tax Department has issued a further, notice dated July 6, 2016 under Section 142 (1) to Madhav Copper Private Limited, wherein it has sought certain information and documents from the Company in respect of Assessment year 2014-15. Company on August 29, 2016 has submitted the documents and information to Income Tax Department. Also, Income Tax Officer has issued a notice dated October 7, 2015 to Madhav Copper Pvt Ltd regarding the scrutiny assessment of company wherein company was asked to provide documents such as Copy of Income Tax Return Filed, Audit Report for F.Y. 2013-14 and Computation of total Income on or before October 19, 2015. Company via letter dated October 16, 2015 has provided all the documents which were asked.

## **Past Notice to our Company**

Nil

Disciplinary Action taken by SEBI or stock exchanges against Our Company

Nil

Defaults including non payment or statutory dues to banks or financial institutions

Nil

Details of material fraud against the Company in last five years and action taken by the Companies.

Nil



## LITIGATIONS FILED BY OUR COMPANY

EITIGATIONS FILED BY OUR COMPANY
Criminal Litigation
Nil
Civil Proceedings Nil
Taxation Matters Nil
Details of any enquiry, inspection or investigation initiated under Companies Act, 2013 or any previous Company Law
Nil
LITIGATIONS INVOLVING DIRECTORS OF OUR COMPANY
<u>LITIGATIONS AGAINST OUR DIRECTORS</u>
Criminal Litigation
Nil
Civil Proceedings
Nil
Taxation Matters
Nil
Past Penalties imposed on our Directors
Nil
Proceedings initiated against our directors for Economic Offences/securities laws/ or any other
law
Nil
Directors on list of wilful defaulters of RBI
Nil
LITIGATIONS BY DIRECTORS OF OUR COMPANY
Criminal Litigation
Nil
Civil Proceedings
Nil
Taxation Matters
Nil



## LITIGATIONS INVOLVING PROMOTER OF OUR COMPANY

ITIGATIONS AGAINST OUR PROMOTERS	
riminal Litigation	
il	
ivil Proceedings	
il en	
axation Matters	
il	
ast Penalties imposed on our Promoters	
il	
roceedings initiated against our Promoters for Economic Offences / securities laws / or a ther law	ny
il en	
itigation / Legal Action pending or taken by Any Ministry or any statutory authority again ny Promoter in last five years	nst
il en	
enalties in Last Five Years	
il	
itigation / defaults in respect of the companies / Firms / ventures / with which our promot as associated in Past	ter
il en	
dverse finding against Promoter for violation of Securities laws or any other laws	
il	
ITIGATIONS BY OUR PROMOTERS	
riminal Litigation	
il	
ivil Proceedings	
il	
axation Matters	
il	



## LITIGATIONS INVOLVING OUR GROUP COMPANIES

## LITIGATIONS AGAINST OUR GROUP COMPANIES

**Criminal Litigation** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

## **MADHAV CONCAST PRIVATE LIMITED**

### PROCEEDING FOR AY 2009-10

Income Tax Department has issued a notice dated March 9, 2011 under section 143(1)(a) of Income Tax Act, 1961 to Madhav Concast Private Limited wherein the assesse has been directed to pay an amount of Rs. 15,100/- towards tax liability. The matter is currently pending.

## PROCEEDING FOR AY 2010-11

Website of Income Tax Department displays a notice wherein Madhav Medcast Private Limited has been asked to contact the Jurisdictional Officer in respect of Assessment Year 2010-11. The matter is currently pending.

#### PROCEEDING FOR AY 2011-12

Income Tax department has issued a notice dated March 25, 2012 under section 143(1)(a) of Income Tax Act, 1961 to Madhav Concast Private Limited wherein they directed to pay an amount of Rs. 2,140/- towards tax liability. The matter is currently pending.

## **PROCEEDING FOR AY 2013-14**

Income Tax Officer issued letter dated November 26, 2013 regarding Advance Tax Instalment due as on December 15, 2013. Further Madhav Concast Private Limited has paid amount of 27440/- as self assessment tax for the AY 2014-15 but has not paid amount due towards income Tax.. The matter is currently pending.

## **MADHAV INDUSTRIES LIMITED**

### PROCEEDINGS FOR AY 2015-16

Income Tax department issued Assessment Order dated October 13, 2015 under section 143(1)(a) of Income Tax Act, 1961, against Madhav Industries Limited wherein demand determined is 5,35,230/-. Madhav Industries Limited states that they have already paid tax at the time of filing of return of Rs. 6,28,540/- with challan serial number 02016. Response stating the same is already filed which is pending for confirmation from Income Tax department. The Same is pending rectification.

## MADHAV METCAST PRIVATE LIMITED

## **PROCEEDING FOR AY 2014-15**

Income Tax Officer has issued a notice dated May 26, 2016 to Madhav Metcast Pvt. Ltd. u/s 142(1) r.w.s. 129 of I.T. Act, 1961, regarding the assessment proceeding for assessment year 2014-15, wherein Department sought certain information from the Madhav Metcast Private Limited ("Assesee"). Assesee through letter dated July 8, 2016 has provided all the required information required for the assessment proceedings. Income Tax Department has issued a requisition letter cum notice dated August 12, 2016 to Madhav Metcast Pvt. Ltd. under section 142(1) of the Act requiring them to furnish detailed information under section 142(1) of the Act. Madhav Metcast Private Limited through its information letter dated August 29, 2016 has provided the requisite information. The matter is currently pending.



### **PROCEEDING FOR AY 2015-16**

Income Tax Department has issued notice to Contact Jurisdictional Officer in respect of Assessment Year 2015-16.

Past Penalties imposed on our Group Companies

Nil

Past Notice to our Group Company

Nil

Proceedings initiated against our Group Companies for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Group Companies

Nil

Adverse finding against Group Companies for violation of Securities laws or any other laws

Nil

## **LITIGATIONS BY OUR GROUP COMPANIES**

**Criminal Litigation** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

## LITIGATIONS INVOLVING OUR SUBSIDIARY COMPANIES

As on date of this Prospectus, our Company does not have any Subsidiary Company.

## **OTHER MATTERS**

Nil

DETAILS OF ANY INQUIRY, INSPECTION OR INVESTIGATION INITIATED UNDER PRESENT OR PREVIOUS COMPANIES LAWS IN LAST FIVE YEARS AGAINST THE COMPANY OR ITS SUBSIDIARIES

Nil

OUTSTANDING LITIGATION AGAINST OTHER COMPANIES OR ANY OTHER PERSON WHOSE OUTCOME COULD HAVE AN ADVERSE EFFECT ON OUR COMPANY

Nil

## MATERIAL DEVELOPMENTS SINCE THE LAST BALANCE SHEET

Except as mentioned under the chapter — "Management Discussion and Analysis of Financial Condition and Result of Operation" on page 204 of this Prospectus, there have been no material developments, since the date of the last audited balance sheet.



## OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS

As of September 30, 2016, our Company had 34 creditors, to whom a total amount of Rs. 203.39 lakhs was outstanding. As per the requirements of SEBI Regulations, our Company, pursuant to a resolution of our Board dated September 5, 2016, considered creditors to whom the amount due exceeds Rs. 1.00 lakh as per our Company's restated financials for the purpose of identification of material creditors.

Based on the above, the following are the material creditors of our Company.

Creditors	Amount (Rs. in Lakhs)
B. R. Metal & Alloys (Guj.) Pvt. Ltd.	150.43
Sicme Italiya Impianti	9.60
Anupam Insulating Industries Pvt.Ltd.	8.75
Insulation House - Surat	8.65
Marinelines Ship Breakers Pvt. Ltd.	4.03
Aarwa Insulation Llp	3.66
Sunny Engineering Works.	3.20
Insulation House - Indore	2.47
Madhav Steels Sbd	1.72
Accurate Pms Pvt. Ltd.	1.00

Further, none of our creditors have been identified as micro enterprises and small scale undertakings by our Company based on available information. For complete details about outstanding dues to creditors of our Company, please see website of our Company <a href="https://www.madhavcopper.com">www.madhavcopper.com</a>.

Information provided on the website of our Company is not a part of this Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company's website, <a href="https://www.madhavcopper.com">www.madhavcopper.com</a>, would be doing so at their own risk.



## GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has received the necessary consents, licenses, permissions, registrations and approvals from the Government / RBI, various Government agencies and other statutory and / or regulatory authorities required for our present business and except as mentioned under this heading, no further material approvals are required for carrying on our present business. Our Company undertakes to obtain all material approvals and licenses and permissions required to operate our present business activities. Unless otherwise stated, these approvals or licenses are valid as of the date of this Prospectus and in case of licenses and approvals which have expired; we have either made an application for renewal or are in the process of making an application for renewal.

In order to operate our business of manufacturing and supply of enamelled copper wire, poly wrap submersible winding wire, and copper rod. We require various approvals and / or licenses under various laws, rules and regulations. For further details in connection with the applicable regulatory and legal framework, see section "Key Industry Regulations and Policies" on page 135 of this Prospectus.

The Company has its business located at:

**Manufacturing Facility**: Plot No. 5-B/B, Block No. 226-27, Survey No. 346-47, Near Kobdi, Ukharla, Talaja Road, Bhavnagar – 364050 Gujarat, India

**Registered Office**: Plot No.2107/D, Office No.203, 2<sup>nd</sup> Floor D&I Excellus Waghawadi Road, Bhavnagar 364001 Gujarat, India

Branch Office: 37-A, GKS Nagar, P.N. Palayam, Coimbatore - 641037, Tamil Nadu, India

The objects clause of the Memorandum of Association enables our Company to undertake its present business activities. The approvals required to be obtained by our Company include the following:

### APPROVALS FOR THE ISSUE

## Corporate Approvals:

- 1. The Board of Directors have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a resolution passed at its meeting held on September 01, 2016, authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of the Company have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a special resolution passed in the Extraordinary General Meeting held on September 03, 2016 authorized the Issue.

## In- principle approval from the Stock Exchange

We have received in-principle approvals from the stock exchange for the listing of our Equity Shares pursuant to letter dated National Stock Exchange of India Limited bearing reference no. NSE/LIST/98356.

## Agreements with NSDL and CDSL

- 1. The Company has entered into an agreement dated October 04, 2016 with the Central Depository Services (India) Limited ("CDSL") and the Registrar and Transfer Agent, who in this case is, Bigshare Services Private Limited for the dematerialization of its shares.
- 2. Similarly, the Company has also entered into an agreement dated October 28, 2016 with the National Securities Depository Limited ("NSDL") and the Registrar and Transfer Agent, who in this case is Bigshare Services Private Limited for the dematerialization of its shares.
- 3. The Company's International Securities Identification Number ("ISIN") is INE813V01014.



## INCORPORATION AND OTHER DETAILS

- 1. The Certificate of Incorporation dated November 19, 2012 issued by the Registrar of Companies, Gujarat, Dadra and Nagar Havelli, in the name of "Madhav Copper Private Limited".
- 2. Fresh Certificate of Incorporation Consequent upon Conversion from **Private** Company to **Public** company issued on August 17, 2016 by the Registrar of Companies Ahmedabad, Gujarat in the name of "Madhav Copper Limited".
- 3. The Corporate Identity Number (CIN) of the Company is U27201GJ2012PLC072719.

## APPROVALS RELATED TO OUR BUSINESS ACTIVITIES

Sr. No.	Description	Authority	Registration No. / Reference No. / License No.	Date of Issue	Date of Expiry
1	Certificate of Importer-Exporter Code (IEC)	Foreign Trade Development Officer, Office of Joint Director General of Foreign Trade, Rajkot, Gujarat, Ministry of Commerce, Government of India	IEC Number 2414005955	July 24, 2014	N.A.
2.	Entrepreneurs Memorandum for setting up Micro, Small or Medium Enterprise for Manufacturing Unit	District Industries Centre, Bhavnagar, Government of Gujarat	EM22401412002486	January 7, 2014	N.A.
3.	License to work a factory (under Factories Act, 1948 and Rules made thereunder)	Joint Director, Industrial Safety & Health, Rajkot Region, Directorate Industrial Safety & Health, Gujarat State	License No. 20193 Registration No. 172/25993/2014	April 01, 2016	December 31, 2020

## TAX RELATED APPROVALS / LICENSES / REGISTRATIONS

Sr. No	Authorisati on granted	Issuing Authority	Registration No. / Reference No. / License No.	Date of Issue	Validity
1.	Permanent Account Number (PAN)	Income Tax Department, Government of India	AAICM2859A	November 19, 2012	Perpetual
2.	Tax Deduction Account Number (TAN)	Income Tax Department, Government of India	AHMM12574C	March 30, 2013	Perpetual
3.	Certificate	Superintendent (Service	AAICM2859ASD001	September	Until



G	A 41	T : A 41 '4			
Sr. No	Authorisati on granted	Issuing Authority	Registration No. / Reference No. / License No.	Date of Issue	Validity
	of Registration of Service Tax (under Chapter V of the Finance Act, 1994 read with the Service Tax Rules, 1994)	tax), Central Excise & Customs,) Office of Superintendent of (Service Tax), Central Excise and Customs-Bhavnagar		18, 2013	cancelled
4.	Certificate of Registration (under Gujarat Value Added Tax Act, 2003 read with Rule 6 of the Gujarat Value Added Tax Rules, 2006)	Office of Assistant Commissioner Commercial Tax, Commercial Tax, Department Government of Gujarat	24140301883	Issued on May 6, 2015 Effective date: December 26, 2012	Until cancelled
5.	Certificate of Registration (under Tamil Nadu Value Added Tax Rules, 2006	Assistant Commissioner of Commercial Tax, Commercial Tax, Department Government of Tamil Nadu	33366393526	July 5, 2016 Valid from June 29, 2016	Until cancelled
6.	Registration under section 7(1)/7(2)of Central Sales Tax Act, 1956	Commercial Tax, Department Government of Tamil Nadu	33366393526	July 5, 2016 Effective from: June 29, 2016	Until cancelled
7.	Central Excise Registration Certificate (under Rule 9 of the Central Excise	Deputy Commissioner of Central Excise or Assistant Commissioner of Central Excise, Bhavnagar, Central Board of Excise and Custom, Ministry of Finance – Department of Revenue.	AAICM2859AEM001	February 7, 2013	Until cancelled or surrendere d or revoked or suspended



Sr. No	Authorisati on granted	Issuing Authority	Registration No. / Reference No. / License No.	Date of Issue	Validity
	Rules, 2002)				
8.	Certificate of Registration with Central Excise and Customs Department (under Customs (Import of goods at Concession al Rate of Duty for Manufactur e of Excisable Goods) Rules, 1996	Assistant Commissioner of Central Excise, Bhavnagar	BVR/1/2015	June, 19 2015	Until cancelled or surrendere d or revoked or suspended
9.	Certificate of Registration Central Sales Tax (Under Rule 5(1) of Central Sales Tax (Registration and Turnover) Rules, 1957)	Office of Assistant Commissioner, Commercial Tax, Bhavnagar Commercial Tax Department, Government of Gujarat	24640301883	May 6,2015 Effective from December 26, 2012	Until Cancelled
10.	Exemption from payment of Electricity duty	Office of the Collector of Electricity Duty, Gandhinagar	B/EX/NIU/Bhavnagar/ 2.1.2014/16696	September 29, 2014 Effective date: December 13, 2015	Till the expiry of Certificate
11.	Acknowled gment receipt for Amendment of Registration certificate to add manufacturing products	Central Board of Excise and Customs	AAICM2859AEM001	September 2, 2015	Until cancelled or surrendere d or revoked or suspended



## OTHER BUSINESS RELATED APPROVALS

S No	Description	Authority	Registration Number	Date of Certificate	Date of Expiry
1.	Certificate of	The	85 100 001 14035	March 31,	March 30, 2017
	Registration of	Certification		2014	
	international Standards	Body of			
	Certifications	TUV,			
		Rheinland			
	ISO 9001:2008	(India) Pvt.			
	certification	Ltd.			

## OTHERS

Authority/ Certificate	Approval for	Date of issue	Registration/ Certification number	Validity
Gujarat Pollution Control Board.	Consent to establish (NOC) under Section 25 of Water Act 1974 and Section 21 of Air Act 1981	917/ID- 420161/16/162474	October 14, 2013.	June 23, 2018

## INTELLECTUAL PROPERTY RELATED APPROVALS/REGISTRATIONS

## Trademarks

S r. N o.	Tradema rk Image	Tradema rk Type	Class	Applican t	Applicati on No.	Date of Applicati on	Validit y/ Renewa l	Registrati on status
1.	MADHRV	Device	9	Madhav Copper Private Limited	3002885	July 8, 2015	N,A.	Objected
2.	Wire for innovative Electrical Solutions	Slogan	9	Madhav Copper Private Limited	3002886	July 8, 2015	N.A.	Objected



Company has confirmed that no other applications have been made by the Company nor has it registered any type of intellectual property including trademark / copyrights / patents etc.

Pending Approvals: Not Applicable

## MATERIAL LICENSES / APPROVALS FOR WHICH THE COMPANY IS YET TO APPLY

- 1. The abovementioned approvals are in the name of "Madhav Copper Private Limited" and Company is yet to apply for these approvals post change of name to Madhav Copper Limited
- 2. Professional Tax Registration Certificate and Profession Tax Enrolment Certificate
- 3. Shops and Establishment Certificate
- 4. Registration for Employees Provident Fund under Employees Provident Fund and Miscellaneous Provisions Act, 1952
- 5. Registration for Employees State Insurance under Employees State Insurance Act, 1948.



## OTHER REGULATORY AND STATUTORY DISCLOSURES

## **AUTHORITY FOR THE ISSUE**

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on September 01, 2016 and by the shareholders of our Company by a Special Resolution, pursuant to Section 62(1)(c)of the Companies Act, 2013 passed at the Extraordinary General Meeting of our Company held on September 3, 2016 at Registered Office of the Company.

## PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Neither our Company nor our Directors, our Promoter, our Promoter Group, and our Group Companies has been declared as wilful defaulter(s) by the RBI or any other governmental authority. Further, there has been no violation of any securities law committed by any of them in the past and no such proceedings are currently pending against any of them.

We confirm that our Company, Promoters, Promoter Group, Directors or Group Companies have not been prohibited from accessing or operating in the capital markets under any order or direction passed by SEBI or any other government authority. Neither our Promoter, nor any of our Directors or persons in control of our Company were or are a promoter, director or person in control of any other company which is debarred from accessing the capital market under any order or directions made by the SEBI or any other governmental authorities.

None of our Directors are associated with the securities market in any manner, including securities market related business.

## **ELIGIBITY FOR THIS ISSUE**

Our Company is eligible for the Issue in accordance with regulation 106M(1) and other provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital does not exceed Rs. 1,000 lakhs. Our Company also complies with the eligibility conditions laid by the SME Platform of NSE for listing of our Equity Shares.

### We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI (ICDR) Regulations, this Issue will be hundred percent underwritten and that the LM will underwrite at least 15% of the total issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 53 of this Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the LM will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 53 of this Prospectus.
- 5. The Company has track record of 3 Years and positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding application and
- 6. Net-worth of the Company is positive



- 7. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 8. No petition for winding up is admitted by a court or a liquidator has not been appointed of competent jurisdiction against the Company
- 9. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 10. The Company has a website www.madhavcopper.com

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

## DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS **ADEQUACY PRIMARILY** RESPONSIBLE **FOR** THE CORRECTNESS, **AND** DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS OFFER DOCUMENT, THE LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO STOCK EXCHANGE A DUE DILIGENCE CERTIFICATE AND WHICH SHALL ALSO BE SUBMITTED TO SEBI AFTER REGISTERING THE PROSPECTUS WITH ROC AND BEFORE OPENING OF THE ISSUE IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992.

"WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE, STATE AND CONFIRM AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE PROSPECTUS PERTAINING TO THE SAID ISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM



### THAT:

- A. THE PROSPECTUS FILED WITH THE EXCHANGE / BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
- B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS, GUIDELINES, INSTRUCTIONS, ETC. FRAMED / ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
- C. THE DISCLOSURES MADE IN THE PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS NOTED FOR COMPLIANCE
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE PROSPECTUS. NOTED FOR COMPLIANCE
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF



- ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE
- 10.WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE.- NOT APPLICABLE, AS IN TERMS OF THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013, THE SHARES ISSUED IN THE PUBLIC ISSUE SHALL BE IN DEMAT FORM ONLY
- 11.WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12.WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13.WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE. NOTED FOR COMPLIANCE
- 14.WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15.WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16.WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR DETAILS ARE ENCLOSED IN "ANNEXURE A"



17.WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS." COMPLIED WITH TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD 18 IN THE FINANCIAL STATEMENTS OF THE COMPANY INCLUDED IN THE PROSPECTUS

ADDITIONAL CONFIRMATIONS / CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES / ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. NOTED FOR COMPLIANCE
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER.
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4) OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009; CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE PROSPECTUS. – NOT APPLICABLE
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 106P AND 106V OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REG ULATIONS, 2009 HAVE BEEN MADE: NOTED FOR COMPLIANCE

## Note:

The filing of this Prospectus does not, however, absolve our Company from any liabilities under Section 34 and 36 of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead Managers any irregularities or lapses in the Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Ahmedabad, Gujarat, in terms of Section 26 and Section 30 of the Companies Act, 2013.

## DISCLAIMER STATEMENT FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Prospectus or in the advertisements or any other material issued by or at



instance of our Company and anyone placing reliance on any other source of information, including our website <a href="https://www.madhavcopper.com">www.madhavcopper.com</a> would be doing so at his or her own risk.

#### **Caution**

The Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Lead Manager and our Company dated November 16, 2016, the Underwriting Agreement dated November 15, 2016 entered into among the Underwriter and our Company and the Market Making Agreement dated December 16, 2016 entered into among the Market Maker, Lead Manager and our Company.

Our Company and the Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres, etc.

The Lead Manager and its associates and affiliates may engage in transactions with and perform services for, our Company and associates of our Company in the ordinary course of business and may in future engage in the provision of services for which they may in future receive compensation. Pantomath Capital Advisors Private Limited is not an 'associate' of the Company and is eligible to Lead Manager this Issue, under the SEBI (Merchant Bankers) Regulations, 1992.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

## PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

For details regarding the price information and track record of the past issue handled by Pantomath Capital Advisors Private Limited, as specified in Circular reference CIR/CFD/DIL/7/2015 dated October 30, 2015 issued by SEBI, please refer "Annexure A" to this Prospectus and the website of the Lead Managers at <a href="https://www.pantomathgroup.com">www.pantomathgroup.com</a>

### DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FPIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai only.



No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Prospectus has been filed with NSE for its observations and NSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Prospectus in each jurisdiction, including India.

## DISCLAIMER CLAUSE OF THE SME PLATFORM OF National Stock Exchange

"As required, a copy of this Issue Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/98356 dated December 26, 2016 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription / acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever"

#### **FILING**

The Prospectus has not been filed with SEBI, nor SEBI has issued any observation on the Offer Document in terms of Regulation 106(M)(3). However, a copy of the Prospectus shall be filed with SEBI at the SEBI Regional Office, Western Regional Office, Unit No: 002, Ground Floor SAKAR I, Near Gandhigram Railway Station Opp. Nehru Bridge Ashram Road, Ahmedabad – 380 009.. A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 has been delivered to the RoC situated at ROC Bhavan, Opp. Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad - 380013

### LISTING

In terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of obtaining inprinciple approval from SME Platform of NSE. However application will be made to the SME Platform of NSE for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.



The SME Platform of NSE has given its in-principle approval for using its name in our Prospectus *vide* its letter dated December 26, 2016.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the SME Platform of NSE, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 working days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of the NSE mentioned above are taken within six Working Days from the Issue Closing Date.

## CONSENTS

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary & Compliance Officer, Chief Financial Officer, the Statutory Auditors, the Peer Reviewed Auditors, the Banker to the Company; and (b) Lead Managers, Underwriter, Market Maker Registrar to the Issue, Public Issue Bank / Banker to the Issue and Refund Banker to the Issue, Legal Advisor to the Issue to act in their respective capacities have been obtained and will be filed along with a copy of the Prospectus with the RoC, as required under Sections 26 of the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of this Prospectus for registration with the RoC. Our Peer Reviewed Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Prospectus and such consent and report shall not be withdrawn up to the time of delivery of the Prospectus for filing with the RoC.

## EXPERT TO THE ISSUE

Except as stated below, our Company has not obtained any expert opinions:

• Report of the Peer Reviewed Auditor on Statement of Tax Benefits.

## **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, refer to chapter "Objects of the Issue" beginning on page 83 of this Prospectus.

## DETAILS OF FEES PAYABLE

## Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Mandate Letter dated June 23, 2016 issued by our Company to the Lead Managers, the copy of which is available for inspection at our Registered Office.

## Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated September 15, 2016, a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send unblocking or allotment advice by registered post / speed post / under certificate of posting.

## **Fees Payable to Others**

The total fees payable to the Legal Advisor, Auditor and Advertiser, etc. will be as per the terms of their respective engagement letters if any.

## UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION



The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with Section 40 of Companies Act, 2013 and the Companies (Prospectus and Allotment of Securities) Rules, 2014.

### PREVIOUS RIGHTS AND PUBLIC ISSUES SINCE THE INCORPORATION

We have not made any previous rights and / or public issues since incorporation, and are an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations.

## PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "Capital Structure" beginning on page 60 of this Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

## COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370 (1B) OF THE COMPANIES ACT, 1956 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS:

None of the equity shares of our GroupCompanies are listed on any recognized stock exchange. None of the above companies have raised any capital during the past 3 years.

## PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Therefore, data regarding promise versus performance is not applicable to us.

## OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

## STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

## MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit and unblocking of funds to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.

## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY



Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee of the Board *vide* resolution passed at the Board Meeting held on September 05, 2016. For further details, please refer to the chapter titled "Our Management" beginning on page 149 of this Prospectus.

Our Company has appointed Kush Bhatt as Compliance Officer and he may be contacted at the following address:

## **Kush Bhatt**

## **Madhav Copper Limited**

Plot No. 2107/D, Office No. 203,

2nd Floor, D&I Excellus, Waghawadi Road,

Bhavnagar, Gujarat, 364001 India

**Tel**: +91 278 2221034 **Fax:** Not Available

Email: cs@madhavcopper.com
Website: www.madhavcopper.com

Corporate Identification Number: U27201GJ2012PLC072719

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or unblocking of funds, etc.

## CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

M/s M. K. Makati & Co., were the auditors in FY 2013-14 while M/s Nirav Patel & Co., are auditors of our Company from FY 2014-15

## CAPITALISATION OF RESERVES OR PROFITS

Save and except as stated in the chapter titled "Capital Structure" beginning on page 60 of this Prospectus, our Company has not capitalized its reserves or profits during the last five years.

## REVALUATION OF ASSETS

Our Company has not revalued its assets since incorporation.

### PURCHASE OF PROPERTY

Other than as disclosed in this Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Prospectus.

Except as stated elsewhere in this Prospectus, our Company has not purchased any property in which the Promoters and / or Directors have any direct or indirect interest in any payment made there under.

## SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.



# SECTION VII – ISSUE INFORMATION TERMS OF THE ISSUE

The Equity Shares being issued and transferred are subject to the provisions of the Companies Act, 2013, SEBI ICDR Regulations, our Memorandum and Articles of Association, the SEBI Listing Regulations, the terms of the Draft Prospectus, the Prospectus, Application Form, ASBA Application form, the Revision Form, the Confirmation of Allocation Note and other terms and conditions as may be incorporated in the allotment advices and other documents / certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchange, the RBI, RoC and / or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10. 2015 All the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorised to collect the Application forms. Investors may visit the official websites of the concerned stock exchanges for any information on operationalization of this facility of form collection by Registrar to the Issue and DPs as and when the same is made available.

## RANKING OF EOUITY SHARES

The Equity Shares being issued in the Issue shall be subject to the provisions of the Companies Act, 2013 and the Memorandum and Articles of Association and shall rank *pari-passu* with the existing Equity Shares of our Company including rights in respect of dividend. The Allottees in receipt of Allotment of Equity Shares under this Issue will be entitled to dividends and other corporate benefits, if any, declared by our Company after the date of Allotment in accordance with Companies Act, 1956 and Companies Act, 2013 and the Articles. For further details, please refer to the section titled "*Main Provisions of Articles of Association*" beginning on page number 294 of this Prospectus.

## MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act, SEBI Listing Regulations and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. Our Company shall pay dividend, if declared, to our Shareholders as per the provisions of the Companies Act, SEBI Listing Regulations and our Articles of Association. For further details, please refer to the chapter titled "Dividend Policy" on page 172 of this Prospectus.

## FACE VALUE AND ISSUE PRICE PER SHARE

The face value of the Equity Shares is Rs. 10 each and the Issue Price is Rs. 81/- per Equity Share.

The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled "*Basis for Issue Price*" beginning on page 89 of this Prospectus. At any given point of time there shall be only one denomination for the Equity Shares.

## COMPLIANCE WITH SEBI ICDR REGULATIONS

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

## RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the Equity shareholders shall have the following rights:



- ➤ Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- > Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- > Right to receive offer for rights shares and be allotted bonus shares, if announced;
- ➤ Right to receive surplus on liquidation subject to any statutory and preferential claim being satisfied;
- ➤ Right of free transferability subject to applicable law, including any RBI rules and regulations; and
- ➤ Such other rights, as may be available to a shareholder of a listed public limited company under the Companies Act, 2013, the terms of the SEBI Listing Regulations and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provisions of the Articles of Association relating to voting rights, dividend, forfeiture and lien and/or consolidation / splitting, please refer to the section titled "Main Provisions of Articles of Association" beginning on page number 294 of this Prospectus.

## MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

In terms of Section 29 of the Companies Act, 2013, the Equity Shares shall be allotted only in dematerialised form. As per the existing SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialised form for all investors.

The trading of the Equity Shares will happen in the minimum contract size of 1,600 Equity Shares and the same may be modified by NSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 1,600 Equity Shares subject to a minimum allotment of 1,600 Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Allocation and allotment of Equity Shares through this issue will be done in multiples of 1,600 Equity Share subject to a minimum allotment of 1,600 Equity Shares to the successful applicants.

## MINIMUM NUMBER OF ALLOTTEES

Further in accordance with the Regulation 106R of SEBI (ICDR) Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within 4 working days of closure of issue.

## JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



### JOINT HOLDER

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as joint - tenants with benefits of survivorship.

## NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act, 2013 the sole applicant, or the first applicant along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the Applicant, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or with the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- a. to register himself or herself as the holder of the Equity Shares; or
- b. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialized mode there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the investor wants to change the nomination, they are requested to inform their respective depository participant.

## PERIOD OF OPERATION OF SUBSCRIPTION LIST OF PUBLIC ISSUE

ISSUE OPENS ON	Monday, January 23, 2017
ISSUE CLOSES ON	Friday, January 27, 2017

## MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten.

As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the Issue through the Offer Document including devolvement of Underwriters, if any, within sixty (60) days from the date of closure of the issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest or other penalty as prescribed under the SEBI Regulations, the Companies Act 2013 and applicable law.

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within 6 working days of closure of issue.



Further, in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.1,00,000/- (Rupees One Lakh) per application.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

## MIGRATION TO MAIN BOARD

Our company may migrate to the Main board of NSE from NSE EMERGE on a later date subject to the following:

a. If the Paid up Capital of our Company is likely to increase above Rs. 2,500 lakhs by virtue of any further issue of capital by way of rights issue, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the Main Board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b. If the Paid up Capital of our company is more than Rs. 1,000 lakhs but below Rs. 2,500 lakhs, our Company may still apply for migration to the Main Board and if the Company fulfils the eligible criteria for listing laid by the Main Board and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## MARKET MAKING

The shares offered through this Issue are proposed to be listed on the SME Platform of NSE (SME Exchange) with compulsory market making through the registered Market Maker of the SME Exchange for a minimum period of three years or such other time as may be prescribed by the Stock Exchange, from the date of listing of shares offered through the Prospectus. For further details of the market making arrangement please refer to chapter titled "General Information" beginning on page 53 of this Prospectus.

## ARRANGEMENT FOR DISPOSAL OF ODD LOT

The trading of the equity shares will happen in the minimum contract size of 1,600 shares in terms of the SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the market maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME Platform of NSE.

## AS PER THE EXTANT POLICY OF THE GOVERNMENT OF INDIA, OCBs CANNOT PARTICIPATE IN THIS ISSUE.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FIIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and / or SEBI regulations as may be applicable to such investors. The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

## OPTION TO RECEIVE SECURITIES IN DEMATERIALISED FORM



In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange. Allottees shall have the option to re-materialise the Equity Shares, if they so desire, as per the provisions of the Companies Act and the Depositories Act.

## NEW FINANCIAL INSTRUMENTS

The Issuer Company is not issuing any new financial instruments through this Issue.

## APPLICATION BY ELIGIBLE NRIs, FPI'S REGISTERED WITH SEBI, VCF'S, AIF'S REGISTERED WITH SEBI AND QFI

It is to be understood that there is no reservation for Eligible NRIs or FPIs or VCFs or AIFs registered with SEBI. Such Eligible NRIs, QFIs, FPIs, VCFs or AIFs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

## RESTRICTIONS, IF ANY ON TRANSFER AND TRANSMISSION OF EQUITY SHARES

Except for lock-in of the pre-Issue Equity Shares and Promoters' minimum contribution in the Issue as detailed in the chapter "Capital Structure" beginning on page number 60 of this Prospectus, and except as Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.



### **ISSUE STRUCTURE**

Our Company is eligible for the Issue in accordance with regulation 106M(1) and other provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital does not exceed Rs. 1,000 lakhs, shall issue specified securities to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of NSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 241 and 249 of this Prospectus.

## Following is the issue structure:

Public Issue of 5,53,600 Equity Shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. 81/- per Equity Share (including a premium of Rs. 71 per Equity Share) aggregating Rs. 448.42 lakhs ('the Issue') by our Company.

The Issue comprises a Net Issue to Public of 5,24,800 Equity Shares ('the Net Issue'), a reservation of 28,800 Equity Shares for subscription by the designated Market Maker ('the Market Maker Reservation Portion')

Particulars	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares	5,24,800 Equity Shares	28,800 Equity Shares
Percentage of Issue Size available for allocation	94.80% of the Issue Size	5.20% of Issue Size
Basis of Allotment / Allocation if respective category is oversubscribed	Proportionate subject to minimum allotment of 1,600 equity shares and further allotment in multiples of 1,600 equity shares each.	Firm allotment
	For further details please refer to the chapter titled "Issue Procedure—Basis of Allotment" on page 249 of this Prospectus.	
Mode of Application	All the applicants shall make the application (Online or Physical) through the ASBA Process only	Through ASBA Process only
Minimum Application	For QIB and NII: Such number of Equity Shares in multiples of 1,600 Equity Shares such that the Application Value exceeds Rs. 2,00,000  For Retail Individuals	28,800 Equity Shares of Face Value of Rs. 10/- each
	1,600 Equity shares	
<b>Maximum Application Size</b>	For Other than Retail Individual Investors	28,800 Equity Shares of Face Value of Rs. 10/- each
	For all other investors the maximum application size is the Net Issue to public subject to limits the investor has to adhere under the relevant laws and regulations as applicable.	
	For Retail Individuals: 1,600 Equity Shares	
Mode of Allotment	Compulsorily in dematerialized	Compulsorily in



Particulars	Net Issue to Public*  Market Mak Reservation Po		
	mode.	dematerialized mode.	
Trading Lot	1,600 Equity Shares	1,600 Equity Shares,	
_		however the Market Maker	
		may accept odd lots if any	
		in the market as required	
		under the SEBI ICDR	
		Regulations	
Terms of payment	The Applicant shall have sufficient balance in the ASBA account		
	at the time of submitting application and the amount will be		
	blocked anytime within two day of the closure of the Issue.		

<sup>\*</sup> As per Regulation 43(4) of the SEBI (ICDR) Regulations, in an issue made other than through the book building process, allocation in the net offer to public category shall be made as follows:

- a. Minimum fifty percent to retail individual investors; and
- b. Remaining to:
  - a. Individual applicants other than retail individual investors; and
  - b. Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
  - c. The unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

Explanation: for the purpose of sub-regulation (4), if the retail individual investor category is entitled to more than fifty per cent on proportionate basis, the retail individual investors shall be allocated that higher percentage.

## WITHDRAWAL OF THE ISSUE

In accordance with the SEBI ICDR Regulations, our Company, in consultation with Lead Manager, reserves the right not to proceed with this Issue at any time after the Issue Opening Date, but before our Board meeting for Allotment, without assigning reasons thereof. However, if our Company withdraws the Issue after the Issue Closing Date, we will give reason thereof within two days by way of a public notice which shall be published in the same newspapers where the pre-Issue advertisements were published.

Further, the Stock Exchange shall be informed promptly in this regard and the Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the Bank Accounts of the Applicants within one Working Day from the date of receipt of such notification. In case our Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, our Company will file a fresh offer document with the stock exchange where the Equity Shares may be proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals of the Stock Exchange, which the Company shall apply for after Allotment. In terms of the SEBI Regulations, the retail individual investors may either withdraw or revise their bids until closure of the issue and investors other than retail individual investors shall not be allowed to withdraw nor lower the size of their Application after the Issue Closing Date.

## **ISSUE PROGRAMME**

ISSUE OPENS ON	Monday, January 23, 2017
ISSUE CLOSES ON	Friday, January 27, 2017

Applications and any revisions to the same will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form, or in the case of ASBA Applicants, at the Designated Bank Branches except that on the Issue Closing Date applications will be accepted only between 10.00 a.m. and 3.00 p.m.



(Indian Standard Time). Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).



#### **ISSUE PROCEDURE**

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI (the "General Information Document") included below under section "Part B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, 1956, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI Regulations. The General Information Document has been updated to include reference to the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchange and the Lead Manager. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue.

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Our Company and the Lead Manager would not be liable for any amendment, modification or change in applicable law, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Prospectus and the Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form.

#### FIXED PRICE ISSUE PROCEDURE

The Issue is being made under Regulation 106(M)(1) of Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the Application Collecting Intermediaries. In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing.

In case of Non Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

Investors should note that the Equity Shares will be allotted to all successful Applicants only in dematerialized form. Applicants will not have the option of being Allotted Equity Shares in physical form.

Further the Equity shares on allotment shall be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.

# APPLICATION FORM

Pursuant to SEBI Circular dated January 01, 2016 and bearing No. CIR/CFD/DIL/1/2016, the Application Form has been standardized. Also please note that pursuant to SEBI Circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 investors in public issues can only invest through ASBA Mode. The prescribed colours of the Application Form for various investors applying in the Issue are as follows:



Category	Colour of Application Form
Resident Indians and Eligible NRIs applying on a non-	
repatriation basis	White
Eligible NRIs, FVCIs, FIIs, their Sub-Accounts (other than Sub-	
Accounts which are foreign corporates or foreign individuals	
bidding under the QIB Portion), applying on a repatriation basis	
(ASBA)	Blue

Applicants shall only use the specified Application Form for the purpose of making an application in terms of the Prospectus. The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. ASBA Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount can be blocked by the SCSB at the time of submitting the Bid.

Applicants are required to submit their applications only through any of the following Application Collecting Intermediaries

- i) an SCSB, with whom the bank account to be blocked, is maintained
- ii) a syndicate member (or sub-syndicate member)
- *iii*) a stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
- *iv*) a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
- v) a registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For applications	After accepting the form, SCSB shall capture and upload the relevant details in								
submitted by	the electronic bidding system as specified by the stock exchange(s) and may								
investors to SCSB:	begin blocking funds available in the bank account specified in the form, to the								
	extent of the application money specified.								
For applications	After accepting the application form, respective intermediary shall capture and								
submitted by	upload the relevant details in the electronic bidding system of stock								
investors to	exchange(s). Post uploading, they shall forward a schedule as per prescribed								
intermediaries	format along with the application forms to designated branches of the respective								
other than SCSBs:	SCSBs for blocking of funds within one day of closure of Issue.								

Upon completion and submission of the Application Form to Application Collecting intermediaries, the Applicants are deemed to have authorised our Company to make the necessary changes in the Prospectus, without prior or subsequent notice of such changes to the Applicants.

# **Availability of Prospectus and Application Forms**

The Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, and offices of Lead Manager to the Issue and Registrar to the Issue as mentioned in the Application Form. The application forms may also be downloaded from the website of National Stock Exchange of India Limited i.e. <a href="www.nseindia.com">www.nseindia.com</a>.



#### WHO CAN APPLY?

In addition to the category of Applicants set forth under "General Information Document for Investing in Public Issues – Category of Investors Eligible to participate in an Issue", the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including:

- FPIs and sub-accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporates or foreign individuals only under the Non Institutional Investors (NIIs) category;
- Scientific and / or industrial research organisations authorised in India to invest in the Equity Shares.

#### OPTION TO SUBSCRIBE IN THE ISSUE

- a. As per Section 29(1) of the Companies Act, 2013 allotment of Equity Shares shall be in dematerialised form only.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.
- c. A single application from any investor shall not exceed the investment limit/minimum number of specified securities that can be held by him / her / it under the relevant regulations / statutory guidelines and applicable law.

# PARTICIPATION BY ASSOCIATED / AFFILIATES OF LEAD MANAGER AND SYNDICATE MEMBERS

The Lead Manager and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the Lead Manager and the Syndicate Members, if any, may purchase the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Applicants, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

# APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRI'S APPLYING ON NON REPATRIATION

Application must be made only in the names of individuals, limited companies or statutory corporations / institutions and not in the names of minors (other than minor having valid depository accounts as per demographic details provided by the depositary), foreign nationals, non residents (except for those applying on non repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu Undivided Families (HUF), partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis may make payments by inward remittance in foreign exchange through normal banking channels or by debits to NRE / FCNR accounts as well as NRO accounts.

# APPLICATIONS BY ELIGIBLE NRI'S / RFPI'S ON REPATRIATION BASIS

Application Forms have been made available for eligible NRIs at our Registered Office and at the Registered Office of the Lead manager. Eligible NRI Applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment under the reserved category. The eligible NRIs who intend to make payment through Non Resident Ordinary (NRO) accounts shall use the Forms meant for Resident Indians and should not use the forms meant for the reserved category. Under FEMA, general permission is granted to companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRIs subject to the terms and conditions stipulated therein. Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRIs on repatriation basis. Allotment of equity shares to Non Resident Indians



shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in equity shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian tax laws and regulations and any other applicable laws.

# As per the current regulations, the following restrictions are applicable for investments by FPIs:

A foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized stock exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted non-convertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-convertible debentures or bonds issued Non-Banking Financial Companies categorized 'Infrastructure as Companies' (IFCs) by the Reserve Bank of India; (1) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.

Where a foreign institutional investor or a sub account, prior to commencement of these regulations, holds equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after initial public offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment for the time being in force.

In respect of investments in the secondary market, the following additional conditions shall apply:

- a) A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
- b) Nothing contained in clause (a) shall apply to:
  - I. Any transactions in derivatives on a recognized stock exchange;
  - II. Short selling transactions in accordance with the framework specified by the Board;
  - III. Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - IV. Any other transaction specified by the Board.
- c) No transaction on the stock exchange shall be carried forward;
- d) The transaction of business in securities by a foreign portfolio investor shall be only through stock brokers registered by the Board; provided nothing contained in this clause shall apply to:
  - i. transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India;
  - ii. sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;



- iii. sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity shares) Regulations, 2009;
- iv. Sale of securities, in accordance with the Securities and Exchange Board of India (Buyback of securities) Regulations, 1998;
- v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines for Disinvestment of Shares by Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time:
- vi. Any bid for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;
- vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- viii. Any other transaction specified by the Board.
- e) A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form:

Provided that any shares held in non-dematerialized form, before the commencement of these regulations, can be held in non-dematerialized form, if such shares cannot be dematerialized.

Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Depositories Act, 1996.

The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.

The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.

In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.

A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.

No foreign portfolio investor may issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:

- (a) Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority;
- (b) Such offshore derivative instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal in offshore derivatives instruments directly or indirectly:



Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.

Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.

Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014 shall be deemed to have been issued under the corresponding provisions of SEBI (Foreign Portfolio Investors) Regulations, 2014.

The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10% of the total issued capital of the company.

A FII or its subaccount which holds a valid certificate of registration shall, subject to payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

A qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provisions of the SEBI (Foreign Portfolio Investors) Regulations, 2014, for a period of one year from the date of commencement of the aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

# APPLICATIONS BY MUTUAL FUNDS

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

The Applications made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

# APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application without assigning any reason thereof. Limited liability partnerships can participate in the Issue only through the ASBA process.

# APPLICATIONS BY INSURANCE COMPANIES



In case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application without assigning any reasons thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000 (the 'IRDA Investment Regulations'), are broadly set forth below:

- 1. *Equity shares of a company:* The least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2. The entire group of the investee company: not more than 15% of the respective funds in case of life insurer or 15% of investment assets in case of general insurer or re-insurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3. *The industry sector in which the investee company operates:* not more than 15% of the fund of a life insurer or a general insurer or a re-insurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in case of investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or a general insurer and the amount calculated under points (1), (2) and (3) above, as the case may be.

#### APPLICATIONS UNDER POWER OF ATTORNEY

In case of Applications made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FPI's, Mutual Funds, insurance companies and provident funds with minimum corpus of Rs. 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the Memorandum of Association and Articles of Association and/ or bye laws must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

With respect to applications by VCFs, FVCIs, and FPIs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may belong with a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.

In case of Applications made pursuant to a power of attorney by Mutual Funds, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with the certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of Applications made by insurance companies registered with the Insurance Regulatory and Development Authority, a certified copy of certificate of registration issued by Insurance Regulatory and Development Authority must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of Applications made pursuant to a power of attorney by FIIs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of Applications made by provident funds with minimum corpus of Rs. 25 crore (subject to applicable law) and pension funds with minimum corpus of Rs. 25 crore, a certified copy of certificate from a Chartered Accountant certifying the corpus of the provident fund/ pension fund must be lodged



along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

#### APPLICATIONS BY PROVIDENT FUNDS/PENSION FUNDS

In case of Applications made by provident funds with minimum corpus of Rs. 25 Crore (subject to applicable law) and pension funds with minimum corpus of Rs. 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

The above information is given for the benefit of the Applicants. Our Company and Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Applicants are advised to make their independent investigations and ensure that any single application from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable law or regulation or as specified in the Prospectus.

#### INFORMATION FOR THE APPLICANTS

- 1. Our Company and the Lead Managers shall declare the Issue Opening Date and Issue Closing Date in the Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in one regional newspaper with wide circulation. This advertisement shall be in the prescribed format.
- 2. Our Company will file the Prospectus with the RoC at least three days before the Issue Opening Date
- 3. Any Applicant who would like to obtain the Prospectus and/or the Application Form can obtain the same from our Registered Office.
- 4. Applicants who are interested in subscribing to the Equity Shares should approach any of the Application Collecting Intermediaries or their authorised agent(s).
- 5. Applications should be submitted in the prescribed Application Form only. Application Forms submitted to the SCSBs should bear the stamp of the respective intermediary to whom the application form is submitted. Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch. Application Forms submitted by Applicants whose beneficiary account is inactive shall be rejected.
- 6. The Application Form can be submitted either in physical or electronic mode, to the Application Collecting Intermediaries. Further Application Collecting Intermediary may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account.
- 7. Except for applications by or on behalf of the Central or State Government and the officials appointed by the courts and by investors residing in the State of Sikkim, the Applicants, or in the case of application in joint names, the first Applicant (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participants transacting in the securities market, irrespective of the amount of transaction. Any Application Form without PAN is liable to be rejected. The demat accounts of Applicants for whom PAN details have not been verified, excluding persons resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Applicants.
- 8. The Applicants may note that in case the PAN, the DP ID and Client ID mentioned in the Application Form and entered into the electronic collecting system of the Stock Exchange by the



Bankers to the Issue or the SCSBs do not match with PAN, the DP ID and Client ID available in the Depository database, the Application Form is liable to be rejected.

#### METHOD AND PROCESS OF APPLICATIONS

- 1. Applicants are required to submit their applications during the Issue Period only through the following Application Collecting intermediary
  - i) an SCSB, with whom the bank account to be blocked, is maintained
  - ii) a syndicate member (or sub-syndicate member), if any
  - iii) a stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
  - iv) a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
  - v) a registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)

The Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Issue Period may be extended, if required, by an additional three Working Days, subject to the total Issue Period not exceeding 10 Working Days.

The Intermediaries shall accept applications from all Applicants and they shall have the right to vet the applications during the Issue Period in accordance with the terms of the Prospectus.

The Applicant cannot apply on another Application Form after one Application Form has been submitted to Application Collecting intermediaries Submission of a second Application Form to either the same or to another Application Collecting Intermediary will be treated as multiple applications and is liable to be rejected either before entering the application into the electronic collecting system, or at any point of time prior to the allocation or Allotment of Equity Shares in this Issue.

- 2. The intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.
- 3. The upload of the details in the electronic bidding system of stock exchange and post that blocking of funds will be done by as given below

For applications	After accepting the form, SCSB shall capture and upload the relevant details
submitted by	in the electronic bidding system as specified by the stock exchange(s) and
investors to	may begin blocking funds available in the bank account specified in the
SCSB:	form, to the extent of the application money specified.
For applications	After accepting the application form, respective intermediary shall capture
submitted by	and upload the relevant details in the electronic bidding system of stock
investors to	exchange(s). Post uploading, they shall forward a schedule as per prescribed
intermediaries	format along with the application forms to designated branches of the
other than SCSBs:	respective SCSBs for blocking of funds within one day of closure of Issue.

- 4. Upon receipt of the Application Form directly or through other intermediary, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, and If sufficient funds are not available in the ASBA Account the application will be rejected.
- 5. If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each application option into the electronic collecting system as a separate application and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Applicant on request.



6. The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Application Form, as the case may be. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal / failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

# TERMS OF PAYMENT

#### **Terms of Payment**

The entire Issue price of Rs. 81/- per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, The Registrar to the Issue shall instruct the SCSBs to unblock the excess amount blocked.

SCSBs will transfer the amount as per the instruction received by the Registrar to the Public Issue Bank Account post finalisation of Basis of Allotment. The balance amount after transfer to the Public Issue Account shall be unblocked by the SCSBs.

The Applicants should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, the Bankers to the Issue and the Registrar to the Issue to facilitate collections from the Applicants.

#### Payment mechanism for Applicants

The Applicants shall specify the bank account number in the Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal / rejection of the application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non Retail Applicants shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal / failure of the Issue or until rejection of the application by the ASBA Applicant, as the case may be.

Please note that pursuant to the applicability of the directions issued by SEBI vide its circular bearing number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, all Investors are applying in this Issue shall mandatorily make use of ASBA facility.

# ELECTRONIC REGISTRATION OF APPLICATIONS

- 1. The Application Collecting Intermediary will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Application Collecting Intermediary will undertake modification of selected fields in the application details already uploaded before 1.00 p.m of the next Working day from the Issue Closing Date.
- 3. The Application collecting Intermediary shall be responsible for any acts, mistakes or errors or omission and commissions in relation to, (i) the applications accepted by them, (ii) the applications uploaded by them, (iii) the applications accepted but not uploaded by them or (iv) In case the applications accepted and uploaded by any Application Collecting Intermediary other than SCSBs, the Application form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and



Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be re will be responsible for blocking the necessary amounts in the ASBA Accounts (v) Application accepted and uploaded but not sent to SCSBs for blocking of funds.

- 4. Neither the Lead Managers nor our Company, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to, (i) the applications accepted by any Application Collecting Intermediaries, (ii) the applications uploaded by any Application Collecting Intermediaries or (iii) the applications accepted but not uploaded by the Application Collecting Intermediaries.
- 5. The Stock Exchange will offer an electronic facility for registering applications for the Issue. This facility will be available at the terminals of the Application Collecting Intermediaries and their authorized agents during the Issue Period. The Designated Branches or the Agents of the Application Collecting Intermediaries can also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Application Collecting Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Lead Manager on a regular basis.
- 6. With respect to applications by Applicants, at the time of registering such applications, the Application Collecting Intermediaries shall enter the following information pertaining to the Applicants into in the on-line system:
  - Name of the Applicant;
  - IPO Name:
  - Application Form number;
  - Investor Category;
  - PAN (of First Applicant, if more than one Applicant);
  - DP ID of the demat account of the Applicant;
  - Client Identification Number of the demat account of the Applicant;
  - Numbers of Equity Shares Applied for;
  - Bank account number.
- 7. In case of submission of the Application by an Applicant through the Electronic Mode, the Applicant shall complete the above-mentioned details and mention the bank account number, except the Electronic Application Form number which shall be system generated.
- 8. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively. The registration of the Application by the Application Collecting Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 9. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 10. In case of Non Retail Applicants and Retail Individual Applicants, applications would not be rejected except on the technical grounds as mentioned in the Draft Prospectus. The Application Collecting Intermediaries shall have no right to reject applications, except on technical grounds.
- 11. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our Company, our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this



Prospectus; nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.

- 12. The Application Collecting Intermediaries will be given time till 1.00 P.M on the next working day after the Issue Closing Date to verify the PAN No, DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 13. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for ASBA applications.

#### ALLOCATION OF EQUITY SHARES

- 1. The Issue is being made through the Fixed Price Process wherein 28,800 Equity Shares shall be reserved for Market Maker. 2,62,400 Equity Shares will be allocated on a proportionate basis to Retail Individual Applicants, subject to valid applications being received from Retail Individual Applicants at the Issue Price. The balance of the Net Issue will be available for allocation on a proportionate basis to Non Retail Applicants.
- 2. Under-subscription, if any, in any category, would be allowed to be met with spill-over from any other category or combination of categories at the discretion of our Company in consultation with the Lead Managers and the Stock Exchange.
- 3. Allocation to Non-Residents, including Eligible NRIs, Eligible OFIs, FIIs and FVCIs registered with SEBI, applying on repatriation basis will be subject to applicable law, rules, regulations, guidelines and approvals.
- 4. In terms of the SEBI Regulations, Non Retail Applicants shall not be allowed to either withdraw or lower the size of their applications at any stage.
- 5. Allotment status details shall be available on the website of the Registrar to the Issue.

# SIGNING OF UNDERWRITING AGREEMENT AND FILING OF PROSPECTUS WITH ROC

- a) Our Company has entered into an Underwriting agreement dated November 15, 2016
- b) A copy of the Prospectus will be filed with the RoC in terms of Section 26 of the Companies Act.

#### PRE- ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013, our Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in: (i) English National Newspaper; (ii) Hindi National Newspaper; and (iii) Regional Newspaper, each with wide circulation.

# ISSUANCE OF ALLOTMENT ADVICE

- 1. Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2. The Lead Managers or the Registrar to the Issue will dispatch an Allotment Advice to their Applicants who have been allocated Equity Shares in the Issue.

The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Applicant.

#### GENERAL INSTRUCTIONS

#### Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;



- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act. 1961:
- Ensure that the demographic details are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- Ensure that you have funds equal to the Application Amount in your bank account maintained with the SCSB before submitting the Application Form to the respective Designated Branch of the SCSB:
- Ensure that the Application Form is signed by the account holder in case the applicant is not the account holder. Ensure that you have mentioned the correct bank account number in the Application Form;
- Ensure that you have requested for and receive a acknowledgement;
- All applicants should submit their applications through the ASBA process only.

#### Dont's:

- Do not apply for lower than the minimum Application size;
- Do not apply at a Price Different from the Price mentioned herein or in the Application Form
- Do not apply on another Application Form after you have submitted an Application to the Banker to of the Issue.
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post; instead submit the same to the Application Collecting Intermediaries. Do not fill in the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.
- Do not submit incorrect details of the DP ID, beneficiary account number and PAN or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue
- Do not submit Applications on plain paper or incomplete or illegible Application Forms in a colour prescribed for another category of Applicant
- Do not submit more than five Application Forms per ASBA Account.

Do not make Applications if you are not competent to contract under the Indian Contract Act, 1872, as amended.

# **Instructions for Completing the Application Form**

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. Application Forms should bear the stamp of the Application Collecting Intermediaries. Application Forms, which do not bear the stamp of the Application Collecting Intermediaries, will be rejected.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Application forms in public issues using the stock broker ('broker) network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of NSE i.e. <a href="www.nseindia.com">www.nseindia.com</a> With a view to broadbase the reach of Investors by substantialy enhancing the points for submission of applications, SEBI vide Circular No. CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Application forms in Public Issue with effect from January 01, 2016. The List of RTA and DPs centres for collecting the application shall be disclosed is available on the websites of NSE i.e. <a href="www.nseindia.com">www.nseindia.com</a>.



#### **Applicant's Depository Account and Bank Details**

Please note that, providing bank account details, PAN Nos, Client ID and DP ID in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Applicants including mailing of the Allotment Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

#### SUBMISSION OF APPLICATION FORM

All Application Forms duly completed shall be submitted to the Application Collecting Intermediaries

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

#### COMMUNICATIONS

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Application Collecting Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# DISPOSAL OF APPLICATIONS AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within two working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at SME Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- 1. Allotment and Listing of Equity Shares shall be made within 4 (four) and 6 (Six) days respectively of the Issue Closing Date;
- 2. The Company will provide adequate funds required for dispatch of Allotment Advice to the Registrar to the Issue.

#### IMPERSONATION

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:



"Any person who—

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

shall be liable for action under Section 447."

# UNDERTAKINGS BY THE COMPANY

Our Company undertake as follows:

- 1. That the complaints received in respect of the Issue shall be attended expeditiously and satisfactorily;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at all the stock exchanges where the Equity Shares are proposed to be listed on sixth day from issue closure date. Working Days from the Issue Closing Date;
- 3. That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar to the Issue by us;
- 4. That our Promoter's contribution in full has already been brought in;
- 5. That no further issue of Equity Shares shall be made till the Equity Shares offered through the Prospectus are listed or until the Application monies are refunded on account of non-listing, under-subscription etc.; and
- 6. That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment.

# UTILIZATION OF THE ISSUE PROCEEDS

The Board of Directors of our Company certifies that:

- 1. all monies received out of the Issue shall be transferred to a separate Bank Account other than the bank account referred to in Sub-Section (3) of Section 40 of the Companies Act, 2013;
- 2. details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilized;
- 3. details of all unutilized monies out of the Issue, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested; and
- 4. Our Company shall comply with the requirements of the SEBI Listing Regulations in relation to the disclosure and monitoring of the utilisation of the proceeds of the Issue.

Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from all the Stock Exchanges where listing is sought has been received.

The Lead manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactory.

# EQUITY SHARES IN DEMATERIALSED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company has entered into the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

a. Agreement dated October 28, 2016 among NSDL, the Company and the Registrar to the Issue:



b. Agreement dated October 04, 2016 among CDSL, the Company and the Registrar to the Issue;

The Company's shares bear ISIN no INE813V01014.



#### PART B

# GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES

This General Information Document highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 (to the extent notified and in effect), the Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon the notification of the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009. Bidders/Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Bidders/Applicants should rely on their own examination of the Issuer and the Issue, and should carefully read the Prospectus /Prospectus before investing in the Issue.

#### SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken *inter-alia* through Fixed Price Issues. The purpose of the "General Information Document for Investing in Public Issues" is to provide general guidance to potential Applicants in IPOs, on the processes and procedures governing IPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR Regulations, 2009").

Applicants should note that investment in equity and equity related securities involves risk and Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue; are set out in the Prospectus filed by the Issuer with the Registrar of Companies ("RoC"). Applicants should carefully read the entire Prospectus and the Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the Prospectus, the disclosures in the Prospectus shall prevail. The Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the LM(s) to the Issue and on the website of Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in.

For the definitions of capitalized terms and abbreviations used herein Applicants may refer to the section "Glossary and Abbreviations".

# SECTION 2: BRIEF INTRODUCTION TO IPOS ON SME EXCHANGE

#### 2.1 INITIAL PUBLIC OFFER (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer is *inter-alia* required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2009, if applicable. For details of compliance with the eligibility requirements by the Issuer, Applicants may refer to the Prospectus.

The Issuer may also undertake IPO under chapter XB of the SEBI (ICDR) Regulations, wherein as per:

- Regulation 106M (1): An issuer whose post-issue face value Capital does not exceed ten crore rupees shall issue its specified securities in accordance with provisions of this Chapter.
- Regulation 106M (2): An issuer, whose post issue face value capital, is more than ten crore rupees and upto twenty five crore rupees, may also issue specified securities in accordance with provisions of this Chapter.

The present Issue is being made under Regulation 106M(1) of Chapter XB of SEBI (ICDR) Page **268** of **351** 



Regulation.

# 2.2 OTHER ELIGIBILITY REQUIREMENTS

In addition to the eligibility requirements specified in paragraphs 2.1, an Issuer proposing to undertake an IPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, 2009, the Companies Act, 1956 (the "Companies Act"), The Securities Contracts (Regulation) Rules, 1957 (the "SCRR"), industry-specific regulations, if any, and other applicable laws for the time being in force. Following are the eligibility requirements for making an SME IPO under Regulation 106M (1) of Chapter XB of SEBI (ICDR) Regulation:

- (a) In accordance with regulation 106(P) of the SEBI (ICDR) Regulations, Issue has to be 100% underwritten and the LM has to underwrite at least 15% of the total issue size.
- (b) In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, total number of proposed allottees in the Issue shall be greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date the company becomes liable to repay it, than the Company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- (c) In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, Company is not required to file any Offer Document with SEBI nor has SEBI issued any observations on the Offer Document. The Lead Manager shall submit the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- (d) In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the LM has to ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue.
- (e) The company should have track record of atleast 3 years
- (f) The company should have positive cash accruals (earnings before depreciation and tax) from operations for atleast 2 financial years preceding the application and its net-worth should be positive
- (g) The post issue paid up capital of the company (face value) shall not be more than Rs. 25 crore.
- (h) The Issuer shall mandatorily facilitate trading in demat securities.
- (i) The Issuer should not been referred to Board for Industrial and Financial Reconstruction.
- (j) No petition for winding up is admitted by a court or a liquidator has not been appointed of competent jurisdiction against the Company.
- (k) No material regulatory or disciplinary action should have been taken by any stock exchange or regulatory authority in the past three years against the Issuer.
- (1) The Company should have a website.
- (m) There has been no change in the promoter of the Company in the one year preceding the date of filing application to NSE for listing on SME segment. Issuer shall also comply with all the other requirements as laid down for such an Issue under Chapter XB of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to this Issue.

Thus Company is eligible for the Issue in accordance with regulation 106M(1) and other



provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital does not exceed Rs. 1,000 lakhs. Company also complies with the eligibility conditions laid by the SME Platform of NSE for listing of our Equity Shares.

# 2.3 TYPES OF PUBLIC ISSUES – FIXED PRICE ISSUES AND BOOK BUILT ISSUES

In accordance with the provisions of the SEBI ICDR Regulations, 2009, an Issuer can either determine the Issue Price through the Book Building Process ("Book Built Issue") or undertake a Fixed Price Issue ("Fixed Price Issue"). An Issuer may mention Floor Price or Price Band in the RHP (in case of a Book Built Issue) and a Price or Price Band in the Prospectus (in case of a fixed price Issue) and determine the price at a later date before registering the Prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least five Working Days before the Issue Opening Date, in case of an IPO and at least one Working Day before the Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities. Applicants should refer to the Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

#### 2.4 ISSUE PERIOD

The Issue shall be kept open for a minimum of three Working Days (for all category of Applicants) and not more than ten Working Days. Applicants are advised to refer to the Application Form and Abridged Prospectus or Prospectus for details of the Issue Period.

Details of Issue Period are also available on the website of Stock Exchange(s).

# 2.5 MIGRATION TO MAIN BOARD

Our company may migrate to the Main board of NSE from NSE EMERGE on a later date subject to the following:

a. If the Paid up Capital of our Company is likely to increase above Rs. 2,500 lakhs by virtue of any further issue of capital by way of rights issue, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the Main Board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.

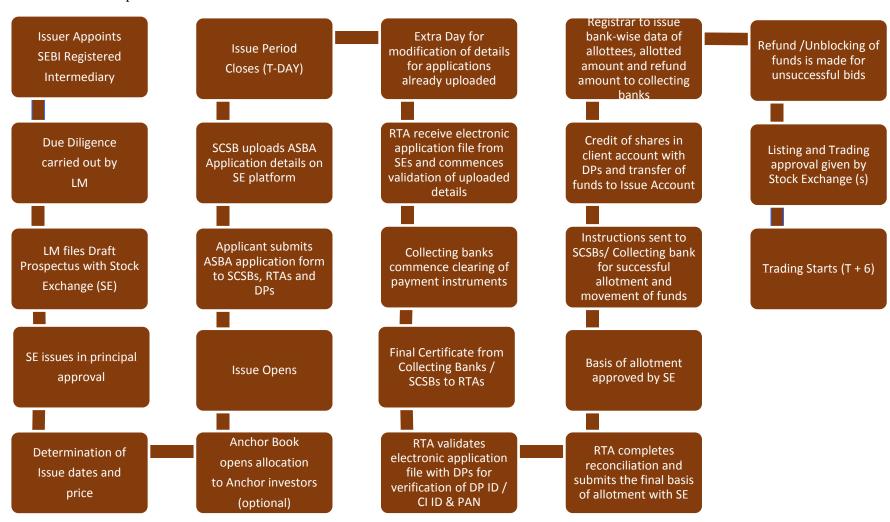
OR

b. If the Paid up Capital of our company is more than Rs. 1,000 lakhs but below Rs. 2,500 lakhs, our Company may still apply for migration to the Main Board and if the Company fulfils the eligible criteria for listing laid by the Main Board and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.



#### 2.1 FLOWCHART OF TIMELINES

A flow chart of process flow in Fixed Price Issues is as follows





#### SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

Each Applicant should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

Subject to the above, an illustrative list of Applicants is as follows:

- 1. Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors through natural/legal guardian;
- 2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Applications by HUFs would be considered at par with those from individuals;
- 3. Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- 4. Mutual Funds registered with SEBI;
- 5. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- 6. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- 7. FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI
- 8. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- 9. State Industrial Development Corporations;
- 10. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- 11. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- 12. Insurance Companies registered with IRDA;
- 13. Provident Funds and Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- 14. Multilateral and Bilateral Development Financial Institutions;
- 15. National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- 16. Insurance funds set up and managed by army, navy or air force of the Union of India or by Department of Posts, India;
- 17. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them and under Indian laws

As per the existing regulations, OCBs cannot participate in this Issue.

#### **SECTION 4: APPLYING IN THE ISSUE**

**Fixed Price Issue:** Applicants should only use the specified Application Form either bearing the stamp of Application Collecting Intermediaries as available or downloaded from the websites of the Stock Exchanges. Application Forms are available Designated Branches of the SCSBs, at the



registered office of the Issuer and at the corporate office of LM. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Applicants should ensure that they apply in the appropriate category. The prescribed colour of the Application Form for various categories of Applicants is as follows:

Category	Colour of the Application
Resident Indian, Eligible NRIs applying on a non-repatriation basis	White
NRIs, FVCIs, FPIs, their Sub-Accounts (other than Sub-Accounts which are	Blue
foreign corporate(s) or foreign individuals applying under the QIB), on a repatriation basis	
Anchor Investors (where applicable) & Applicants applying in the reserved	Not Applicable
category	

Securities Issued in an IPO can only be in dematerialized form in compliance with Section 29 of the Companies Act, 2013. Applicants will not have the option of getting the allotment of specified securities in physical form. However, they may get the specified securities rematerialised subsequent to allotment.

#### 4.1 INSTRUCTIONS FOR FILING THE APPLICATION FORM (FIXED PRICE ISSUE)

Applicants may note that forms not filled completely or correctly as per instructions provided in this GID, the Prospectus and the Application Form are liable to be rejected.

Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form. Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below.

The samples of the Application Form for resident Applicants and the Application Form for non-resident Applicants are reproduced below:



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# **NR Application Form**

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# 4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/ FIRST APPLICANT

Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- (a) Mandatory Fields: Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer, the members of the Syndicate, the Registered Broker and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- (b) **Joint Applications:** In the case of Joint Applications, the Applications should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Applicant whose name appears in the Application Form or the Revision Form and all communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- (c) **Impersonation:** Attention of the Applicants is specifically drawn to the provisions of sub section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who:

- makes or abets making of an application in a fictitious name to a Company for acquiring, or subscribing for, its securities; or
- makes or abets making of multiple applications to a Company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities;
- otherwise induces directly or indirectly a Company to allot, or register any transfer of securities to him, or to any other person in a fictitious name,

Shall be liable for action under section 447 of the said Act.

(d) **Nomination Facility to Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Applicants should inform their respective DP.

# 4.1.2 FIELD NUMBER 2: PAN NUMBER OF SOLE /FIRST APPLICANT

- (a) PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- (b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Applications on behalf of the Central or State Government, Applications by officials appointed by the courts and Applications by Applicants residing in Sikkim ("PAN Exempted Applicants"). Consequently, all Applicants, other than the PAN Exempted Applicants, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of Exempted Applicants, is liable to be rejected. Applications by the Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.



- (c) The exemption for the PAN Exempted Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- (d) Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- (e) Applications by Applicants whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and demographic details are not provided by depositories.

#### 4.1.3 FIELD NUMBER 3: APPLICANTS DEPOSITORY ACCOUNT DETAILS

- (a) Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Application Form is liable to be rejected.
- (b) Applicants should ensure that the beneficiary account provided in the Application Form is active.
- (c) Applicants should note that on the basis of DP ID and Client ID as provided in the Application Form, the Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for sending allocation advice and for other correspondence(s) related to an Issue.
- (d) Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk.

#### 4.1.4 FIELD NUMBER 4: APPLICATION DETAILS

- (a) The Issuer may mention Price in the Draft Prospectus. However a prospectus registered with RoC contains one price.
- (b) Minimum And Maximum Application Size

#### i. For Retail Individual Applicants

The Application must be for a minimum of 1600 Equity Shares. As the Application Price payable by the Retail Individual Applicants cannot exceed Rs. 2,00,000, they can make Application for only minimum Application size i.e. for 1,600 Equity Shares.

#### ii. For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000 and in multiples of 1,600 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non Institutional Portion. Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Prospectus.

(c) Multiple Applications: An Applicant should submit only one Application Form. Submission



- of a second Application Form to either the same or to any other Application Collecting Intermediary and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- (d) Applicants are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple applications:
- i. All applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and FPI sub-accounts, Applications bearing the same PAN may be treated as multiple applications by an Applicant and may be rejected.
- ii. For applications from Mutual Funds and FPI sub-accounts, submitted under the same PAN, as well as Applications on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. In any such applications which have the same DP ID and Client ID, these may be treated as multiple applications and may be rejected.
- (e) The following applications may not be treated as multiple Applications:
- i. Applications by Reserved Categories in their respective reservation portion as well as that made by them in the Net Issue portion in public category.
- ii. Separate applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Applications clearly indicate the scheme for which the Application has been made.
- iii. Applications by Mutual Funds, and sub-accounts of FPIs (or FPIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.

#### 4.1.5 FIELD NUMBER 5: CATEGORY OF APPLICANTS

- i. The categories of applicants identified as per the SEBI ICDR Regulations, 2009 for the purpose of Application, allocation and allotment in the Issue are RIIs, individual applicants other than RII's and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- ii. An Issuer can make reservation for certain categories of Applicants permitted under the SEBI ICDR Regulations, 2009. For details of any reservations made in the Issue, applicants may refer to the Prospectus.
- iii. The SEBI ICDR Regulations, 2009 specify the allocation or allotment that may be made to various categories of applicants in an Issue depending upon compliance with the eligibility conditions. For details pertaining to allocation and Issue specific details in relation to allocation, applicant may refer to the Prospectus.

#### 4.1.6 FIELD NUMBER 6: INVESTOR STATUS

- (a) Each Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- (b) Certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.
- (c) Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.
- (d) Applicants should ensure that their investor status is updated in the Depository records.

#### 4.1.7 FIELD 7: PAYMENT DETAILS



(a) Please note that, providing bank account details in the space provided in the Application Form is mandatory and Applications that do not contain such details are liable to be rejected.

# **4.1.7.1** Payment instructions for Applicants

- (a) Applicants may submit the Application Form in physical mode to the Application Collecting Intermediaries.
- (b) Applicants should specify the Bank Account number in the Application Form.
- (c) Applicants should ensure that the Application Form is also signed by the ASBA Account holder(s) if the Applicant is not the ASBA Account holder;
- (d) Applicants shall note that that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- (e) From one Bank Account, a maximum of five Application Forms can be submitted.
- (f) Applicants applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained. Incase Applicant applying through Application Collecting Intermediary other than SCSB, after verification and upload, the Application Collecting Intermediary shall send to SCSB for blocking of fund.
- (g) Upon receipt of the Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- (h) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form and may upload the details on the Stock Exchange Platform.
- (i) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Applications on the Stock Exchange platform and such Applications are liable to be rejected.
- (j) Upon submission of a completed Application Form each ASBA Applicant may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs.
- (k) The Application Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of allotment and subsequent transfer of the Application Amount against the Allotted Equity Shares, if any, to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- (l) SCSBs applying in the Issue must apply through an ASBA Account maintained with any other SCSB; else their Applications are liable to be rejected.

#### 4.1.8 Unblocking of ASBA Account

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Application, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected/ partial/ non allotment ASBA Applications, if any, along with reasons for rejection and details of withdrawn or unsuccessful Applications, if any, to enable the SCSBs to unblock the respective bank accounts.
- (b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite



amount against each successful ASBA Application to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.

(c) In the event of withdrawal or rejection of the Application Form and for unsuccessful Applications, the Registrar to the Issue may give instructions to the SCSB to unblock the Application Amount in the relevant ASBA Account within 6 Working Days of the Issue Closing Date.

# 4.1.8.1 Discount (if applicable)

- (a) The Discount is stated in absolute rupee terms.
- (b) RIIs, Employees and Retail Individual Shareholders are only eligible for discount. For Discounts offered in the Issue, applicants may refer to the Prospectus.
- (c) The Applicants entitled to the applicable Discount in the Issue may make payment for an amount i.e. the Application Amount less Discount (if applicable).

# 4.1.8.2 Additional Payment Instructions for NRIs

The Non-Resident Indians who intend to block funds in their Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of applications by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

#### 4.1.9 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS

- (a) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- (b) If the ASBA Account is held by a person or persons other than the Applicant, then the Signature of the ASBA Account holder(s) is also required.
- (c) In relation to the Applications, signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the application amount mentioned in the Application Form.
- (d) Applicants must note that Application Form without signature of Applicant and /or ASBA Account holder is liable to be rejected.

# 4.1.10 ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

Applicants should ensure that they receive the acknowledgment duly signed and stamped by Application Collecting Intermediaries, as applicable, for submission of the Application Form.

- (a) All communications in connection with Applications made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, unblocking of funds, the Applicants should contact the Registrar to the Issue.
  - ii. In case of applications submitted to the Designated Branches of the SCSBs, the Applicants should contact the relevant Designated Branch of the SCSB.
  - iii. Applicant may contact the Company Secretary and Compliance Officer or LM(s) in case of any other complaints in relation to the Issue.
- (b) The following details (as applicable) should be quoted while making any queries
  - i. Full name of the sole or First Applicant, Application Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, amount blocked on application And ASBA Account Number and Name.
  - ii. In case of ASBA applications, ASBA Account number in which the amount equivalent to the application amount was blocked.



For further details, Applicant may refer to the Prospectus and the Application Form.

# 4.2 INSTRUCTIONS FOR FILING THE REVISION FORM

- (a) During the Issue Period, any Applicant (other than QIBs and NIIs, who can only revise their application amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.
- (b) RII may revise/withdraw their applications till closure of the Issue period
- (c) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- (d) The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the SCSB through which such Applicant had placed the original Application.

A sample Revision form is reproduced below:

Other than instructions already highlighted at paragraph 4.1 above, point wise instructions regarding filling up various fields of the Revision Form are provided below:



# **Revision Form - R**

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# **Revision Form - NR**

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# 4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST APPLICANT, PAN OF SOLE/FIRST APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE APPLICANT

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

#### 4.2.2 FIELD 4 & 5: APPLICATION REVISION 'FROM' AND 'TO'

- (a) Apart from mentioning the revised number of shares in the Revision Form, the Applicant must also mention the details of shares applied for given in his or her Application Form or earlier Revision Form.
- (b) In case of revision of applications by RIIs, Employees and Retail Individual Shareholders, such Applicants should ensure that the application amount should exceed Rs. 2,00,000/- due to revision and the application may be considered, subject to eligibility, for allocation under the Non-Institutional Category.

#### 4.2.3 FIELD 6: PAYMENT DETAILS

- (a) All Applicants are required to make payment of the full application amount along with the Revision Form.
- (b) Applicant may Issue instructions to block the revised amount in the ASBA Account, to Designated Branch through whom such Applicant had placed the original application to enable the relevant SCSB to block the additional application amount, if any.

# 4.2.4 FIELDS 7: SIGNATURES AND ACKNOWLEDGEMENTS

Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

#### 4.3 SUBMISSION OF REVISION FORM/ APPLICATION FORM

# 4.3.1 Applicants may submit completed application form / Revision Form in the following manner:-

Mode of Ap	plication	Submission of Application Form											
All	Investors	To	the	Application	Collecting	Intermediaries	as	mentioned	in	the			
Application		Pro	Prospectus/ Application Form										

#### SECTION 5: ISSUE PROCEDURE IN FIXED PRICE ISSUE

# 5 APPLICANTS MAY NOTE THAT THERE IS NO BID CUM APPLICATION FORM IN A FIXED PRICE ISSUE

As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form.

Applicants may only use the specified Application Form for the purpose of making an Application in terms of the Prospectus which may be submitted through Application Collecting Intermediaries and apply only through ASBA facility.

ASBA Applicants may submit an Application Form either in physical/electronic form to the Application Collecting Intermediaries authorising blocking of funds that are available in the bank account specified in the Application Form only ("ASBA Account"). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Issue Opening Date.

In a fixed price Issue, allocation in the net offer to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual investors other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.



#### 6 GROUNDS OF REJECTIONS

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 (other than minor having valid depository accounts as per demographic details provided by the depositary);
- PAN not mentioned in the Application Form;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of the Issue;
- Applications for number of Equity Shares which are not in multiples of 1,600;
- · Category not ticked;
- Multiple Applications as defined in the Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications not duly signed by the sole/ first Applicant;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 3.00 pm on the Issue Closing



Date, unless the extended time is permitted by NSE.

• Details of ASBA Account not provided in the Application form

For details of instructions in relation to the Application Form, Applicants may refer to the relevant section the GID.

APPLICANTS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE APPLICATION COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE APPLICATION FORM IS LIABLE TO BE REJECTED.

#### SECTION 6: ISSUE PROCEDURE IN BOOK BUILT ISSUE

This being Fixed Price Issue, this section is not applicable for this Issue.

#### SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

#### 7.1 BASIS OF ALLOTMENT

Allotment will be made in consultation with the SME Platform of NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth hereunder:

- (a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of Applicants in the category x number of Shares applied for).
- (b) The number of Shares to be allocated to the successful Applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- (c) For applications where the proportionate allotment works out to less than 1,600 equity shares the allotment will be made as follows:
  - i. Each successful Applicant shall be allotted 1,600 equity shares; and
  - ii. The successful Applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- (d) If the proportionate allotment to an Applicant works out to a number that is not a multiple of 1,600 equity shares, the Applicant would be allotted Shares by rounding off to the nearest multiple of 1,600 equity shares subject to a minimum allotment of 1,600 equity shares.
- (e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Applicants in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of 1,600 Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Prospectus.
- (f) The above proportionate allotment of Shares in an Issue that is oversubscribed shall be subject to the reservation for Retail individual Applicants as described below:



- i. As per Regulation 43 (4) of SEBI (ICDR), as the retail individual investor category is entitled to more than fifty per cent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
- ii. The balance net offer of shares to the public shall be made available for allotment to
  - individual applicants other than retails individual investors and
  - other investors, including corporate bodies/ institutions irrespective of number of shares applied for.
- iii. The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of NSE - the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

#### 7.2 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- (a) **Designated Date:** On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into the Public Issue Account with the Bankers to the Issue.
- (b) Issuance of Allotment Advice: Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Applicants are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue.

- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within 4 Working Days of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Applicant's depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the Public Issue Account on the Designated Date.

#### **SECTION 8: INTEREST AND REFUNDS**

# 8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 5 Working Days of the Issue Closing Date. The Registrar to the Issue may give instructions for credit to Equity Shares the beneficiary account with DPs, and dispatch the Allotment Advice within 5 Working Days of the Issue Closing Date.

#### **8.2 GROUNDS FOR REFUND**

#### 8.2.1 NON RECEIPT OF LISTING PERMISSION

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is



sought are disclosed in Prospectus. The Designated Stock Exchange may be as disclosed in the Prospectus with which the Basis of Allotment may be finalised.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith repay, without interest, all moneys received from the Applicants in pursuance of the Prospectus.

If such money is not repaid within eight days after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of eight days, be liable to repay the money, with interest at such rate, as prescribed under Section 73 of the Companies Act, and as disclosed in the Prospectus.

### 8.2.2 MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If the Issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within sixty days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the Issuer becomes liable to pay the amount, the Issuer shall pay interest at a rate prescribed under section 73 of the Companies Act, 1956 (or the Company shall follow any other substitutional or additional provisions as has been or may be notified under the Companies Act, 2013).

### 8.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

#### 8.3 MODE OF REFUND

Within 6 Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Application and also for any excess amount blocked on Application.

### 8.3.1 Mode of making refunds

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA applications or in the event of withdrawal or failure of the Issue.

### 8.4 INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer may pay interest at the rate of 15% per annum /or demat credits are not made to Applicants or instructions for unblocking of funds in the ASBA Account are not done within the 4 Working days of the Issue Closing Date.

The Issuer may pay interest at 15% per annum for any delay beyond 6 days from the Issue Closing Date, if Allotment is not made.



### **SECTION 9: GLOSSARY AND ABBREVIATIONS**

Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time.

Term	Description
Allotment/ Allot/ Allotted	The allotment of Equity Shares pursuant to the Issue to successful Applicants
Allottee	An Applicant to whom the Equity Shares are Allotted
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the designated Stock Exchanges
Anchor Investor	A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in SEBI ICDR Regulations, 2009.
Anchor Investor Portion	Up to 30% of the QIB Category which may be allocated by the Issuer in consultation with the Lead Manager, to Anchor Investors on a discretionary basis. One-third of the Anchor Investor Portion is reserved for domestic Mutual Funds, subject to valid bids being received from domestic Mutual Funds at or above the price at which allocation is being done to Anchor Investors
Application	An indication to make an offer during the Issue Period by a prospective pursuant to submission of Application Form or during the Anchor Investor Issue Period by the Anchor Investors, to subscribe for or purchase the Equity Shares of the Issuer at a price including all revisions and modifications thereto.
Application Form	The form in terms of which the Applicant should make an application for Allotment in case of issues other than Book Built Issues, includes Fixed Price Issue
Application Collecting Intermediaries	<ul> <li>i) an SCSB, with whom the bank account to be blocked, is maintained</li> <li>ii) a syndicate member (or sub-syndicate member)</li> <li>iii) a stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')</li> <li>iv) a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)</li> <li>v) a registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)</li> </ul>
	An application, whether physical or electronic, used by Bidders/Applicants to make a Bid authorising an SCSB to block the Bid Amount in the specified bank account maintained with such SCSB
ASBA Account	Account maintained with an SCSB which may be blocked by such SCSB to the extent of the Bid Amount of the ASBA Applicant
ASBA Application	An Application made by an ASBA Applicant
Application Amount	The value indicated in Application Form and payable by the Applicant upon submission of the Application, less discounts (if applicable).
Banker(s) to the Issue/ Public Issue Bank and Refund Banker	The banks which are clearing members and registered with SEBI as Banker to the Issue/ Public Issue Bank and Refund Banker with whom the Public Issue Account(s) may be opened, and as disclosed in the Prospectus and Bid cum Application Form of the Issuer
Basis of Allotment	The basis on which the Equity Shares may be Allotted to successful Applicants under the Issue



Term	Description
	The date after which the SCSBs may not accept any Application for
	the Issue, which may be notified in an English national daily, a Hindi
Janua Clasina Data	national daily and a regional language newspaper at the place where
Issue Closing Date	the registered office of the Issuer is situated, each with wide
	circulation Applicants may refer to the Prospectus for the Issue
	Closing Date
	The date on which the SCSBs may start accepting application for the
	Issue, which may be the date notified in an English national daily, a
Issue Opening Date	Hindi national daily and a regional language newspaper at the place
lissue opening bate	where the registered office of the Issuer is situated, each with wide
	circulation. Applicants/ bidders may refer to the Prospectus for the
	Issue Opening Date
	The period between the Issue Opening Date and the Issue Closing
	Date inclusive of both days and during which prospective Applicants
T D : 1	(can submit their application inclusive of any revisions thereof. The
Issue Period	Issuer may consider closing the Issue Period for QIBs one working
	day prior to the Issue Closing Date in accordance with the SEBI ICDR
	Regulations, 2009. Applicants may refer to the Prospectus for the Issue Period
Pook Building Process/ Book	The book building process as provided under SEBI ICDR Regulations,
Building Method	2009
	The Lead Manager to the Issue as disclosed in the Draft Prospectus/
Manager/ LM	Prospectus and the Bid Application Form of the Issuer.
Business Day	Monday to Friday (except public holidays)
·	The note or advice or intimation sent to each successful Applicant
CAN/Confirmation of	indicating the Equity Shares which may be Allotted, after approval of
Allotment Note	Basis of Allotment by the Designated Stock Exchange
	Client Identification Number maintained with one of the Depositories
Client ID	in relation to demat account
	The Companies Act, 1956 and The Companies Act, 2013 (to the extant
Companies Act	notified)
DP	Depository Participant
DP ID	Depository Participant's Identification Number
Depositories	National Securities Depository Limited and Central Depository
Depositories	Services (India) Limited
	Details of the Bidders/Applicants including the Bidder/Applicant's
Demographic Details	address, name of the Applicant's father/husband, investor status,
	occupation and bank account details
	Such branches of the SCSBs which may collect the Bid cum
	Application Forms used by the ASBA Bidders/Applicants applying
Designated Branches	through the ASBA and a list of which is available on-
	http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-
	Intermediaries
	The date on which the amounts blocked by the SCSBs are transferred
	from the ASBA Accounts, as the case may be, to the Public Issue
Designated Date	Account, as appropriate, after the Prospectus is filed with the RoC, following which the board of directors may Allot Equity Shares to
	successful Applicants in the Issue may give delivery instructions for
	the transfer of the Equity Shares constituting the Offer for Sale
	The designated stock exchange as disclosed in the Draft
Designated Stock Exchange	Prospectus/Prospectus of the Issuer
	Discount to the Issue Price that may be provided to Bidders/Applicants
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Mutual Fund  A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996  NECS  National Electronic Clearing Service  NEFT  National Electronic Fund Transfer  NRE Account  NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares  NRO Account  Net Issue  The Issue less Market Maker Reservation Portion  All Applicants, including sub accounts of FPIs registered with SEBI or which are foreign corporate or foreign individuals, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	MICD	Magnetic Ink Character Recognition - nine-digit code as appearing on
Regulations, 1996  NECS National Electronic Clearing Service  NEFT National Electronic Fund Transfer  Non-Resident External Account  NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares  NRO Account Non-Resident Ordinary Account  Net Issue The Issue less Market Maker Reservation Portion All Applicants, including sub accounts of FPIs registered with SEBI Non-Institutional Investors or which are foreign corporate or foreign individuals, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	MICR	
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NRE Account  NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares  NRO Account  Non-Resident Ordinary Account  Net Issue  The Issue less Market Maker Reservation Portion  All Applicants, including sub accounts of FPIs registered with SEBI or which are foreign corporate or foreign individuals, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	NECS	National Electronic Clearing Service
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Net Issue  The Issue less Market Maker Reservation Portion  All Applicants, including sub accounts of FPIs registered with SEBI Non-Institutional Investors or which are foreign corporate or foreign individuals, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with		Equity Shares
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Non-Institutional Investors of which are foreign corporate or foreign individuals, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	Net Issue	The Issue less Market Maker Reservation Portion
RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with		All Applicants, including sub accounts of FPIs registered with SEBI
RIBs and who have Bid for Equity Shares for an amount of more than Rs. 2,00,000 (but not including NRIs other than Eligible NRIs)  The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	Non-Institutional Investors or	which are foreign corporate or foreign individuals, that are not QIBs or
The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	NIIs	RIBs and who have Bid for Equity Shares for an amount of more than
Non-Institutional Category for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Eligible NRIs, FPIs registered with SEBI and FVCIs registered with		
Prospectus and the Application Form  A person resident outside India, as defined under FEMA and includes Non-Resident Eligible NRIs, FPIs registered with SEBI and FVCIs registered with		
A person resident outside India, as defined under FEMA and includes Non-Resident Eligible NRIs, FPIs registered with SEBI and FVCIs registered with	Non-Institutional Category	for allocation to NIIs on a proportionate basis and as disclosed in the
Non-Resident Eligible NRIs, FPIs registered with SEBI and FVCIs registered with		
		A person resident outside India, as defined under FEMA and includes
GED Y	Non-Resident	Eligible NRIs, FPIs registered with SEBI and FVCIs registered with
SEBI		SEBI



Term	Description			
	A company, partnership, society or other corporate body owned			
	directly or indirectly to the extent of at least 60% by NRIs including			
OCB/Overseas Corporate	overseas trusts, in which not less than 60% of beneficial interest is			
Body	irrevocably held by INRIS directly or indirectly and which was in			
	existence on October 3, 2003 and immediately before such date had			
	taken benefits under the general permission granted to OCBs under			
	FEMA			
	Investors other than Retail Individual Investors in a Fixed Price Issue. These include individual applicants other than retail individual			
Other Investors	investors and other investors including corporate bodies or institutions			
	irrespective of the number of specified securities applied for.			
PAN	Permanent Account Number allotted under the Income Tax Act, 1961			
	The prospectus to be filed with the RoC in accordance with Section 60			
D	of the Companies Act 1956 read with section 26 of Companies Act			
Prospectus	2013, containing the Issue Price, the size of the Issue and certain other			
	information			
Public Issue Account	An account opened with the Banker to the Issue to receive monies			
a done issue recoulit	from the ASBA Accounts on the Designated Date			
QIB Category Qualified	The portion of the Issue being such number of Equity Shares to be			
Institutional Buyers or QIBs	Allotted to QIBs on a proportionate basis As defined under SEBI			
	ICDR Regulations, 2009			
RTGS	Real Time Gross Settlement			
Refunds through electronic transfer of funds	Refunds through ASBA			
Registrar to the Issue/RTI	The Registrar to the Issue as disclosed in the Draft Prospectus /			
	Prospectus and Bid cum Application Form			
Reserved Category/ Categories	Categories of persons eligible for making application under reservation portion			
	The portion of the Issue reserved for category of eligible Applicants as			
Reservation Portion	provided under the SEBI ICDR Regulations, 2009			
Retail Individual Investors				
RIIs	Investors who applies or for a value of not more than Rs. 2,00,000.			
Retail Individual Shareholders	Shareholders of a listed Issuer who applies for a value of not more			
Retail ilidividual Silalelloiders	tnan Ks. 2,00,000.			
	The portion of the Issue being such number of Equity Shares available			
Retail Category	for allocation to RIIs which shall not be less than the minimum bid lot,			
	subject to availability in RII category and the remaining shares to be			
	allotted on proportionate basis.			
Revision Form	The form used by the Applicant in an issue to modify the quantity of			
Revision Form	Equity Shares in an Application Forms or any previous Revision Form(s)			
RoC	The Registrar of Companies			
	The Securities and Exchange Board of India constituted under the			
SEBI	Securities and Exchange Board of India Act, 1992			
SEBI ICDR Regulations,	The Securities and Exchange Board of India (Issue of Capital and			
2009	Disclosure Requirements) Regulations, 2009			
Self Certified Syndicate	A bank registered with SEBI, which offers the facility of ASBA and a			
Bank(s) or SCSB(s)	first of which is available on http:			
	//www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html			
SME IPO	Initial public offering as chapter XB of SEBI (ICDR) Regulation			
SME Issuer	The Company making the Issue under chapter XB of SEBI (ICDR)			
	Regulation			

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Term	Description			
	The stock exchanges as disclosed in the Draft Prospectus/ Prospectus			
Stock Exchanges/SE	of the Issuer where the Equity Shares Allotted pursuant to the Issue are			
	proposed to be listed			
Self Certified Syndica	teA bank registered with SEBI, which offers the facility of ASBA and a			
Bank(s) or SCSB(s)	list of which is available on			
	http://www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html			
Specified Locations	Refer to definition of Broker Centers			
Underwriters The Lead Manager(s)				
Underwriting Agreement	The agreement dated November 15, 2016 entered into between the			
ender writing rigiteement	Underwriter and our Company			
Working Day	Till Application / Issue closing date: All days other than a Saturday			
	Sunday or a public holiday.			
	Post Application / Issue closing date and till the Listing of Equity			
	Shares: All trading days, of stock exchanges excluding Sundays and			
	public holidays, in accordance with the SEBI circular no.			
	SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 India			



### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are Foreign Investment Promotion Board ("FIPB") and the Reserve Bank of India ("RBI").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2016 ("FDI Policy 2016"), which with effect from June 7, 2016, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. Further, DIPP has issued Press note 5, dated June 24, 2016 which introduces few changes in FDI Policy 2016. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2016 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2016, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore applicable foreign investment up to 100% is permitted in our company under automatic route.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfilment of certain conditions as specified by DIPP/RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the FDI Policy and transfer does not attract the provisions of the Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/ RBI. As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

### INVESTMENT CONDITIONS/RESTRICTIONS FOR OVERSEAS ENTITIES

Under the current FDI Policy 2016, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FII, FPI,



NRI, FVCI, LLPs, DRs and Investment Vehicles under Schedule 1, 2, 2A, 3, 6, 9, 10 and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49 % or sectoral/statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral/statutory cap.

### i. Investment by FIIs under Portfolio Investment Scheme (PIS):

With regards to purchase/sale of share/s convertible debentures by a registered FII under PIS the total holding by each FII/SEBI approved sub-account of FII shall not exceed 10 % of the total paid-up equity capital or 10% of the paid-up value of each series of convertible debentures issued by an Indian company and the total holdings of all FIIs/sub-accounts of FIIs put together shall not exceed 24 % of paid-up equity capital or paid-up value of each series of convertible debentures. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body. For arriving at the ceiling on holdings of FIIs, shares/ convertible debentures acquired both through primary as well as secondary market will be included. However, the ceiling will not include investment made by FII through off-shore Funds, Global Depository receipts and Euro-Convertible Bonds. With regard to convertible debentures, these investments permitted to be made shall not exceed 5 % of the total paid-up equity capital or 5% of the paid-up value of each series of convertible debentures issued by an Indian Company, and shall also not exceed the over-all ceiling limit of 24 % of paid-up equity capital or paid up value of each series of convertible debentures.

# ii. Investment by Registered Foreign Portfolio Investor (RFPI) under Foreign Portfolio Investment (FPI) Scheme

With respect to purchase/sale of shares or convertible debentures or warrants, a RFPI registered in accordance with SEBI (FPI) Regulations, 2014 as amended in regular intervals may purchase shares or convertible debentures or warrants of an Indian company under FPI scheme. The total holding by each RFPI shall be below 10 % of the total paid-up equity capital or 10 % of the paid-up value of each series of convertible debentures issued by an Indian company and the total holdings of all RFPI put together shall not exceed 24 % of paid-up equity capital or paid up value of each series of convertible debentures. The said limit of 24 % will be called aggregate limit. However, the aggregate limit of 24 % may be increased up to the sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its General Body. For arriving at the ceiling on holdings of RFPI, shares or convertible debentures or warrants acquired both through primary as well as secondary market will be included. However, the ceiling will exclude investment made by RFPI through of off-shore Funds, Global Depository Receipts and Euro-Convertible Bonds but include holding of RFPI and deemed RFPI in the investee company for computation of 24 % or enhanced limit.

### iii. Investment by NRI on repatriation and non-repatriation basis under PIS:

With respect to purchase/sale of shares and/or convertible debentures by a NRI on a stock exchange in India on repatriation and/or non-repatriation basis under PIS is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2000. Further, with regard to limits:



- the paid-up value of shares of an Indian company, purchased by each NRI both on repatriation and on non-repatriation basis, does not exceed 5 % of the paid-up value of shares issued by the company concerned;
- the paid-up value of each series of convertible debentures purchased by each NRI both on repatriation and non-repatriation basis does not exceed 5 % of the paid-up value of each series of convertible debentures issued by the company concerned;
- the aggregate paid-up value of shares of any company purchased by all NRIs does not exceed 10 % of the paid up capital of the company and in the case of purchase of convertible debentures
- the aggregate paid-up value of each series of debentures purchased by all NRIs does not exceed 10 % of the paid-up value of each series of convertible debentures; However, the aggregate ceiling of 10 % may be raised to 24 % if a special resolution to that effect is passed by the General Body of the Indian company concerned.

### iv. Investment by NRI on Non-repatriation basis

As per current FDI Policy 2016, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase and sale of shares and convertible debentures or warrants by a NRI on Non-repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue, in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Prospectus or otherwise in respect of the Issue.

Any forwarding, distribution or reproduction of this document in whole or in part is unauthorised. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.



# SECTION VIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION

### The Companies Act, 2013

# (Company Limited by Shares)

### **Articles of Association**

Of

## MADHAV COPPER LIMITED

Sr. No	Particulars	
1.	No regulation contained in Table "F" in the First Schedule to Companies Act, 2013 shall apply to this Company but the regulations for the Management of the Company and for the observance of the Members thereof and their representatives shall be as set out in the relevant provisions of the Companies Act, 2013 and subject to any exercise of the statutory powers of the Company with reference to the repeal or alteration of or addition to its regulations by Special Resolution as prescribed by the said Companies Act, 2013 be such as are contained in these Articles unless the same are repugnant or contrary to the provisions of the Companies Act, 2013 or any amendment thereto.	Table F Applicable.
	Interpretation Clause	
2.	In the interpretation of these Articles the following expressions shall have the following meanings unless repugnant to the subject or context:	
	(a) "The Act" means the Companies Act, 2013 and includes any statutory modification or re-enactment thereof for the time being in force.	Act
	(b) "These Articles" means Articles of Association for the time being in force or as may be altered from time to time vide Special Resolution.	Articles
	(c) "Auditors" means and includes those persons appointed as such for the time being of the Company.	Auditors
	(d) "Capital" means the share capital for the time being raised or authorized to be raised for the purpose of the Company.	Capital
	(e) *"The Company" shall mean MADHAV COPPER LIMITED	
	(f) "Executor" or "Administrator" means a person who has obtained a probate or letter of administration, as the case may be from a Court of competent jurisdiction and shall include a holder of a Succession Certificate authorizing the holder thereof to negotiate or transfer the Share or Shares of the deceased	Executor or Administrator



Sr. No		Particulars	
		Member and shall also include the holder of a Certificate granted by the Administrator General under section 31 of the Administrator General Act, 1963.	
	(g)	"Legal Representative" means a person who in law represents the estate of a deceased Member.	Legal Representative
	(h)	Words importing the masculine gender also include the feminine gender.	Gender
	(i)	"In Writing" and "Written" includes printing lithography and other modes of representing or reproducing words in a visible form.	In Writing and Written
	(j)	The marginal notes hereto shall not affect the construction thereof.	Marginal notes
	(k)	"Meeting" or "General Meeting" means a meeting of members.	Meeting or General Meeting
	(1)	"Month" means a calendar month.	Month
	(m)	"Annual General Meeting" means a General Meeting of the Members held in accordance with the provision of section 96 of the Act.	Annual General Meeting
	(n)	"Extra-Ordinary General Meeting" means an Extraordinary General Meeting of the Members duly called and constituted and any adjourned holding thereof.	Extra-Ordinary General Meeting
	(0)	"National Holiday" means and includes a day declared as National Holiday by the Central Government.	National Holiday
	(p)	"Non-retiring Directors" means a director not subject to retirement by rotation.	Non-retiring Directors
	(q)	"Office" means the registered Office for the time being of the Company.	Office
	(r)	"Ordinary Resolution" and "Special Resolution" shall have the meanings assigned thereto by Section 114 of the Act.	Ordinary and Special Resolution
	(s)	"Person" shall be deemed to include corporations and firms as well as individuals.	Person
	(t)	"Proxy" means an instrument whereby any person is authorized to vote for a member at General Meeting or Poll and includes attorney duly constituted under the power of attorney.	Proxy



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	(u) "The Register of Members" means the Register of Members to be kept pursuant to Section 88(1) (a) of the Act.	Register of Members	
	(v) "Seal" means the common seal for the time being of the Company.	Seal	
	(w) "Special Resolution" shall have the meanings assigned to it by Section 114of the Act.	Special Resolution	
	(x) Words importing the Singular number include where the context admits or requires the plural number and vice versa.	Singular number	
	(y) "The Statutes" means the Companies Act, 2013and every other Act for the time being in force affecting the Company.	Statutes	
	(z) "These presents" means the Memorandum of Association and the Articles of Association as originally framed or as altered from time to time.	These presents	
	(aa) "Variation" shall include abrogation; and "vary" shall include abrogate.	Variation	
	(bb) "Year" means the calendar year and "Financial Year" shall have the meaning assigned thereto by Section 2(41) of the Act.	Year and Financial Year	
	Save as aforesaid any words and expressions contained in these Articles shall bear the same meanings as in the Act or any statutory modifications thereof for the time being in force.	Expressions in the Act to bear the same meaning in Articles	
	CAPITAL		
3.	a) The Authorized Share Capital of the Company shall be such amount as may be mentioned in Clause V of Memorandum of Association of the Company from time to time.	Authorized Capital.	
	b) The minimum paid up Share capital of the Company shall be Rs.5,00,000/- or such other higher sum as may be prescribed in the Act from time to time.		
4.	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the	Increase of capital by the Company how carried into effect	



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	resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Act. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64of the Act.	
5.	Except so far as otherwise provided by the conditions of issue or by these Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.	New Capital same as existing capital
6.	The Board shall have the power to issue a part of authorized capital by way of non-voting Shares at price(s) premia, dividends, eligibility, volume, quantum, proportion and other terms and conditions as they deem fit, subject however to provisions of law, rules, regulations, notifications and enforceable guidelines for the time being in force.	Non Voting Shares
7.	Subject to the provisions of the Act and these Articles, the Board of Directors may issue redeemable preference shares to such persons, on such terms and conditions and at such times as Directors think fit either at premium or at par, and with full power to give any person the option to call for or be allotted shares of the company either at premium or at par, such option being exercisable at such times and for such consideration as the Board thinks fit.	Redeemable Preference Shares
8.	The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Shares.	Voting rights of preference shares
9.	<ul> <li>On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-shall take effect:</li> <li>(a) No such Shares shall be redeemed except out of profits of which would otherwise be available for dividend or out of proceeds of a fresh issue of shares made for the purpose of the redemption;</li> <li>(b) No such Shares shall be redeemed unless they are fully paid;</li> <li>(c) Subject to section 55(2)(d)(i) the premium, if any payable on redemption shall have been provided for out of the profits of the Company or out of the Company's security premium account, before the</li> </ul>	Provisions to apply on issue of Redeemable Preference Shares



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	Shares are redeemed;	
	(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in Section 55of the Act apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company; and	
	(e) Subject to the provisions of Section 55 of the Act, the redemption of preference shares hereunder may be effected in accordance with the terms and conditions of their issue and in the absence of any specific terms and conditions in that behalf, in such manner as the Directors may think fit. The reduction of Preference Shares under the provisions by the Company shall not be taken as reducing the amount of its Authorized Share Capital	
10.	The Company may (subject to the provisions of sections 52, 55, 56, both inclusive, and other applicable provisions, if any, of the Act) from time to time by Special Resolution reduce	Reduction of capital
	(a) the share capital;	
	(b) any capital redemption reserve account; or	
	(c) any security premium account	
	In any manner for the time being, authorized by law and in particular capital may be paid off on the footing that it may be called up again or otherwise. This Article is not to derogate from any power the Company would have, if it were omitted.	
11.	Any debentures, debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise. Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.	Debentures
12.	The Company may exercise the powers of issuing sweat equity shares conferred by Section 54 of the Act of a class of shares already issued subject to such conditions as may	Issue of Sweat Equity Shares
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	be specified in that sections and rules framed thereunder.	
13.	The Company may issue shares to Employees including its Directors other than independent directors and such other persons as the rules may allow, under Employee Stock Option Scheme (ESOP) or any other scheme, if authorized by a Special Resolution of the Company in general meeting subject to the provisions of the Act, the Rules and applicable guidelines made there under, by whatever name called.	ESOP
14.	Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the company may purchase its own shares or other specified securities.	Buy Back of shares
15.	Subject to the provisions of Section 61 of the Act, the Company in general meeting may, from time to time, subdivide or consolidate all or any of the share capital into shares of larger amount than its existing share or sub-divide its shares, or any of them into shares of smaller amount than is fixed by the Memorandum; subject nevertheless, to the provisions of clause (d) of sub-section (1) of Section 61; Subject as aforesaid the Company in general meeting may also cancel shares which have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the shares so cancelled.	Consolidation, Sub-Division And Cancellation
16.	Subject to compliance with applicable provision of the Act and rules framed thereunder the company shall have power to issue depository receipts in any foreign country.	Issue of Depository Receipts
17.	Subject to compliance with applicable provision of the Act and rules framed thereunder the company shall have power to issue any kind of securities as permitted to be issued under the Act and rules framed thereunder.	Issue of Securities
	MODIFICATION OF CLASS RIGHTS	
18.	(a) If at any time the share capital, by reason of the issue of Preference Shares or otherwise is divided into different classes of shares, all or any of the rights privileges attached to any class (unless otherwise provided by the terms of issue of the shares of the class) may, subject to the provisions of Section 48 of the Act and whether or not the Company is being wound-up, be varied, modified or dealt, with the consent in writing of the holders of not less than three-fourths of the issued shares of that class or with the sanction of a Special Resolution passed at a separate general meeting of the holders of the shares of that class. The provisions of these Articles relating to general	Modification of rights



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	meetings shall mutatis mutandis apply to every such separate class of meeting.	
	Provided that if variation by one class of shareholders affects the rights of any other class of shareholders, the consent of three-fourths of such other class of shareholders shall also be obtained and the provisions of this section shall apply to such variation.	
	(b) The rights conferred upon the holders of the Shares including Preference Share, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of shares of that class, be deemed not to be modified, commuted, affected, abrogated, dealt with or varied by the creation or issue of further shares ranking pari passu therewith.	New Issue of Shares not to affect rights attached to existing shares of that class.
19.	Subject to the provisions of Section 62 of the Act and these Articles, the shares in the capital of the company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit and with the sanction of the company in the General Meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot shares in the capital of the company on payment in full or part of any property sold and transferred or for any services rendered to the company in the conduct of its business and any shares which may so be allotted may be issued as fully paid up shares and if so issued, shall be deemed to be fully paid shares.	Shares at the disposal of the Directors.
20.	The Company may issue shares or other securities in any manner whatsoever including by way of a preferential offer, to any persons whether or not those persons include the persons referred to in clause (a) or clause (b) of sub-section (1) of section 62 subject to compliance with section 42 and 62 of the Act and rules framed thereunder.	Power to issue shares on preferential basis.
21.	The shares in the capital shall be numbered progressively according to their several denominations, and except in the manner hereinbefore mentioned no share shall be subdivided. Every forfeited or surrendered share shall continue to bear the number by which the same was originally distinguished.	Shares should be Numbered progressively and no share to be subdivided.
22.	An application signed by or on behalf of an applicant for shares in the Company, followed by an allotment of any shares therein, shall be an acceptance of shares within the	Acceptance of Shares.



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	meaning of these Articles, and every person who thus or otherwise accepts any shares and whose name is on the Register shall for the purposes of these Articles, be a Member.	
23.	Subject to the provisions of the Act and these Articles, the Directors may allot and issue shares in the Capital of the Company as payment or part payment for any property (including goodwill of any business) sold or transferred, goods or machinery supplied or for services rendered to the Company either in or about the formation or promotion of the Company or the conduct of its business and any shares which may be so allotted may be issued as fully paid-up or partly paid-up otherwise than in cash, and if so issued, shall be deemed to be fully paid-up or partly paid-up shares as aforesaid.	Directors may allot shares as full paid-up
24.	The money (if any) which the Board shall on the allotment of any shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any shares allotted by them shall become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him, accordingly.	Deposit and call etc.to be a debt payable immediately.
25.	Every Member, or his heirs, executors, administrators, or legal representatives, shall pay to the Company the portion of the Capital represented by his share or shares which may, for the time being, remain unpaid thereon, in such amounts at such time or times, and in such manner as the Board shall, from time to time in accordance with the Company's regulations, require on date fixed for the payment thereof.	Liability of Members.
26.	Shares may be registered in the name of any limited company or other corporate body but not in the name of a firm, an insolvent person or a person of unsound mind.	Registration of Shares.
	RETURN ON ALLOTMENTS TO BE MADE OR RESTRICTIONS ON ALLOTMENT	
27.	The Board shall observe the restrictions as regards allotment of shares to the public, and as regards return on allotments contained in Sections 39 of the Act	
	CERTIFICATES	
28.	(a) Every member shall be entitled, without payment, to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the Directors so approve (upon paying such fee as provided in the relevant laws) to several certificates, each for one or more of such shares and the company shall complete and have ready for	Share Certificates.



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	delivery such certificates within two months from the date of allotment, unless the conditions of issue		
	thereof otherwise provide, or within one month of the		
	receipt of application for registration of transfer, transmission, sub-division, consolidation or renewal of		
	any of its shares as the case may be. Every certificate		
	of shares shall be under the seal of the company and shall specify the number and distinctive numbers of		
	shares in respect of which it is issued and amount		
	paid-up thereon and shall be in such form as the		
	directors may prescribe or approve, provided that in respect of a share or shares held jointly by several		
	persons, the company shall not be bound to issue more		
	than one certificate and delivery of a certificate of shares to one of several joint holders shall be		
	sufficient delivery to all such holder. Such certificate		
	shall be issued only in pursuance of a resolution passed by the Board and on surrender to the Company		
	of its letter of allotment or its fractional coupons of		
	requisite value, save in cases of issues against letter of		
	acceptance or of renunciation or in cases of issue of bonus shares. Every such certificate shall be issued		
	under the seal of the Company, which shall be affixed		
	in the presence of two Directors or persons acting on behalf of the Directors under a duly registered power		
	of attorney and the Secretary or some other person		
	appointed by the Board for the purpose and two Directors or their attorneys and the Secretary or other		
	person shall sign the share certificate, provided that if		
	the composition of the Board permits of it, at least one of the aforesaid two Directors shall be a person other		
	than a Managing or whole-time Director. Particulars		
	of every share certificate issued shall be entered in the		
	Register of Members against the name of the person, to whom it has been issued, indicating the date of		
	issue.		
	(b) Any two or more joint allottees of shares shall, for the		
	purpose of this Article, be treated as a single member, and the certificate of any shares which may be the		
	subject of joint ownership, may be delivered to anyone		
	of such joint owners on behalf of all of them. For any further certificate the Board shall be entitled, but shall		
	not be bound, to prescribe a charge not exceeding		
	Rupees Fifty. The Company shall comply with the provisions of Section 39 of the Act.		
	(c) A Director may sign a share certificate by affixing his signature thereon by means of any machine,		
	equipment or other mechanical means, such as		
	engraving in metal or lithography, but not by means of		
	a rubber stamp provided that the Director shall be responsible for the safe custody of such machine,		



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	equipment or other material used for the purpose.	
29.	If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the company deem adequate, being given, a new Certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every Certificate under the Article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.50/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.	Issue of new certificates in place of those defaced, lost or destroyed.
	Provided that notwithstanding what is stated above the Directors shall comply with such Rules or Regulation or requirements of any Stock Exchange or the Rules made under the Act or the rules made under Securities Contracts (Regulation) Act, 1956, or any other Act, or rules applicable in this behalf.  The provisions of this Article shall mutatis mutandis apply to debentures of the Company.	
30.	(a) If any share stands in the names of two or more persons, the person first named in the Register shall as regard receipts of dividends or bonus or service of notices and all or any other matter connected with the Company except voting at meetings, and the transfer of the shares, be deemed sole holder thereof but the joint-holders of a share shall be severally as well as jointly liable for the payment of all calls and other payments due in respect of such share and for all incidentals thereof according to the Company's regulations.	The first named joint holder deemed Sole holder.
	(b) The Company shall not be bound to register more than three persons as the joint holders of any share.	Maximum number of joint holders.
31.	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognise any equitable, contingent, future or partial interest in any share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as the holder thereof but the Board shall be at liberty at its sole discretion to register any share in the joint	Company not bound to recognise any interest in share other than that of registered holders.



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	names of any two or more persons or the survivor or survivors of them.	
32.	If by the conditions of allotment of any share the whole or part of the amount or issue price thereof shall be payable by installment, every such installment shall when due be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the share or his legal representative.	Installment on shares to be duly paid.
	UNDERWRITING AND BROKERAGE	
33.	Subject to the provisions of Section 40 (6) of the Act, the Company may at any time pay a commission to any person in consideration of his subscribing or agreeing, to subscribe (whether absolutely or conditionally) for any shares or debentures in the Company, or procuring, or agreeing to procure subscriptions (whether absolutely or conditionally) for any shares or debentures in the Company but so that the commission shall not exceed the maximum rates laid down by the Act and the rules made in that regard. Such commission may be satisfied by payment of cash or by allotment of fully or partly paid shares or partly in one way and partly in the other.	Commission
34.	The Company may pay on any issue of shares and debentures such brokerage as may be reasonable and lawful.	Brokerage
	CALLS	
35.	(1) The Board may, from time to time, subject to the terms on which any shares may have been issued and subject to the conditions of allotment, by a resolution passed at a meeting of the Board and not by a circular resolution, make such calls as it thinks fit, upon the Members in respect of all the moneys unpaid on the shares held by them respectively and each Member shall pay the amount of every call so made on him to the persons and at the time and places appointed by the Board.	Directors may make calls
	(2) A call may be revoked or postponed at the discretion of the Board.	
	(3) A call may be made payable by installments.	
36.	Fifteen days' notice in writing of any call shall be given by the Company specifying the time and place of payment, and the person or persons to whom such call shall be paid.	Notice of Calls
37.	A call shall be deemed to have been made at the time when the resolution of the Board of Directors authorising such call was passed and may be made payable by the members	Calls to date from resolution.
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	whose names appear on the Register of Members on such date or at the discretion of the Directors on such subsequent date as may be fixed by Directors.	
38.	Whenever any calls for further share capital are made on shares, such calls shall be made on uniform basis on all shares falling under the same class. For the purposes of this Article shares of the same nominal value of which different amounts have been paid up shall not be deemed to fall under the same class.	Calls on uniform basis.
39.	The Board may, from time to time, at its discretion, extend the time fixed for the payment of any call and may extend such time as to all or any of the members who on account of the residence at a distance or other cause, which the Board may deem fairly entitled to such extension, but no member shall be entitled to such extension save as a matter of grace and favour.	Directors may extend time.
40.	If any Member fails to pay any call due from him on the day appointed for payment thereof, or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall from time to time be fixed by the Board not exceeding 21% per annum but nothing in this Article shall render it obligatory for the Board to demand or recover any interest from any such member.	Calls to carry interest.
41.	If by the terms of issue of any share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.	Sums deemed to be calls.
42.	On the trial or hearing of any action or suit brought by the Company against any Member or his representatives for the recovery of any money claimed to be due to the Company in respect of his shares, if shall be sufficient to prove that the name of the Member in respect of whose shares the money is sought to be recovered, appears entered on the Register of Members as the holder, at or subsequent to the date at which the money is sought to be recovered is alleged to have become due on the share in respect of which such money is sought to be recovered in the Minute Books: and that notice of such call was duly given to the Member or his representatives used in pursuance of these Articles: and that it shall not be necessary to prove the appointment of the Directors who made such call, nor that a quorum of	Proof on trial of suit for money due on shares.



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	Directors was present at the Board at which any call was made was duly convened or constituted nor any other matters whatsoever, but the proof of the matters aforesaid shall be conclusive evidence of the debt.	
43.	Neither a judgment nor a decree in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereunder nor the receipt by the Company of a portion of any money which shall from time to time be due from any Member of the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall preclude the Company from thereafter proceeding to enforce forfeiture of such shares as hereinafter provided.	Judgment, decree, partial payment motto proceed for forfeiture.
44.	(a) The Board may, if it thinks fit, receive from any Member willing to advance the same, all or any part of the amounts of his respective shares beyond the sums, actually called up and upon the moneys so paid in advance, or upon so much thereof, from time to time, and at any time thereafter as exceeds the amount of the calls then made upon and due in respect of the shares on account of which such advances are made the Board may pay or allow interest, at such rate as the member paying the sum in advance and the Board agree upon. The Board may agree to repay at any time any amount so advanced or may at any time repay the same upon giving to the Member three months' notice in writing: provided that moneys paid in advance of calls on shares may carry interest but shall not confer a right to dividend or to participate in profits.	Payments in Anticipation of calls may carry interest
	(b) No Member paying any such sum in advance shall be entitled to voting rights in respect of the moneys so paid by him until the same would but for such payment become presently payable. The provisions of this Article shall mutatis mutandis apply to calls on debentures issued by the Company.	
	LIEN	
45.	The Company shall have a first and paramount lien upon all the shares/debentures (other than fully paid-up shares/debentures) registered in the name of each member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such shares/debentures and no equitable interest in any share shall be created except upon the footing and condition	Company to have Lien on shares.



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	that this Article will have full effect. And such lien shall extend to all dividends and bonuses from time to time declared in respect of such shares/debentures. Unless otherwise agreed the registration of a transfer of shares/debentures shall operate as a waiver of the Company's lien if any, on such shares/debentures. The Directors may at any time declare any shares/debentures wholly or in part to be exempt from the provisions of this clause.	
46.	For the purpose of enforcing such lien the Directors may sell the shares subject thereto in such manner as they shall think fit, but no sale shall be made until such period as aforesaid shall have arrived and until notice in writing of the intention to sell shall have been served on such member or the person (if any) entitled by transmission to the shares and default shall have been made by him in payment, fulfillment of discharge of such debts, liabilities or engagements for seven days after such notice. To give effect to any such sale the Board may authorise some person to transfer the shares sold to the purchaser thereof and purchaser shall be registered as the holder of the shares comprised in any such transfer. Upon any such sale as the Certificates in respect of the shares sold shall stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a new Certificate or Certificates in lieu thereof to the purchaser or purchasers concerned.	As to enforcing lien by sale.
47.	The net proceeds of any such sale shall be received by the Company and applied in or towards payment of such part of the amount in respect of which the lien exists as is presently payable and the residue, if any, shall (subject to lien for sums not presently payable as existed upon the shares before the sale) be paid to the person entitled to the shares at the date of the sale.	Application of proceeds of sale.
	FORFEITURE AND SURRENDER OF SHARES	
48.	If any Member fails to pay the whole or any part of any call or installment or any moneys due in respect of any shares either by way of principal or interest on or before the day appointed for the payment of the same, the Directors may, at any time thereafter, during such time as the call or installment or any part thereof or other moneys as aforesaid remains unpaid or a judgment or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on such Member or on the person (if any) entitled to the shares by transmission, requiring him to pay such call or installment of such part thereof or other moneys as remain unpaid together with any interest that may have accrued and	If call or installment not paid, notice may be given.



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	all reasonable expenses (legal or otherwise) that may have been accrued by the Company by reason of such non-payment. Provided that no such shares shall be forfeited if any moneys shall remain unpaid in respect of any call or installment or any part thereof as aforesaid by reason of the delay occasioned in payment due to the necessity of complying with the provisions contained in the relevant exchange control laws or other applicable laws of India, for the time being in force.	
49.	The notice shall name a day (not being less than fourteen days from the date of notice) and a place or places on and at which such call or installment and such interest thereon as the Directors shall determine from the day on which such call or installment ought to have been paid and expenses as aforesaid are to be paid.	Terms of notice.
	The notice shall also state that, in the event of the non-payment at or before the time and at the place or places appointed, the shares in respect of which the call was made or installment is payable will be liable to be forfeited.	
50.	If the requirements of any such notice as aforesaid shall not be complied with, every or any share in respect of which such notice has been given, may at any time thereafter but before payment of all calls or installments, interest and expenses, due in respect thereof, be forfeited by resolution of the Board to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited share and not actually paid before the forfeiture.	On default of payment, shares to be forfeited.
51.	When any shares have been forfeited, notice of the forfeiture shall be given to the member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof shall forthwith be made in the Register of Members.	Notice of forfeiture to a Member
52.	Any shares so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted, or otherwise disposed of, either to the original holder thereof or to any other person, upon such terms and in such manner as the Board in their absolute discretion shall think fit.	Forfeited shares to be property of the Company and may be sold etc.
53.	Any Member whose shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company, on demand all calls, installments, interest and expenses owing upon or in respect of such shares at the time of the forfeiture, together with interest thereon from the time of the forfeiture until payment, at such rate as the Board may determine and the Board may enforce the payment of the whole or a portion thereof as if it were a new call made at the date of the	Members still liable to pay money owing at time of forfeiture and interest.



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	forfeiture, but shall not be under any obligation to do so.	
54.	The forfeiture shares shall involve extinction at the time of the forfeiture, of all interest in all claims and demand against the Company, in respect of the share and all other rights incidental to the share, except only such of those rights as by these Articles are expressly saved.	Effect of forfeiture.
55.	A declaration in writing that the declarant is a Director or Secretary of the Company and that shares in the Company have been duly forfeited in accordance with these articles on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the shares.	Evidence of Forfeiture.
56.	The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposition thereof and the person to whom such share is sold, re-allotted or disposed of may be registered as the holder of the share and he shall not be bound to see to the application of the consideration: if any, nor shall his title to the share be affected by any irregularly or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the shares.	Title of purchaser and allottee of Forfeited shares.
57.	Upon any sale, re-allotment or other disposal under the provisions of the preceding Article, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a duplicate certificate or certificates in respect of the said shares to the person or persons entitled thereto.	Cancellation of share certificate in respect of forfeited shares.
58.	In the meantime and until any share so forfeited shall be sold, re-allotted, or otherwise dealt with as aforesaid, the forfeiture thereof may, at the discretion and by a resolution of the Directors, be remitted as a matter of grace and favour, and not as was owing thereon to the Company at the time of forfeiture being declared with interest for the same unto the time of the actual payment thereof if the Directors shall think fit to receive the same, or on any other terms which the Director may deem reasonable.	Forfeiture may be remitted.
59.	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the	Validity of sale



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22.110	purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.	
60.	The Directors may, subject to the provisions of the Act, accept a surrender of any share from or by any Member desirous of surrendering on such terms the Directors may think fit.	Surrender of shares.
	TRANSFER AND TRANSMISSION OF SHARES	
61.	(a) The instrument of transfer of any share in or debenture of the Company shall be executed by or on behalf of both the transferor and transferee.	Execution of the instrument of shares.
	(b) The transferor shall be deemed to remain a holder of the share or debenture until the name of the transferee is entered in the Register of Members or Register of Debenture holders in respect thereof.	
62.	The instrument of transfer of any share or debenture shall be in writing and all the provisions of Section 56 and statutory modification thereof including other applicable provisions of the Act shall be duly complied with in respect of all transfers of shares or debenture and registration thereof.	Transfer Form.
	The instrument of transfer shall be in a common form approved by the Exchange;	
63.	The Company shall not register a transfer in the Company other than the transfer between persons both of whose names are entered as holders of beneficial interest in the records of a depository, unless a proper instrument of transfer duly stamped and executed by or on behalf of the transferor and by or on behalf of the transferee and specifying the name, address and occupation if any, of the transferee, has been delivered to the Company along with the certificate relating to the shares or if no such share certificate is in existence along with the letter of allotment of the shares: Provided that where, on an application in writing made to the Company by the transferee and bearing the stamp, required for an instrument of transfer, it is proved to the satisfaction of the Board of Directors that the instrument of transfer signed by or on behalf of the transferor and by or on behalf of the transferee has been lost, the Company may register the transfer on such terms as to indemnity as the Board may think fit, provided further that nothing in this Article shall prejudice any power of the Company to register as shareholder any person to whom the right to any shares in the Company has been transmitted by	Transfer not to be registered except on production of instrument of transfer.



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51.110	operation of law.	
64.	Subject to the provisions of Section 58 of the Act and Section 22A of the Securities Contracts (Regulation) Act, 1956, the Directors may, decline to register—  (a) any transfer of shares on which the company has a lien.  That registration of transfer shall however not be refused on the ground of the transferor being either alone or jointly	Directors may refuse to register transfer.
	with any other person or persons indebted to the Company on any account whatsoever;	
65.	If the Company refuses to register the transfer of any share or transmission of any right therein, the Company shall within one month from the date on which the instrument of transfer or intimation of transmission was lodged with the Company, send notice of refusal to the transferee and transferor or to the person giving intimation of the transmission, as the case may be, and there upon the provisions of Section 56 of the Act or any statutory modification thereof for the time being in force shall apply.	Notice of refusal to be given to transferor and transferee.
66.	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate and letter of administration, Certificate of Death or Marriage, Power of Attorney or similar other document with the Company.	No fee on transfer.
67.	The Board of Directors shall have power on giving not less than seven days pervious notice in accordance with section 91 and rules made thereunder close the Register of Members and/or the Register of debentures holders and/or other security holders at such time or times and for such period or periods, not exceeding thirty days at a time, and not exceeding in the aggregate forty five days at a time, and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.	Closure of Register of Members or debenture holder or other security holders
68.	The instrument of transfer shall after registration be retained by the Company and shall remain in its custody. All instruments of transfer which the Directors may decline to register shall on demand be returned to the persons depositing the same. The Directors may cause to be destroyed all the transfer deeds with the Company after such period as they may determine.	Custody of transfer Deeds.
69.	Where an application of transfer relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.	Application for transfer of partly paid shares.
70.	For this purpose the notice to the transferee shall be deemed	Notice to transferee.



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	to have been duly given if it is dispatched by prepaid registered post/speed post/ courier to the transferee at the address given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.	
71.	(a) On the death of a Member, the survivor or survivors, where the Member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only person recognized by the Company as having any title to his interest in the shares.	Recognition of legal representative.
	(b) Before recognising any executor or administrator or legal representative, the Board may require him to obtain a Grant of Probate or Letters Administration or other legal representation as the case may be, from some competent court in India.	
	Provided nevertheless that in any case where the Board in its absolute discretion thinks fit, it shall be lawful for the Board to dispense with the production of Probate or letter of Administration or such other legal representation upon such terms as to indemnity or otherwise, as the Board in its absolute discretion, may consider adequate	
	(c) Nothing in clause (a) above shall release the estate of the deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.	
72.	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India provided that in any case where the Board of Directors in its absolute discretion thinks fit, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the name of a deceased Member, as a Member. However, provisions of this Article are subject to Sections 720f the	Titles of Shares of deceased Member



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	Companies Act.	
73.	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Act.	Notice of application when to be given
74.	Subject to the provisions of the Act and these Articles, any person becoming entitled to any share in consequence of the death, lunacy, bankruptcy, insolvency of any member or by any lawful means other than by a transfer in accordance with these presents, may, with the consent of the Directors (which they shall not be under any obligation to give) upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of this title as the Director shall require either be registered as member in respect of such shares or elect to have some person nominated by him and approved by the Directors registered as Member in respect of such shares; provided nevertheless that if such person shall elect to have his nominee registered he shall testify his election by executing in favour of his nominee an instrument of transfer in accordance so he shall not be freed from any liability in respect of such shares. This clause is hereinafter referred to as the 'Transmission Clause'.	Registration of persons entitled to share otherwise than by transfer. (transmission clause).
75.	Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse or suspend register a person entitled by the transmission to any shares or his nominee as if he were the transferee named in an ordinary transfer presented for registration.	Refusal to register nominee.
76.	Every transmission of a share shall be verified in such manner as the Directors may require and the Company may refuse to register any such transmission until the same be so verified or until or unless an indemnity be given to the Company with regard to such registration which the Directors at their discretion shall consider sufficient, provided nevertheless that there shall not be any obligation on the Company or the Directors to accept any indemnity.	Board may require evidence of transmission.
77.	The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of shares made, or purporting to be made by any apparent legal owner thereof (as shown or appearing in the Register or Members) to the prejudice of persons having or claiming any equitable right, title or interest to or in the same shares notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice or referred thereto in any book of the Company and the Company shall not be bound	Company not liable for disregard of a notice prohibiting registration of transfer.



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	or require to regard or attend or give effect to any notice which may be given to them of any equitable right, title or interest, or be under any liability whatsoever for refusing or neglecting so to do though it may have been entered or referred to in some book of the Company but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto, if the Directors shall so think fit.	
78.	In the case of any share registered in any register maintained outside India the instrument of transfer shall be in a form recognized by the law of the place where the register is maintained but subject thereto shall be as near to the form prescribed in Form no. SH-4 hereof as circumstances permit.	Form of transfer Outside India.
79.	No transfer shall be made to any minor, insolvent or person of unsound mind.	No transfer to insolvent etc.
	NOMINATION	
80.	i) Notwithstanding anything contained in the articles, every holder of securities of the Company may, at any time, nominate a person in whom his/her securities shall vest in the event of his/her death and the provisions of Section 72 of the Companies Act, 2013shall apply in respect of such nomination.	Nomination
	ii) No person shall be recognized by the Company as a nominee unless an intimation of the appointment of the said person as nominee has been given to the Company during the lifetime of the holder(s) of the securities of the Company in the manner specified under Section 72of the Companies Act, 2013 read with Rule 19 of the Companies (Share Capital and Debentures) Rules, 2014	
	iii) The Company shall not be in any way responsible for transferring the securities consequent upon such nomination.	
	iv) If the holder(s) of the securities survive(s) nominee, then the nomination made by the holder(s) shall be of no effect and shall automatically stand revoked.	
81.	A nominee, upon production of such evidence as may be required by the Board and subject as hereinafter provided, elect, either-	Transmission of Securities by nominee
	(i) to be registered himself as holder of the security, as the case may be; or	
	(ii) to make such transfer of the security, as the case may be, as the deceased security holder, could have made;	



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	(iii) if the nominee elects to be registered as holder of the security, himself, as the case may be, he shall deliver or send to the Company, a notice in writing signed by him stating that he so elects and such notice shall be accompanied with the death certificate of the deceased security holder as the case may be;	
	(iv) a nominee shall be entitled to the same dividends and other advantages to which he would be entitled to, if he were the registered holder of the security except that he shall not, before being registered as a member in respect of his security, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company.	
	Provided further that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share or debenture, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable or rights accruing in respect of the share or debenture, until the requirements of the notice have been complied with.	
	DEMATERIALISATION OF SHARES	
82.	Subject to the provisions of the Act and Rules made thereunder the Company may offer its members facility to hold securities issued by it in dematerialized form.	Dematerialisation of Securities
	JOINT HOLDER	
83.	Where two or more persons are registered as the holders of any share they shall be deemed to hold the same as joint Shareholders with benefits of survivorship subject to the following and other provisions contained in these Articles.	Joint Holders
84.	(a) The Joint holders of any share shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.	Joint and several liabilities for all payments in respect of shares.
	(b) on the death of any such joint holders the survivor or survivors shall be the only person recognized by the Company as having any title to the share but the Board may require such evidence of death as it may deem fit and nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability of shares held by them jointly with any other person;	Title of survivors.
	(c) Any one of two or more joint holders of a share may	Receipts of one sufficient.
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	give effectual receipts of any dividends or other moneys payable in respect of share; and	
	(d) only the person whose name stands first in the Register of Members as one of the joint holders of any share shall be entitled to delivery of the certificate relating to such share or to receive documents from the Company and any such document served on or sent to such person shall deemed to be service on all the holders.	Delivery of certificate and giving of notices to first named holders.
	SHARE WARRANTS	
85.	The Company may issue warrants subject to and in accordance with provisions of the Act and accordingly the Board may in its discretion with respect to any Share which is fully paid upon application in writing signed by the persons registered as holder of the Share, and authenticated by such evidence(if any) as the Board may, from time to time, require as to the identity of the persons signing the application and on receiving the certificate (if any) of the Share, and the amount of the stamp duty on the warrant and such fee as the Board may, from time to time, require, issue a share warrant.	Power to issue share warrants
86.	<ul> <li>(a) The bearer of a share warrant may at any time deposit the warrant at the Office of the Company, and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for call in a meeting of the Company, and of attending and voting and exercising the other privileges of a Member at any meeting held after the expiry of two clear days from the time of deposit, as if his name were inserted in the Register of Members as the holder of the Share included in the deposit warrant.</li> <li>(b) Not more than one person shall be recognized as</li> </ul>	Deposit of share warrants
	depositor of the Share warrant.  (c) The Company shall, on two day's written notice, return the deposited share warrant to the depositor.	
87.	(a) Subject as herein otherwise expressly provided, no person, being a bearer of a share warrant, shall sign a requisition for calling a meeting of the Company or attend or vote or exercise any other privileges of a Member at a meeting of the Company, or be entitled to receive any notice from the Company.	Privileges and disabilities of the holders of share warrant
	(b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members as the holder of the Share included in the warrant, and he	



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	shall be a Member of the Company.	
88.	The Board may, from time to time, make bye-laws as to terms on which (if it shall think fit), a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction.	Issue of new share warrant coupons
	CONVERSION OF SHARES INTO STOCK	
89.	The Company may, by ordinary resolution in General Meeting.	Conversion of shares into stock or reconversion.
	a) convert any fully paid-up shares into stock; and	
	b) re-convert any stock into fully paid-up shares of any denomination.	
90.	The holders of stock may transfer the same or any part thereof in the same manner as and subject to the same regulation under which the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit, provided that, the Board may, from time to time, fix the minimum amount of stock transferable so however that such minimum shall not exceed the nominal amount of the shares from which the stock arose.	Transfer of stock.
91.	The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, participation in profits, voting at meetings of the Company, and other matters, as if they hold the shares for which the stock arose but no such privilege or advantage shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.	Rights of stock holders.
92.	Such of the regulations of the Company (other than those relating to share warrants), as are applicable to paid up share shall apply to stock and the words "share" and "shareholders" in those regulations shall include "stock" and "stockholders" respectively.	Regulations.
	BORROWING POWERS	
93.	Subject to the provisions of the Act and these Articles, the Board may, from time to time at its discretion, by a resolution passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit	Power to borrow.
	or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India	



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	or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up capital of the Company and its free reserves that is to say reserves not set apart for any specified purpose.	
94.	Subject to the provisions of the Act and these Articles, any bonds, debentures, debenture-stock or any other securities may be issued at a discount, premium or otherwise and with any special privileges and conditions as to redemption, surrender, allotment of shares, appointment of Directors or otherwise; provided that debentures with the right to allotment of or conversion into shares shall not be issued except with the sanction of the Company in General Meeting.	Issue of discount etc. or with special privileges.
95.	The payment and/or repayment of moneys borrowed or raised as aforesaid or any moneys owing otherwise or debts due from the Company may be secured in such manner and upon such terms and conditions in all respects as the Board may think fit, and in particular by mortgage, charter, lien or any other security upon all or any of the assets or property (both present and future) or the undertaking of the Company including its uncalled capital for the time being, or by a guarantee by any Director, Government or third party, and the bonds, debentures and debenture stocks and other securities may be made assignable, free from equities between the Company and the person to whom the same may be issued and also by a similar mortgage, charge or lien to secure and guarantee, the performance by the Company or any other person or company of any obligation undertaken by the Company or any person or Company as the case may be.	Securing payment or repayment of Moneys borrowed.
96.	Any bonds, debentures, debenture-stock or their securities issued or to be issued by the Company shall be under the control of the Board who may issue them upon such terms and conditions, and in such manner and for such consideration as they shall consider to be for the benefit of the Company.	Bonds, Debentures etc. to be under the control of the Directors.
97.	If any uncalled capital of the Company is included in or charged by any mortgage or other security the Directors shall subject to the provisions of the Act and these Articles make calls on the members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security is executed.	Mortgage of uncalled Capital.



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98.	Subject to the provisions of the Act and these Articles if the Directors or any of them or any other person shall incur or be about to incur any liability whether as principal or surely for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.	Indemnity may be given.
	MEETINGS OF MEMBERS	
99.	All the General Meetings of the Company other than Annual General Meetings shall be called Extra-ordinary General Meetings.	Distinction between AGM & EGM.
100.	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of requisition of Members made in compliance with Section 100 of the Act, forthwith proceed to convene Extra-Ordinary General Meeting of the members	Extra-Ordinary General Meeting by Board and by requisition
	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.	When a Director or any two Members may call an Extra Ordinary General Meeting
101.	No General Meeting, Annual or Extraordinary shall be competent to enter upon, discuss or transfer any business which has not been mentioned in the notice or notices upon which it was convened.	Meeting not to transact business not mentioned in notice.
102.	The Chairman (if any) of the Board of Directors shall be entitled to take the chair at every General Meeting, whether Annual or Extraordinary. If there is no such Chairman of the Board of Directors, or if at any meeting he is not present within fifteen minutes of the time appointed for holding such meeting or if he is unable or unwilling to take the chair, then the Members present shall elect another Director as Chairman, and if no Director be present or if all the Directors present decline to take the chair then the Members present shall elect one of the members to be the	Chairman of General Meeting



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	Chairman of the meeting.	
103.	No business, except the election of a Chairman, shall be discussed at any General Meeting whilst the Chair is vacant.	Business confined to election of Chairman whilst chair is vacant.
104.	a) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.	Chairman with consent may adjourn meeting.
	b) No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.	
	c) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.	
	d) Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.	
105.	In the case of an equality of votes the Chairman shall both on a show of hands, on a poll (if any) and e-voting, have casting vote in addition to the vote or votes to which he may be entitled as a Member.	Chairman's casting vote.
106.	Any poll duly demanded on the election of Chairman of the meeting or any question of adjournment shall be taken at the meeting forthwith.	In what case poll taken without adjournment.
107.	The demand for a poll except on the question of the election of the Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.	Demand for poll not to prevent transaction of other business.
	VOTES OF MEMBERS	
108.	No Member shall be entitled to vote either personally or by proxy at any General Meeting or Meeting of a class of shareholders either upon a show of hands, upon a poll or electronically, or be reckoned in a quorum in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has exercised, any right or lien.	Members in arrears not to vote.
109.	Subject to the provision of these Articles and without prejudice to any special privileges, or restrictions as to voting for the time being attached to any class of shares for the time being forming part of the capital of the company,	Number of votes each member entitled.



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	every Member, not disqualified by the last preceding Article shall be entitled to be present, and to speak and to vote at such meeting, and on a show of hands every member present in person shall have one vote and upon a poll the voting right of every Member present in person or by proxy shall be in proportion to his share of the paid-up equity share capital of the Company, Provided, however, if any preference shareholder is present at any meeting of the Company, save as provided in sub-section (2) of Section 47 of the Act, he shall have a right to vote only on resolution placed before the meeting which directly affect the rights attached to his preference shares.	
110.	On a poll taken at a meeting of the Company a member entitled to more than one vote or his proxy or other person entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses.	Casting of votes by a member entitled to more than one vote.
111.	A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, or a minor may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.	Vote of member of unsound mind and of minor
112.	Notwithstanding anything contained in the provisions of the Companies Act, 2013, and the Rules made there under, the Company may, and in the case of resolutions relating to such business as may be prescribed by such authorities from time to time, declare to be conducted only by postal ballot, shall, get any such business/ resolutions passed by means of postal ballot, instead of transacting the business in the General Meeting of the Company.	Postal Ballot
113.	A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.	E-Voting
114.	a) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders. If more than one of the said persons remain present than the senior shall alone be entitled to speak and to vote in respect of such shares, but the other or others of the joint holders shall be entitled to be present at the meeting. Several executors or administrators of a deceased Member in whose name share stands shall for the purpose of these Articles be deemed joints holders thereof.	Votes of joint members.
	b) For this purpose, seniority shall be determined by the order in which the names stand in the register of	



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	members.	
115.	Votes may be given either personally or by attorney or by proxy or in case of a company, by a representative duly Authorised as mentioned in Articles	Votes may be given by proxy or by representative
116.	A body corporate (whether a company within the meaning of the Act or not) may, if it is member or creditor of the Company (including being a holder of debentures) authorise such person by resolution of its Board of Directors, as it thinks fit, in accordance with the provisions of Section 113 of the Act to act as its representative at any Meeting of the members or creditors of the Company or debentures holders of the Company. A person authorised by resolution as aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate as if it were an individual member, creditor or holder of debentures of the Company.	Representation of a body corporate.
117.	(a) A member paying the whole or a part of the amount remaining unpaid on any share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of the moneys paid until the same would, but for this payment, become presently payable.	Members paying money in advance.
	(b) A member is not prohibited from exercising his voting rights on the ground that he has not held his shares or interest in the Company for any specified period preceding the date on which the vote was taken.	Members not prohibited if share not held for any specified period.
118.	Any person entitled under Article 73 (transmission clause) to transfer any share may vote at any General Meeting in respect thereof in the same manner as if he were the registered holder of such shares, provided that at least forty-eight hours before the time of holding the meeting or adjourned meeting, as the case may be at which he proposes to vote he shall satisfy the Directors of his right to transfer such shares and give such indemnify (if any) as the Directors may require or the directors shall have previously admitted his right to vote at such meeting in respect thereof.	Votes in respect of shares of deceased or insolvent members.
119.	No Member shall be entitled to vote on a show of hands unless such member is present personally or by attorney or is a body Corporate present by a representative duly Authorised under the provisions of the Act in which case such members, attorney or representative may vote on a show of hands as if he were a Member of the Company. In the case of a Body Corporate the production at the meeting of a copy of such resolution duly signed by a Director or Secretary of such Body Corporate and certified by him as	No votes by proxy on show of hands.



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Sr. No	being a true copy of the resolution shall be accepted by the Company as sufficient evidence of the authority of the appointment.	
120.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.	Appointment of a Proxy.
121.	An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.	Form of proxy.
122.	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the Member, or revocation of the proxy or of any power of attorney which such proxy signed, or the transfer of the share in respect of which the vote is given, provided that no intimation in writing of the death or insanity, revocation or transfer shall have been received at the office before the meeting or adjourned meeting at which the proxy is used.	Validity of votes given by proxy notwithstanding death of a member.
123.	No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.	Time for objections to votes.
124.	Any such objection raised to the qualification of any voter in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.	Chairperson of the Meeting to be the judge of validity of any vote.
	DIRECTORS	
125.	Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Act, the number of Directors (including Debenture and Alternate Directors) shall not be less than three and not more than fifteen. Provided that a company may appoint more than fifteen directors after passing a special resolution	Number of Directors
126.	A Director of the Company shall not be bound to hold any Qualification Shares in the Company.	Qualification shares.
127.	(a) Subject to the provisions of the Companies Act, 2013and notwithstanding anything to the contrary contained in these Articles, the Board may appoint any	Nominee Directors.



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	person as a director nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement	
	(b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as any other Director of the Company is entitled.	
	(c) If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors shall accrue to such financial institution and the same accordingly be paid by the Company to them. The Financial Institution shall be entitled to depute observer to attend the meetings of the Board or any other Committee constituted by the Board.	
	(d) The Nominee Director/s shall, notwithstanding anything to the Contrary contained in these Articles, be at liberty to disclose any information obtained by him/them to the Financial Institution appointing him/them as such Director/s.	
128.	The Board may appoint an Alternate Director to act for a Director (hereinafter called "The Original Director") during his absence for a period of not less than three months from India. An Alternate Director appointed under this Article shall not hold office for period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate office if and when the Original Director returns to India. If the term of Office of the Original Director is determined before he so returns to India, any provision in the Act or in these Articles for the automatic re-appointment of retiring Director in default of another appointment shall apply to the Original Director and not to the Alternate Director.	Appointment of alternate Director.
129.	Subject to the provisions of the Act, the Board shall have power at any time and from time to time to appoint any other person to be an Additional Director. Any such Additional Director shall hold office only upto the date of the next Annual General Meeting.	Additional Director
130.	Subject to the provisions of the Act, the Board shall have power at any time and from time to time to appoint a Director, if the office of any director appointed by the company in general meeting is vacated before his term of office expires in the normal course, who shall hold office	Directors power to fill casual vacancies.



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	only upto the date upto which the Director in whose place he is appointed would have held office if it had not been vacated by him.	
131.	Until otherwise determined by the Company in General Meeting, each Director other than the Managing/Whole-time Director (unless otherwise specifically provided for) shall be entitled to sitting fees not exceeding a sum prescribed in the Act (as may be amended from time to time) for attending meetings of the Board or Committees thereof.	Sitting Fees.
132.	The Board of Directors may subject to the limitations provided in the Act allow and pay to any Director who attends a meeting at a place other than his usual place of residence for the purpose of attending a meeting, such sum as the Board may consider fair, compensation for travelling, hotel and other incidental expenses properly incurred by him, in addition to his fee for attending such meeting as above specified.	Travelling expenses Incurred by Director on Company's business.
	PROCEEDING OF THE BOARD OF DIRECTORS	
133.	<ul><li>(a) The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings as it thinks fit.</li><li>(b) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.</li></ul>	Meetings of Directors.
134.	<ul> <li>a) The Directors may from time to time elect from among their members a Chairperson of the Board and determine the period for which he is to hold office. If at any meeting of the Board, the Chairman is not present within five minutes after the time appointed for holding the same, the Directors present may choose one of the Directors then present to preside at the meeting.</li> <li>b) Subject to Section 203 of the Act and rules made there under, one person can act as the Chairman as well as the Managing Director or Chief Executive Officer at the same time.</li> </ul>	Chairperson
135.	Questions arising at any meeting of the Board of Directors shall be decided by a majority of votes and in the case of an equality of votes, the Chairman will have a second or casting vote.	Questions at Board meeting how decided.
136.	The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for	Continuing directors may act notwithstanding any vacancy in the Board



137.	the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.  Subject to the provisions of the Act, the Board may	
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1	delegate any of their powers to a Committee consisting of such member or members of its body as it thinks fit, and it may from time to time revoke and discharge any such committee either wholly or in part and either as to person, or purposes, but every Committee so formed shall in the exercise of the powers so delegated conform to any regulations that may from time to time be imposed on it by the Board. All acts done by any such Committee in conformity with such regulations and in fulfillment of the purposes of their appointment but not otherwise, shall have the like force and effect as if done by the Board.	Directors may appoint committee.
t	The Meetings and proceedings of any such Committee of the Board consisting of two or more members shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Directors so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding Article.	Committee Meetings how to be governed.
	<ul> <li>a) A committee may elect a Chairperson of its meetings.</li> <li>b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.</li> </ul>	Chairperson of Committee Meetings
	a) A committee may meet and adjourn as it thinks fit. b) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.	Meetings of the Committee
1	Subject to the provisions of the Act, all acts done by any meeting of the Board or by a Committee of the Board, or by any person acting as a Director shall notwithstanding that it shall afterwards be discovered that there was some defect in the appointment of such Director or persons acting as aforesaid, or that they or any of them were disqualified or had vacated office or that the appointment of any of them had been terminated by virtue of any provisions contained in the Act or in these Articles, be as valid as if every such person had been duly appointed, and was qualified to be a Director.	Acts of Board or Committee shall be valid notwithstanding defect in appointment.
	RETIREMENT AND ROTATION OF DIRECTORS	



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142.	Subject to the provisions of Section 161 of the Act, if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.	Power to fill casual vacancy
	POWERS OF THE BOARD	
143.	The business of the Company shall be managed by the Board who may exercise all such powers of the Company and do all such acts and things as may be necessary, unless otherwise restricted by the Act, or by any other law or by the Memorandum or by the Articles required to be exercised by the Company in General Meeting. However no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.	Powers of the Board
144.	Without prejudice to the general powers conferred by the Articles and so as not in any way to limit or restrict these powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the Articles, it is hereby, declared that the Directors shall have the following powers, that is to say	Certain powers of the Board
	(1) Subject to the provisions of the Act, to purchase or otherwise acquire any lands, buildings, machinery, premises, property, effects, assets, rights, creditors, royalties, business and goodwill of any person firm or company carrying on the business which this Company is authorised to carry on, in any part of India.	To acquire any property , rights etc.
	(2) Subject to the provisions of the Act to purchase, take on lease for any term or terms of years, or otherwise acquire any land or lands, with or without buildings and out-houses thereon, situate in any part of India, at such conditions as the Directors may think fit, and in any such purchase, lease or acquisition to accept such title as the Directors may believe, or may be advised to be reasonably satisfy.	To take on Lease.
	(3) To erect and construct, on the said land or lands, buildings, houses, warehouses and sheds and to alter, extend and improve the same, to let or lease the property of the company, in part or in whole for such rent and subject to such conditions, as may be thought	To erect & construct.



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		advisable; to sell such portions of the land or buildings of the Company as may not be required for the company; to mortgage the whole or any portion of the property of the company for the purposes of the Company; to sell all or any portion of the machinery or stores belonging to the Company.	
	(4)	At their discretion and subject to the provisions of the Act, the Directors may pay property rights or privileges acquired by, or services rendered to the Company, either wholly or partially in cash or in shares, bonds, debentures or other securities of the Company, and any such share may be issued either as fully paid up or with such amount credited as paid up thereon as may be agreed upon; and any such bonds, debentures or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.	To pay for property.
	(5)	To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as they may think proper all or any part of the buildings, machinery, goods, stores, produce and other moveable property of the Company either separately or cojointly; also to insure all or any portion of the goods, produce, machinery and other articles imported or exported by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.	To insure properties of the Company.
	(6)	To open accounts with any Bank or Bankers and to pay money into and draw money from any such account from time to time as the Directors may think fit.	To open Bank accounts.
	(7)	To secure the fulfillment of any contracts or engagement entered into by the Company by mortgage or charge on all or any of the property of the Company including its whole or part of its undertaking as a going concern and its uncalled capital for the time being or in such manner as they think fit.	To secure contracts by way of mortgage.
	(8)	To accept from any member, so far as may be permissible by law, a surrender of the shares or any part thereof, on such terms and conditions as shall be agreed upon.	To accept surrender of shares.
	(9)	To appoint any person to accept and hold in trust, for the Company property belonging to the Company, or in which it is interested or for any other purposes and	To appoint trustees for the Company.



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	to execute and to do all such deeds and things as may be required in relation to any such trust, and to provide for the remuneration of such trustee or trustees.	
	(10) To institute, conduct, defend, compound or abandon any legal proceeding by or against the Company or its Officer, or otherwise concerning the affairs and also to compound and allow time for payment or satisfaction of any debts, due, and of any claims or demands by or against the Company and to refer any difference to arbitration, either according to Indian or Foreign law and either in India or abroad and observe and perform or challenge any award thereon.	To conduct legal proceedings.
	(11) To act on behalf of the Company in all matters relating to bankruptcy insolvency.	Bankruptcy &Insolvency
	(12) To make and give receipts, release and give discharge for moneys payable to the Company and for the claims and demands of the Company.	To issue receipts & give discharge.
	(13) Subject to the provisions of the Act, and these Articles to invest and deal with any moneys of the Company not immediately required for the purpose thereof, upon such authority (not being the shares of this Company) or without security and in such manner as they may think fit and from time to time to vary or realise such investments. Save as provided in Section 187 of the Act, all investments shall be made and held in the Company's own name.	To invest and deal with money of the Company.
	(14) To execute in the name and on behalf of the Company in favour of any Director or other person who may incur or be about to incur any personal liability whether as principal or as surety, for the benefit of the Company, such mortgage of the Company's property (present or future) as they think fit, and any such mortgage may contain a power of sale and other powers, provisions, covenants and agreements as shall be agreed upon;	To give Security by way of indemnity.
	(15) To determine from time to time persons who shall be entitled to sign on Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose, whether by way of a resolution of the Board or by way of a power of attorney or otherwise.	To determine signing powers.
	(16) To give to any Director, Officer, or other persons employed by the Company, a commission on the	Commission or share in profits.



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	profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.	
	(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or his widow, children, dependents, that may appear just or proper, whether such employee, his widow, children or dependents have or have not a legal claim on the Company.	
	(18) To set aside out of the profits of the Company such sums as they may think proper for depreciation or the depreciation funds or to insurance fund or to an export fund, or to a Reserve Fund, or Sinking Fund or any special fund to meet contingencies or repay debentures or debenture-stock or for equalizing dividends or for repairing, improving, extending and maintaining any of the properties of the Company and for such other purposes (including the purpose referred to in the preceding clause) as the Board may, in the absolute discretion think conducive to the interests of the Company, and subject to Section 179 of the Act, to invest the several sums so set aside or so much thereof as may be required to be invested, upon such investments (other than shares of this Company) as they may think fit and from time to time deal with and vary such investments and dispose of and apply and extend all or any part thereof for the benefit of the Company notwithstanding the matters to which the Board apply or upon which the capital moneys of the Company might rightly be applied or expended and divide the reserve fund into such special funds as the Board may think fit; with full powers to transfer the whole or any portion of a reserve fund or division of a reserve fund to another fund and with the full power to employ the assets constituting all or any of the above funds, including the depredation fund, in the business of the company or in the purchase or repayment of debentures or debenture-stocks and without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with the power to the Board at their discretion to pay or allow to the credit of such funds, interest at such rate as the Board may think proper.	
	(19) To appoint, and at their discretion remove or suspend such general manager, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic	To appoint and remove officers and other employees.



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	advisers, research workers, labourers, clerks, agents and servants, for permanent, temporary or special services as they may from time to time think fit, and to determine their powers and duties and to fix their salaries or emoluments or remuneration and to require security in such instances and for such amounts they may think fit and also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think fit and the provisions contained in the next following clauses shall be without prejudice to the general powers conferred by this clause.	
	(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and excluding the power to make calls and excluding also except in their limits authorised by the Board the power to make loans and borrow moneys) and for such period and subject to such conditions as the Board may from time to time think fit, and such appointments may (if the Board think fit) be made in favour of the members or any of the members of any local Board established as aforesaid or in favour of any Company, or the shareholders, directors, nominees or manager of any Company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and any such powers of attorney may contain such powers for the protection or convenience for dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegated Attorneys as aforesaid to sub-delegate all or any of the powers, authorities and discretion for the time being vested in them.	To appoint Attorneys.
	(21) Subject to Sections 188 of the Act, for or in relation to any of the matters aforesaid or otherwise for the purpose of the Company to enter into all such negotiations and contracts and rescind and vary all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.	To enter into contracts.
	(22) From time to time to make, vary and repeal rules for the regulations of the business of the Company its Officers and employees.	To make rules.



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31.140	(23) To effect, make and enter into on behalf of the Company all transactions, agreements and other contracts within the scope of the business of the Company.	To effect contracts etc.
	(24) To apply for, promote and obtain any act, charter, privilege, concession, license, authorization, if any, Government, State or municipality, provisional order or license of any authority for enabling the Company to carry any of this objects into effect, or for extending and any of the powers of the Company or for effecting any modification of the Company's constitution, or for any other purpose, which may seem expedient and to oppose any proceedings or applications which may seem calculated, directly or indirectly to prejudice the Company's interests.	To apply & obtain concessions licenses etc.
	(25) To pay and charge to the capital account of the Company any commission or interest lawfully payable there out under the provisions of Sections 40 of the Act and of the provisions contained in these presents.	To pay commissions or interest.
	(26) To redeem preference shares.	To redeem preference shares.
	(27) To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions or subjects which shall have any moral or other claim to support or aid by the Company, either by reason of locality or operation or of public and general utility or otherwise.	To assist charitable or benevolent institutions.
	(28) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.	
	(29) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 40 of the Act.	
	(30) To provide for the welfare of Directors or ex- Directors or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of	



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	instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 181 of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise.			
	(31) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how.			
	(32) To sell from time to time any Articles, materials, machinery, plants, stores and other Articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products.			
	(33) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops, premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient.			
	(34) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by the Company and to purchase the reversion or reversions, and otherwise to acquire on free hold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.			
	(35) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal of the Company or in which the Company is interested.			
	(36) To let, sell or otherwise dispose of subject to the provisions of Section 180 of the Act and of the other Articles any property of the Company, either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for			



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	the same in cash or otherwise as it thinks fit.	
	(37) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.	
	(38) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.	
	MANAGING AND WHOLE-TIME DIRECTORS	
145.	<ul> <li>a) Subject to the provisions of the Act and of these Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors or whole-time Director or whole-time Directors so</li> </ul>	Powers to appoint Managing/ Wholetime Directors.
	appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director shall not be deemed to constitute a break in his appointment as Managing Director or Whole-time Director.	
146.	The remuneration of a Managing Director or a Whole-time Director (subject to the provisions of the Act and of these Articles and of any contract between him and the Company) shall from time to time be fixed by the Directors, and may be, by way of fixed salary, or commission on profits of the Company, or by participation in any such profits, or by any, or all of these modes.	Remuneration of Managing or Wholetime Director.
147.	(1) Subject to control, direction and supervision of the Board of Directors, the day-today management of the company will be in the hands of the Managing Director or Whole-time Director appointed in accordance with regulations of these Articles of Association with powers to the Directors to distribute such day-to-day management functions among such Directors and in any manner as may be directed by the	Powers and duties of Managing Director or Whole-time Director.



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	Board.	
	(2) The Directors may from time to time entrust to and confer upon the Managing Director or Whole-time Director for the time being save as prohibited in the Act, such of the powers exercisable under these presents by the Directors as they may think fit, and may confer such objects and purposes, and upon such terms and conditions, and with such restrictions as they think expedient; and they may subject to the provisions of the Act and these Articles confer such powers, either collaterally with or to the exclusion of, and in substitution for, all or any of the powers of the Directors in that behalf, and may from time to time revoke, withdraw, alter or vary all or any such powers.	
	(3) The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Wholetime Directors of the Company and may exercise all the powers referred to in these Articles.	
	(4) The Managing Director shall be entitled to sub- delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.	
	(5) Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.	
	Chief Executive Officer, Manager, Company Secretary or Chief Financial Officer	
148.	<ul> <li>a) Subject to the provisions of the Act,—         <ol> <li>A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;</li> </ol> </li> </ul>	Board to appoint Chief Executive Officer/ Manager/ Company Secretary/ Chief Financial Officer
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	ii. A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.	
	b) A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.	
	THE SEAL	
149.	(a) The Board shall provide a Common Seal for the purposes of the Company, and shall have power from time to time to destroy the same and substitute a new Seal in lieu thereof, and the Board shall provide for the safe custody of the Seal for the time being, and the Seal shall never be used except by the authority of the Board or a Committee of the Board previously given.	The seal, its custody and use.
	(b) The Company shall also be at liberty to have an Official Seal in accordance with of the Act, for use in any territory, district or place outside India.	
150.	The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.	Deeds how executed.
	Dividend and Reserves	
151.	(1) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts of the shares.	Division of profits.
	(2) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.	
	(3) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the	



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	period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.	
152.	The Company in General Meeting may declare dividends, to be paid to members according to their respective rights and interests in the profits and may fix the time for payment and the Company shall comply with the provisions of Section 127 of the Act, but no dividends shall exceed the amount recommended by the Board of Directors, but the Company may declare a smaller dividend in general meeting.	The company in General Meeting may declare Dividends.
153.	<ul> <li>a) The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the Board may, from time to time, thinks fit.</li> <li>b) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.</li> </ul>	Transfer to reserves
154.	Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.	Interim Dividend.
155.	The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.	Debts may be deducted.
156.	No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this articles as paid on the share.	Capital paid up in advance not to earn dividend.
157.	All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid but if any share is issued on terms providing that it shall rank for dividends as from a particular date such share shall rank for dividend accordingly.	Dividends in proportion to amount paid-up.



Sr. No	Particulars	
158.	The Board of Directors may retain the dividend payable upon shares in respect of which any person under Articles has become entitled to be a member, or any person under that Article is entitled to transfer, until such person becomes a member, in respect of such shares or shall duly transfer the same.	Retention of dividends until completion of transfer under Articles .
159.	No member shall be entitled to receive payment of any interest or dividend or bonus in respect of his share or shares, whilst any money may be due or owing from him to the Company in respect of such share or shares (or otherwise however, either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend payable to any member all such sums of money so due from him to the Company.	No Member to receive dividend whilst indebted to the company and the Company's right of reimbursement thereof.
160.	A transfer of shares does not pass the right to any dividend declared thereon before the registration of the transfer.	Effect of transfer of shares.
161.	Any one of several persons who are registered as joint holders of any share may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such share.	Dividend to joint holders.
162.	<ul> <li>a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.</li> <li>b) Every such cheque or warrant shall be made payable to</li> </ul>	Dividends how remitted.
163.	Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.	Notice of dividend.
164.	No unclaimed dividend shall be forfeited before the claim becomes barred by law and no unpaid dividend shall bear interest as against the Company.	No interest on Dividends.
	CAPITALIZATION	
165.	(1) The Company in General Meeting may, upon the recommendation of the Board, resolve:	Capitalization.
	(a) that it is desirable to capitalize any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the Profit and Loss account, or otherwise available for	



Sr. No		Particulars Particulars	
		distribution; and	
	(b)	that such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.	
	(2)	The sums aforesaid shall not be paid in cash but shall be applied subject to the provisions contained in clause (3) either in or towards:	
	(i)	paying up any amounts for the time being unpaid on any shares held by such members respectively;	
	(ii)	paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or	
	(iii)	partly in the way specified in sub-clause (i) and partly in that specified in sub-clause (ii).	
	(3)	A Securities Premium Account and Capital Redemption Reserve Account may, for the purposes of this regulation, only be applied in the paying up of unissued shares to be issued to members of the Company and fully paid bonus shares.	
	(4)	The Board shall give effect to the resolution passed by the Company in pursuance of this regulation.	
166.	(1)	Whenever such a resolution as aforesaid shall have been passed, the Board shall —	Fractional Certificates.
	(a)	make all appropriations and applications of the undivided profits resolved to be capitalized thereby and all allotments and issues of fully paid shares, if any, and	
	(b)	generally to do all acts and things required to give effect thereto.	
	(2)	The Board shall have full power -	
	(a)	to make such provision, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, in case of shares becoming distributable in fractions; and also	
	(b)	to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further shares to which they may be entitled upon such capitalization, or (as the case may require) for the payment by the Company on their behalf, by the	



Sr. No	Particulars	
	application thereto of their respective proportions, of the profits resolved to be capitalized, of the amounts or any part of the amounts remaining unpaid on their existing shares.	
	(3) Any agreement made under such authority shall be effective and binding on all such members.	
	(4) That for the purpose of giving effect to any resolution, under the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any questions or difficulties that may arise in regard to any issue including distribution of new equity shares and fractional certificates as they think fit.	
167.	(1) The books containing the minutes of the proceedings of any General Meetings of the Company shall be open to inspection of members without charge on such days and during such business hours as may consistently with the provisions of Section 119 of the Act be determined by the Company in General Meeting and the members will also be entitled to be furnished with copies thereof on payment of regulated charges.	Inspection of Minutes Books of General Meetings.
	(2) Any member of the Company shall be entitled to be furnished within seven days after he has made a request in that behalf to the Company with a copy of any minutes referred to in sub-clause (1) hereof on payment of Rs. 10 per page or any part thereof.	
168.	<ul> <li>a) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.</li> <li>b) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorised by</li> </ul>	Inspection of Accounts
	the Board or by the company in general meeting.	
	FOREIGN REGISTER	
169.	The Company may exercise the powers conferred on it by the provisions of the Act with regard to the keeping of Foreign Register of its Members or Debenture holders, and the Board may, subject to the provisions of the Act, make and vary such regulations as it may think fit in regard to the keeping of any such Registers.	Foreign Register.
	DOCUMENTS AND SERVICE OF NOTICES	



		COPPER	
Sr. No	Particulars		
170.	Any document or notice to be served or given by the Company be signed by a Director or such person duly authorised by the Board for such purpose and the signature may be written or printed or lithographed.	Signing of documents & notices to be served or given.	
171.	Save as otherwise expressly provided in the Act, a document or proceeding requiring authentication by the company may be signed by a Director, the Manager, or Secretary or other Authorised Officer of the Company and need not be under the Common Seal of the Company.	Authentication of documents and proceedings.	
	WINDING UP		
172.	Subject to the provisions of Chapter XX of the Act and rules made thereunder—		
	(i) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.		
	(ii) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.		
	(iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.		
	INDEMNITY		
173.	Subject to provisions of the Act, every Director, or Officer or Servant of the Company or any person (whether an Officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors to pay, out of the funds of the Company, all costs, charges, losses and damages which any such person may incur or become liable to, by reason of any contract entered into or act or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions, against all liabilities incurred by him as such Director, Officer or	Directors' and others right to indemnity.	



Sr. No	Particulars	
51.110	Auditor or other officer of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favor, or in which he is acquitted or in connection with any application under Section 463 of the Act on which relief is granted to him by the Court.	
174.	Subject to the provisions of the Act, no Director, Managing Director or other officer of the Company shall be liable for the acts, receipts, neglects or defaults of any other Directors or Officer, or for joining in any receipt or other act for conformity, or for any loss or expense happening to the Company through insufficiency or deficiency of title to any property acquired by order of the Directors for or on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested, or for any loss or damage arising from the bankruptcy, insolvency or tortuous act of any person, company or corporation, with whom any moneys, securities or effects shall be entrusted or deposited, or for any loss occasioned by any error of judgment or oversight on his part, or for any other loss or damage or misfortune whatever which shall happen in the execution of the duties of his office or in relation thereto, unless the same happens through his own dishonesty.	Not responsible for acts of others
	SECRECY	
175.	(a) Every Director, Manager, Auditor, Treasurer, Trustee, Member of a Committee, Officer, Servant, Agent, Accountant or other person employed in the business of the company shall, if so required by the Directors, before entering upon his duties, sign a declaration pleading himself to observe strict secrecy respecting all transactions and affairs of the Company with the customers and the state of the accounts with individuals and in matters relating thereto, and shall by such declaration pledge himself not to reveal any of the matter which may come to his knowledge in the discharge of his duties except when required so to do by the Directors or by any meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents contained.	Secrecy
	(b) No member or other person (other than a Director) shall be entitled to enter the property of the Company or to inspect or examine the Company's premises or properties or the books of accounts of the Company without the permission of the Board of Directors of the Company for the time being or to require discovery of or any information in respect of any detail of the Company's trading or any matter which is	Access to property information etc.



Sr. No	Particulars	
	or may be in the nature of trade secret, mystery of trade or secret process or of any matter whatsoever which may relate to the conduct of the business of the Company and which in the opinion of the Board it will be inexpedient in the interest of the Company to disclose or to communicate.	



### **SECTION IX – OTHER INFORMATION**

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Prospectus has been delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at Plot No. 2107/D, Office No. 203, 2nd Floor, D&I Excellus, Waghawadi Road, Bhavnagar, Gujarat, 364001 India from date of filing this Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

### **Material Contracts**

- 1. Issue Agreement dated November 16, 2016 between our Company and the Lead Manager.
- 2. Agreement dated November 15, 2016 between our Company and Bigshare Services Private Limited, Registrar to the Issue.
- 3. Underwriting Agreement dated November 15, 2016 between our Company and Underwriter viz. Lead Manager.
- 4. Market Making Agreement dated December 16, 2016 between our Company, Market Maker and the Lead Manager.
- 5. Banker to the Issue Agreement dated November 15, 2016 amongst our Company, the Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 6. Tripartite agreement among the NSDL, our Company and Registrar to the Issue dated October 28, 2016.
- 7. Tripartite agreement among the CDSL, our Company and Registrar to the Issue dated October 04, 2016.

#### **Material Documents**

- 1. Certified true copy of the Memorandum and Articles of Association of our Company including certificates of incorporation.
- 2. Resolution of the Board dated September 01, 2016 authorizing the Issue
- 3. Special Resolution of the shareholders passed at the EGM dated September 03, 2016 authorizing the Issue.
- 4. Statement of Tax Benefits dated January 10, 2017 a issued by Peer Review Auditor, M/s N. K. Aswani & Co., Chartered Accountants.
- 5. Report of the Peer Review Auditor, M/s N. K. Aswani & Co., Chartered Accountants dated January 10, 2017 on the Restated Financial Statements for the period ended as on September 30, 2016 and financial year ended on March 31, 2016, 2015, 2014 & 2013 of our Company.
- 6. Consents of Promoters, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors of our Company, Peer Reviewed Auditor, Legal Advisor to the Issue, the Lead Manager, Registrar to the Issue, Underwriter, Bankers to the Issue/ Public Issue Bank and Refund Bank, Banker to the Company to act in their respective capacities.
- 7. Copy of approval from National Stock Exchange of India Limited *vide* letter dated December 26, 2016, to use the name of NSE in this offer document for listing of Equity Shares on SME Platform of National Stock Exchange of India Limited.



### **DECLARATION**

We, the under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Prospectus are true and correct.

# Signed by all the Directors of our Company

Name and Designation	Signature
Nilesh Patel Chairman and Whole Time Director	Sd/-
Rohitbhai Chauhan Managing Director	Sd/-
<b>Divya Monpara</b> Non Executive Director	Sd/-
Raksha Chauhan Non Executive Director	Sd/-
Chaitanya Doshi Independent Director	Sd/-
Manish Makodia Independent Director	Sd/-

Signed by Chief Financial Officer and Company Secretary & Compliance Officer of the Company

Sd/- Sd/-

Chief Financial Officer Company Secretary & Compliance Officer

Place: Bhavnagar

Date: January 16, 2017



Annexure A

DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED

Sr. No	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing	
1.	Narayani Steels Limited	11.52	32	September 14, 2016	33.45	2.03% (-2.18%)	-0.15 (-5.53%)	Not Applicable	
2.	Nandani Creation Limited	4.04	28	October 10, 2016	33.60	39.29% (-1.90%)	0.61% (-16.19%)	Not Applicable	
3.	DRA Consultants Limited	2.96	10	October 13, 2016	12.00	184% (-2.98%)	3.66% (-2.69%)	Not Applicable	
4.	Gretex Industries Limited	3.96	20	October 14, 2016	24.00	-8.00% (-3.34%)	-0.26% (-2.36%)	Not Applicable	
5.	Sakar Health Care Limited	14.85	50	October 14, 2016	52.80	-4.00% (-3.34%)	0.17% (-2.36%)	Not Applicable	
6.	Bindal Exports Limited	1.99	16	October 17, 2016	17.00	0.31% (-4.45%)	Not Applicable	Not Applicable	
7.	Mewar Hi-Tech Engineering Limited	2.33	22	October 17, 2016	26.40	-23.75 (-4.45%)	Not Applicable	Not Applicable	
8.	Shashijit Infraprojects Limited	3.49	15	October 17, 2016	15.25	0.00% (-4.45%)	Not Applicable	Not Applicable	
9.	Agro Phos India Limited	12.93	22	November 16, 2016	26.40	-6.59% (0.52%)	Not Applicable	Not Applicable	
10.	Majestic Research Services and Solutions Limited	9.43	114	December 14, 2016	140.00	56.27% (2.42%)	Not Applicable	Not Applicable	

## Note:-

- 1. Majestic Research Services and Solutions Limited is a Further Public Offering managed by Pantomath
- 2. Maheshwari Logistics Limited has filed Prospectus with Registrar of Companies, Ahmedabad and is in the process of Listing



# Sources: All share price data is from www.bseindia.com and www.nseindia.com

### Note:-

- 1. The BSE Sensex and CNX Nifty are considered as the Benchmark Index
- 2. Prices on BSE/NSE are considered for all of the above calculations
- 3. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> days, scrips are not traded then last trading price has been considered.
- 5. As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by the lead manager are provided.



#### SUMMARY STATEMENT OF DISCLOSURE

Financial	of	Total funds raised (Rs. Cr)	Nos of IPOs trading at discount on 30 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at premium on 30 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at discount on 180 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at premium on 180 <sup>th</sup> Calendar day from listing date		
year			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
13-14	*1	6.85	-	-	-	-	1	-	-	-	-	-	1	-
14-15	**5	56.84	-	_	-	-	_	5	-	-	-	-	1	4
15-16	***9	54.01	-	_	1	3	2	3	-	-	2	4	3	-
16-17	****18##	101.34	-	-	6	3	3	6	-	-	1	3	-	2

<sup>\*</sup>The scripts of Si. Vi. Shipping Corporation Limited was listed on March 6, 2014.

\*\*\*The scripts of Filtra Consultants and Engineers Limited, Ambition Mica Limited, Jiya Eco Products Limited, M.D. Inducto Cast Limited, Majestic Research Services and Solutions Limited, Mangalam Seeds Limited, Sri Krishna Constructions (India) Limited, Patdiam Jewellery Limited and Vidli Restaurants Limited were listed on April 15, 2015, July 14, 2015, July 16, 2015, July 16, 2015, July 16, 2015, August 12, 2015, October 01, 2015, October 16, 2015 and February 15, 2016 respectively.

\*\*\*\*The scripts Ruby Cables Limited, Sysco Industries Limited, Lancer Containers Lines Limited, Yash Chemex Limited, Titaanium Ten Enterprise Limited, Commercial Syn Bags Limited, Shiva Granito Export Limited, Sprayking Agro Equipment Limited, Narayani Steels Limited, Nandani Creation Limited, DRA Consultant Limited, Gretex Industries Limited, Sakar Health Care Limited, Bindal Exports Limited, Mewar Hi-Tech Engineering Limited, Shashijit Infraprojects Limited, Agro Phos India Limited and Majestic Research Services and Solutions Limited were listed on April 13, 2016, April 13, 2016, April 13, 2016, July 14, 2016, July 14, 2016, September 06, 2016, September 14, 2016, September 14, 2016, October 10, 2016, October 13, 2016, October 14, 2016, October 14, 2016, October 17, 2016, October 17, 2016, November 16, 2016 and December 14, 2016 respectively.

##The Scripts of Shiva Granito Export Limited, Sprayking Agro Equipment Limited, Narayani Steels Limited, Nandani Creation Limited, DRA Consultants Limited, Gretex Industries Limited, Sakar Health Care Limited, Bindal Exports Limited, Mewar Hi-Tech Engineering Limited, Shashijit Infraprojects Limited, Agro Phos India Limited and Majestic Research Services and Solutions Limited have not completed 180 Days, 180 Day

<sup>\*\*</sup>The scripts of Women's Next Loungeries Limited, Ultracab (India) Limited, Momai Apparels Limited, Jet Infraventure Limited and Supreme(India) Impex Limited were listed on April 21, 2014, October 10, 2014, October 16, 2014, November 25, 2014, and March 31, 2015 respectively.